

2202 Release

Feature Overview and Q&A – Supplier Chain and Business Network

Rob Jones 2 February 2022

PUBLIC



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Agenda

Logistics

General Release Information

Key Feature Discussions

- General items
- Supply Chain and Network

Reminders

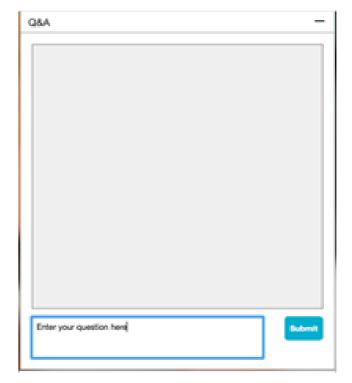
Logistics

To Ask a Question, please use the ON24 Q & A Panel

- If not already visible, click the Q&A button at the bottom of the screen.
- Type your question in the "Enter your question here" area.
- Click Submit.

The Presenter and/or Panelists will attempt to answer your question online or via the audio feed as close to the time the question is asked as possible.





Logistics

During the session, demonstration / video access

• If not already visible when the speaker starts video playback, click the Audio button on the bottom of the screen to see the video.



The Audio window may be "hidden" behind other windows if you have multiple open

Logistics

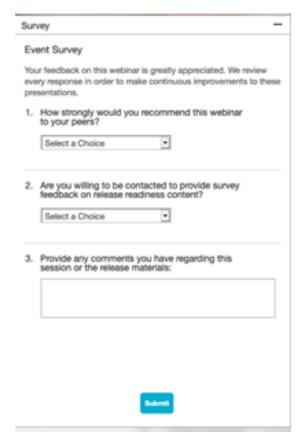
At the end of the session, provide Survey feedback

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- Answer the questions posed.
- Click Submit.

Your feedback is used to continually improve our customer engagement activities for our quarterly product releases.

Thank you for taking the time to share your thoughts with our team!

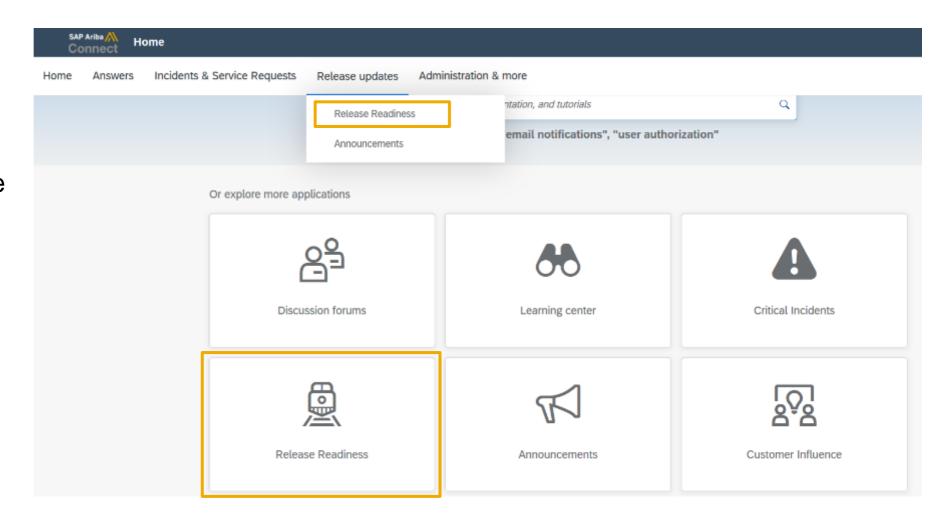




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General Information Session Materials

- SAP Ariba Connect user interface
- Multiple routes for launching the Release Readiness page
- Access to product announcements also available



General Information Session Materials

Redesigned Release Readiness landing page as of 2202 release.

Scroll through to see full list of features, documentation links, release schedules, and archived information from prior releases.

Release Readiness

Have a question?

SAP Ariba Release Readiness

Welcome to the SAP Ariba Release Readiness portal - a central location to get up-to-date information and materials to help you prepare for upcoming releases.

2202 Release Resources

Review the <u>Feature List</u>. Includes brief descriptions, enablement model, and access to available KT and demos.

Discover the benefits coming with this release with the Release Highlights.

The <u>Release Summary</u> provides a downloadable overview of planned features with links to additional feature content.

The What's New in SAP Ariba guide provides full details on each feature.



Learning Quick Links

Intelligent Source to Pay

Cloud Integration Gateway
(CIG) Community

Guided Sourcing Resources

Register TODAY for Remaining 2202 Webcasts





Webcasts

Select one or more of the following webcasts and complete registration. Click any webcast listing to view its details.

SAP Ariba 2202 Early Release Series - Business Network & Supply Chain
Wednesday, February 02, 2022, 07:00 AM PST

SAP Ariba 2202 Early Release Series - Procurement
Thursday, February 03, 2022, 07:00 AM PST

SAP Ariba 2202 Early Release Series - Strategic Sourcing & Supplier Management
Tuesday, February 08, 2022, 07:00 AM PST

SAP Ariba 2202 Early Release Series - Integration (CIG & APIs)
Wednesday, February 09, 2022, 07:00 AM PST

Register Now

Overview

Title: SAP Ariba 2202 Early Release Series - Business Network & Supply Chain

Date: Wednesday, February 02, 2022

Time: 07:00 AM Pacific Standard Time

Duration: 1 hour

Summary

About this session:

During this webcast session, we will provide an overview of the key features planned for the **SAP Ariba 2202** release.

Solution Areas:

Network, Supply Chain, and Supplier Portal

Supply Chain Collaboration and Network

Planned Key Features



Planned Features

Business network

Supply chain collaboration – key features

- 1. Generic framework for upload and download ship notice [CSC-2325]
- Delivery execution data analytics story [NP-27291]
- 3. Generate email notifications for buyers when there's an order confirmation tolerance deviation [CSC-20519]

Introducing: Generic framework for upload and download - ship notice

Customer challenge

Today in Ariba Network suppliers have the possibility to create mass ship notice by using the CSV upload function. However in order to achieve this a supplier will have to manually fill out the CSV upload template based on the related order information. Such tasks are time-consuming and could result in error-prone input, which could cause inefficiency, additional costs and process delays.

Meet that challenge with

SAP Ariba

With this feature, suppliers enabled for SAP Ariba Supply Chain Collaboration can download a ship notice template in Excel format and create ship notices for multiple orders by editing and uploading the downloaded template.

Experience key benefits

- Increases ease of use for suppliers with more efficient order fulfillment.
- Faster and more consistent ship notice creation leading to increased overall visibility into order fulfillment
- Reduced errors throughout the ordering fulfillment process preventing bottlenecks

Solution area

SAP Ariba Supply Chain Collaboration

Implementation information

This feature is **automatically on** for all suppliers with the applicable solution and is ready for immediate use.

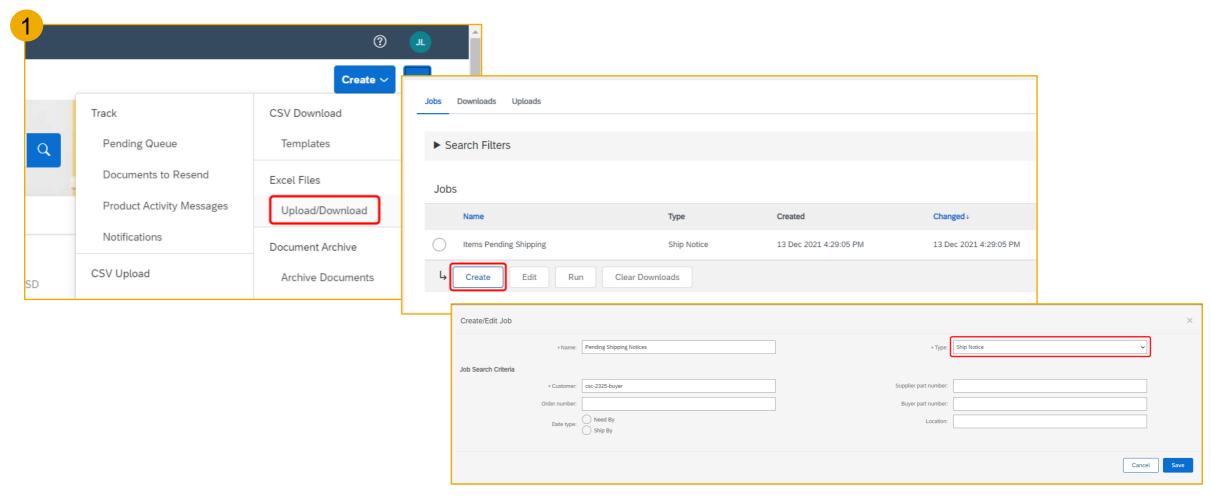
Prerequisites and Restrictions

Download and upload can has up to 10,000 lines excluding header lines in the Excel file.

Demonstration

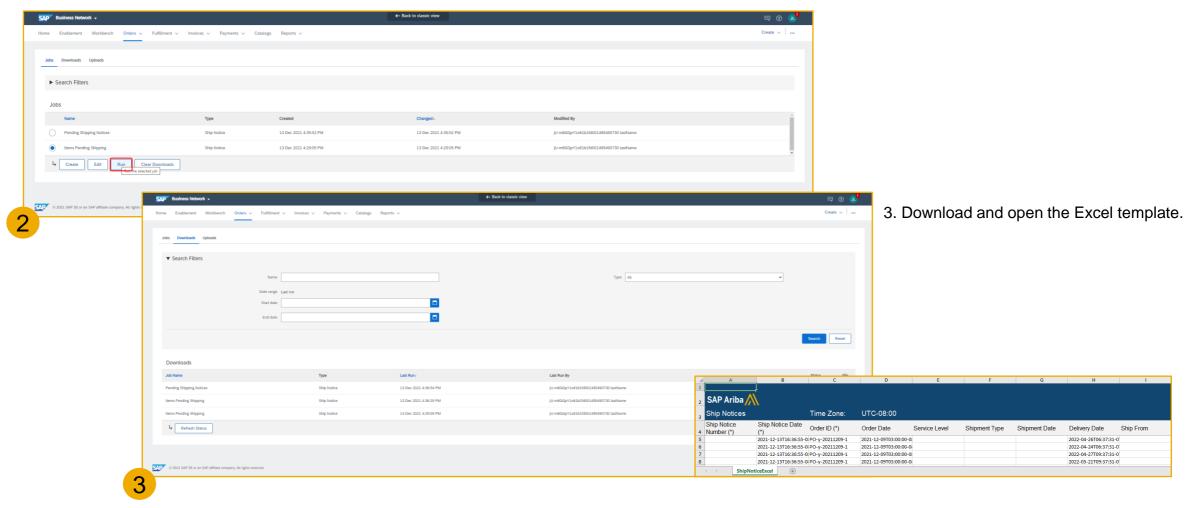
Introducing: Generic framework for upload and download - ship notice

1. Navigate to the Excel files Upload/Download and create a Job of type Ship Notice



Introducing: Generic framework for upload and download - ship notice

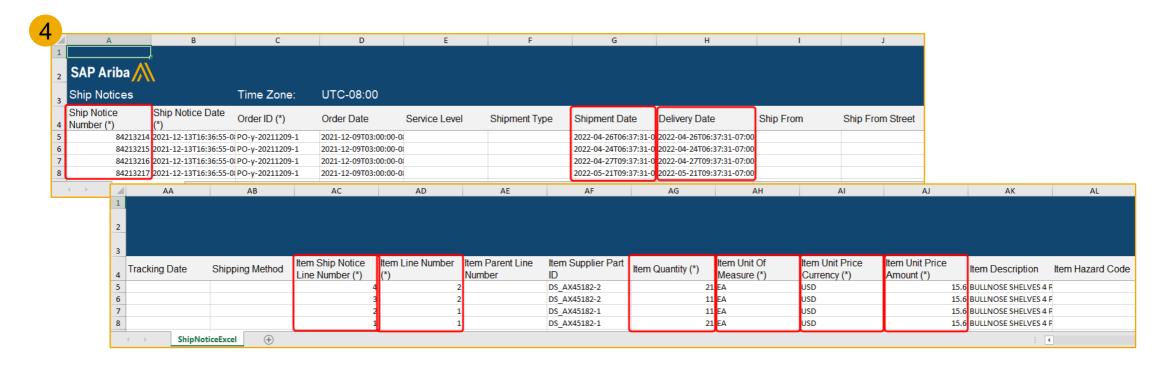
2. Run the created job of type Ship Notice



Introducing: Generic framework for upload and download - ship notice

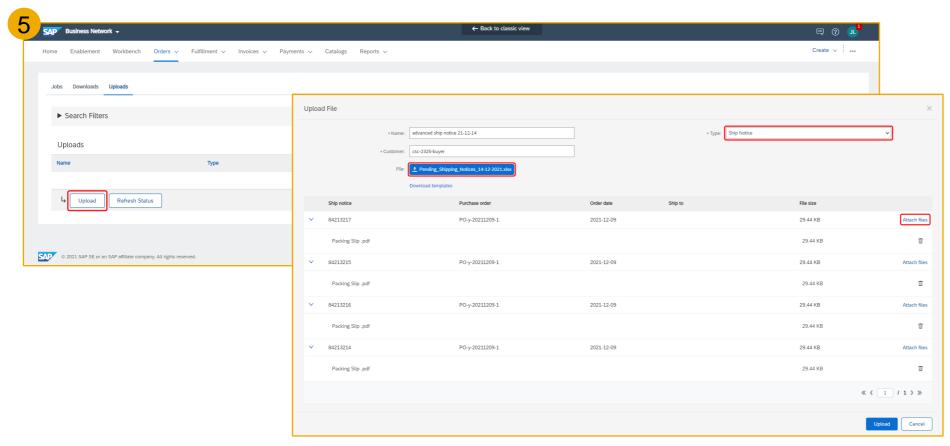
- 4. Enter/Change in Excel file for all mandatory columns marked with asterisks as well as any additional fields deemed necessary
 - Ship Notice Number
 - Shipment Date
 - Delivery Date
 - · Item Ship Notice Line Number
 - Item Line Number

- Item Quantity
- · Item Unit Of Measure
- Item Unit Price Currency
- Item Unit Price Amount



Introducing: Generic framework for upload and download - ship notice

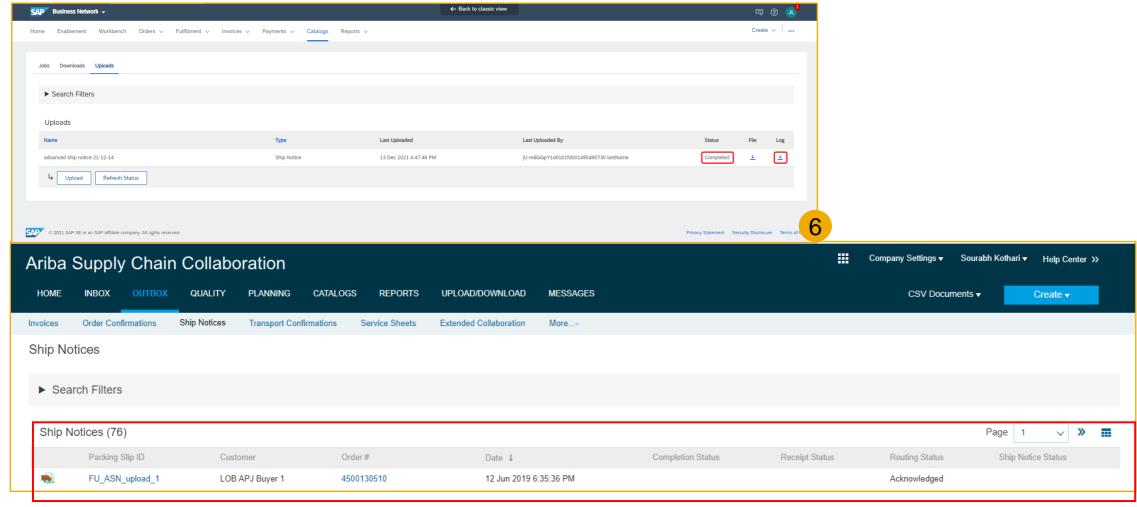
5. Navigate to **Uploads** and upload the Excel file to create the ship notice(s)



Note: attachments can be added at this stage

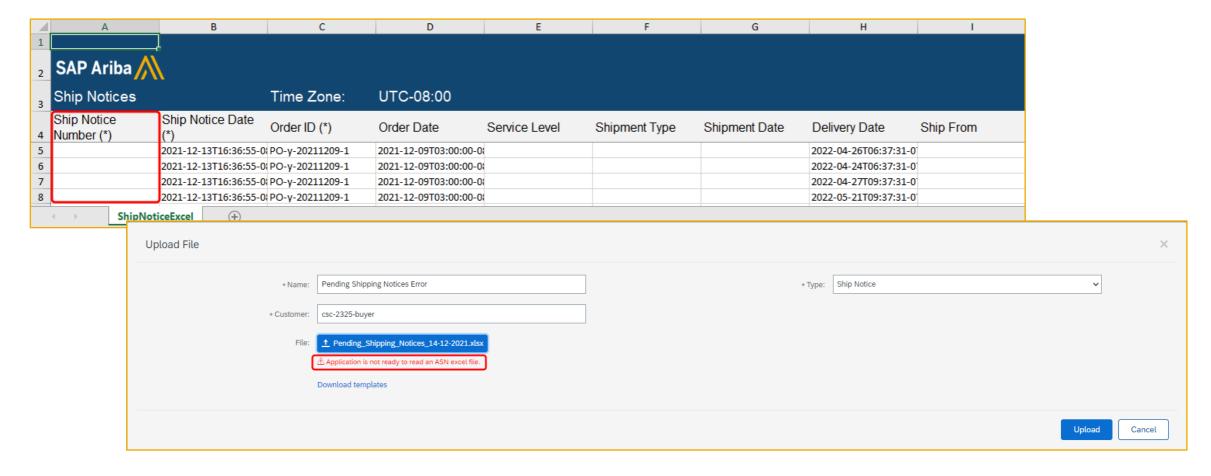
Introducing: Generic framework for upload and download - ship notice

6. After successful upload ship notice is created in Ariba Network. When errors occur, the log file can be downloaded to assist with error resolution.



Introducing: Generic framework for upload and download - ship notice

Note: entering incomplete data in mandatory fields marked with an asterisk (*) will result in errors. In the below example the Ship Notice Number was not completed prior to upload resulting in an error.



Planned Features

Business network

Supply chain collaboration – key features

- Generic framework for upload and download ship notice [CSC-2325]
- 2. Delivery execution data analytics story [NP-27291]
- 3. Generate email notifications for buyers when there's an order confirmation tolerance deviation [CSC-20519]

Introducing: Delivery Execution Data Analytics Story

Customer challenge

Buyers need to understand the performance of their supplier using standardized industry metrics such as OTIF (On Time In Full delivery) and need to investigate current metrics results to identify areas of improvement and bottlenecks. However, it is extremely time consuming to collect all the data and calculate the key performance indicators.

Meet that challenge with

SAP Ariba

This feature introduces the Delivery execution data analytics story. The delivery execution story presents a high-level overview of the performance of suppliers in terms of delivery of ordered goods measured against requested delivery dates and ordered quantities.

Experience key benefits

With out-of-the-box delivery performance calculation and Supplier monthly scorecards, the Business network will help buyers and their organizations improve the efficiency of their supply chain and build an excellence culture across their supplier base.

Being able to track the delivery execution metrics for specific suppliers as well as the general performance month over month will allow customers to have more informed discussions with their suppliers, identify the areas of improvement and track progress.

Solution area

SAP Ariba Supply Chain Collaboration

Implementation information

This feature is **automatically on** for all customers with the applicable solutions and is ready for immediate use.

Prerequisites and Restrictions

See Slide 3 for Prerequisites and Restrictions

Introducing: Delivery Execution Data Analytics Story

Prerequisites

- A buyer administrator must activate the analytics functionality in your Ariba Network account.
- You must have the Analytics dashboard access role permission to access the Analytics dashboard that displays the stories.
- You must be enabled for SAP Ariba Supply Chain Collaboration.

Restrictions

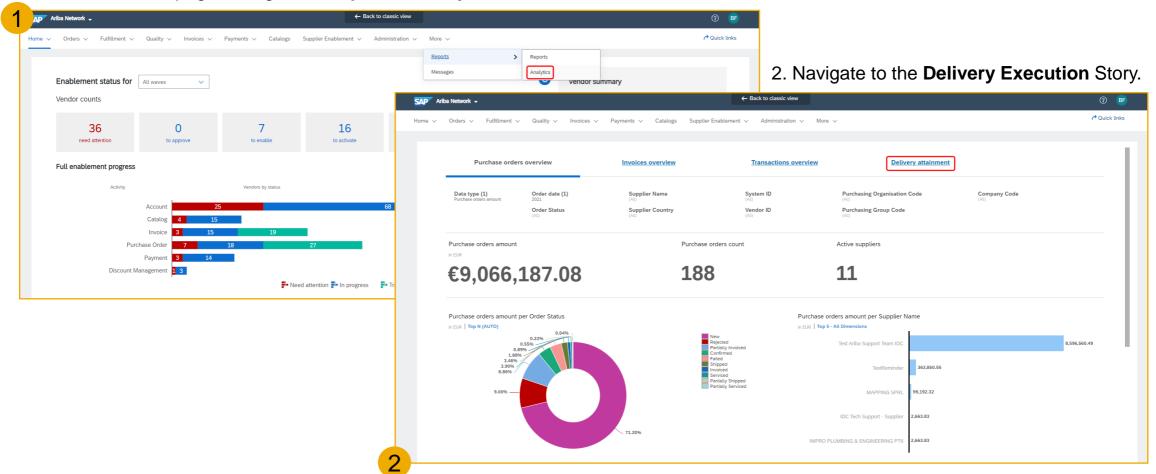
This feature is not applicable to:

- Blanket purchase orders and scheduling agreements.
- Purchase order line items with multiple schedule lines.
- Service type purchase order line items.

Introducing: Delivery Execution Data Analytics Story

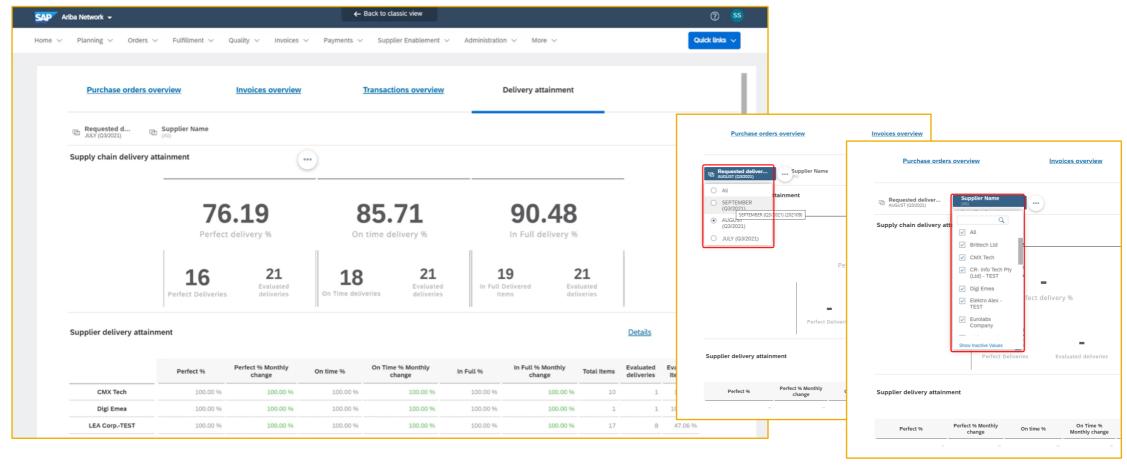
Navigation

1. From the Home page, Navigate to **Reports > Analytics**



Introducing: Delivery Execution Data Analytics Story

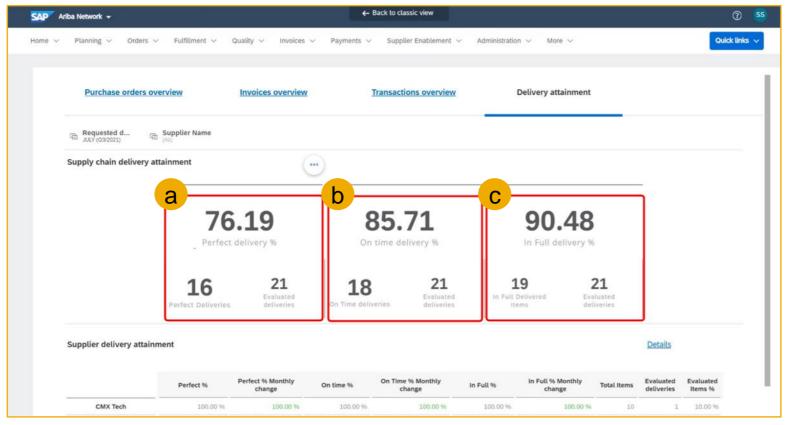
The story displays delivery execution metrics for your entire supply chain and at a supplier level for the previous month by default. You can also filter data by supplier and by month using the **Supplier Name** and **Requested delivery month** filters.



Introducing: Delivery Execution Data Analytics Story

There are three main key performance indicators in the delivery execution data analytics story. Dates and quantities in receipts are compared against requested delivery dates and quantities in purchase orders to assess delivery performance for the following key performance indicators:

a. Perfect delivery % is the percentage of deliveries that are considered both on time and in full.



c. In full delivery % is the percentage of deliveries whereby the requested quantity matches the received quantity.

b. On time delivery % is the percentage of deliveries whereby the receipt date is earlier than or the same as the requested delivery date.

Introducing: Delivery Execution Data Analytics Story

The story displays delivery execution metrics at supplier level as well. In this case you will be able to review the delivery execution metrics and additional information for each one of your suppliers. The suppliers are listed in decreasing order of perfect delivery %.

Supplier delivery attainm	ent								
	d Perfect %	Perfect % Monthly change	f g	On Time % Monthly change	In Full %	In Full % Monthly change	Total Items	Evaluated deliveries	Evaluated Items %
CMX Tech	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	10	1	10.00 9
Digi Emea	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	1	1	100.00 9
LEA CorpTEST	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	17	8	47.06 %
Maxprint	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	9	3	33.33 9
Eurolabs Company	60.00 %	60.00 %	80.00 %	80.00 %	80.00 %	80.00 %	14	5	35.71 %
Brittech Ltd	0.00 %	0.00 %	100.00 %	100.00 %	0.00 %	0.00 %	2	1	50.00 9
CR- Info Tech Pty (Ltd) - TEST	0.00 %	0.00 %	0.00 %	0.00 %	100.00 %	100.00 %	1	1	100.00 9
Flying Dutchman Company	0.00.%		0.00.96		0.00.96		1	n	0.00.94

- d. **Perfect** % is the percentage of deliveries that are considered both on time and in full.
- e. Perfect % Monthly change is the difference between the current month perfect % value versus the previous month's value.
- f. On time % is the percentage of deliveries whereby the receipt date is earlier than or the same as the requested delivery date.
- g. On time % Monthly change is the difference between the current month on time % value versus the previous month's value.
- h. In full % is the percentage of deliveries whereby the requested quantity matches the received quantity

Introducing: Delivery Execution Data Analytics Story

The story displays delivery execution metrics at supplier level as well. In this case you will be able to review the delivery execution metrics and additional information for each one of your suppliers. The suppliers are listed in decreasing order of perfect delivery %.

Supplier delivery attainme	ent								
	Perfect %	Perfect % Monthly change	On time %	On Time % Monthly change	In Full %	In Full % Monthly change	Total Items	Evaluated deliveries	Evaluated Items %
CMX Tech	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	10	1	10.00 %
Digi Emea	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	1	1	100.00 %
LEA CorpTEST	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	17	8	47.06 %
Maxprint	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %	9	3	33.33 %
Eurolabs Company	60.00 %	60.00 %	80.00 %	80.00 %	80.00 %	80.00 %	14	5	35.71 %
Brittech Ltd	0.00 %	0.00 %	100.00 %	100.00 %	0.00 %	0.00 %	2	1	50.00 %
CR- Info Tech Pty (Ltd) - TEST	0.00 %	0.00 %	0.00 %	0.00 %	100.00 %	100.00 %	1	1	100.00 %
Flying Dutchman Company	0.00.96		0.00.96		0.00.96		1	n	0.00.94

i. In Full % Monthly change is the difference between the current month In full % value versus the previous month's value.

j. **Total items** is the total number of purchase order line items sent to the supplier.

k. Evaluated deliveries is the total number of purchase order line items for which the KPI could be calculated. Please see slide 3 for restrictions. I. **Evaluated items** % is the percentage of purchase order line items for which the KPI could be calculated.

Planned Features

Business network

Supply chain collaboration – key features

- Generic framework for upload and download ship notice [CSC-2325]
- Delivery execution data analytics story [NP-27291]
- 3. Generate email notifications for buyers when an order confirmation tolerance deviation occurs [CSC-20519]

Introducing: Generate email notifications for buyers for order confirmation deviation

∨ Description

This feature adds email notifications when order confirmation tolerance deviations need approval. Emails are sent to buyers to let them know there are deviation alerts to address.

∨ Buyer user interface changes

This feature adds the following:

- · You can request email notifications for order confirmation tolerance deviations that need approval.
- Email notifications are configured from the Administration > Configuration > Notifications > Order Confirmation Deviation Approval page. By default, email notifications are off.
- You can receive email notifications every one, three, six, 12, or 24 hours.
- Each email notification contains a maximum of 100 of the most recently confirmed orders with tolerance deviations.
- By default, the email is sent to the purchasing agent indicated in the purchase order. You can configure up to three alternative email addresses to send the email to when the purchasing agent information is missing.

Planned Features

Business network

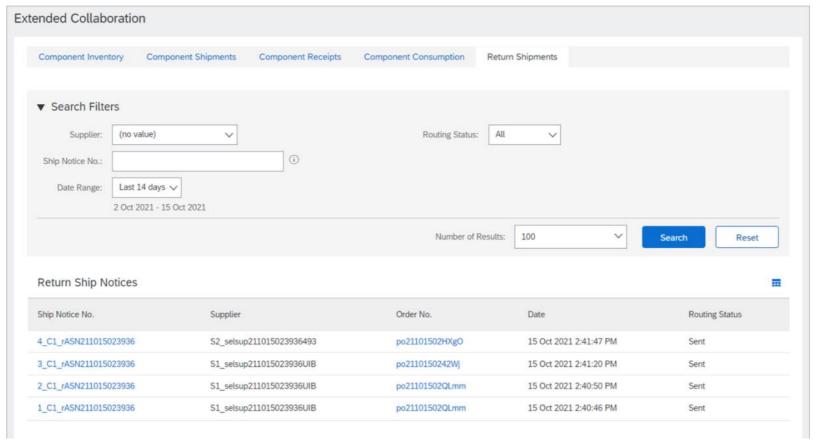
Procurement collaboration – key features

- 1. Allow buyers to view return shipments [CSC-27347]
- 2. Web assistant for buyers and suppliers in Ariba Network [NS-7308]
- Support for additional invoicing actions from Workbench order tiles [SA-14871]
 *phase deployment running through March 21
- 4. Allow buyers to require invoice attachments for supplier groups or suppliers in a specific country/region [NP-29886]
- 5. Trading partner marketing profile [SA-26716] *phase deployment running through April 18

Introducing: Allow buyers to view return shipments

∨ Buyer user interface changes

This feature adds the Fulfillment > Extended Collaboration > Return Shipments page. The table on this page lists the ship notices sent by buyers to return items.



Demonstration

Planned Features

Business network

Procurement collaboration – key features

- 1. Allow buyers to view return shipments [CSC-27347]
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Introducing: Web assistant for buyers and suppliers in Ariba Network

This feature introduces Web assistant help in the Ariba Network interface for both buyers and suppliers. Web assistant is an effective tool to give buyers and suppliers information they need from right within the application. Web assistant help is available as in-context help, accessible by clicking the question mark icon ② at the top right corner of the user's home page. Users can refer to the Web assistant help to quickly understand the functionalities and user actions provided in that page.

Key components of Web assistant

The following are the key components of Web assistant help introduced in this release:

- The What's New tile in the Web assistant carousel informs buyers and suppliers about new features and functionalities announced in the current release.
- Guided Tours navigate suppliers through three tasks in the current release, and are particularly useful to relatively new users.
 - Creating a PO based invoice
 - Creating a ship notice
 - · Creating an order confirmation

Future releases will feature guided tours for other frequently used user tasks.

- The **Documentation** tile in Web assistant provides access to all of SAP Ariba's documentation sets. Buyers and suppliers gain access to user guides, release guides, administrator guides and a host of other useful documentation about SAP Ariba solutions.
- The Support tile points buyers and suppliers to SAP Ariba's Customer Support page.

Demonstration

Planned Features

Business network

Procurement collaboration – key features

- 1. Allow buyers to view return shipments [CSC-27347]
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Introducing: Support for additional invoicing actions from Workbench tiles

You can now create credit memos, line-item credit memos, and line-item debit memos from order-based Workbench tiles.

∨ Changes to existing functionality

Previously, users could not create credit memos, line-item credit memos, and line-item debit memos from order-based **Workbench** tiles, and instead had to create these documents from the classic user interface.

Now, users can create credit memos, line-item credit memos, and line-item debit memos from the **Actions** column of applicable order-based tiles on the **Workbench**.

∨ User interface changes

Depending on your buyer's transaction rules, your user permissions, and document status, the following actions are now available from order-based **Workbench** tiles:

- Create credit memo
- Create line-item credit memo
- · Create line-item debit memo

Demonstration

Planned Features

Business network

Procurement collaboration – key features

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- 4. Allow buyers to require invoice attachments for supplier groups or suppliers in a specific country/region [NP-29886]
- Trading partner marketing profile [SA-26716]
 *phase deployment running through April 18

Introducing: Allow buyers to require invoice attachments for supplier groups or supplier sin a specific country/region

Previously, buyers had the option to require suppliers to send invoice attachments. Suppliers had to add attchments to invoices and credit memos as configured by buyers on Ariba Network.

Now, buyers can choose to require supplier groups or suppliers in a specific country/region to send invoice attachments by enabling the corresponding invoice rules in Ariba Network. The rule **Require suppliers to send invoice attachments** requires supplier groups or suppliers in a specific country/region to include attachments when they create invoices. The rule **Require suppliers to send credit memo** attachments requires supplier groups or suppliers in a specific country/region to include attachments when they create credit memos against purchase orders or invoices.

i Note

The Allow suppliers to send invoice attachments rule must be checked to see and enable the rules Require suppliers to send invoice attachments and Require suppliers to send credit memo attachments.

Planned Features

Business network

Procurement collaboration – key features

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Introducing: Trading Partner Marketing Profile

Customer challenge

As a supplier on the Business Network, it can be difficult to stand out and gain new business opportunities from buyers. Buyers often can't easily identify new and innovative sources of supply and suppliers can't fully leverage the breadth and depth of the network to reach new business opportunities.

Meet that challenge with

SAP Ariba

By consolidating relevant information about the supplier's profile into a single place, the marketing profile on the SAP Business Network is offering an efficient way of updating & managing information that helps suppliers improve their visibility amongst buyers and showcase their uniqueness to prospects.

Solution area

Ariba Network

Implementation information

This feature is **automatically on** for all suppliers with the applicable solutions and is ready for immediate use.

Experience key benefits

- Give trading partners more business opportunities through website traffic and contact requests
- Trading partners can update their business profile with their business capabilities, competitive edge and other highlights that set them apart from the rest
- Trading partners can control whether or not they wish to show in search results

Prerequisites and Restrictions

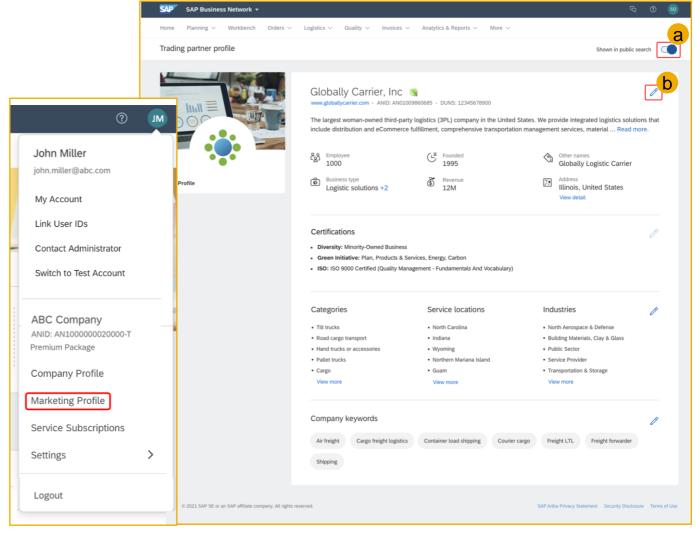
- The new Marketing profile does not support rich text formatting. Any rich text in the Company description from the legacy Company profile is lost when edited in the new Marketing profile.
- Your Address, Certifications, and company logo are displayed in but can not currently be edited from the Marketing profile. Edit your Address, Certifications, and company logo from the Company profile.
- You must have the Company Information permission to edit the Marketing profile.
- Buyer search based on the marketing profile is planned for future release.

Introducing: Trading Partner Marketing Profile

To access the marketing profile, Click the **Account Settings** icon (green circle) on top right corner, and choose **Marketing Profile**.

Suppliers can update and maintain information in the marketing profile about their business, including products and services offered, service locations, and highlights of their accomplishments and values.

- a. Clicking on the **Show in-public search** toggle will adjust whether your profile will be shown in buyer search results.
- b. Clicking on the pencil icon will allow editing of the field values.



Logistics

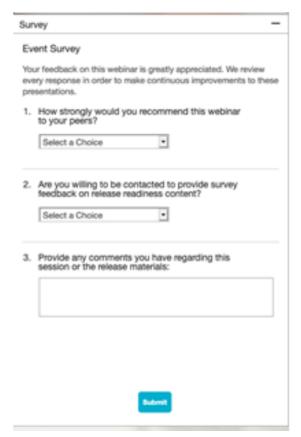
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- Answer the questions posed.
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Your feedback is used to continually improve our customer engagement activities for our quarterly product releases.

Thank you for taking the time to share your thoughts with our team!





General Information Session Materials

Redesigned Release Readiness landing page as of 2202 release.

Scroll through to see feature lists, documentation links, release schedules and archived information from prior releases.

Release Readiness

Have a question?

SAP Ariba Release Readiness

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Learning Quick Links

Intelligent Source to Pay

Cloud Integration Gateway
(CIG) Community

Guided Sourcing Resources



Thank you.

Contact information:

Rob Jones

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Appendix: Additional information of possible interest

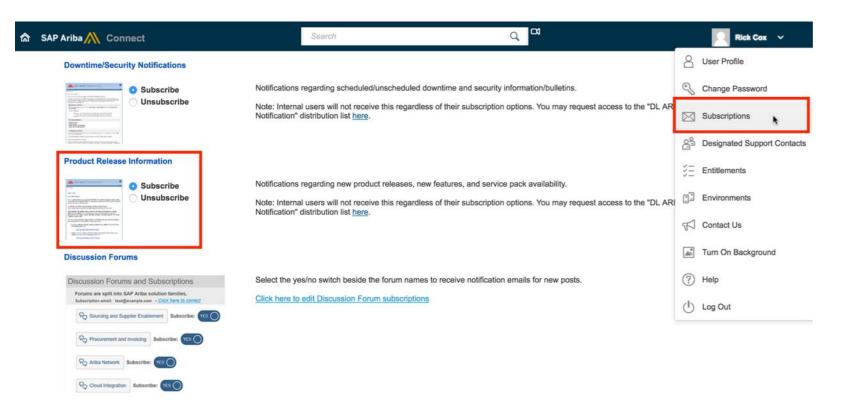


Communications Notice Recipients

Release Notifications are sent to all Designated Support Contacts by default and any other users that subscribe.

Best Practice:

- Encourage relevant team members to subscribe by clicking their name in the top right corner and select Subscriptions
- Create a distribution list for others that need to know and add as an additional email





Historical release information Archive page

Prior release materials grouped by product/solution area for quick reference.

Listed in chronological order of most recent to oldest update from top to bottom of page.

