SAP Ariba

Business Network
Supplier Registration and User Management - Part 2

SAP Business Network Team

Public

THE BEST RUN **SAP**

Agenda

- **Welcome to SAP Business Network for suppliers**

- **Why SAP Business Network**

- **Difference between Standard Account vs. Enterprise Account**

- **Registration through email received from Ariba Sourcing event (Demo)**

- **Creating and managing users in registered account (Demo)**

- **Answering to customer's questionnaire via SAP Business Network (Demo)**

- **Q&A**

Welcome to SAP Business Network for Suppliers

SAP Business Network is a dynamic, digital marketplace connecting 8 million companies in 190 countries.

Companies that digitalize procurement and supply chain processes with SAP solutions ask their suppliers to become Business Network suppliers. That makes working together on all the shared aspects of business commerce – proposals, contracts, orders, invoices, and payments – more efficient and effective.

Why SAP Business Network

Your Buyer has selected SAP Business Network as their electronic transaction provider. As a preferred Supplier, you have been invited by your customer to join the network and start transacting electronically with them.

- 15% increase in customer retention
- 30% growth in existing accounts
- 35% growth in new business
- 62% decrease in late payments
- 68% improvement in reconciling payments
- 64% reduction in manual intervention

- 75% faster deal closure
- 75% order processing productivity gains via cXML
- 80% increase in order accuracy through PunchOut
- Immediate access to the online invoice creation tool
- Automation and catalog posting for your Buyers

Difference between Standard Account vs. Enterprise Account

Features	Standard Account	Enterprise Account
Access	Email notifications / Workbench	Online dashboard / Workbench
Documents types	All	All
Document status updates	Yes	Yes
Legal Archive	Email notification and online download	•Long-term invoice archiving for global compliance (Regional restrictions apply) •Capability to mass download invoices for local archiving
Support	Online Help Center	•Support via phone, chat, or email •Direct access to enablement experts for onboarding assistance •Technical support for configuration and integration assistance •Online educational training courses
Electronic Catalogs	Yes, self-service	Yes, with assistance
Integration	No	Yes
Reporting	No	Yes
Multiple customer relationships	Yes	Yes
Multiple users per account	Yes	Yes
Access to Mobile App	Yes	Yes
Access to Ariba Discovery	Yes	Yes
Fees	No	Fees may apply

Quick Links

- [Managing subscription services](#)

- [Seller account settings and profile configuration](#)

- [Business Network duplicate account check process](#)

- [Benefits of using Business Network](#)

- [Registering on the Business Network](#)

- [How to manage roles](#)

- [How to transfer the account administration role](#)

- [Permissions you can assign to users](#)

- [How to contact support as a supplier](#)

FAQs

- [Error: The username and password pair you entered was not found](#)

- [What browser versions are certified for SAP Ariba cloud solutions?](#)

- [How do I resolve an ANERR login error?](#)

- [How can I create or edit permission roles in Business Network?](#)

- [How to create new user roles](#)

- [What are some common supplier login errors?](#)

- [What advice to give suppliers whose Admin user has left without setting up another user as Admin?](#)