



SAP Ariba 

# SLP & SAP Business Network

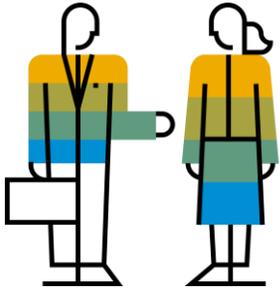
SAP

Public



# Proposals & Questionnaires vs. Business Network

**Your customer will invite suppliers to Proposals & Questionnaires (Sourcing) for:**



Request for Proposals

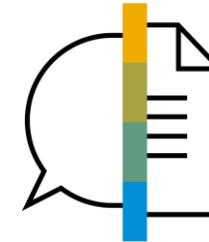


Contracts

**Your customer will require Suppliers to use Business Network for:**



Receive Purchase Orders



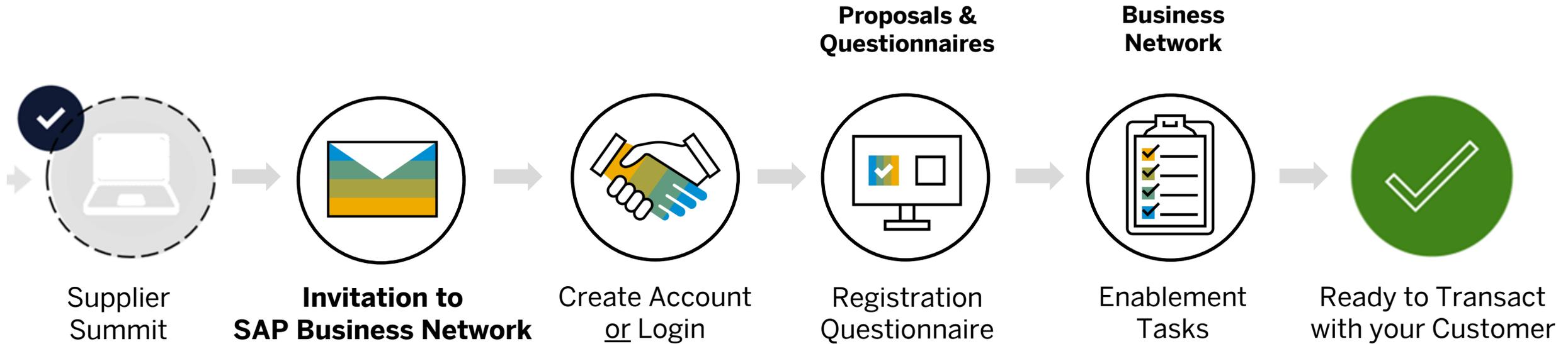
Send electronic documents



Provide electronic catalogs (optional)

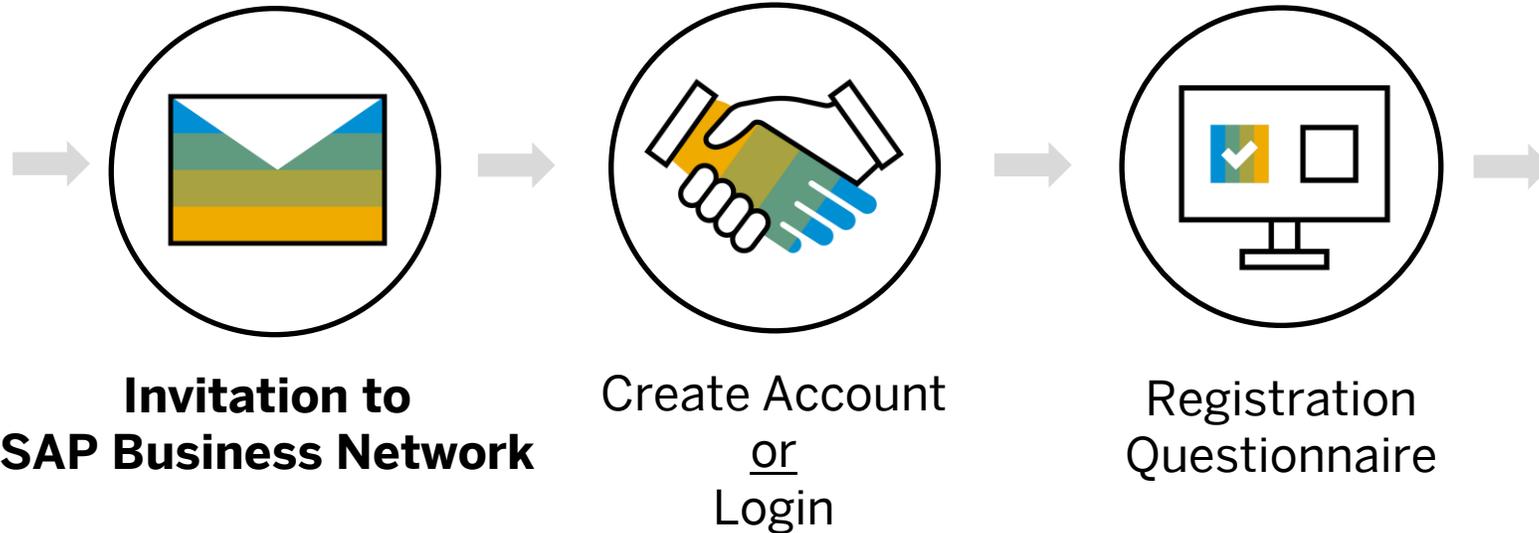
# Next Steps

## Overview



# Next Steps

## Step 1 – 3



You will receive the SAP Business Network invitation email of your customer via email. Please accept the invitation and complete the registration questionnaire.

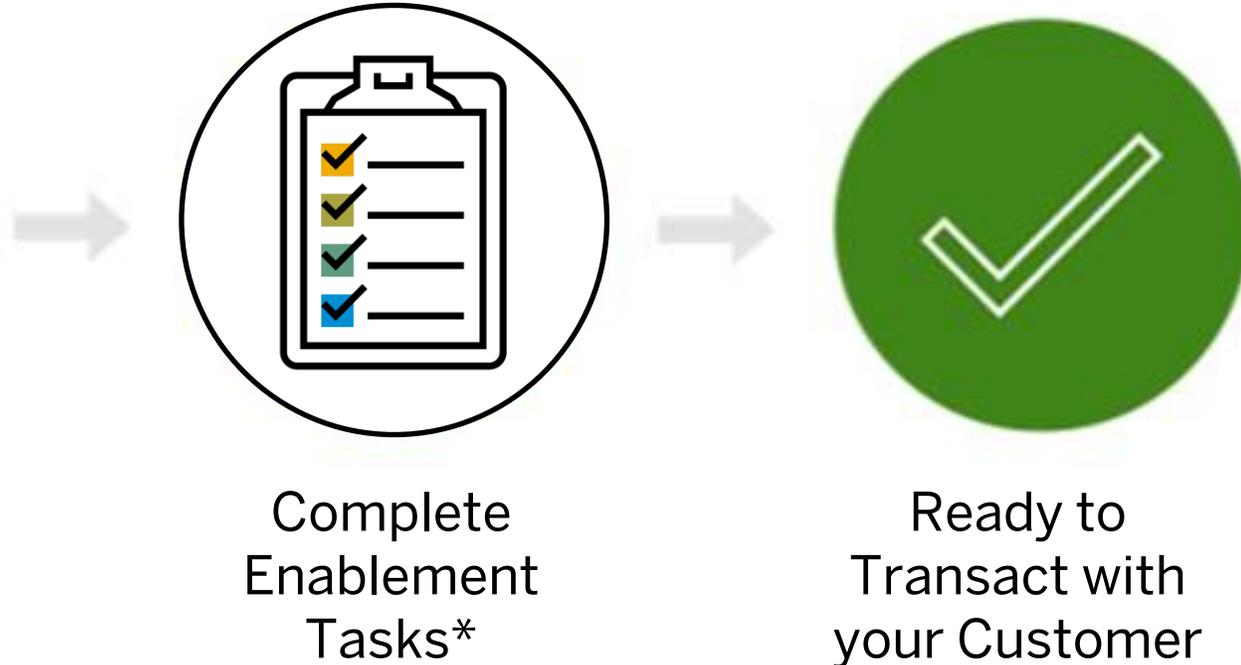
### **IMPORTANT:**

**Before you accept the invitation:**

1. Align internally
2. Designate / Know administrator

# Next Steps

## Final Steps



You will need to log into your SAP Business Network account to complete the **Enablement Tasks** to transact with your Customer.

\*An Onboarding Specialist **will contact you** via email and phone to support you with this step.

**Congratulations**, you are now ready to transact with your Customer!

# Connect with your customer

**Please Note:** Ariba Network = SAP Business Network



Review how to **accept the SAP Business Network invitation** of your customer and complete the **registration questionnaire**

[Click here](#)

# Thank you.