



SAP Ariba 

Feature at a Glance

Amazon Business available as a Spot Buy online store

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Target GA: February, 2022

CONFIDENTIAL

Feature at a Glance

Ease of implementation

Low touch / simple

Geographic relevance

Global

Introducing: Amazon Business available as a Spot Buy online store

Customer challenge

Customers want maximum flexibility and options when it comes to enabling catalogs. This includes CIF, punchout, and Spot Buy. The Spot Buy online store achieves additional value as more online store options are added, as well as Seller Direct options.

Meet that challenge with SAP Ariba

This feature allows you to expand your organization's purchasing options by allowing users to search for products on Amazon Business from within SAP Ariba Buying, SAP Ariba Buying and Invoicing, and guided buying using the Spot Buy online store.

Experience key benefits

This important addition to Spot Buy online store adds one of the most popular business online stores to SAP Ariba Buying (and Invoicing) with Amazon Business support.

More options for buyers means a wider range of available catalog items, easier content enablement, and increased adoption. Catalog content is the single most effective way to drive compliant spend.

Solution area

SAP Ariba Buying
SAP Ariba Buying and Invoicing
SAP Ariba Catalogs

Implementation information

This feature is automatically on for all customers with the applicable solutions but requires **customer configuration**.

Prerequisites and Restrictions

Please see SAP Help documentation for a complete list of prerequisites and restrictions.

- Spot Buy must be enabled in your realm.
- Amazon Business account is required, and Amazon Business Administrator will need to enable this online store in Spot Buy administration.
- Available in the US only at launch with other countries planned in future releases.

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The screenshot shows the SAP Guided Buying interface. At the top, there's a search bar with 'mouse' entered. Below it, the search results are displayed in a grid. The 'Spot Buy Catalog (99+)' tab is selected, showing 20 of 306 results. The results include:

- Apple Magic Mouse (Wireless, Rechargeable) - Silver: Amazon Business, \$79.00 USD, FREE delivery Wednesday, November 24. Order within 16 hrs 5 mins.
- Logitech MX Vertical Wireless Mouse - Advanced Ergonomic...: Amazon Business, \$79.99 USD, FREE delivery Wednesday, November 24. Order within 16 hrs 5 mins.
- Anker 2.4G Wireless Vertical Ergonomic Optical Mouse, 800 / 1200 / 160...: Amazon Business, \$27.99 USD, FREE delivery Wednesday, November 24. Order within 16 hrs 5 mins.
- Microsoft Arc Mouse (ELG-00001) Black: Amazon Business.

On the left, there are filters for 'Refine results', 'Search In', 'Department', and 'Availability'. An arrow points from the text below to the 'Amazon Business' filter.

In this example we are searching for a mouse in SAP Ariba Buying with guided buying capability. Notice the search results for Spot Buy include items from Amazon Business. If available, the items will also display delivery options.

Amazon Business online store in Spot Buy operates similarly to a level 2 punchout catalog. When selecting an item, you will see the option to buy from Supplier. Clicking that button will open the Amazon Business site. You will continue your order as you normally would in the Amazon Business site. As with other punchouts catalogs, when you finalize your checkout from Amazon Business you will be transferred back to a guided buying requisition with the items from your Amazon Business shopping cart.

The screenshot shows the Amazon Business website. The top navigation bar includes 'Electronics', a search bar, and '4-star supplies for work'. The main content area displays the 'Apple Magic Mouse (Wireless, Rechargeable) - Silver' product page. The price is \$74.99, and it is marked as 'In Stock'. The page includes a detailed description, connectivity information (Bluetooth, USB-C), and a list of compatible devices. An arrow points from the text below to the 'Add to Cart' button.

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