SAP Ariba

Understanding, Creating and Publishing PunchOut[®] Catalogs

PUBLIC



Agenda

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How does it work?

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Creating a CIF from an Excel File

What is **PunchOut?**

What is PunchOut?

Unlike static catalogs where all the product information resides in the Ariba catalog database, PunchOut catalogs utilize a supplier's website/store, and allows the Ariba shopper to 'punch out' to the site, shop, then return their selected items to their Ariba Shopping Cart where they will complete the requisition process.

For Level 1 (L1) PunchOut catalogs, the User does all their shopping on the Supplier's website. In a Level 2 (L2) scenario, the User shops using the Ariba database *and* the Supplier's site.



PunchOut uses the **cXML** protocol, based on XML and created by Ariba.

cXML is freely available and is well documented for Suppliers.

Details for PunchOut catalog syntax, DTD listings, guides and other information is available for download at:

www.cxml.org

Catalog-specific information is available in the chapters titled "PunchOut site planning" and "PunchOut transactions" in the *cXML Solutions Guide* and the chapter titled "PunchOut transactions" in the *cXML User's Guide*.



A special CIF catalog file called a **PunchOut Index file** is loaded into Ariba. This file has added fields that instruct the system to allow the catalog to connect with the Supplier's site for shopping.

PunchOut uses cXML to connect and transfer information from the Ariba buying application to the Supplier and back. There are 3 cXML documents used by PunchOut to accomplish this:

- PunchOut Setup Request (POSR)—The POSR identifies the buyer, and sends authentication (basically name and password) to the supplier's website to establish a connection
- PunchOut SetupResponse—The Response document from the Supplier tells the Ariba buying application what website, or items on the site to display for the Ariba buyer to shop
- PunchOut Order Message (POOM)—The POOM converts the Shopping Cart on the Suppliers' site, and sends the cart or items back to Ariba to be submitted for purchase

The steps on the next few slides shows how a simple L1 PunchOut works.

The User chooses the Supplier's catalog link in the Ariba catalog, is taken to the Suppliers site, where they shop, then returns the selected items back to their Ariba Shopping Cart.

Once the items are back in Ariba, then the User can submit the Cart to become a Requisition, and ultimately become a Purchase Order, which is sent off to the Supplier.





The User finds the Supplier's link in the Ariba Catalog and clicks "Buy from Supplier."



The PunchOut Setup Request (POSR) is routed from Ariba to the AN.



The AN looks up the ANID in the **<To>** element of the **POSR**, and finds the Supplier record on the Network.



In the AN Supplier record, the Supplier's Shared Secret is looked up, and added to the **POSR**, then it looks up the Supplier's PunchOut URL.



The **POSR** is then routed and presented to the Supplier's specified PunchOut URL.



The Supplier authenticates the **POSR** using the **<From>** ANID (as a User Name) and their own Shared Secret (as the Password).



The Supplier then evaluates any other information, and sends back a **PunchOut Order Response**, with the URL of the catalog to display to the User.



The Network validates the **Response**, then sends the URL of the Supplier's Catalog to the Buyer's Ariba application to display to the User.



The User shops the Supplier's Catalog (now in the Ariba window), and adds items to the Supplier's Cart. When they are done, they submit the Cart back to Ariba.



The Supplier converts their Shopping Cart to cXML, closes the connection and sends a **PunchOut Order Message (POOM)** back directly to the Ariba application, which then adds the items from the Supplier into the User's Ariba Shopping Cart.



Setting up an Ariba Network Account for PunchOut

Setting up an AN account for PunchOut

Login to your Ariba Supplier Account (supplier.ariba.com)

Supplier Login	Important announceme
Supplier Login	Immediate attention required! [
	compliant, we have decided to ter
	late April / early May, SAP Ariba w
	your cXML and/or EDI integration
Login	Ariba Applications and / or the Ari
	If you are not sure if you are an in
Having trouble logging in?	and take action as necessary. Mo
New to Ariba?	
Register Now or Learn More	

Setting up Ariba Network account for PunchOut

- Switch to your Test Account
 - Your Network Account needs to be set up in both your Test and Production environments
 - Find your name and click for the pull down menu, then click "Switch To Test ID"
 - If you don't see a "Switch to Test ID" link, your Test account has not yet been set up. Contact your Ariba Network Administrator



You will get a warning. "You are about to switch to Test Mode." Click "OK"

Setting up an AN account for PunchOut

- Go to Company Settings, and click the pulldown menu
- Scroll down to click on
 Electronic Order Routing
- Please note the next three steps need to be done in your Test and Production environments



Network Settings

Electronic Order Routing Electronic Invoice Routing

Setting up an AN account for PunchOut

 Under Electronic Order Routing, click on Configure cXML (native) integration

Ariba Network		=	Company Settings ▼
Network Settings			
Electronic Order Routing	Electronic Invoice Routing	Accelerated Payments	Settlement
* Indicates a required field			
Capabilities Preferen	ces		
External System Inte	gration		
Configure cXML (native)	integration		
Configure Cloud Integrat	ion Gateway (non-native integration)		

Setting up Ariba Network account for PunchOut

Two things need to be set up for you to provide PunchOut catalogs.

- First, an Authentication Method. The Preferred method is Shared Secret. Type in your Shared Secret, and confirm it. This Shared Secret will be sent to you to authenticate requests from your Buyers
- Please be aware that the Shared Secret cannot be the same in both your Test and Production Accounts

Ariba	a Network			=	Company Settings V	Catalog <u>Mgr</u>
cXML Se	etup					Save
cXML is an elec * Indicates a r Authentic	ctronic format for sending and receiving busin required field cation Method requires an authentication method to proceed	ness documents. d all cXML documents it	validates.			
	Select an authentication method:	Shared Secret 🗸	This selection w	ill refresh tl	ne page content.	
	Shared Secret:*	•••••	i			
	Confirm Shared Secret:*	••••••				
-	Jacob and			h	السوي المنا	

Setting up Ariba Network account for PunchOut

 Second, your company's complete PunchOut Request URL. This is location where PunchOut requests will be sent. This field is checked, and its value used each time a Buyer punches out to your site

PunchOut URL				
'unchOut allows custo inter your Website's U	mers to perform shopping and prod IRL for receiving PunchOutSetupRe	uct selection directly on your Website quest documents. If you support Prof	t. fileRequest documents (reco	mmended), you can leave this field empty.
	PunchOut Request URL:			

Templates and Catalog File Creation

PunchOut Templates

A **PunchOut Template** is a special **CIF Template** that creates a **PunchOut Index file**. The addition of two fields changes a CIF file to a PunchOut Index file. The fields are:

- PunchOut Enabled and
- PunchOutLevel

Here is a sample L1 PunchOut Template in Excel format.



The Template is color coded and has Tool Tips that provide information about how to treat each field.

Each Template includes specific instructions, including custom fields or other requirements set by Splunk.

Templates and Catalog Creation – L1 PunchOut

In **Level 1 PunchOut**, the catalog file is a simple, one line Index file. This is because a L1 Catalog appears on the catalog interface just as a link to the Supplier's website.



The Header Section

	А	В
1	<u>CIF_I_V3.0</u>	
2	CHARSET:	UTF-8
3	LOADMODE:	F
4	CODEFORMAT:	UNSPSC_V13.5
5	CURRENCY:	USD
6	SUPPLIERID_DOMAIN:	NetworkID
7	ITEMCOUNT:	5
8	TIMESTAMP:	5/15/2005
9	UNUOM:	TRUE
10	COMMENTS:	Any comments can go here.

Note: The only fields that Suppliers should modify in the Template are indicated in red: **CURRENCY**, **ITEMCOUNT, TIMESTAMP** and **COMMENTS.** All the other fields are predefined in the Template for the Customer and should not be modified, unless instructed by a Catalog Expert.

- CIF_I_V3.0—Specifies the Catalog format (CIF 3.0). Do not change this value
- CHARSET—UTF-8 Specifies the data coding type. Do not change this value, unless instructed by your Catalog Expert
- LOADMODE—F (Full) or I (Incremental)
- CODEFORMAT—Specifies the commodity coding (UNSPSC: United Nations Standard Products and Services Code) in the field "SPSC Code"
- CURRENCY—Specifies the currency used for the prices. The value "USD" (United States Dollar) is here by default and can be changed to a difference currency
- SUPPLIERID_DOMAIN—Specifies the Domain used. The preferred value is the Supplier's Ariba Network ID Number—"NetworkID". Other values include "DUNS", "internalsupplierid" or other custom values
- ITEMCOUNT—Specifies the number of items of the Catalog. Enter the total number of all items between the DATA and ENDOFDATA markers
- TIMESTAMP—Enter the date you created your Catalog.
- UNUOM—If set to "TRUE", the Unit Of Measure is set to UNUOM (United Nations Unit of Measure); if set to "FALSE", the value is set to ANSI. (Ariba recommends UNUOM)
- COMMENTS—This field is optional, but can be used for comments related to your Catalog. It is a good
 place to enter the Supplier Name, the Customer Name and Catalog Name

The Data Section

Supplier ID	Supplier Part ID	Manufacturer Part ID
AN99999999999	PurchGrp500	

FIELD COLOR CODES

Required

Optional

Optional, but preferred

Do not use

Supplier ID - Required

Description: If the Header is set to "NetworkID", then enter the Supplier's Ariba Network ID, otherwise the appropriate value for the Domain used—DUNS, internalsystem, etc. Ask your Catalog Expert if you have questions. For PunchOut, be sure the Supplier can accept the Domain and value in their system for authentication

Type of data: String

Maximum length: 255

Example: AN99999999999

Note: If you publish the Catalog in your test account, add a suffix –T to your ANID or DUNS number like this: AN99999999999-T

Supplier Part ID - Required

Description: In L1 PunchOut this can be any value. It is required to be populated. You could set a keyword for the Supplier to evaluate here if you wish

Type of data: String

Maximum length: 255

Example: 2772882

Manufacturer Part ID - Optional

Description: In L1 PunchOut this can be any value. It is not required to be populated, but the field must remain. You could set a keyword for the Supplier to evaluate here if you wish

Type of data: String

Maximum length: 255

Example: TTSIBM412CID

Item Description	SPSC Code	Unit Price
Pen, Sharpie, staple, tape, folder, post-it, scissors, mouse	43191504	1.00

Item Description - Required

Description: In L1 PunchOut, use keywords from product categories and services available on the Supplier's site. These keywords are searched and display the Supplier's PunchOut link when matched *Note:* To use a special character as a literal value, you need to "escape" it by putting a backslash (\) in front of it. For example, \" lets a double quote be seen as a quote instead of a delimiter for an entry. To escape a quote (") within a quoted field, use two quotes ("")

Type of data: String

Maximum length: 2000

Example: Printer, Laser, Inkjet, Iaptop, tablet, mouse, HP, Apple, Microsoft, Software

SPSC Code – Required

Description: Classification of the main product or service you sell. For L1 PunchOut, this will only determine where the Supplier link appears in the catalog hierarchy—not what the actual items are **Type of data:** String

Maximum length: 40

Example: 45678900 (level 3) and 45678923 (level 4)

Note: Ariba supports UNSPSC Version 13.5. A code list is available in your Customer's Supplier Information Portal

Unit Price - Required

Description: In Level 1 PunchOut, the price is not used, but must be populated. It is suggested that you set the value to 1.00

Type of data: Decimal

Example: 1.00

Note: To separate the integer from the decimal, you must use a 'dot' and not a comma. Also, do not use a comma to indicate 'thousands'. Do not include any currency symbols such as , or or .

Unit of Measure	Lead Time	Manufacturer Name
EA		

Unit of Measure - Required

Description: For L1 PunchOut, this is just populated to meet the system requirement—UOM is not used. It is suggested that you use EA Type of data: String Maximum length: 32 Example: EA

- Lead Time Do Not Use
 Description: For L1 PunchOut, this is not used, but the field must remain
 Type of data: Integer
 Maximum length: 40
 Example: 1
- Manufacturer Name Do Not Use Description: For L1 PunchOut, this is not used, but the field must remain Type of data: String Maximum length: 255 Example: Epson

Supplier URL	Manufacturer URL	Market Price

- Supplier URL Do Not Use Description: For L1 PunchOut, this is not used, but the field must remain Type of data: String Maximum length: 255 Example: http://www.supply.com/Catalog/product18.htm
- Manufacturer URL Do Not Use Description: For L1 PunchOut, this is not used, but the field must remain Type of data: String Maximum length: 255 Example: http://www.manu.com/Catalog/product18.htm
- Market Price Do Not Use Description: For L1 PunchOut, this is not used, but the field must remain Type of data: Decimal Example: 4.32 or 1234.78

Supplier Part Auxiliary ID	Short Name
Seattle	Acme Sporting Goods PunchOut

Supplier Part Auxiliary ID - Optional

Description: In L1 PunchOut, this can be used to convey a value for the Supplier to process, and send back the appropriate catalog URL

Type of data: String

Maximum length: 255

Example: 1234 French

Note: If any items have the same reference (Supplier Part ID column), this column allows you to differentiate them

Short Name - Reqired

Description: In L1 PunchOut, this is what will actually display to the User on the UI Type of data: String Example: <SupplierName> PunchOut Maximum length: 50 characters

Image	PunchOut Enabled
http://www.mylogo12354.jpg	TRUE

Image - Required

Description: URL of the Supplier's Logo (preferred), or filename of the image (sent in a zip file) Supported image formats: JPG, JPEG, GIF, PNG, BMP—(JPG preferred) Type of data: String Maximum length: 255 Reccomended Size: 250 x 250 pixels

PunchOut Enabled - Required

Description: Tells the system that this file is a PunchOut Index file. Must be set to TRUE for the system to see this as a PunchOut item **Type of data:** Boolean
Special Notes for Images

- In the Catalog file, you can refer to a Remote Image—using a URL—or you can refer to a Local Image, and send that image to Ariba to store
- Using Remote Images is preferred
 - Be sure the URL in the Template is *complete* (including http://) *Example:* http://server/directory/imagefilename.jpg
 - Point to the image itself—not a program that serves up images
- If you use Local Images
 - Be sure the filename in the Template is *exact*—including upper and lower case *Example:* FileName.jpg -or- lowercasename.jpg
 - Load images in a zip file format with the Customer Name and Supplier Name on the AN

In Level 2 PunchOut, the catalog file is a combination of static catalog information (this is used to search) and it also contains the PunchOut Enabled and PunchOutLevel fields, to tell the system that this is a PunchOut catalog, and the User will be taken to the Supplier's website to add items to their cart as they shop.

L2 PunchOut items appear on the Catalog interface just as a static item does, but has the "Buy from Supplier" button instead of "Add to Cart".



The Header Section

1	А	В
1	<u>CIF_I_V3.0</u>	
2	CHARSET:	UTF-8
3	LOADMODE:	F
4	CODEFORMAT:	UNSPSC_V13.5
5	CURRENCY:	USD
6	SUPPLIERID_DOMAIN:	NetworkID
7	ITEMCOUNT:	5
8	TIMESTAMP:	5/15/2005
9	UNUOM:	TRUE
10	COMMENTS:	Any comments can go here.

Note: The only fields that Suppliers should modify in the Template are indicated in red: **CURRENCY**, **ITEMCOUNT, TIMESTAMP** and **COMMENTS.** All the other fields are predefined in the Template for the Customer and should not be modified, unless instructed by a Catalog Expert.

FIELD COLOR CODES Required Optional Optional, but preferred Do not use

- CIF_I_V3.0—Specifies the Catalog format (CIF 3.0). Do not change this value
- CHARSET—UTF-8 Specifies the data coding type. Do not change this value, unless instructed by your Catalog Expert
- LOADMODE—F (Full) or I (Incremental)
- CODEFORMAT—Specifies the commodity coding (UNSPSC: United Nations Standard Products and Services Code) in the field "SPSC Code"
- CURRENCY—Specifies the currency used for the prices. The value "USD" (United States Dollar) is here by default and can be changed to a difference currency
- SUPPLIERID_DOMAIN—Specifies the Domain used. The preferred value is the Supplier's Ariba Network ID Number—"NetworkID". Other values include "DUNS", "internalsupplierid" or other custom values
- ITEMCOUNT—Specifies the number of items of the Catalog. Enter the total number of all items between the DATA and ENDOFDATA markers
- TIMESTAMP—Enter the date you created your Catalog.
- UNUOM—If set to "TRUE", the Unit Of Measure is set to UNUOM (United Nations Unit of Measure); if set to "FALSE", the value is set to ANSI. (Ariba recommends UNUOM)
- COMMENTS—This field is optional, but can be used for comments related to your Catalog. It is a good
 place to enter the Supplier Name, the Customer Name and Catalog Name

The Data Section

Supplier ID	Supplier Part ID	Manufacturer Part ID
AN99999999999	12345	CFG 11562
AN99999999999	87690	87690-12
AN99999999999	479-56	A100-BLK

Supplier ID - Required

Description: If the Header is set to "NetworkID", then enter the Supplier's Ariba Network ID, otherwise the appropriate value for the Domain used—DUNS, internalsystem, etc. Ask your Catalog Expert if you have questions. For PunchOut, be sure the Supplier can accept the Domain and value in their system for authentication

Type of data: String

Maximum length: 255

Example: AN999999999999

Note: If you publish the Catalog in your test account, add a suffix –T to your ANID or DUNS number like this: AN99999999999-T

Supplier Part ID - Required

Description: Part Number used by the Supplier. The Part Number must be unique for each item in the Catalog.

Type of data: String Maximum length: 255

Example: 2772882

Manufacturer Part ID – Optional but Preferred

Description: A Part Number that a Manufacturer uses Type of data: String Maximum length: 255 Example: TTSIBM412CID

Item Description	SPSC Code	Unit Price
Pens, Bic, Ballpoint, Blue, 1 dozen	43191504	3.48
Stapler, Swingline, Black	55010125	18.72
Post-It, Yellow, 1"x2", pad of 100	15874236	6.49
Folders, Letter, Manilla, 100	89745125	12.98

Item Description - Required

Description: Description of the product or service. Make your descriptions as clear and complete as possible (Item type, brand, model, color, etc.)

Note: To use a special character as a literal value, you need to "escape" it by putting a backslash (\) in front of it. For example, \" lets a double quote be seen as a quote instead of a delimiter for an entry. To escape a quote (") within a quoted field, use two quotes ("")

Type of data: String

Maximum length: 2000

Example: Printer, Laser, A4, Epson Stylus Color 740

SPSC Code – Required

Description: Classification of the product or service. Use a UNSPSC code if the Header specifies "UNSPSC" as the CODEFORMAT

Type of data: String

Maximum length: 40

Example: 45678900 (level 3) and 45678923 (level 4)

Note: Ariba supports UNSPSC Version 13.5. A code list is available in your Customer's Supplier Information Portal

Unit Price - Optional

Description: Customer-specific price. For L2 PunchOuts the price can be left blank if the Buyer agrees **Type of data:** Decimal

Example: 4.32 or 1234.78

Note: To separate the integer from the decimal, you must use a 'dot' and not a comma. Also, do not use a comma to indicate 'thousands'. Do not include any currency symbols such as , or or .

Unit of Measure Lead Time		Manufacturer Name				
EA	1	Intelidata				
EA 1 I		IDG Book				
DZN	3	Bic				
EA	1	Swingline				

Unit of Measure - Required

Description: Unit of measure related to the Unit Price. Use a United Nations UOM if the UNUOM in the Header is set to "True"
Type of data: String
Maximum length: 32
Example: BX
Note: A file containing the Units of Measure is available in your Customer's Supplier Information Portal

Lead Time – Optional but Preferred

Description: Number of working days for the product to be shipped from the date you receive the Purchase Order

Type of data: Integer Maximum length: 40 Example: 1

Manufacturer Name - Optional but Preferred

Description: Name of the manufacturer Type of data: String Maximum length: 255 Example: Epson

Supplier URL	Manufacturer URL	Market Price		
http://www.supplier.com	http://www.manu.com	12.95		
http://www.supplier.com		2296.56		
http://www.supplier.com		4.86		
http://www.supplier.com		12.86		

Supplier URL - Optional

Description: A URL that links to a Supplier static page about the item (could be a MSDS, construction info, packaging info, etc.) **Type of data:** String

Maximum length: 255

Example: http://www.supply.com/Catalog/product18.htm

Manufacturer URL - Optional

Description: A URL that links to a Manufacturer's static page about the item (could be a MSDS, construction info, packaging info, etc.)

Type of data: String

Maximum length: 255

Example: http://www.manu.com/Catalog/product18.htm

Market Price – Optional but Preferred

Description: List or retail price.

Note: Does not show on the Ariba UI-this is an informational-only field for Suppliers

Type of data: Decimal

Example: 4.32 or 1234.78

Note: To separate the integer from the decimal, you must use a 'dot' and not a comma. Also, do not use a comma to indicate 'thousands'. Do not include any currency symbols such as , or or .

Supplier Part Auxiliary ID	Currency
1234-75	USD
	USD
	USD
	USD

Supplier Part Auxiliary ID - Optional

Description: Uniquely identifies a single item. For example, items in multiple languages or available in multiple units of measure
Type of data: String
Maximum length: 255
Example: 1234 French
Note: If any items have the same reference (Supplier Part ID column), this column allows you to differentiate them

Currency – Optional (Set in Header)

Description: Specifies the currency used for the prices **Type of data:** String **Maximum length:** 32 **Example:** USD, CAD (Canadian Dollar) Note: A listing of currency codes is in your Customer's Supplier Information Portal

Short Name	Image
Soft Drink, Soda, Dr Pepper	12354.jpg
Dairy, Milk, 1% milkfat	http://www.1.com/34.jpg
Coffee, Dark Roast, Starbucks	587.jpg
Soft Drink, Juice, Minute Maid	http://www.1.36.jpg

Short Name – Optional but Preferred

Description: Short description of the item. The Short Name is displayed first in the UI, and is in a larger type face and blue color. You can use the Short Name to describe a category or Item type, then give the specifics in the Item Description

Type of data: String

Example: Nylon Glove, Blue

Maximum length: 80 characters

Note: If the "Short Name" field is left blank, the first 80 characters of the Item Description column will automatically fill the "Short Name" field

Image – Optional but Preferred

Description: URL of the item's image (preferred), or filename of the image (sent in a zip file) Supported image formats: JPG, JPEG, GIF, PNG, BMP—(JPG preferred) Type of data: String Maximum length: 255 Reccomended Size: 250 x 250 pixels

Special Notes for Images

- In the Catalog file, you can refer to a Remote Image—using a URL—or you can refer to a Local Image, and send that image to Ariba to store
- Using Remote Images is preferred
 - Be sure the URL in the Template is *complete* (including http://) *Example:* http://server/directory/imagefilename.jpg
 - Point to the image itself—not a program that serves up images
- If you use Local Images
 - Be sure the filename in the Template is *exact*—including upper and lower case *Example:* FileName.jpg -or- lowercasename.jpg
 - Load images in a zip file format with the Customer Name and Supplier Name on the AN

PunchOut Enabled	PunchOutLevel
TRUE	Product

PunchOut Enabled - Required

Description: Tells the system that this file is a PunchOut Index file. Must be set to TRUE for the system to see this as a PunchOut item **Type of data:** Boolean

PunchOutLevel - Required

Description: Tells the system that this item is a L2 PunchOut item that will take the User to the Supplier's site at the **Store** Level (like a L1), the **Aisle** level (a category, that requires then to further refine the search on the Supplier's site), the **Shelf** level (a refined category that results in only a few items that will all be displayed in the PunchOut) or the **Product** level (this takes the User to the exact item on the Supplier's site that they searched for in Ariba). **Product** is the most common level **Values:** Store, Aisle, Shelf, Product **Type of data:** Boolean

- Login to Ariba Network
 - Go to: <u>http://supplier.ariba.com</u>
 - Log in with your Username and Password



- Switch to your Test Account
 - Your Catalog should be loaded and tested in your Test Account. (*Note:* If you are instructed to load a Catalog to a Production account, just skip this step)
 - Find your name and click for the pull down menu, then click "Switch To Test ID"
 - If you don't see a "Switch to Test ID" link, your Test account has not yet been set up. Contact your Ariba Network Administrator



You will get a warning. "You are about to switch to Test Mode." Click "OK"

- When uploading a Catalog on Ariba Network, there are four steps you will follow:
 - Uploading—Transfers the Catalog file from your local drive to Ariba Network. During the upload process, you enter the Catalog name (this becomes the "Subscription Name" in the Buyer's local Catalog) descriptive text, and classify it so that buying organizations that are looking for specific products and services can find your Catalog
 - 2. Setting Visibility—Allows you to specify whether the Catalog version is "Public" or "Private" and determines which of your Customers can access it
 - **3. Validating**—The Network checks the Catalog for errors, checks for zero price values and does a highlevel validation of UNSPSC codes and Units of Measure

(*Note:* Customer-specific validation rules for UNSPSC and UOM codes, and zero price values can be more detailed and much more strict than the high-level Network validations, therefore your Catalog may **pass** the Network validations but **fail** the Customer-specific validations for these same items)

4. Publishing—Freezes the current version and notifies your Customer of the Catalog's availability

Navigate to the Catalogs Tab



 On the Catalogs screen, click the "Create Standard" button. Even though you are loading a PunchOut Catalog, use the "Create Standard" button



- You are now on the **Create a New Catalog** Screen
- To create the Catalog, there is a 3-step Wizard:
 - ① **Details**—General information about the Catalog
 - **2** Subscriptions—Who you are publishing the Catalog to
 - 3 **Content**—Uploading the actual Catalog file

1 Details	Catalog Name: *	and descriptive text. Customers can search using this information. Add commodity codes to you cata * indicates requ
2 Subscriptions	Created By: Date Created:	Catalog Manager Tuesday 30 Aug 2016 10:59 PM GMT-07:00
3 Content	Description:	Characters left:
		The maximum number of characters allowed is 1000, including spaces.
	Commodities: (i)	Vescription No items
		Ly Delete Add

Click "Next"

Details

- Catalog Name: This becomes the "Subscription Name" for this Catalog that will not change. The format for this Name is set by Splunk. Use this format (no special characters are allowed, you can use a dash (-) or underscore(_)):
 - Splunk_Supplier Name_(L1 or L2)_Category
- Description: (Optional) Brief description of the content of your Catalog
- Commodities: (Optional) The UNSPSC code(s) that corresponds to the items family/ group of your Catalog. Use the "Add" button to find the code
- When you complete this screen, click "Next"

Create a New Catalo	g		Next	Exit
1 Details 2 Subscriptions 3 Content	Enter a catalog name a Catalog Name: * Created By: Date Created: Description:	Ind descriptive text. Customers can search using this information. Add Catalog Manager Tuesday 30 Aug 2016 10:59 PM GMT-07:00 The maximum number of characters allowed is 1000, including space	commodity codes to * indi tindi Charac 5.	your catalog. cates required field tters left: 1000
	Commodities: (i)	Description No items		
		L, Delete Add		
	·		Next	Exit

O Subscriptions

- You determine which Customers subscribe to your Catalog—specific Customer(s) or to all Customers on the Network
- Set the Visibility to "Private". You can select a single customer.
- To select Splunk, check the box next to the "Customers" list.
- If the Supplier does not appear, it means that they have not established a relationship with your company yet. This is required prior to uploading a Catalog to them
- When you complete this screen, click "Next"



3 Content

- Select your Catalog File, by clicking "Browse" and pointing to your file
 - Your Excel file must not exceed 1 Mb, however you can use zip compression
 - If your Excel file is too large, you will need to convert it to a CIF. See the Appendix—"How to convert an Excel file to CIF"
- After you have selected your Catalog file, click the "Validate and Publish" button
- As your Catalog loads, the status will read "Validating" Click the "Refresh" button at the bottom of the screen to see the status change

Create a New Catalog		Previous	Exit
1 Details	Choose the catalog file for upload. Catalog files must be CIF, cXML, or Excel files (.cif, .xml	, .xls or .zip).To do	wnload the More
	UPLOAD YOUR CATALOG FILE		
3 Content	Browse		
U U UNICIN	! After you click Validate and Publish, do not use your Web browser until your catalog is f can take several minutes to upload.	inished uploading. I	Large catalogs
	Validate and Publish		

Network Catalog Validation

- After the Network completes validation, it changes the Catalog status from "Validating" to one of the following statuses:
 - Validated, Published or Pending Buyer Validation—your Catalog is error-free
 - Errors Found by Ariba Network—the Network detected Catalog content that violates validation rules
 - Bad Format—your Catalog failed the file validation check. Audit the file for problems in format
- A Catalog with an error status means you need to review the error results and correct them before going on

C	Catalogs									~~~ <u>*</u>				
Ма	Manage catalogs for your customers using the catalog dashboard. Catalog files must be CIF, cXML, or Excel files (.cif, .xml, .xls or .zip). Some customers might have defined specific catalog validation rules,										More			
	The second s													
			Customer Name †	Catalog Name	Version	File Name	Туре	Size	Visibility	Created By	Date Created	Status	Date Status Recei	ived
	\bigcirc		None	Test PunchOut	1	2898517Punchout.cif	CIF3.0	553 B		Catalog Manager	Apr 2014	Validated		
			Buyer Name	Buyer Test CIF	1	99089.cif	CIF3.0	4 KB	Private	Catalog Manager	5 Jan 2017	3 Errors Found by Ariba Network		
		۲ <u>۵</u>	Buyer Name	Buyer Test CIF	1	BuyerCat.cif	CIF3.0	2 KB	Private	Catalog Manager	30 Jun 2015	Pending Buyer Validation		
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~			Buyer Name	Buyer Test CIF	1	Catalog.cif	CIF3.0	2 KB	Private	Catalog Manager	11 Nov 2013	Published		~~~~

#### Correcting Validation Errors

• To see the error detail, click on the "<u>Errors Found</u>" hyperlink:

Cata Manag	alogs ge catalogs	for your customers usin	g the catalog dashbo	ard. Catalog	files must be CIF, cXML, c	or Excel files	(.cif, .xml	, .xls or .zip	). Some customers	might have define	ed specific catal	og validation rules,	More
		Customer Name 1	Catalog Name	Version	File Name	Туре	Size	Visibility	Created By	Date Created	Status	Date Status Receiv	ved
С		None	Test PunchOut	1	2898517Punchout.cif	CIF3.0	553 B		Catalog Manager	Apr 2014	Validated		
С		Buyer Name	Buyer Test CIF	1	99089.cif	CIF3.0	4 KB	Private	Catalog Manager	5 Jan 2017	3 Errors Found by Ariba Network		
		Buyer Name	Buyer Test CIF	1	BuyerCat.cif	CIF3.0	2 KB	Private	Catalog Manager	30 Jun 2015	Pending Buyer Validation		
С		Buyer Name	Buyer Test CIF	1	Catalog.cif	CIF3.0	2 KB	Private	Catalog Manager	11 Nov 2013	Published		

- Viewing Validation Errors
  - The Network displays Description, Field and Line Number for each error



- In this case, the Network is telling us that the **Supplier Part Number** is not unique on lines 11, 12 and 14
- To correct any issues, go back to the original Excel Catalog file, make the corrections, then update the Catalog file, and upload the new version to replace the existing Catalog

#### Customer Approval

- When your Catalog passes the Network upload validation, your Customer is then notified to audit, validate and approve your Catalog. The Network may show any of these statuses: "Published", "Validated by Customer" or "Pending Buyer Validation"—note that these are all valid statuses
- Each Customer may have specific validation rules—and these rules may be more strict than the standard Network rules. This means that your Catalog could pass the Network validation, but fail the Customerspecific rules and be returned to you
- If your Customer finds anything in your Catalog file that requires your attention, you will be notified by e-Mail
  - Corrections should be made to the original Excel file, then the corrected Catalog file needs to be uploaded to the Network
  - Each Catalog must pass both the Network validation, and the Customer audit before it can be loaded into the Customer's buying
    application and be available for their Users

# **Replacing Existing Catalogs**

Due to the nature of L1 PunchOut Index files, it is rare that you would need to update them. Only a change to the logo, the Description to appear on the UI or additional keywords would require an update to a L1 Catalog.

For L2, updating will occur much like a static catalog. Since the Index file is used for searching the items in the Supplier's catalog, before punching the User out to their website, it is important that the data in the L2 Index files be kept current.



To replace an existing Catalog, the steps are almost the same as uploading a new Catalog for the Customer.

- Log into your Ariba Network account
- Navigate to Catalogs
- Update the Catalog—using "View/Edit"—no not use "Create"
  - When replacing an existing Catalog, do not Create a new Catalog—it is important to keep the same Catalog Name. The file name can be different:

	Customer Name 1	Catalog Name	Version	File Name	Туре	Size	Visibility	Created E
۲ <u>۵</u>	None	Test PunchOut	1	2898517Punchout.cif	CIF3.0	553 B		Catalog Mana
ı	Buyer Name	Buyer Test CIF	1	99089.cif	CIF3.0	4 KB	Private	Catalog Mana
ı.	Buyer Name	Buyer Test CIF	1	BuyerCat.cif	CIF3.0	2 KB	Private	Catalog Mana
	Buyer Name	Buyer Test CIF	1	Catalog.cif	CIF3.0	2 KB	Private	Catalog Mana

- Find the existing Catalog you wish to replace with a new version
  - Click on the radio button to select the existing Catalog

~	Catalo	gs	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		~~~~~	K
	Manage o	catalogs fo	or your customers using	the catalog dashbo	ard. Catalo	g files must be CIF, cXN	/L, or Excel files	(.cif, .xm	l, .xls or .zip	). Some customers r
			Customer Name 1	Catalog Name	Version	File Name	Туре	Size	Visibility	Created By
		<u>لگ</u> م	Buyer Name	Buyer Test CIF	1	BuyerCat.cif	CIF3.0	2 KB	Private	Catalog Manager
			Buyer Name	CatalogTest	1	TestCatalog2.cif	CIF3.0	2 KB	Private	Catalog Manager
	Ļ	View/	Edit Test	Delete 🔻		Create Standard	Create Punch	out Only	R	lefresh

Click "View/Edit"

- You are now taken to the Edit a Catalog Screen
- You see the same 3 steps as a New Catalog
  - 1. Details—Most of the fields are pre-populated with the existing information, but you can add a new Description for the updated Catalog



#### Click "Next"

2. **Content**—The Network will display the current Catalog (if it is under 4Mb)

Edit a Catalog	Previous	Create New Ve	rsion Upload Cata	log File Download Catal	og File Update Hea	der Data E	xit
	View and edit the	contents of a catalog.	Add or remove items from	a catalog. To replace the existin	g catalog file, click Upload C	atalog File. This catalog	g <i>Mo</i>
1 Details	Content Ite	ems					
2 Content	Item No.	Supplier ID	Supplier Part ID	Manufacturer Part ID	Item Description	SPSC Code	
3 Subscriptions	1	002020122	2772882	TTSIBM412CID	4-Line System Phone with Headset and Caller ID	43191504	
	2	002020122	2772967	IDG076450049X	Excel 97 for Dummies Quick Reference Book	55101509	
	3	002020122	2772276	IDG076458722	Blue Ballpoint Pens, Disposable	44121704	
	4	002020122	2772981	IDG076450052X	Manilla Folders, Tabbed 3	44122011	
	4						÷.
	Previous	ate V	on Upload Cata	log File Download Catal	og File Update Hea	der Data E	xit

- We don't want to "Create a New Version"—that button will take us back to the beginning as if we are uploading a brand new Catalog
- We want to "Upload a Catalog File"—this will replace the existing Catalog File with our updated Catalog. Click the Upload Catalog File button

- Select your Catalog file, by clicking the Choose File button, then "Browse" and point to your file
  - Your Excel file must not exceed 1 Mb, however you can use zip compression
  - If your Excel file is too large, you will need to convert it to a CIF. See the Appendix—"How to convert an Excel file to CIF"
- After you have selected your Catalog file, click "Validate and Publish"

Edit a Catalog		Previous	Exit
1 Details	Choose the catalog file for upload. Catalog files must be CIF, cXML, or Excel files (.cif, .xml, .xls or .zip). To download the UPLOAD YOUR CATALOG FILE	Excel catalog tem	plate, click More
(2) Content (3) Subscriptions	Choose File ho file chosen		
Ŭ	After you click Validate and Publish, do not use your Web browser until your catalog is finished uploading. Large catalog upload.	gs can take sever	al minutes to
	Validate and Publish	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	

As your Catalog loads, you will be returned to the Catalog Home screen and the status will read "Validating". Click the "Refresh" button at the bottom of the screen to see the status change. Be sure to wait for the validation to finish

When your Catalog passes the Network upload validation, the Network may show any of these statuses: "Published",
 "Validated by Customer" or "Pending Buyer Validation"—note that these are all valid statuses. The upload is

	Customer Name 1	Catalog Name	Version	File Name	Туре	Size	Visibility	Created By	Date Created	Status
ıش	Buyer Name	Buyer Test CIF	2	BuverCat.cif	CIF3.0	2 KB	Private	Catalog Manager	5 Jan 2017	Pending Buyer Validatior
۲ <u>۵</u>	Buyer Name	Buyer Test CIF	1	<u>BuverCat.cif</u>	CIF3.0	2 KB	Private	Catalog Manager	30 Jun 2015	Pending Buyer Validatior
	Buyer Name	Buyer Test CIF	1	TestCatalog2.cif	CIF3.0	2 KB	Private	Catalog Manager	11 Nov 2013	Publishee

- Notice that the Catalog Name stayed the same, but the new File Name we loaded is reflected on the Network
- The Network does Catalog version control for you. See that our replacement Catalog is now Version 2, and is active.
   Note that the radio button has moved up to our new active version

complete

- Customer Approval
  - When your Catalog passes the Network upload validation, your Customer is then notified to audit, validate and approve your Catalog.
  - Each Customer may have specific validation rules—and these rules may be more strict than the standard Network rules. This means that your Catalog could pass the Network validation, but fail the Customerspecific rules and be returned to you
  - If your Customer finds anything in your Catalog file that requires your attention, you will be notified by e-Mail
    - Corrections should be made to the original Excel file, then the corrected Catalog file needs to be uploaded to the Network
    - Each Catalog must pass both the Network validation, and the Customer audit before it can be loaded into the Customer's buying
      application and be available for their Users

# **Testing Connectivity**

# **Testing Connectivity**

All PunchOut catalogs must be tested in both the Test and Production environments.

Success in the **Test** environment does not mean that the catalog will connect properly in **Production**.

- Supplier ANIDs in a Test environment contain a "–T" suffix (*Example:* AN9999999999999-T)—in Production there is no "-T". This means the that the PunchOut in Production is using a different "User Name"
- The Ariba Network does not allow the same Shared Secret to be set for both Test and Production—this
  means the PunchOut in Production is using a different "Password"

Once the PunchOut Catalog Index file has been created and loaded, you'll need to set up your website to accept PunchOut requests from Splunk.

- The "User Name" will be their ANID:
  - AN99999999999 for Production
  - AN99999999999-T for **Test**
- The "Password" will be the Shared Secret you have set up on your AN account



### **Testing Connectivity**

For both Test and Production environments, the process is the same. When your site is ready to receive PunchOut requests, let Splunk know.

- Splunk will test the PunchOut from their Ariba catalog
- If there are any connectivity issues, or errors that are indicated on the UI, the information will be shared with you, including any logs that help to troubleshoot the connectivity
- Once the connectivity is established and your site is accessible, Splunk will audit the site for agreed-upon content, usability and the ability to successfully return a Shopping Cart or item back to the Ariba Shopping Cart
- Once the Test environment is working, then Production will be tested
- When Production testing is successful, the go live date and preparation will start


<Header> <From> <Credential domain="NetworkID"> • <Identity>AN9999999999-t</Identity> <Credential domain="DUNS"> <Identity>12345678-t</Identity> </Credential> </From> < To ><Credential domain="DUNS"> <Identity>84658742-t</Identity> </Credential> </To> <Sender> <Credential domain="AribaNetworkUserId"> <Identity>sysadmin@ariba.com/Identity> <SharedSecret><##REMOVED##></SharedSecret> </Credential> <UserAgent>Ariba Buyer 8.2</UserAgent> </Sender> </Header> <Request> <PunchOutSetupRequest operation="create"> <BuyerCookie>1J3YVWU9QWMTB</BuyerCookie>

#### **Common Troubleshooting Issues**

This is a common **PunchOut Setup Request** (**POSR**). Some issues that come up are:

 Multiple <From> credentials. Your documents may contain multiple domains. This is not something that is under Ariba's control. It is suggested that you use the Buyer's ANID—the "NetworkID" domain

 Identity uses lower/upper-case characters. This is not something that is under Ariba's control. Your processing of PunchOut documents should be case-insensitive

Using <Sender> identity, rather than <From> credentials. Use only the <SharedSecret> from the <Sender> section. Use the identity in the <From> section for your User Name



**Missing User Name, Ship-to address, email.** Not all Buyers will provide this information. Your PunchOut should not depend on it being present in the POSR



This is a common **PunchOut Setup Response**. Some issues that come up are:

- Missing Doctype. Responses must contain the standard Doctype value
- Status Code present, but no Text. Responses must include the Status code indicator and the text element
- **Incorrect <Start Page> URL.** This is the URL that the Ariba application will present to the User. It should reflect the correct Buyer, and if there are any special views, the correct view for the User

<Message> <PunchOutOrderMessage> <BuyerCookie>34234234ADFSDF234234</BuyerCookie> <PunchOutOrderMessageHeader operationAllowed="create"> <Total> <Money currency="USD">100.23</Money> </Total> </PunchOutOrderMessageHeader> <ItemIn quantity="1"> <ItemID> <SupplierPartID>1234</SupplierPartID <SupplierPartAuxiliaryID>supplier gookie to describe configuration options on this item </SupplierPartAuxiliarvID> </ItemID> <ItemDetail> <UnitPrice> <Money currency="USD">10.23</Money> </UnitPrice> <Description xml:lang="en">Learn ASP in a Week! </Description> <UnitOfMeasure>EA/UnitOfMeasure> <Classification domain="SPSC">12345 </Classification> <ManufacturerPartID>234556</ManufacturerPartID>

# This is a common **PunchOut Order Message** (**POOM).** Some issues that come up are:

- Missing Classification. Each item must have a classification. Be sure the correct <Classification domain> is specified
- Optional Elements in the wrong position/order. Make sure that elements are in the correct order, or the POOM with fail. (this is typical, where <ManufacturerPartID> and <ManufacturerName> are reversed)

#### **Other Common issues:**

- Supplier site not set up. The Buyer tries to PunchOut to a site that has not been configured to accept PunchOuts from them
- Supplier site not available. The Buyer tries to PunchOut to a site that is not active. Typical that the Response sends back a code in the 400 series. Sometimes happens when a Test site is being used for multiple things, and has been taken out of service
- Wrong ANID. The ANID where the POSR is being sent is different than the one set up in the Supplier's AN account
- Master Data problems. The Buyer has not included the ANID on the Supplier record in their Ariba application
- PunchOut connects, but site asks for User login. The Supplier site has not been configured to authenticate any user from the Buyer—it is dependent on receiving specific User data



# Thank you.

AskAribaCatalog@sap.com

