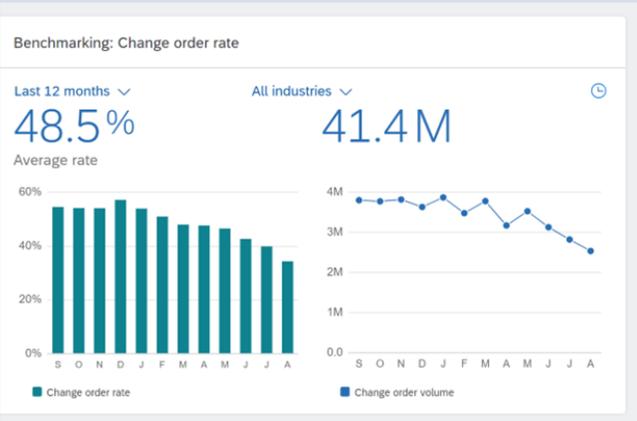


SAP Business Network – Home Tab Benchmarking Widgets – Part 1



Widget Picture	Name of the Widget and how it is calculated	What is the widget for and How do I use it
	<p>On-time Payment Widget</p> <ul style="list-style-type: none"> This Widget calculates the on-time payment rate, payment days late, and paid invoices KPIs across SAP Business Network by supplier region, buyer industry, and buyer performance quartile. 	<p>You can use this benchmarking widget in conjunction with the On-time payment rate, Payment days late, and Paid invoices KPI widgets to compare the benchmark to your specific customer's performance. Both sets of widgets use the same source data and KPI calculation method, including intelligence to identify and exclude data outliers that may be bad data, test data, or otherwise interfere with the KPI calculation.</p> <p>On the doughnut chart that shows the on-time payment rate, accelerated payments refer to the on-time payments accelerated using the SAP Business Network discount solution for which buyers' early payment offers to suppliers. You must have the Payment Activities permission to view the widget.</p>
	<p>Invoice Cycle Time Benchmarking Widget</p> <ul style="list-style-type: none"> This widget calculates the invoice cycle time KPI and the number of approved invoices across the SAP Business Network by supplier region, buyer industry, and buyer performance quartile 	<p>The chart on the left displays the invoice cycle time, which measures the number of business days required to process an invoice from when the invoice is received by the buyer's accounts payable system until it is approved and scheduled for payment. The chart on the right shows the value and volume of approved invoices over the same period.</p> <p>You can use this widget in conjunction with the Invoice cycle time and Approved invoices widgets to compare the benchmark to the performance of your specific customers. Both sets of widgets use the same source data and KPI calculation method. You can display the data for Last month, Last quarter, or Last 12 months.</p> <p>To view the widget, you must have one of the following permissions: Payment Activities, Outbox Access, or Invoice Generation.</p>

Widget Picture	Name of the Widget and how it is calculated	What is the widget for and How do I use it
	<p>Change Order Rate Benchmarking Widget</p> <ul style="list-style-type: none"> This widget calculates the change order rate KPI and the volume of change orders across SAP Business Network by buyer industry, supplier region, and buyer performance quartile 	<p>The Change order rate widget displays a bar chart to show the percentage of purchase orders sent by your customers that have subsequent change and measures the average number of days required to process an invoice between the invoice date and payment date</p> <p>Scheduling agreements are excluded from the KPI calculation, and you can display the data for All customers or specific customers and for purchase orders in the last month, last quarter, or last 12 months</p> <p>To view the widget, you must have one of the following permissions: Inbox and Order Access, Purchase Order Report Administration, or Invoice Generation and the Supplier must have a Bronze level or above Subscription</p> <p>You must have the Payment Activities permission to view the widget.</p>
	<p>Days to Pay Benchmarking Widget</p> <ul style="list-style-type: none"> This widget calculates the days to pay KPI across the SAP Business Network by buyer industry, supplier region, and buyer performance quartile. 	<p>The Days To Pay benchmarking widget allows suppliers to compare their customers' Average Days To Pay performance against the network's aggregate performance.</p> <p>Suppliers may compare performance by supplier region, buyer industry, and buyer performance quartile. Suppliers may choose last quarter, last month, last 12 months</p> <p>Allows suppliers to use benchmarking as a tool to improve performance by identifying customer behaviours for discussion in contractual negotiations</p> <p>Provides access to benchmarking data spanning many industries and regions and Eliminates costly data collection activities required to share data with a benchmarking service provider</p> <p>The average number of days required to process an invoice between the invoice date and payment date and must have a Bronze level or above subscription</p> <p>KPI Calculations may not fully reconcile with scheduled payments with status Paid and does not include payment data from test accounts</p>