



# Feature at a Glance

## Days to pay benchmarking widget (BNA-1131)

Content Owner: Chris Chase  
Target GA: Q2, 2023 (Release 2305)

# Introducing: **Days to pay benchmarking widget**

## Feature Description

- The Days To Pay benchmarking widget displays the average number of days to pay an invoice on the supplier home page.
- The Days To Pay benchmarking widget allows suppliers to compare their customers' Average Days To Pay performance against the aggregate performance of the network.
- Suppliers may compare performance by supplier region, buyer industry, and buyer performance quartile.
- Suppliers may choose last quarter, last month, last 12 months

## Key Benefits

- Allows suppliers to use benchmarking as tool to improve performance.
- Allows suppliers to identify customer behaviors for discussion in contractual negotiations and in quarterly business reviews.
- Provides access to benchmarking data spanning many industries and regions.
- Eliminates costly data collection activities required to share data with a benchmarking service provider

Audience:

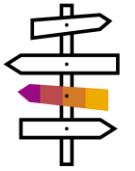
Suppliers

Enablement Model:

Automatically On

Applicable Solutions:

SAP Business Network



# User Story

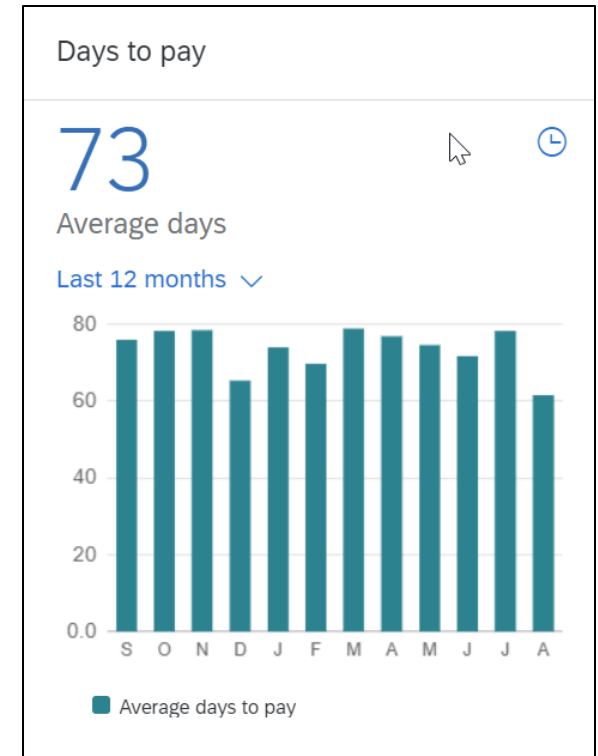
As a financing manager in my company, I need to understand how long it takes our customers to pay us and how it aligns to our payment terms.

If our customers do not pay us on-time, it impacts our bottom line including

- our operating costs in credit and collection
- our willingness to accept early payment offers
- our ability to support our business

**KPI Definition:** The average number of days required to process an invoice between the invoice date and payment date.

A paid invoice is a scheduled payment in Ariba Network.





# Prerequisites, Restrictions, Cautions

## Prerequisites

- None

## Restrictions

- You must have a bronze level or above subscription.
- You must have the Payment Activities permission to see the widget.
- This widget does not include payment data from test accounts.

## Cautions

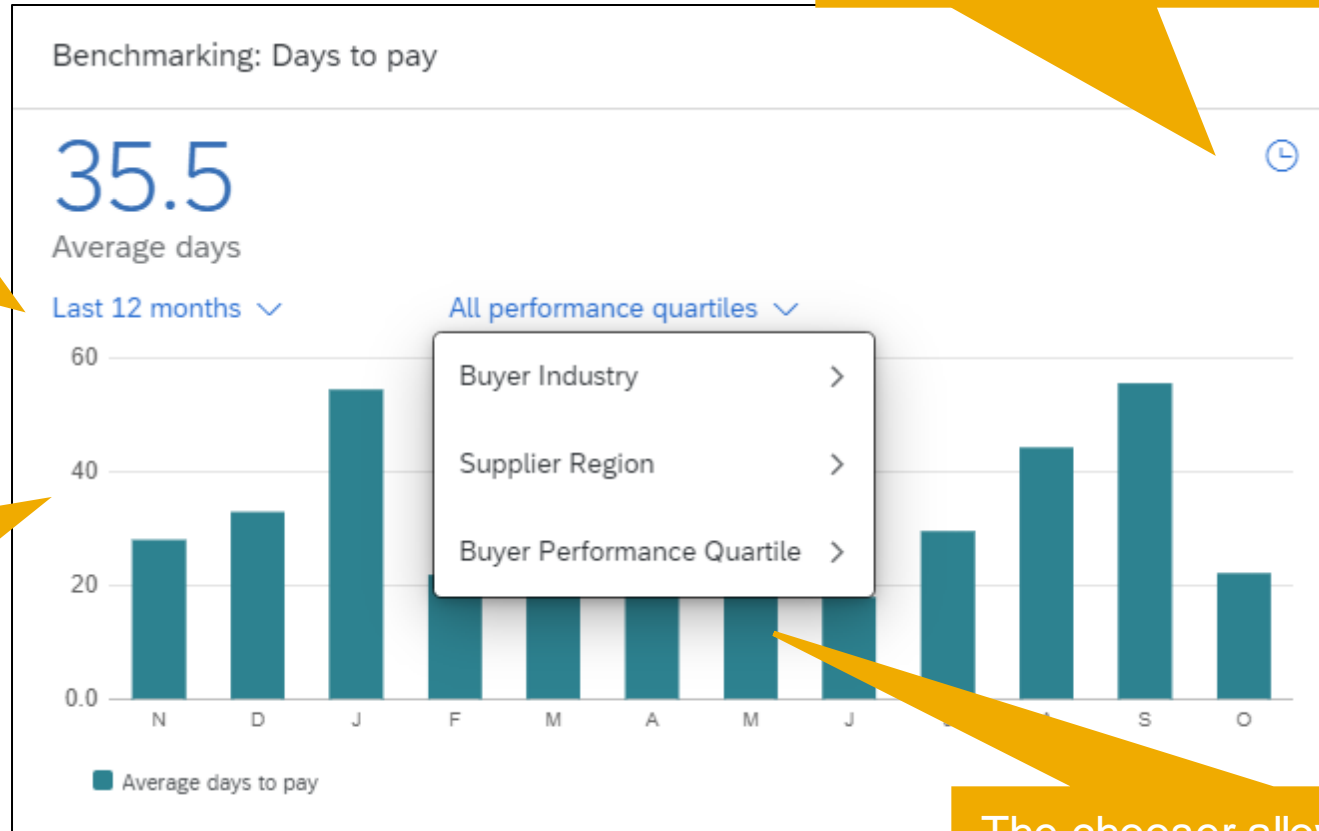
- Not all buyers load remittance data to Ariba Network.
- A scheduled payment is the buyer's representation of the supplier invoice in the buyer's accounts payable system.
- The SAP Business Network KPI framework includes intelligence to identify and exclude data outliers that may be bad data, test data, or otherwise interfere with the KPI calculation. Therefore, KPI calculations may not fully reconcile with the scheduled payments with status Paid on Ariba Network .

# Feature Details



Time stamp of last data refresh

Date Range chooser: Last 12 months, Last quarter, Last month



The line chart shows the count of paid invoices per number of days to pay.

The chooser allows you to evaluate the benchmark by buyer industry, supplier region or buyer performance quartile.

# Thank you

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