



Feature at a Glance

Early payment offer updates acceptance

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PUBLIC

Feature at a Glance

Ease of implementation



Low touch / simple

Geographic relevance



Global

Introducing: Early payment offer updates after acceptance

Customer challenges

- Due to any number of business reasons, a buyer may choose not to pay an invoice at the discounted terms even if a supplier has accepted an early payment offer.
- Buyers need a simple way to recover and reschedule an early payment

Meet that challenge with

SAP Ariba

- Ariba Network may optionally recalculate the payment date and discount amount on a pro-rated sliding scale if an accepted early payment offer has not received a matching remittance by the due date.
- Ariba network also sends a payment proposal request update with a new payment date and amount if the accepted early payment offer is late.
- Payment date, discount amount, and settlement amount continuously update until matching remittance received or payment date = net due date

Experience key benefits

- Reduction in complexity and operational cost to recover from an exception
- Suppliers are paid a fair amount according to the agreed upon sliding scale, whilst buyers can realize discounts which might otherwise be paid on the net due date without any discount.
- Easy automated approach to recover from last minute exceptions

Solution area

SAP Ariba Network
SAP Ariba Discount Management

Implementation information

This feature is **automatically on** for all customers with the applicable solutions and is ready for immediate use.

The buyer must activate the capability in the discount management configuration on Ariba Network.

No changes are needed to the buyer's pay me now integration.

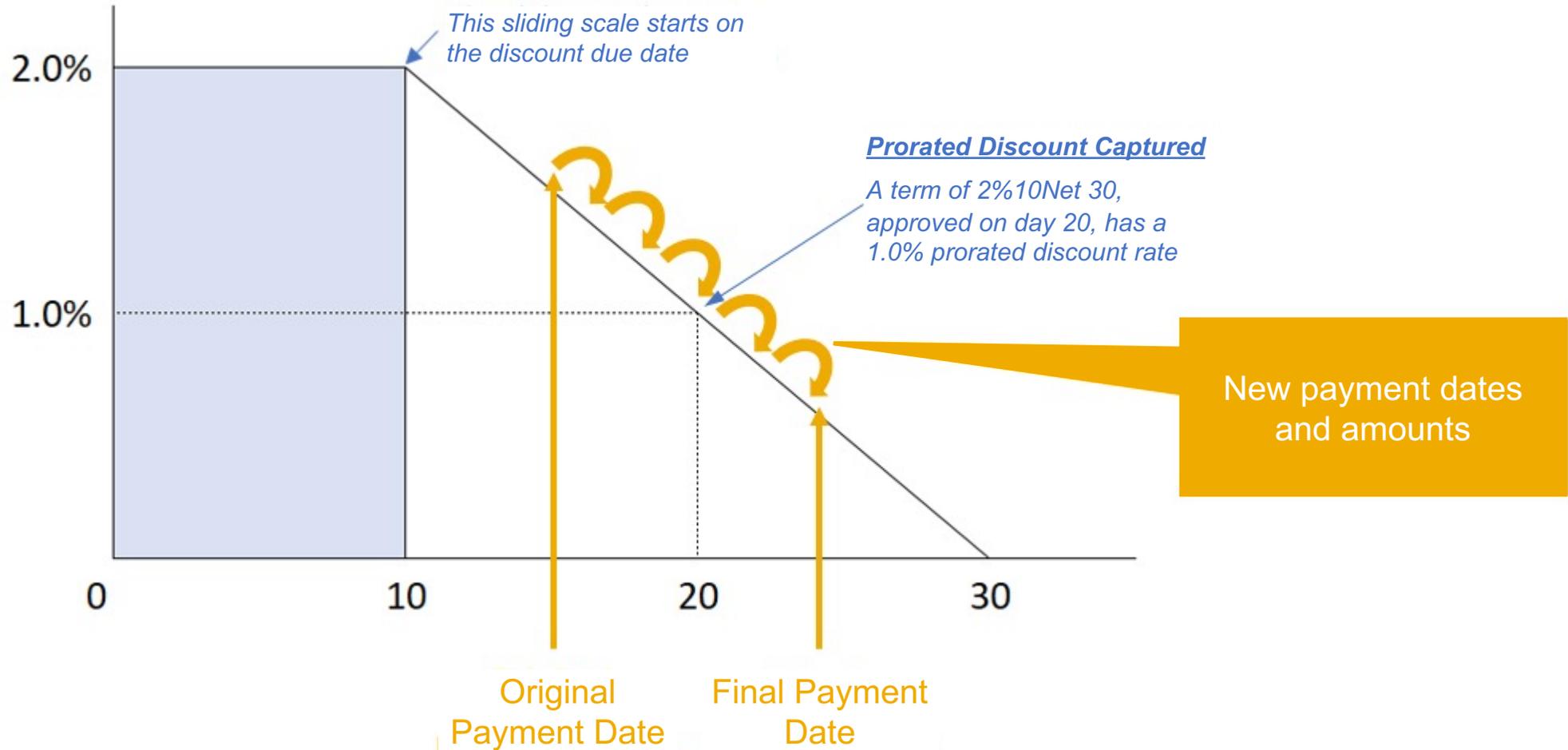
Prerequisites and Restrictions

Sliding scale updates do not apply to buyer-initiated discounts. Such updates can apply to Standard Early Payment Terms (SEPTO), pre-negotiated SEPTO and payment term offers.

Buyers must load remittance data to take advantage of this capability.

Feature at a Glance

Introducing: **Early payment offer updates after acceptance**



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SAP Ariba Network AW Options [← Back to classic view](#) ?

Discount management rules

Allow Ariba Network to recalculate the payment date and discount amount if an accepted offer is overdue. ⓘ

Dynamic discounting credit memo rules

Apply to credit memos created on behalf of your suppliers. ⓘ % Exception tolerance

Absolute Amount Tolerance

Do not offer discounts when Ariba Network can't find an online invoice. ⓘ

Country-based Dynamic discounting credit memo rules

Choose country:

Does not apply to buyer-initiated offers. An accepted offer is overdue if Ariba Network did not receive a matching remittance by the due date.

Feature at a Glance

Early payment offer updates after acceptance + 1 after payment date

Scheduled payment: 6300001561 Done

Your customer is scheduling the payment.

Expected settlement date Aug 12, 2021	Total invoice amount £1,190.00 GBP	Discount rate 1.700%	Total discount amount £17.00 GBP	Total settlement amount £1,169.77 GBP
Status Scheduling	Early payment status Payment Term Applied	Discount basis £1,000.00 GBP	Adjustment amount £3.23 GBP	Payment term code Z002-2.000% 10 NET 30 (pro-rated)

Details | Payment timeline and history | History

Payment details

Total tax adjustment	£3.23 GBP
VAT	

Tax category	Tax location	Tax amount	Tax adjustment
VAT	UK	£190.00 GBP	£3.23 GBP

New payment dates and amounts

Entry in payment history each time payment date is update

Customer	Invoice	Scheduled payment	Payment history			
Fadel LLC	INV1561	6300001561	Status	Comments	Change by	Date and time
				Since a matching remittance not received by due date, the payment date and discount amount have been recalculated. Prior discount amount £18.00 GBP. Prior tax adjustment amount £3.42 GBP. Prior amount due: £1,168.58 GBP.	ANTaskDispatcher-149390029	Aug 12, 2021, 12:00:09 AM
				Pre-negotiated payment term applied with discount of £18.00 GBP and total discount amount is £18.00 GBP. £3.42 GBP eligible tax adjustment will be applied upon payment.	PropagationProcessor-149393059	Aug 11, 2021, 9:11:02 PM

Feature at a Glance

Early payment offer updates after acceptance + 2 after payment date

Scheduled payment: 6300001561 Done

Your customer is scheduling the payment.

Expected settlement date Aug 13, 2021	Total invoice amount £1,190.00 GBP	Discount rate 1.600%	Total discount amount £16.00 GBP	Total settlement amount £1,170.96 GBP
Status Scheduling	Early payment status Payment Term Applied	Discount basis £1,000.00 GBP	Adjustment amount £3.04 GBP	Payment term code Z002-2.000% 10 NET 30 (pro-rated)

Details | Payment timeline and history | History

Payment details Total tax adjustment £3.04 GBP VAT

Customer	Invoice	Scheduled payment
Fadel LLC	INV1561	6300001561

New payment dates and amounts

Entry in payment history each time payment date is update

Payment history

Status	Comments	Change by	Date and time
	Since a matching remittance not received by due date, the payment date and discount amount have been recalculated. Prior discount amount £17.00 GBP. Prior tax adjustment amount £3.23 GBP. Prior amount due: £1,169.77 GBP.	ANTaskDispatcher-149390029	Aug 13, 2021, 12:00:10 AM
	Since a matching remittance not received by due date, the payment date and discount amount have been recalculated. Prior discount amount £18.00 GBP. Prior tax adjustment amount £3.42 GBP. Prior amount due: £1,168.58 GBP.	ANTaskDispatcher-149390029	Aug 12, 2021, 12:00:09 AM
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SAP Ariba and SAP Fieldglass

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