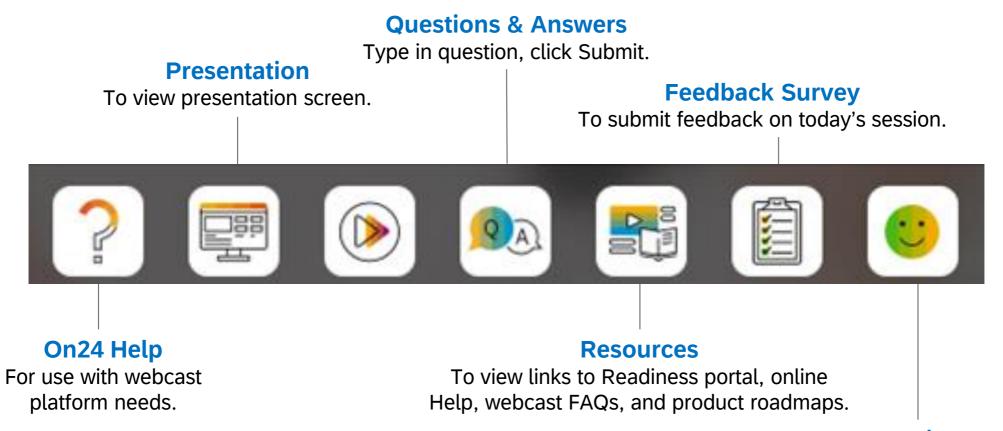
# **SAP Source-to-Contract**

2308 Feature Release

Corinna Schumacher, Dung Hoang, Rosemary Boisclair, Andy Rubinson, SAP



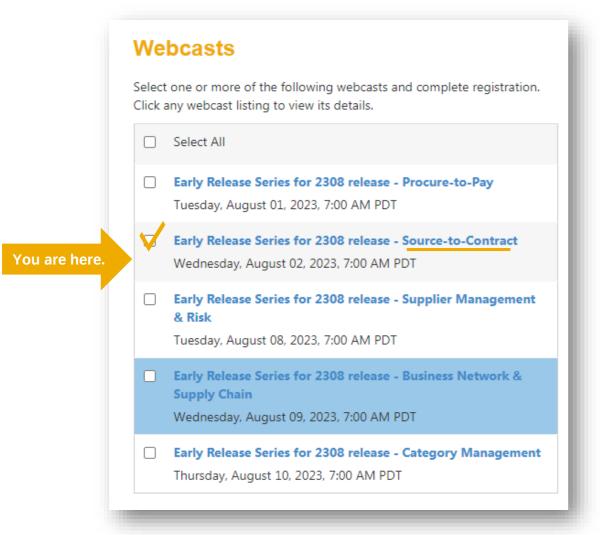
## Webcast **Navigation**



## Reactions

To share interactive reactions during today's presentation.

## **Session Materials**



## Resources



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## **Agenda**

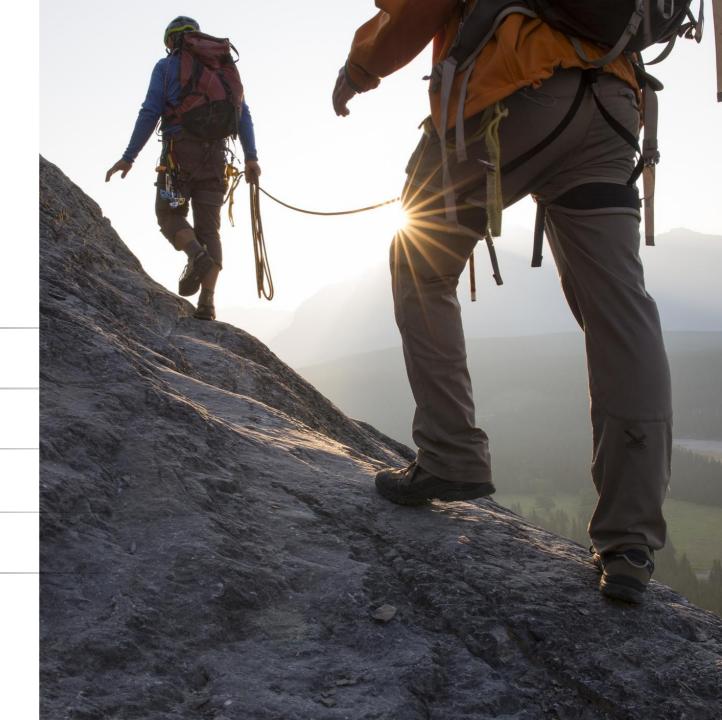
The BIG Picture

2308 Mandatory Features

2308 Key Feature Releases

Call-to-Action

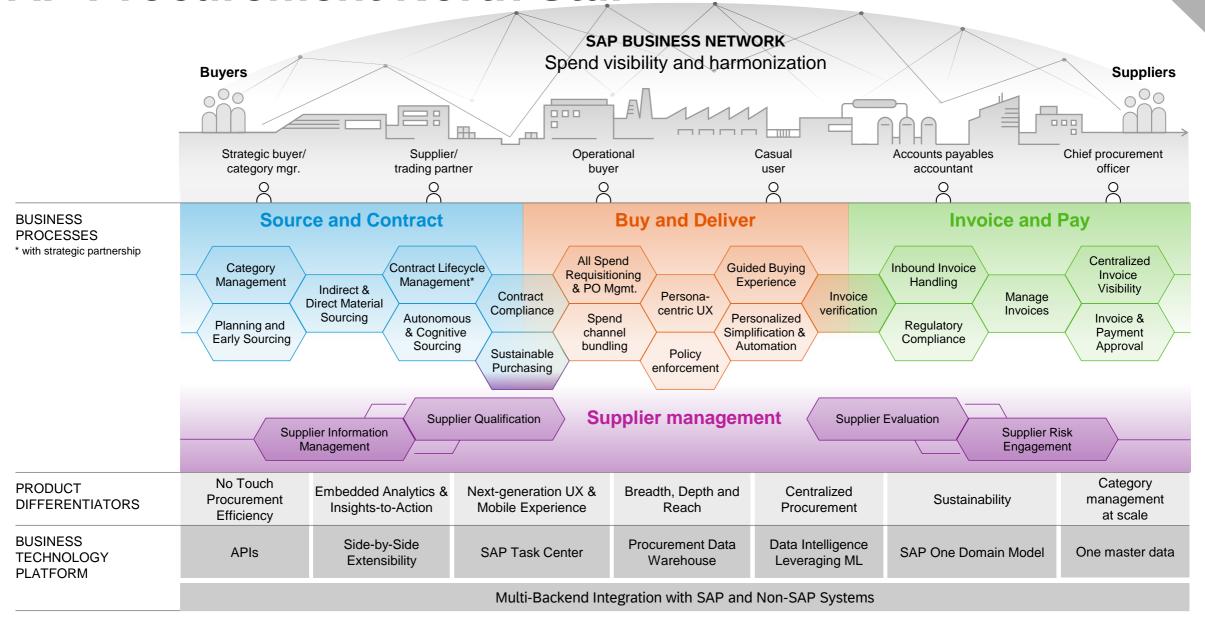
Feedback Survey





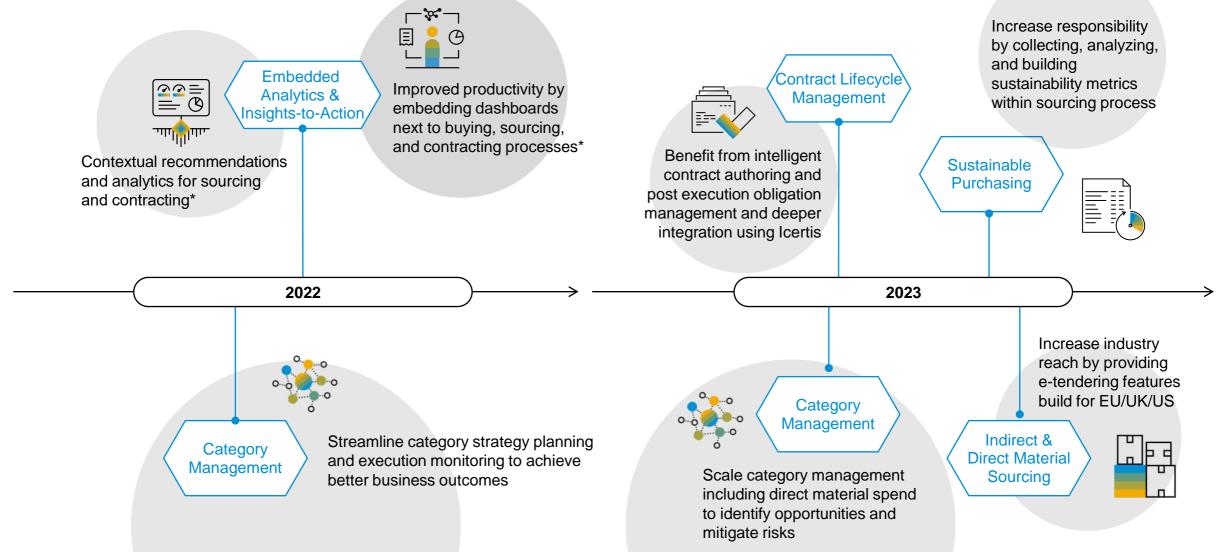
**SAP Procurement North Star** 

Lab Preview



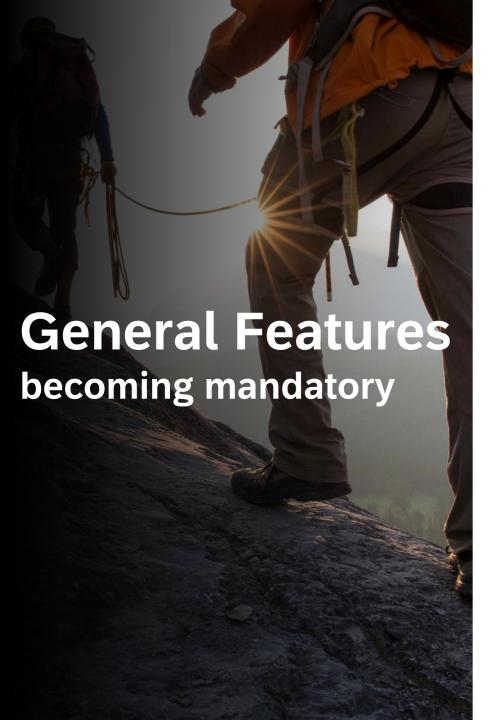
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## **Innovations Source and Contract**



\* Available in EAC, GA is planned for 2023





## **Features becoming mandatory**

TLS Ciphers for SAP Ariba Gateway

### 2308 Release

- 1. Decommissioning of Certain TLS Ciphers for SAP Ariba Gateway in Australia [OPEC-12563] and Japan Data Center [OPEC-12564]
  - Introduced with 2305
- Supplier List Page Enhancements enabled for everyone [ARI-20543]
  - Introduced with 2302

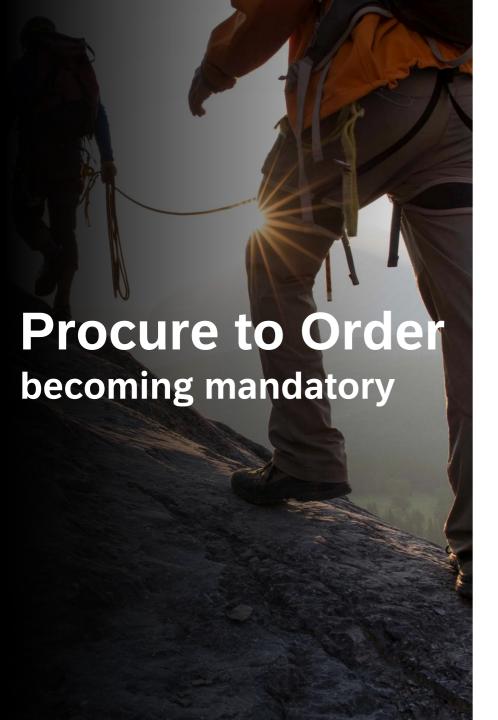
### **October Service Pack**

- 1. Enforce the Use of HTTPS in SAP Ariba Solutions [SI-6537]
  - Introduced with 2305
  - Moved from 2308 Release to October Service Pack

### 2311 Release

- Enforce Anti-Virus scanning in SAP Ariba solutions [PS-15406]
   Introduced with 2308- customer configured

  - Planned to be mandatory 2311



## **Features becoming mandatory**

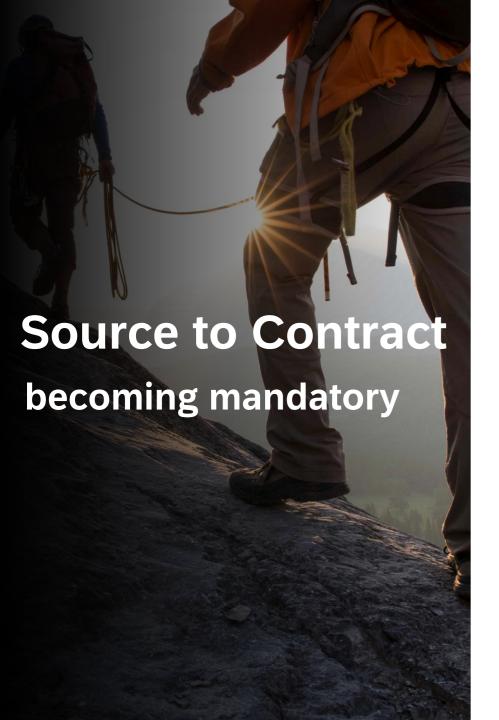
Procure to Order

### **INFO ONLY:**

- 1. SAP Qualtrics survey for guided buying users [GB-23869]
  - Introduced with 2005
  - Customer configured
  - Note: This feature is **not** mandatory with the 2308 release. It is a customer configured feature, and it will remain optional until further notice. (Purpose: Information only.)

### 2311 Release

- 1. Reusability of line-item forms in guided buying [GB-5252]
  - Introduced with 2208
- SAP Companion Enabled for All Users and Legacy Help Community Deprecated [GB-24308]
  - Introduced with 2205
  - Update: The SAP Companion will be enabled for all with 2311 release, and it will not deprecate the Help Community. The Help Community will remain available to all the current users. Please see further documentation for more details: <u>GB-24308</u>



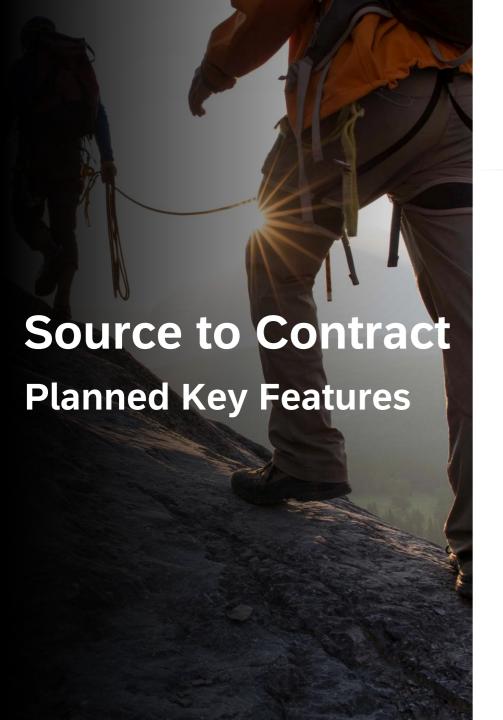
## **Features becoming mandatory**

Source to Contract

### 2311 Release

- Enabling show options to switch to guided sourcing on all sites [SS-44822]
   Introduced with 2308





## **SAP Ariba Category Management Updates**

SAP Ariba Category Management General Availability (GA) [CAT-3503]

## SAP Ariba Category Management [CAT-3503]

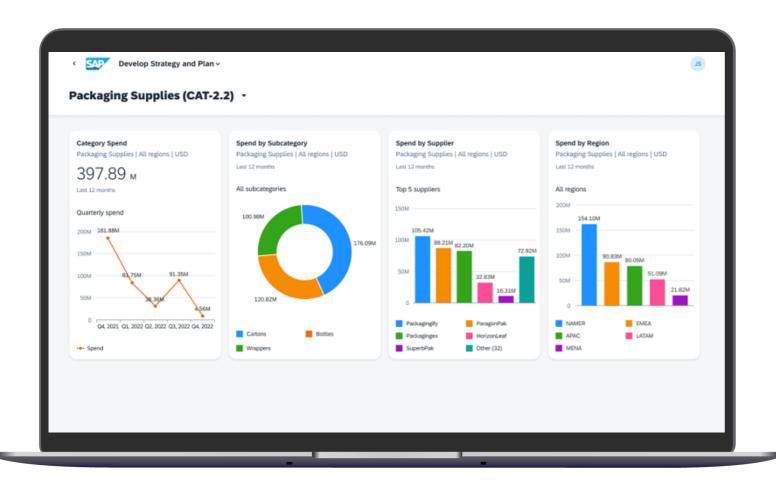
- SAP Ariba Category Management is a solution capability that digitalizes and streamlines the development, execution and monitoring of procurement category strategies.
- Category analytics, process guidance, analysis frameworks and system-enabled recommendations allow procurement organizations to move towards intelligence-driven category management.
- The first release of the solution is available for customers in Europe and US data centers.

## **Benefits:**

- Category management today is a data-intensive, manual, time consuming and disconnected process, which:
  - Requires manual efforts for category planning, is disconnected from the purchasing process, gathers data from multiple disparate sources.
  - Offers limited visibility on KPIs and the outcomes of the category strategy.
- SAP Ariba Category Management streamlines the category strategy creation and management process,
  offering intelligence-driven category management that leads to more informed and efficient business
  decisions, resulting in cost savings, reduced risks and realization of other key business goals.

## SAP Ariba Category Management

## **DEFINE CATEGORY PROFILE**

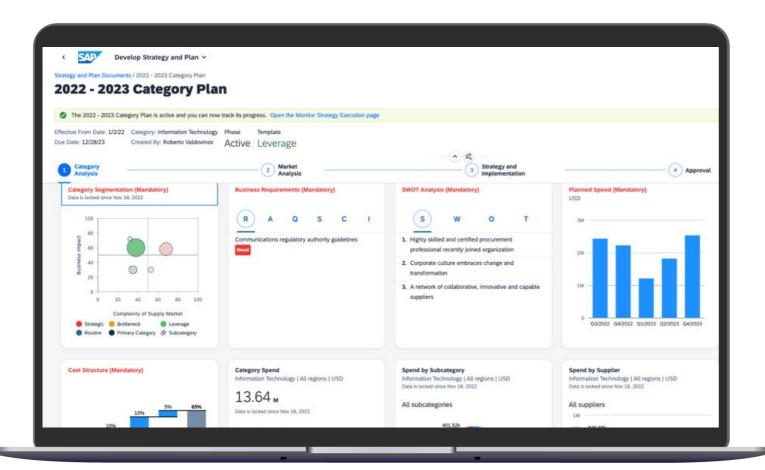


- Use embedded analytics and visualization tools to deliver an overarching view as well as drill-down capability into categories across multiple dimensions
- Deliver enriched and categorized spend data through built-in integration with SAP Ariba Spend Analysis
- Provide in-depth insights across subcategories, regions, suppliers, supplier categorization, supplier risk, and contract information

16

## SAP Ariba Category Management

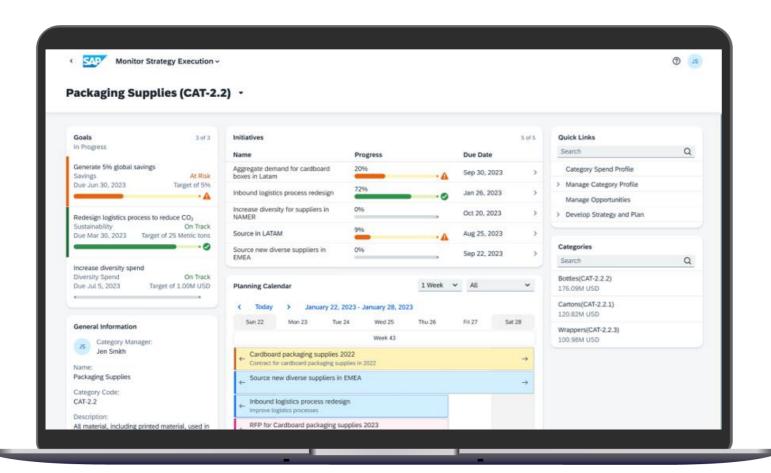
## **OUTLINE STRATEGY**



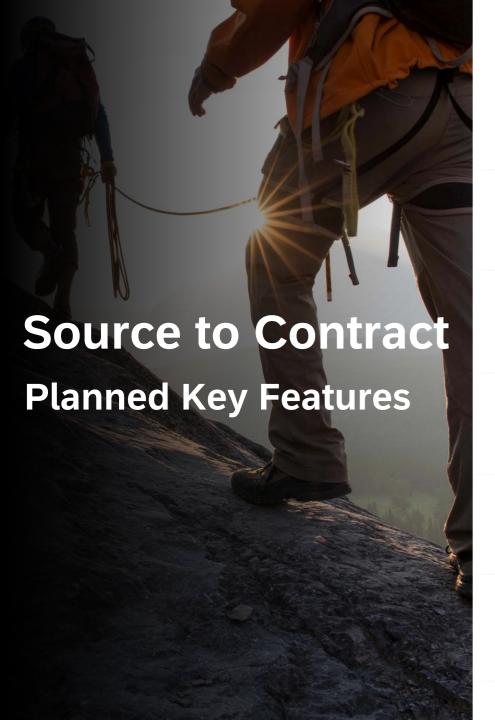
- Guide strategy development using a process framework
- Take advantage of best practice templates and tools, such as segmentation, market dynamics, cost structure, SWOT analysis, risk assessment and others
- Maintain category-related goals and value levers; identify opportunities; and track and execute category strategies

## SAP Ariba Category Management

## MONITOR STRATEGY EXECUTION



- One stop shop workbench with planning calendar, goal monitoring, and initiative status tracking
- System-recommended opportunities based on supplier fragmentation, impact, price variances, tail spend, and supplier diversity
- Integration to the guided sourcing capability for the SAP Ariba® Sourcing solution for converting initiatives into sourcing projects or events



## **SAP Ariba Sourcing Updates**

- Pagination and Search Support Enhancement [OPT-4286, OPT-4322, OPT-5196]
- Manage Sealed Bid Event Timing in Guided Sourcing [SS-35890]
- Use Total Spend to Trigger Award Approval Flow [SS-35752]
- Matrix Terms in Guided Sourcing Events [SS-40142, SS-43651]
- Configuring Read-Only Terms in Guided Sourcing [SS-43516]
- Configuring Custom Menu in Guided Sourcing [SS-34972]

# Pagination and Search Support Enhancement [OPT-4286, OPT-4322, OPT-5196]

This feature enables pagination support and improves the supplier table in:

- The supplier tables of guided sourcing monitoring page.
- The "Questions, requirements, and attachments" table on the draft page.
- The "Items that need quotes" and the "Questions, requirements, and attachments tables" on the guided sourcing Review Responses page.

A new Search supplier popup is also added to supplier tables on these pages.

### **Benefits:**

Pagination support enhances the user experience by reducing the time taken to load the supplier data.

Supplier records are listed in batches. You can use the < and > buttons to navigate through the supplier records

# Manage Sealed Bid Event Timing in Guided Sourcing [SS-35890]

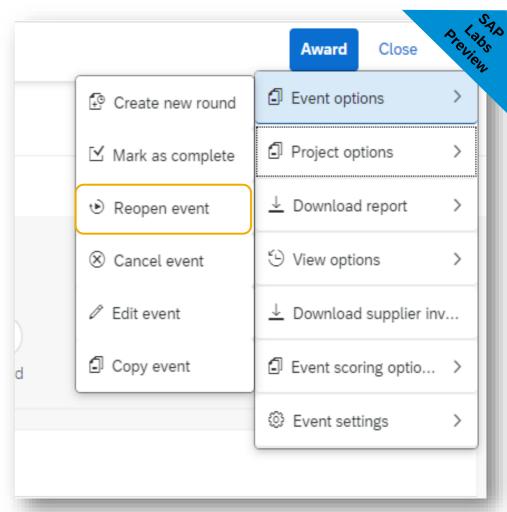
This feature enables users from buyer organizations to choose between revealing bids and extending event duration for sealed bid events in guided sourcing when a sealed bid event reaches the review responses phase.

### **Benefits:**

Previously bids are automatically displayed when a sealed bid event reaches the review responses phase.

Now using Guided sourcing user interface, Event Management API user can

- reveal sealed bids manually
- extend event end time for sealed bid events



# Use Total Spend to Trigger Award Approval Flow [SS-35752]

This feature adds support for using **Total Spend**, rather than **Baseline Spend**, to trigger an award approval task.

## **Benefits:**

Some buyer organizations have business processes that require delegating award approval authority or that might involve a different approval flow based on Total Spend.

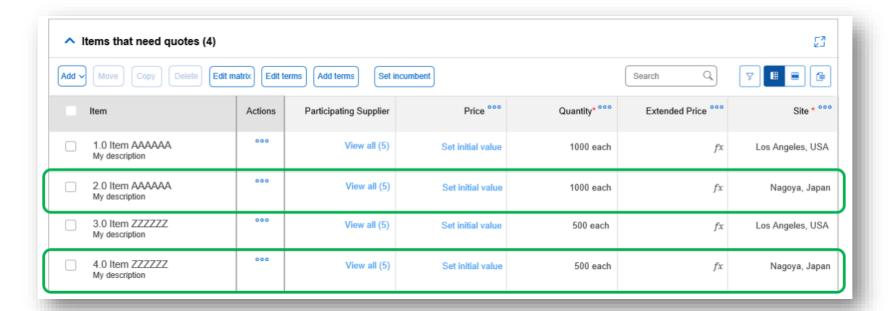
Now, buyer organizations can configure guided sourcing RFP template conditions to use the Total Spend from their award scenario to trigger an award approval task. This new functionality can streamline award approval flows and lead to better compliance practices for organizations that were previously using Baseline Spend to trigger award approval tasks.

# Matrix Terms in Guided Sourcing Events [SS-40142, SS-43651]

This feature support matrix terms in guided sourcing events. Buyers use matrix terms to create copies of entries in an item table for items or lots, where each copy has a different value for the matrix term.

### **Benefits:**

• Buyers use matrix terms to create copies of entries in an item table for items or lots, where each copy has a different value for the matrix term.



# Configuring Read-Only Terms in Guided Sourcing [SS-43516]

This feature enables template creators to mark one or more terms in guided sourcing event templates as read-only terms. Marking a term as read-only prevents users from editing the term in events.

### **Benefits:**

Previously, buyers could not configure read-only terms in the guided sourcing template.

Now, while creating or editing a guided sourcing template, buyers can set a term as read-only. Also, while creating or editing an item in the guided sourcing template, buyers can configure whether a read-only term is editable by project owner.



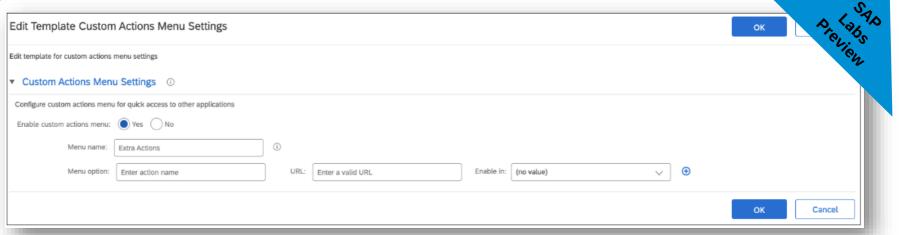
## Configuring Custom Actions Menu in Guided Sourcing [SS-34972]

This feature enables template administrators to enable and configure custom actions menu options in the guided sourcing template. User can map the custom actions menu options to internal and external applications and specify the URL for accessing those applications.

### **Benefits:**

Based on the custom actions menu configurations, buyers can open a popup from the guided sourcing user interface that enables them to:

- Access internal and external applications
- Retrieve updates (related to the guided sourcing full project or event) from the integrated application to the guided sourcing user interface





## **SAP Ariba Contracts Updates**

- Advanced Analytics Dashboards for SAP Ariba Contracts [SC-19391] \*Preview only
  - Available in EAC
  - General Availability (GA) planned for a future release
- Enhancements to SAP Ariba Contracts Integration with Icertis Contract Intelligence for SAP Ariba Solutions [SC-19434]
- Ariba Contracts and Fieldglass Integration [SC-16976]

# Advanced Analytics Dashboards for SAP Ariba Contracts [SC-19391] – *Preview Only*

- This feature introduces predefined Advanced Analytics dashboards that provide fundamental contracts data presented in easy-to-understand visualizations for day-to-day consumption by buyers using SAP Ariba Contracts including the following: **Overview, Authoring, and Compliance**.
- The dashboards use features and capabilities available with the SAP Analytics Cloud, embedded edition service.

### **Benefits:**

- The SAP Ariba users today are able to access the reports and charts using the Ariba reporting
  engine. However, there were some limitations related to usability and quick access to data. This
  feature provides contract managers with both tactical and strategic insights related to their data and
  activities with content that enables decision-making and action in the context of what they are doing:
- Improved look and feel.
- Faster time to value for analytics capabilities.

# Enhancements to SAP Ariba Contracts Integration with Icertis Contract Intelligence for SAP Ariba Solutions [SC-19434]

- This feature introduces several enhancements to the integration between SAP Ariba Contracts and Icertis Contract Intelligence (ICI) for SAP Ariba Solutions:
- Users of SAP Ariba Sourcing along with SAP Ariba Contracts integrated with ICI can configure this feature:
  - To opt for capabilities such as creating or updating agreements in ICI directly from sourcing events
  - View associated contracts in guided sourcing events.
  - Access ICI agreements to select a procurement contract to add line items from a sourcing event.
- This feature also introduces two new APIs as well as various enhancements to an existing API:
  - Contract Workspace Delete API and Contract Line Items Document Publish API are new.
  - New endpoints to the existing Contract Workspace Management API.
  - The new APIs along with the enhancements to the existing API enable users to manage various tasks in a contract's lifecycle in third party contract management applications such as ICI and synchronize the details in the contract workspaces SAP Ariba Contracts.

# Enhancements to SAP Ariba Contracts Integration with Icertis Contract Intelligence for SAP Ariba Solutions [SC-19434]

## **Benefits:**

- This feature enables users who are using SAP Ariba Sourcing with SAP Ariba Contracts that are integrated with Icertis the ability to configure this feature to:
  - Opt for capabilities such as creating or updating agreements in Icertis directly from sourcing events
  - View associated contracts in guided sourcing events
  - Access Icertis agreements to select a procurement contract to add line items from a related sourcing event

# 3 Ariba Contracts and Fieldglass Integration [SC-16976]

- Buyers using SAP Ariba Contracts can choose to integrate SAP Ariba Contracts with SAP Fieldglass to optimize their services procurement processes and ensure data consistency.
- SAP Fieldglass enables buyers to find and connect with service providers or suppliers to procure and manage services such as contingent workforce, consulting, and so on.
- These services are centered around a Statement of Work (SOW)—based model where buyers can
  establish a service contract with service providers for accomplishing a project within a stipulated
  timeframe.

### **Benefits:**

• For buyers using suite-integrated solutions and SAP Fieldglass, this solution offers a seamless user experience by automatically creating SOWs when contracts are published in SAP Ariba Contracts and integrating SOWs with the Buying and Invoicing solution for creating purchase requisitions and purchase orders, managing invoices, and tracking spend.

## Roadmap



## **Road Map Explorer**

## GETTING TO THE SOURCE OF TRUTH

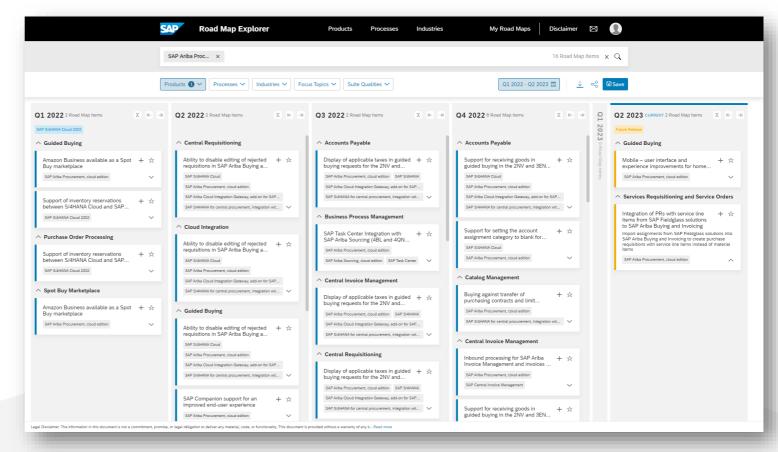
Use SAP Road Map Explorer at <a href="https://roadmaps.sap.com/welcome">https://roadmaps.sap.com/welcome</a>

## Filter by:

- Processes: Source to pay
- Products: Select the product of your interest

## **Navigation tips:**

- Innovations are grouped by release date
- You can click on each innovation to gain insights about it



Road map is subject to change without notice.

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## **Release Readiness Assets**

## **REVIEW PAST RELEASES**

Use Release Readiness at

https://connectsupport.ariba.com/sites#releaserea diness-display

### Navigate to:

- Release archive / List of features
- Select Release Year
- Navigate to section of your interest

## **Navigation tips:**

- Innovations are grouped by release date
- You can click on each innovation to gain insights about it

### Link to Release archive:

https://connectsupport.ariba.com/sites#item-view&/176909

#### Release Calendar

May 19, 2023

2305 Release for SAP Procurement and SAP Business Network

June 16, 2023 June Service Pack Release

July 21, 2023 July Service Pack Release

July 28, 2023

2308 Release content available

August 18, 2023 2308 Release for SAP Procurement and SAP Business Network

#### Release Calendar









### **Quick Links**

Next Generation Cloud Delivery: IP
Address Allow/Block List

Intelligent Source to Pav

SAP Integration Suite, managed gateway Community

**Guided Sourcing Resources** 

Customer Influence and Adoption

#### **Readiness Resources**

#### Road Map

SAP <u>Road Maps</u> support the journey to SAP's future product portfolio and the Intelligent Enterprise.

#### Road to Release

Information on the SAP Procurement and SAP Business Network <u>Release</u> <u>Process</u> with helpful suggestions on preparing for a release.

### **Frequently Asked Questions**

FAQs for a wide range of questions regarding release readiness.

#### **cXML DTD**

With the 2305 Release for SAP Procurement and SAP Business Network, a new cXML version will be introduced.

Use the link to access the pre-release version of the 1.2.058 cXML DTD files and associated documentation.

1.2.058 pre-release

#### Release Archive

#### Feature Lis

A cumulative <u>Lists of Features</u> delivered in previous SAP Procurement and SAP Business Network releases organized by solution area.

#### **Early Release Series**

Replay and presentation materials from these sessions are available using the webcast archive.

33

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## Resources



# You'll find this presentation and more by going to: connectsupport.ariba.com

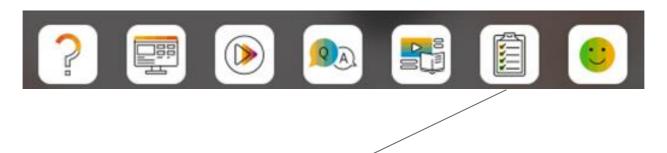


Go to the section "Release Readiness" and look for the corresponding release date.



## Survey

## We'd love to hear your feedback.



## **Feedback Survey**

If not already visible, click the Survey button at the bottom of the screen to provide your feedback.

Your feedback is used to continually improve our customer engagement activities for our quarterly product releases.

Thank you for taking the time to share your thoughts with our team!

37

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