

## **Account Types**

A **Standard Account** is a free account that typically gets activated from the first transaction. It allows you to transact with one or several customers based on interactive emails (e.g. Purchase Orders). You cannot run reports or integrate to your ERP system.

This account type is ideal for suppliers with a limited amount of transactions per year.

An Enterprise Account is a full-feature account that is created prior to the first transactions by means of a Trading Relationship Request from your Buyer.

On top of the basic features, it allows you to run reports, publish electronic catalogs with a support from the SAP Business Network onboarding team and set up an integration (interface between your ERP and your SAP Business Network Account). In case of any questions, you can get support via chat, phone or email.

This account type might be subjected to fees depending on the volumes transacted.

#### **Standard**





Free



All basic fulfillment transactions

SLP, Sourcing, SAP Business NetworkDiscovery



Online help center

#### **Enterprise**





Reporting



Help desk and support



Integration (cXML, EDI)

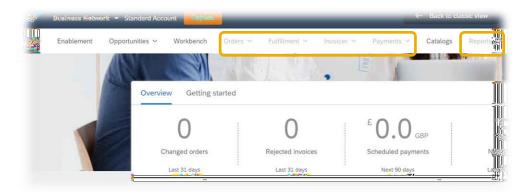


Supplier Chain Collaboration



AribaPay ACH, Supply Chain Finance, Long Term Archive

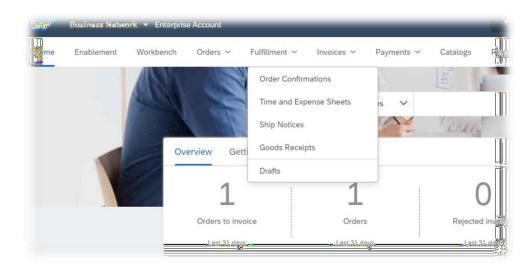
### **Account Overview**



A **Standard Account** provides an option to manage documents through the online Workbench, while some of the advanced features unavailable.

The account creation is triggered by Buyer customers when submitting the first document for the supplier sent through an Interactive Email. This email serves also as the invitation to SAP Business Network Network, including a "Process Order" button and PO line level information.





An **Enterprise Account** allows to receive and manage orders and invoices in one easy-to-use online dashboard. It also provides an access to additional features such as reporting or long-term invoice archiving.

The account is created when Buyer customers send a specific invitation to their suppliers known as "Trading Relationship Request". This invitation can be customized including different regional contact details and is available in multiple languages.

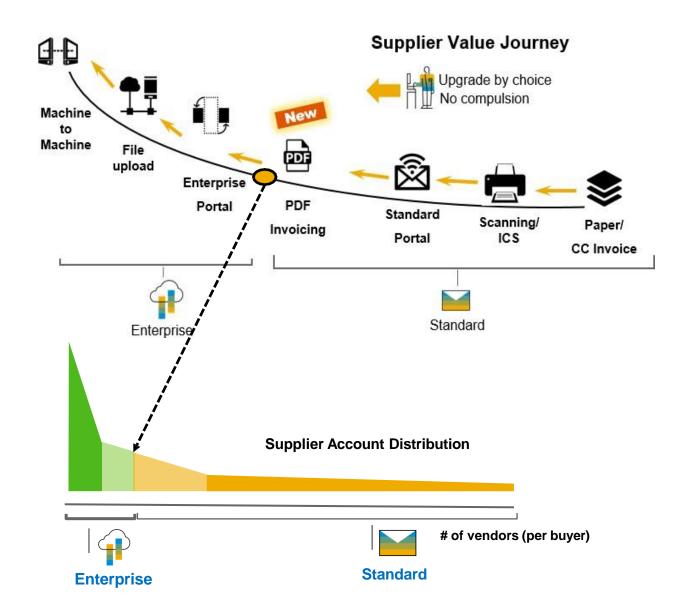


# **Supplier Accounts**

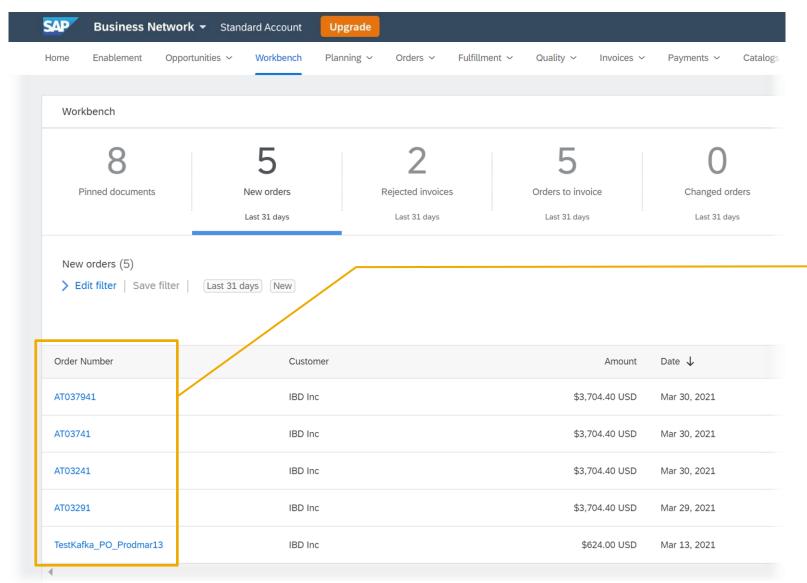
Types, value and lifecycle

Click <u>here</u> for a sideby-side comparison





## **Standard Account: Latest improvements**

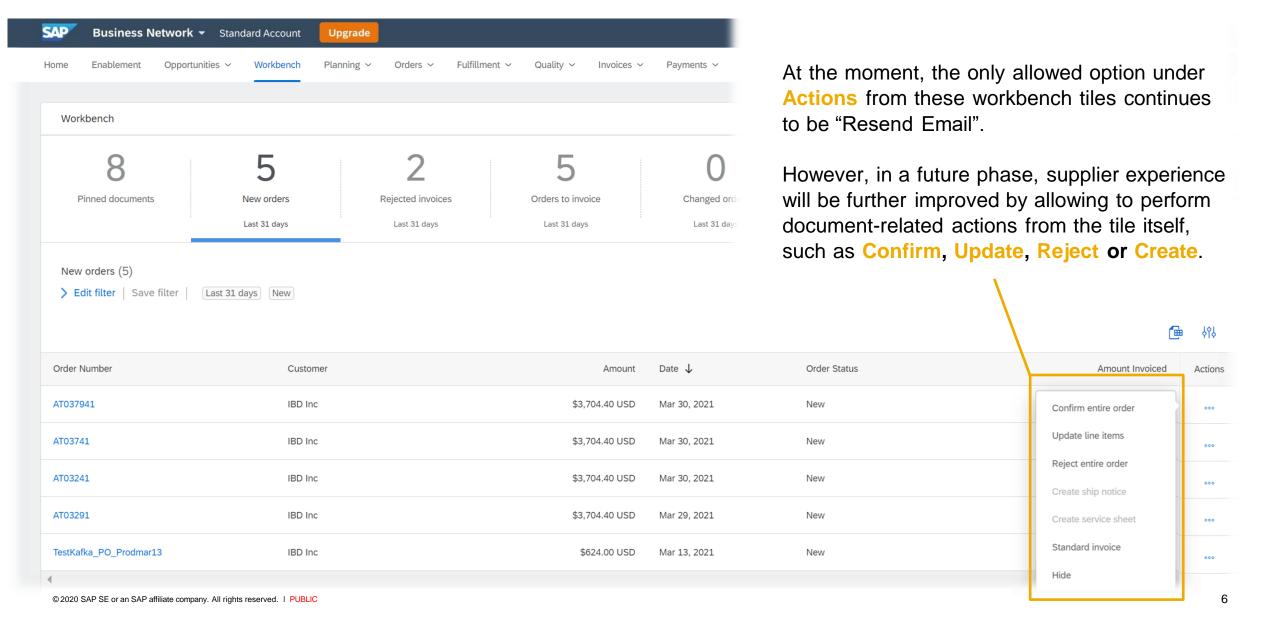


Within the Workbench,

Order & Invoice related tiles
now allow navigation to the
document details page in
order to perform document
related actions, such as to
create an invoice.



## **Standard Account: Latest Improvements**



# **Side-by-side comparison**

#### Standard





Document management	Email notifications / Workbench	Online dashboard / Workbench
Documents types	All	All
Document status updates	Yes	Yes
Legal Archive	Email notification and online download	<ul> <li>Long-term invoice archiving for global compliance (Regional restrictions apply)</li> <li>Capability to mass download invoices for local archiving</li> </ul>
Support	Online Help Center	<ul> <li>Support via phone, chat, or email</li> <li>Direct access to enablement experts for onboarding assistance</li> <li>Technical support for configuration and integration assistance</li> <li>Online educational training courses</li> </ul>
Electronic Catalogs	Yes (self-service)	Yes
Integration	No	Yes
Reporting	No	Yes
Multiple customer relationships	Yes	Yes
Multiple users per account	Yes	Yes
Access to Mobile App	Yes	Yes
Access to Ariba Discovery	Yes	Yes
Fees	No	Fees may apply

# **Appendix**

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