

Introduction to SAP Business Network

Forecast Collaboration
May 2024

Process Flow

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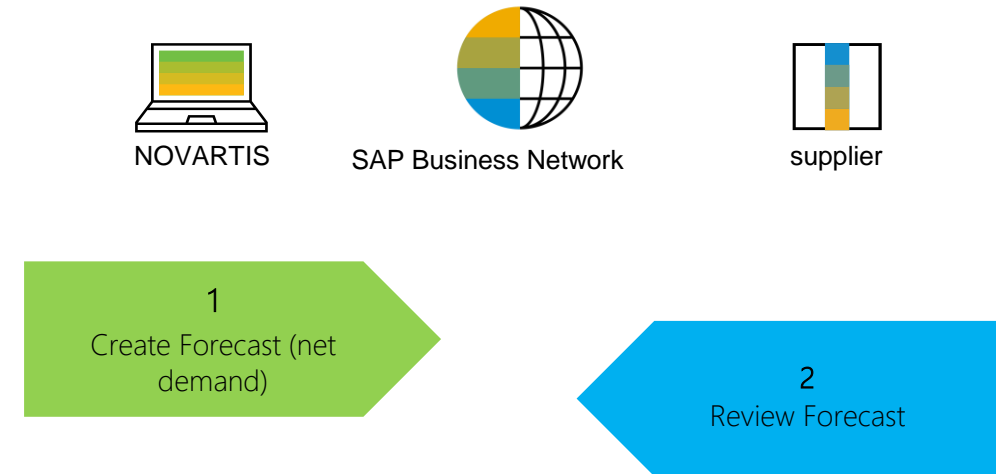
Introduction to Forecast Collaboration

- The forecast collaboration feature enables NOVARTIS to share their forecast with their suppliers. This then allows the suppliers to schedule operations, purchase raw materials and plan capacity accordingly.
- The forecast collaboration feature provides the following to suppliers:
 - A simple table view of NOVARTIS forecast.
 - Daily, weekly, monthly, quarterly and yearly time-bucket views of forecast demand



Forecast Collaboration Process Flow

1. NOVARTIS transmits forecast data to SAP Business Network. The forecast data will be calculated from purchasing requisitions and planned orders.
2. The supplier logs on to SAP Business Network to view forecast demand data.



View Forecast Data

Search and Identify Forecast

1. Click on **Planning** tab.
2. From the dropdown list select **Planning Collaboration**.
3. Search filters allow to identify specific forecast. Enter search criteria into any of the filter fields as desired. Recommendation for search filter is to search with the Customer name.
4. Click **Search**.

The screenshot displays the SAP Business Network interface. At the top, the SAP logo is followed by 'Business Network', 'Enterprise Account', and a 'TEST MODE' badge. The navigation menu includes 'Home', 'Enablement', 'Discovery', 'Workbench', 'Planning', and 'Orders'. The 'Planning' tab is selected and highlighted with a yellow circle '1'. A dropdown menu is open under 'Planning', showing 'Forecast' and 'Planning Collaboration', with 'Planning Collaboration' highlighted by a yellow box and a yellow circle '2'. Below this, a 'Search filters' section is shown, outlined in yellow. It contains several input fields: 'Customer' (with 'Novartis - TEST' entered), 'Line of business', 'Customer part no.', 'Product family', 'Supplier part no.', 'Product subfamily', 'Customer location', 'Program code', 'Planner code', 'Part type', 'Part category', and 'Part status' (with 'Active' selected). A yellow circle '3' is positioned above the 'Search filters' section. At the bottom right, a 'Search' button and a 'Reset' button are visible, with a yellow circle '4' above the 'Search' button.

View Forecast Data

Search Filters Description

Field	Description
Customer	Customer identification.
Customer Part Number	Customer's material number.
Supplier Part Number	Vendor's material number.
Customer Location	Customer Plant.
Planner Code	Customer planner identification.
Part Category	Part Category as aligned with the customer.
Customer View	Buyers are allowed to create views, referred to as custom views, for planning processes and set conditions for their display
Line of Business	Line of Business as aligned with the customer.
Product Family	Product Family as aligned with the customer.
Product Sub-Family	Product Sub-Family as aligned with the customer.
Program Code	Program Code of Business as aligned with the customer.
Part Type	Part Type as aligned with the customer.
Part Status	Specifies if the part is active or inactive.

View Forecast Data






Forecast Overview

1. Review the search results.
2. To view forecast details, click the View details icon on the right-hand side of the screen.
3. You can configure the view by clicking the configure button (Optional).

Recommended view to add supplier part no, description, customer location, part status & last customer update.

Note: Please disregard the lead time information displayed in the forecast. This data is automatically pulled from the NOVARTIS S4 system master data and does not require your attention or action.

« < 1 / 1 > » 

Customer	Customer part no.	Supplier part no.	Description	Customer location	Part status	Last customer update	
Novartis - TEST	000000000000708299		GR:IC: TEGRETOL 100ml SURUP TR	TR10 (Novartis Turkey)	Active	13 Jun 2024 4:18:40 AM	
Novartis - TEST	000000000000833445		DICLOFENAC SODIUM FINE/DS.042	TR10 (Novartis Turkey)	Active	5 Jun 2024 4:14:43 AM	
Novartis - TEST	000000000000749106		GLIVE FCT 400MG TRI (3X10) TR_2	TR10 (Novartis Turkey)	Active	14 May 2024 2:37:13 AM	
Novartis - TEST	000000000000833779	S2345	VILDAGLIPTIN/DS 16	TR10 (Novartis Turkey)	Active	26 Apr 2024 1:08:31 AM	
Novartis - TEST	000000000000100384		VOLTAREN 100 mg 5 SUP	TR10 (Novartis Turkey)	Active	25 Apr 2024 4:13:24 AM	
Novartis - TEST	0000000000001815166		AQUARIUS PRIME BAP313061 ORANGE	TR10 (Novartis Turkey)	Active	25 Apr 2024 4:13:24 AM	

- ✓ Supplier part no.
- ✓ Description
- ✓ Customer location
- Lead time
- ✓ Part status
- ✓ Last customer update

View Forecast Data

Forecast Data

1. Supplier can view forecast details:
 - part details shared by the customer
 - forecasted quantities
2. Supplier can set the **View by** criteria(Monthly/Weekly etc.) and **Starting date** as desired.

Forecast details - Net Demand

1

Buyer name: Novartis - TEST
Customer location: Novartis Turkey
Part no.: 00000000000749106
Part description: GLIVE FCT 400MG TRI (3X10) TR_2

2

View by: Monthly Starting from: 05/01/2024

Starting from: 1 May 2024

> Chart

[Stock on hand: 0 \(PC\)](#) | [Part details](#)

Key figures	1 May 2024	1 Jun 2024	1 Jul 2024	1 Aug 2024	1 Sep 2024	1 Oct 2024	1 Nov 2024	1 Dec 2024	1 Jan 2025	1 Feb 2025
Order forecast	100						0			

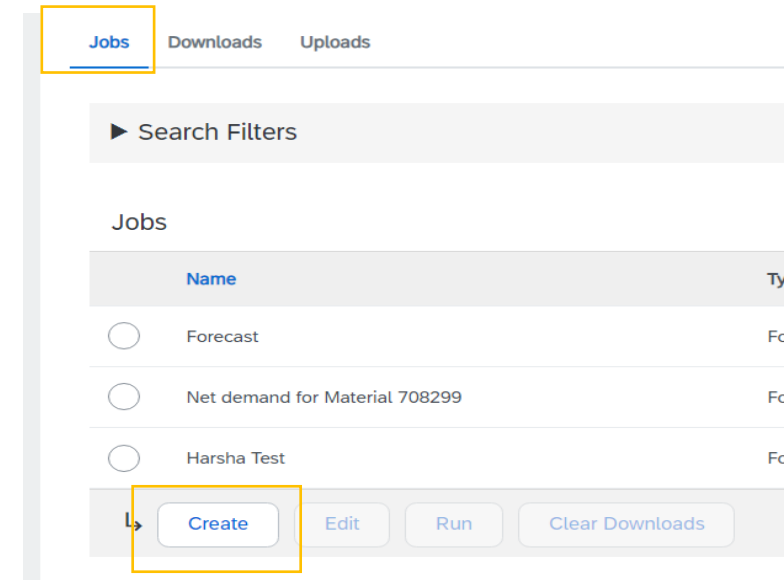
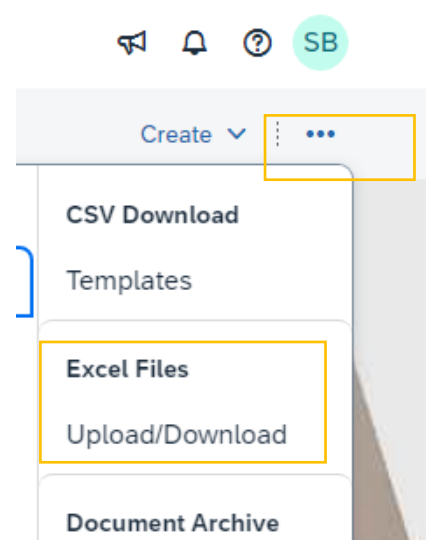
Last customer updated 14 May 2024 2:37:13 AM

Lead time

Download Forecast Data as Excel File

Creating a job

1. Click on dots below the initials and select excel file upload/download.
2. In the tile for Jobs , Here we can create the job for forecast by clicking on the create button.
3. Add the unique name of the job and select type as forecast.
4. Fill the Job Search Criteria and click on save.



A screenshot of the 'Create/Edit Job' form. The form has a title bar with a close button. Below the title bar, there are two fields: '+ Name: Forecast' and '+ Type: Forecast'. The main section is titled 'Job Search Criteria' and contains several input fields and checkboxes. The 'Customer' field is filled with 'Novartis - TEST'. Other fields include 'Supplier part number', 'Buyer part number', 'Product family', 'Product sub-family', 'Location', 'Customer view' (set to 'All Views'), 'Program code', 'Planner code', 'Part category', 'Part type', 'Manufacturing type', 'Line of business', 'Time bucket' (set to 'Weekly'), 'Start' (set to 'Current'), 'End' (set to 'After' with '52 weeks'), 'Report period' (From Current to (Current + 52 weeks) 17 Jun 2024 to 9 Jun 2025), 'Buyer last modified', and 'Supplier last modified'. At the bottom right, there are 'Cancel' and 'Save' buttons. The 'Save' button is highlighted with a yellow box.

Download Forecast Data as Excel File

Downloading the job

1. If you have created a job (see previous page) and need to pull the forecast again you select the job you created and click Run. You will be transferred to Downloads tab.
2. Click Refresh status until the status changes from “Processing” to “Completed”.
3. Download the forecast file by clicking the download icon.
4. Save the Excel file on your computer.

Jobs

Name	Type	Created	Changed ↓
Forecast	Forecast	16 Jun 2024 10:33:10 PM	16 Jun 2024 10:33:10 PM
Net demand for Material 708299	Forecast	3 May 2024 3:26:30 AM	3 May 2024 3:28:28 AM
Harsha Test	Forecast	24 Apr 2024 4:34:22 AM	25 Apr 2024 4:28:28 AM

Jobs Downloads Uploads

Downloads

Job Name	Type	Last Run ↓	Last Run By	Status	File
Forecast	Forecast	20 Jun 2024 11:32:03 PM	Shantanu Bhatia	Completed	↓
Forecast	Forecast	16 Jun 2024 10:34:25 PM	Shantanu Bhatia	Completed	↓
Net demand for Material 708299	Forecast	3 May 2024 3:28:33 AM	Shantanu Bhatia	Completed	↓
Net demand for Material 708299	Forecast	3 May 2024 3:26:37 AM	Shantanu Bhatia	Completed	↓
Harsha Test	Forecast	25 Apr 2024 4:28:33 AM	Shantanu Bhatia	Completed	↓
Harsha Test	Forecast	24 Apr 2024 4:47:41 AM	Shantanu Bhatia	Completed	↓
Harsha Test	Forecast	24 Apr 2024 4:34:32 AM	Shantanu Bhatia	Completed	↓

Jobs Downloads Uploads

Thank you