



# Feature at a Glance

## Approved Invoice Widget (BNA-217)

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# Feature at a Glance

## Introducing: Approved Invoices Widget

Ease of implementation



Low touch / simple

Geographic relevance



Global

### Customer challenges

- Empowerment and process improvement starts with measurement. Suppliers cannot change what they cannot see.
- Suppliers need to understand the quantity and value of approved invoices to understand the impact of their customer's invoice cycle time on their business.
- Supplier need tools to discuss performance with customers in quarterly business reviews.

### Meet that challenge with SAP Ariba

- The Approved invoices widget calculates the quantity and value of approved invoices. It works with the invoice cycle time KPI widget to help suppliers understand customer performance.
- The data can be displayed for All customers or a specific customer and for invoices in the Last month, Last quarter, or Last 12 months..

### Experience key benefits

- Suppliers can create a dialogue with their customers about performance in quarterly business reviews to work together to improve the invoicing process and reduce costs.
- Suppliers can identify customer behaviors and patterns that can be used in contractual negotiations and in quarterly business reviews.

### Solution area

SAP Business Network

### Implementation information

This feature is automatically on for all customers with the applicable solutions and is ready for immediate use.

### Prerequisites and Restrictions

- Supplier must have a bronze level or above subscription.
- You must have the “payment activities” permission for the widget to display.
- The data is not real time and is presented for prior complete periods only. This ensures the performance calculations are fair and not just based on a few days in the opening of a new period.
- The widget does not include invoice data from test accounts.

# Restrictions

- Not all buyers load scheduled data to Ariba Network.
- The Ariba Network KPI framework includes intelligence to identify and exclude data outliers that may be bad data, test data, or otherwise interfere with the KPI calculation. Therefore, KPI calculations may not fully reconcile with the scheduled payments listed on the on Ariba Network.
- This widget does not include scheduled payment data from test accounts.

# Approved Invoices Widget

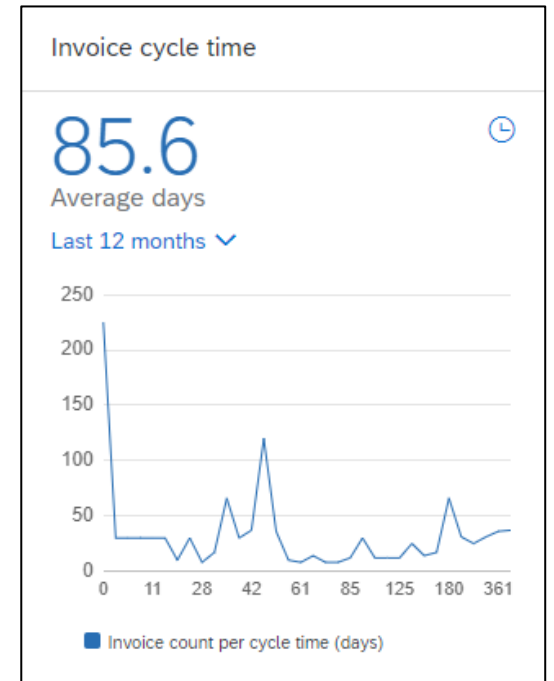
**User Story:** As a financing manager in my company, I need understand how long customers take to approve our invoices.

If our customers do not approve our invoices a timely manner, it may impact our relationship and our customers ability to pay on time. Our customers with low invoice cycle times have the following characteristics:

- standard processes and formats for invoice submission
- methods in place to reduce paper invoice submissions
- incentives to support the use purchase orders
- a high emphasis on internal performance including monitoring and measurement

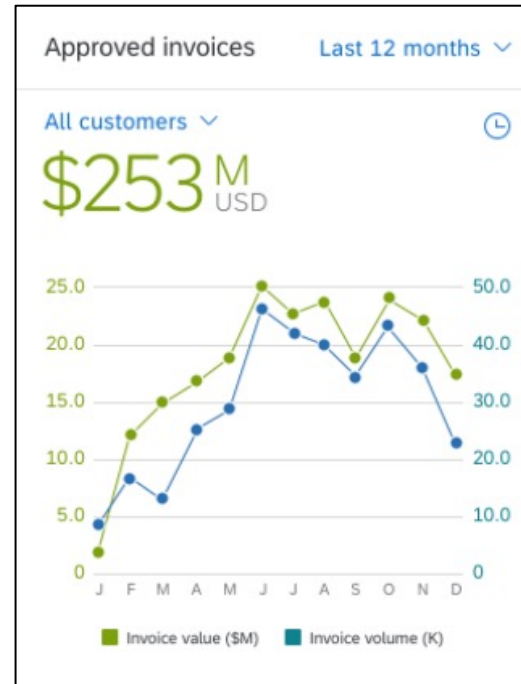
We place a strong emphasis on supporting our customers' process improvement objectives.

We send some of our customers only a few invoices. I need to understand if the KPI applies to many approved invoices or only a few depending on our selections.



# Approved Invoices Widget

Ariba Network calculates the value and quantity of approved invoices time by time by counting scheduled payments sent to you by your customers.



Date Range chooser: Last 12 months, Last quarter, Last month

Time stamp of last data refresh

The line chart shows the count of scheduled payments per cycle time in days.

## SAP Ariba and SAP Fieldglass

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