



SAP SCC Scheduling Agreement Release

Supplier Training Guide





Agenda

Scheduling Agreement Release

- Introduction
- Scheduling Agreement Release Process Workflow
- Scheduling Agreement Release Documents
- <u>Different Modes of Integration/ Automation</u>

Scheduling Agreement Release Portal User Interaction

- Overall Considerations
- Scheduling Agreements
- Order Confirmation*

<u>Appendix</u>

Scheduling Agreement Releases

In this Chapter You Will Learn About ...

- ... Scheduling Agreement Documents
- ... Scheduling Agreement Collaboration Process
- ... Different Modes of Integration

Introduction

- Scheduling Agreement is a form of outline purchase agreement under which materials are procured on predetermined dates within a certain period of time. There are two forms of Scheduling Agreements as listed below:
 - Scheduling Agreement is a purchasing document that contains schedule lines stating quantities and dates for specific shipments of a material.
 - Scheduling Agreement Release is a release of schedule lines within the scheduling agreement.

Use Cases:

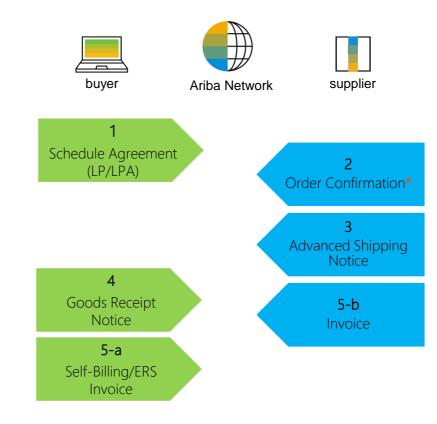
- Pricing & terms are agreed upon for the time period (horizon).
- Quantity should cover the horizon needs.
- Smaller quantities requested on "scheduled" basis.
- Delivery is on an "ASAP" basis (short term or immediately).
- Mid-to-long term requirements also communicated in the trade-off or forecast horizon.

Benefits:

- Improved visibility into availability of supply.
- Greater transparency for suppliers into longer term and near-term demands of their customers.
- Flexible invoicing options, including self-billing and supplier-generated invoicing (increased billing accuracy).

Scheduling Agreement Release Process Workflow

- Buyer performs a planning run (MRP). This automatically generates scheduling agreement releases. Buyer shares the Scheduling Agreement Release with the supplier through the Ariba Network.
- 2. Supplier confirms scheduling agreement/ scheduling agreement release for **firm** scheduling lines*.
- 3. Supplier ships the goods ordered.
- Buyer receives the goods ordered.
- 5. a) Buyer invoices through ERS or
 - b) less commonly, supplier can invoice directly.



5

Scheduling Agreement Release Documents

Document	Description
Scheduling Agreement	Defines the actual agreement of quantities and dates for the shipments desired for a period of time
Scheduling Agreement Release	Defines releases of quantities and dates for the shipments desired for a period of time
Order Confirmation*	Confirms scheduling agreement or scheduling agreement releases for firm schedule lines.
Advanced Ship Notice	Provides details for shipment of specific quantities of materials/goods
Goods Receipt	Customer confirmation of final product receipt.
Invoice	Binding document which reflects the amount to be paid, along with the details of the material provided to a customer

Different Modes of Integration/ Automation

Ariba allows to work / to integrate in different modes with the system

- Portal: The Supplier works online through its Web Browser.
- Full System Integration: Suppliers electronically integrate their system(s) to the Network. Full Integration is not available for R1 release. The eCoC functionally is not available with full Integration

Scheduling Agreement Release Portal User Interaction In this Chapter You Will Learn About ...

- ... the parts of Scheduling Agreements
- ... how to manage scheduling agreements and releases
- ... how to submit Order Confirmation and Advanced Shipment Notices against Scheduling Agreements

Overall Considerations

Scheduling Agreement specifies three "zones" (typically these have commercial implications).

Firm Zone (Zone 1): Make Schedule Lines in this zone are binding. The vendor is allowed to make ASN within this Zone if using SMI(Supplier Managed Inventory

Trade-Off Zone (Zone 2): Procure Components

Schedule Lines in this zone instruct the vendor that they can buy materials required for production

If cancelled, the vendor is entitled to charge only for material costs

Planning Zone (Zone 3): Forecast

Schedule Lines in this planning/forecast zone are advisory

There is no commitment on the part of the ordering party

Customer to add project specifics. To describe whether SA will be used with or without the releases. If with releases – to be specified to what release (JIT, Forecast) and business reasoning.

Scheduling Agreement Release Portal User Interaction

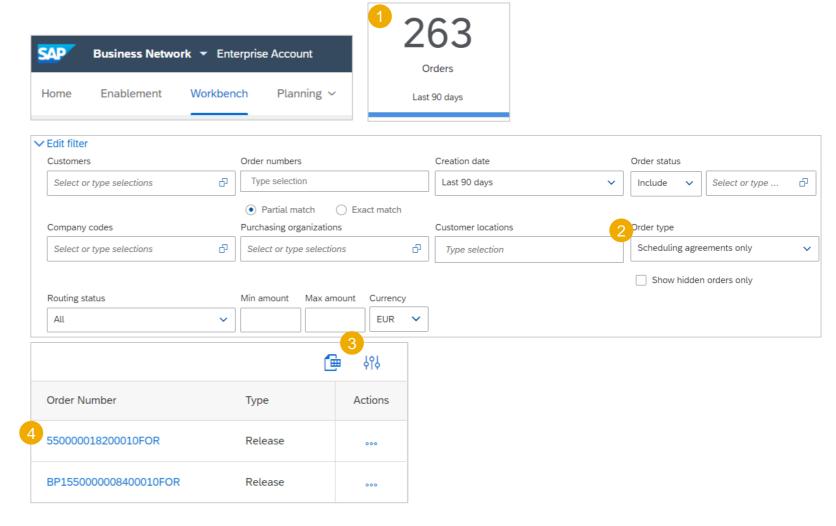
Advanced **Scheduling** Order Goods Invoicing **Ship Notice Confirmation*** Receipt **Agreement** (ASN) **Order Confirmation** Create ASN View Goods Receipt Create Invoice Search and Identify **Options** Submit ASN Submit Invoice Header Level Confirm or Reject Entire View Invoice Submitted Line Level Order by Customer Scheduling Agreement **Update Line Items** Release Versions

Search and Identify (From the Workbench)

From the Homepage:

- Click Workbench/ Orders tile.
- Use filters to identify the right item. Set order type as Scheduling agreements only.
- Search results will appear. You can configure the view by clicking configure icon.
- To view the scheduling agreement, click on its number.

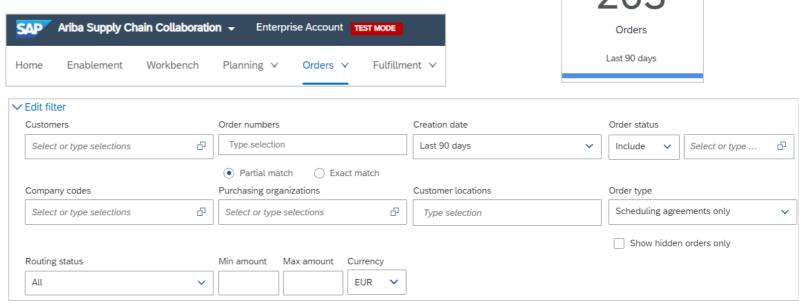
Note: For more info on how to manage your workbench and create specific tiles please refer to SCC General Functionality Guide.



Search and Identify (From the Orders Tab)

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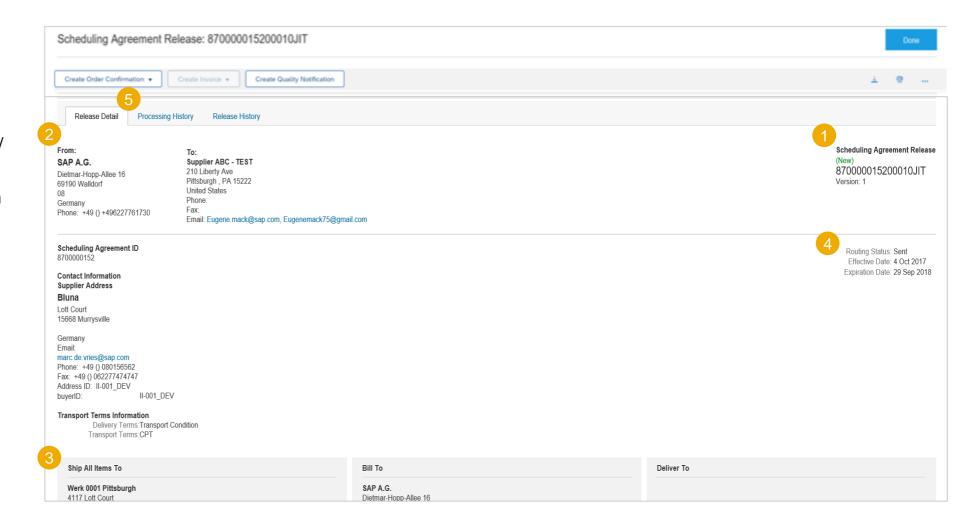




Header Level

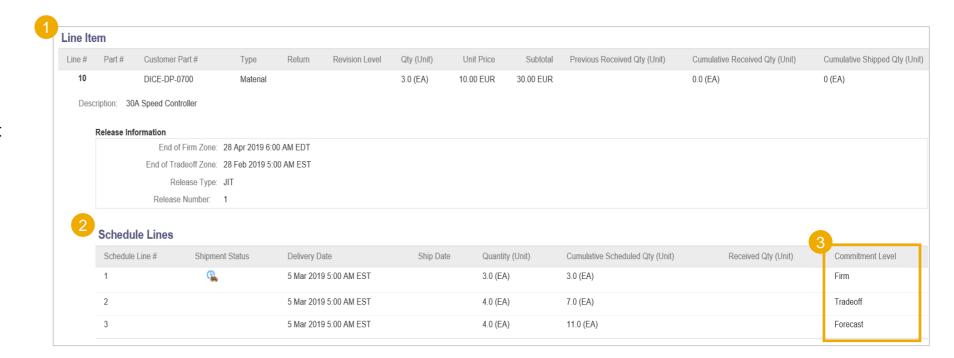
View the header level information:

- Document Type, status, number and version.
- From Information (Buyer)/
 To Information (Supplier)
- 3. Ship to/Bill To Information
- 4. Routing Status
- Processing and release history is available in the appropriate tabs.



Line Level

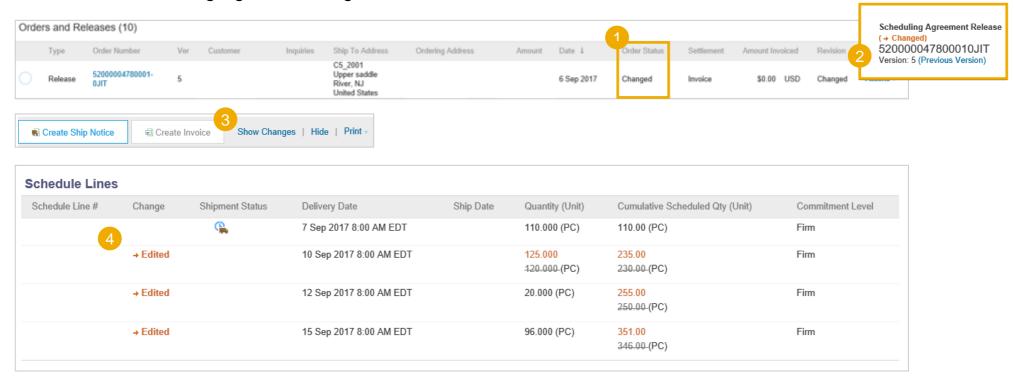
- The Line Item section includes detailed Commitment Information, including Release Information and Commitment Level
- 2. Schedule Lines (Delivery Schedules) for Line Items contain date and quantity for each schedule line
- Commitment Levels of schedule lines indicate one of three zones.



Scheduling Agreement Release Versions

Note that with Scheduling Agreement Releases there are different versions depending on if the customer sends a change Release to the Ariba Network.

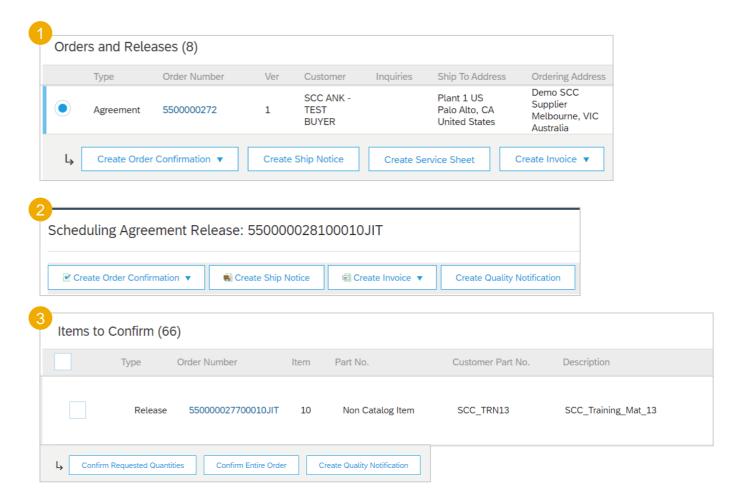
- 1. Versions are noted in your Inbox and also in the status detail of your release.
- 2. Older Versions are viewable by clicking the **Previous Version** hyperlink.
- 3. In order to view the changes on the Release, click the **Show Changes in** bottom of the document screen.
- The edits will be highlighted in orange.



Options

Supplier can confirm scheduling agreement or scheduling agreement release by clicking **Create Order Confirmation** button from the following screens:

- Inbox/ Orders and Releases tab.
- SA/ SAR screen.
- Inbox/ Items to Confirm



Confirm or Reject Entire Order

Suppliers **can** confirm or reject entire scheduling agreement and scheduling agreement release for **firm** schedule lines

From the **Workbench/ Orders** tile screen:

- Identify the right item and click Actions button.
- 2. Chose action from the dropdown. New window will appear.
- 3. Fulfill all mandatory fields and submit

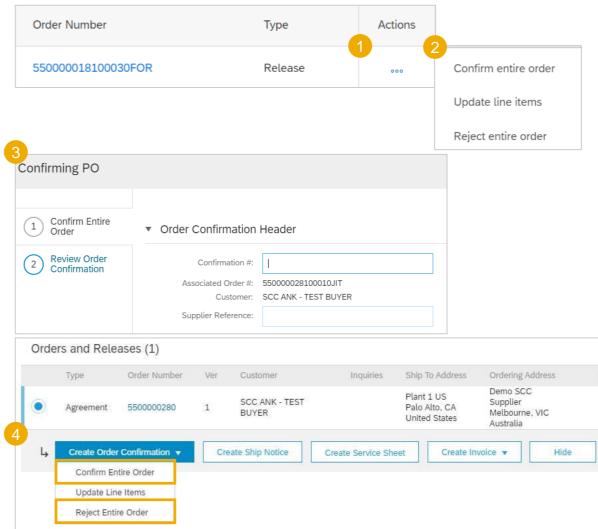
OR

From Orders and Releases screen:

Select the document and click Create Order Confirmation.

Note:

- Supplier cannot confirm or reject entire scheduling agreement or scheduling agreement release if it contains schedule lines with other than firm commitment level (e.g. tradeoff, forecast). Error message will appear. In this case supplier is able to confirm firm schedule lines via Update Line Items action.
- Orders tab will be replaced with new Workbench concept soon.



Update Line Items

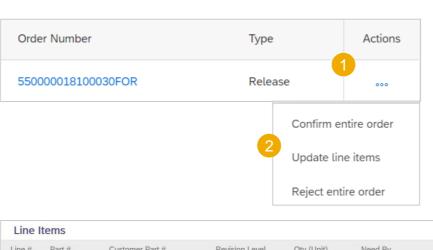
From the Workbench/ Orders tile screen:

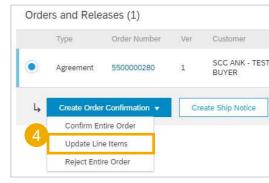
- 1. Identify the right item and click Actions button.
- 2. Chose action from the dropdown. New window will appear.
- 3. Fulfill all mandatory fields and click **Confirm Based on Schedule Lines**.

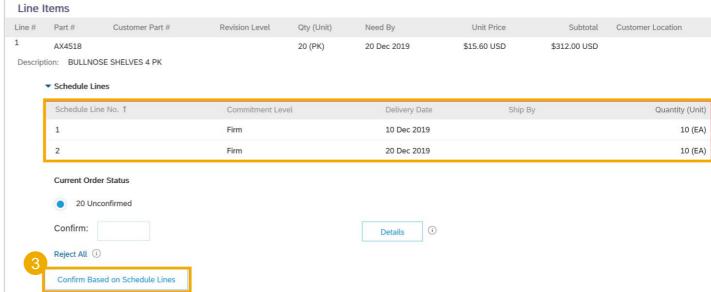
OR

From **Orders and Releases** screen:

Select the document and click Create Order Confirmation.

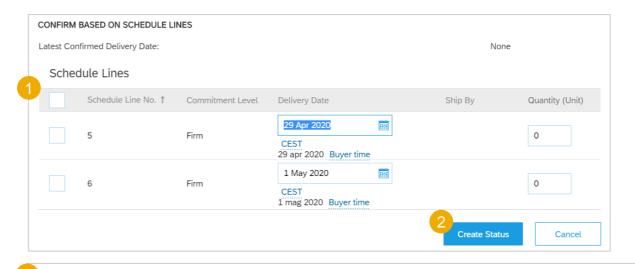


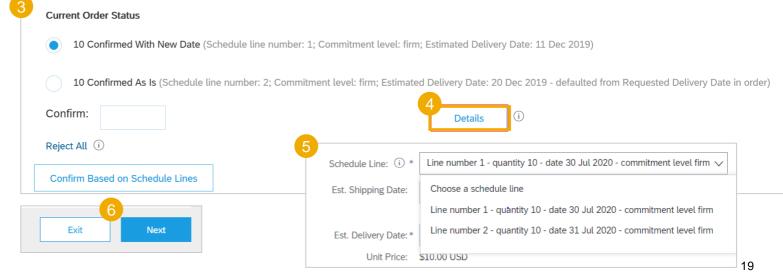




Update Line Items

- Update delivery date and quantity of schedule lines. Note, that only firm schedule lines are displayed on confirmation page.
- Once done, click Create status.
- Confirmation status is created.
- Click **Details** to add additional information.
- 5. You can chose a referenced schedule line from the dropdown.
- Once done, click **Next** and proceed with order confirmation submission.





Appendix

Routing Statuses

Routing Status	Definition
Queued	Initial state. Ariba Network received the order but no further action was taken.
Sent	Ariba Network sent the order to your account.
Acknowledged	You received the order.
Failed	Ariba Network experienced a problem routing the order to your preferred order routing method. For example, your back end order fulfillment system could have experienced a problem that prevented Ariba Network from successfully routing the order. You can resend orders that have a Failed routing status.

Order Statuses

Order Status	Definition
New	Initial state. You have not updated the order status.
Changed	Your customer canceled or replaced the order by a sending a subsequent (changed) order.
Confirmed	You agreed to ship all line items.
Partially Confirmed Partially Shipped Partially Serviced Partially Invoiced Partially Rejected	The order is in progress. If you update part of a purchase order, Ariba Network reports the partial status for the entire purchase order. For example, if you partially confirmed an order and then you partially ship either the previously confirmed order line or a different order line, the purchase order status is set to Partially Shipped. You can still continue to confirm order line items regardless of the shipping status until you have confirmed all order lines. For service orders, you can continue to create service sheets for unplanned service lines up to their hidden maximum amounts (which may be larger than their subtotals) or planned service lines up to their subtotals. The service order status is set to Partially Serviced until all of the service lines are serviced.
Serviced	The order is fully serviced. You cannot create any more service sheets for any more service lines in the order.
Shipped	Final state. You shipped the entire order.
Invoiced	The order is fully invoiced. The Amount Invoiced column shows how much money you have invoiced or charged against the purchase order. For older purchase orders, Ariba Network displays Yes to indicating that you have submitted invoices.
Received Partially Received Returned	Statuses for receipts that are sent by the buyer from their ERP system. The purchase order status is updated based on this information. On the Order Detail page, each line item detail section displays the quantity of goods received or returned for that line item based on the information in the receipts.
Failed	Ariba Network experienced a problem routing the order to your account. You can resend failed orders.

Invoice Statuses

Invoice Status	Definition
Canceled	You canceled the invoice and can't make any further changes to it.
Sent	Your customer received the invoice but hasn't approved or rejected it. If your invoice stays in this status for a while, contact your customer to see what needs to happen next. If your customer allows it, you can cancel an invoice with this invoice status.
Rejected	The invoice failed validation on Ariba Network, or <u>your customer rejected the invoice</u> in their invoice processing system. You can edit and resubmit a rejected invoice.
Approved	 If the invoice doesn't have any errors, your customer approves the invoice for payment, which changes the invoice status to Approved. After an invoice reaches Approved status, you can't make changes to it. You'll need to send a credit memo if you made a mistake.
Paid	Your customer paid the invoice or is in the process of issuing payment.



Thank you.



