

Frequently Asked Questions (FAQ)

Supplier Questions	Corteva Answers
<p>What if we already use Ariba Network with other clients? Can we use the same account for Corteva Supplier Management?</p>	<p>If you already have an Ariba Network account, you can use that account with Corteva.</p> <p>You WILL have to answer the Registration questions related to Corteva using your existing Ariba Network login credentials.</p>
<p>Does it matter what type of existing Ariba Network account we have? The Standard Account or Enterprise Account?</p>	<p>It does NOT matter what kind of Ariba Network account you have. You can have either the Standard Account (no cost) or the Enterprise Account.</p> <p>If you already have an account, you can continue to use this account for Supplier Management with Corteva.</p>
<p>What if we don't already have an Ariba Network account? How much does it cost?</p>	<p>The Ariba Network has two (2) account types. Enterprise (fee based) and Standard (no cost).</p> <p>You may choose the best account type for your company. Corteva will not enforce a specific account for you. You only need a Standard account to fully participate in Corteva's Supplier Management.</p> <p>You can learn more about the account types on the Ariba Supplier Portal.</p>
<p>Do global suppliers need to register globally <i>and</i> locally?</p>	<p>If the profile you have registered with us is local then the registration needs to be done locally. If you have a global profile, then you will only need one registration. It depends upon how many supplier codes we have for your different addresses.</p>
<p>Is only one registration needed per supplier?</p>	<p>Yes</p>

<p>If we already have a trading relationship established with Corteva through our Ariba supplier account, will we still receive the Registration email?</p>	<p>Yes, you will still receive the registration invitation that will link your profile in the Supplier Management tool.</p> <p>You can log-in with your existing Ariba Network login credentials to participate in Sourcing events and answer any additional questions you might receive from Corteva.</p>
<p>Is there going to be data entry duplication between the supplier business system and the Ariba system?</p>	<p>The Supplier Management questionnaires do not have the same information that your Ariba Network profiles will have. We're expanding the information to cover more information, such as certifications.</p> <p>When you sign up for an Ariba Network account, you have a Profile feature where you can set up your Account Settings, but this feature will not include the same content under the Supplier Management - "Proposal and Questionnaire."</p>
<p>Are you able to separate the questionnaires from the invoicing?</p>	<p>The Proposal and Questionnaire page is used for Events and questionnaires, whereas the Business network is for Transactions (purchase orders, invoices).</p> <p>One you are logged in, you can switch between the two pages.</p> <p>If you would like to learn more regarding the purchase order and invoicing processes, please visit the Ariba Supplier Portal.</p>
<p>My company is registered in Ariba and recognized by other clients. We participate in pre-qualification, RFI, and RFP activities. How do I get initially "recognized" by Corteva?</p>	<p>You are already recognized by Corteva as you are an existing supplier to Corteva, so you should receive the Registration email in October 2021. By responding to that one-question Questionnaire, you will be "recognized" digitally in our new Ariba SLP system.</p> <p>Throughout the year, you will receive a few additional questionnaires to answer; by answering those, you will continue to qualify to do business with Corteva.</p>

<p>Our company sells to Corteva from two legal entities. How will they be set up as vendors - will it be two separate vendors? Will they be related if both are part of the same global company?</p>	<p>It is up to supplier if you want to keep the account to your head office or want to sell from different Legal entities. The former will require maintenance of one supplier in Corteva Supplier Management, and the latter would require maintenance of separate supplier accounts.</p>
<p>Our Company ships to Mexico and there are multiple possible “ship to” locations: the freight forwarder, the warehouse, or the using plant. Will this be made more specific? Also, when will Mexico be included in this system?</p>	<p>The “ship to” information is part of the Ariba Network account set up. We suggest you reach out to Ariba for clarification on this.</p> <p>Corteva’s North America Crop Protection business platform will “Go Live” on the Ariba Network in October 2021. Mexico will be part of a subsequent “Go Live” for Latin America, which is planned for Spring 2023.</p>
<p>What happens if we have more than 30 different SAP accounts with Corteva? How can we streamline the “go live” process?</p>	<p>Thirty different SAP accounts need to be onboarded separately in order to maintain accurate profile information for Corteva Supplier Management.</p>
<p>Can we have one Ariba account with multiple users?</p>	<p>For both Enterprise and Standard Ariba accounts you can give access to multiple individuals within your organization. You can do this under "Account Settings."</p> <p>It is recommended that you share the same login details.</p>
<p>We are a transportation/trucking company. Will this affect us?</p>	<p>Most of the carriers and transport companies are managed through other tools, but there may be exceptions where contracts are handled internally.</p> <p>If your company is in scope for his program, you will receive the invitation to register in Ariba Supplier Management and create your profile there.</p>
<p>If a vendor does not have a relationship with Corteva yet, how do they get the initial request to register?</p>	<p>Corteva will send the registration email to new suppliers when necessary.</p>

<p>Can you have more than one primary email contact?</p>	<p>There can only be one “primary” contact, but there are other options for setting up additional contacts in your profile that can be changed any time.</p>
<p>Who can complete the "Affirmation of Supplier Code of Conduct?"</p>	<p>It is the supplier's responsibility to ensure the contact person is allowed to express affirmation of the Supplier Code of Conduct on behalf of your company. You may want to consult with your legal team.</p>
<p>Who do these notifications go to? Is there a default (e.g., Ariba admin) user with certain role? Or can it be configured to send to a designated Ariba user from the Supplier?</p> <p>Does the admin become the person who must forward the questionnaires case by case?</p>	<p>The contact maintained on the supplier profile will receive notifications for any questionnaire that is initiated by Corteva.</p> <p>You can add multiple contacts to receive notifications. However, the Ariba Network login credentials will remain the same per account and cannot change per contact.</p> <p>You can email us at supplier.management.slp@corteva.com to update additional contact information.</p>
<p>How do I find out who is listed as the primary contact for my company and therefore who will receive the invitation to register?</p>	<p>In the first questionnaire you receive, you will have an option to choose the primary and other contacts. It will also be listed in the profile that you create in your Supplier Management account, and you may change it at any time. Email us at supplier.management.slp@corteva.com if you have any questions.</p>
<p>When will we receive the Registration email notification?</p>	<p>We will reach out to suppliers in organized waves, starting in October 2021. So, you should receive the Registration email notification as early as October 2021.</p>
<p>When will you go live on Ariba?</p>	<p>The system “Go Live” will occur the week of October 4, 2021.</p>

<p>If we refuse to provide the financial information, will we be disqualified as a supplier?</p>	<p>The financial information will help Corteva buyers to qualify suppliers with more confidence and is part of standard procedure. It helps build confidence to see the reliability for capital purchase support.</p> <p>The financial information is one, optional parameter and not the sole criteria for qualification. Buyers will determine if they require that information.</p>
<p>In order to receive and respond to an RFI/RFP, do we need an Ariba Network Enterprise account?</p>	<p>No, you do not need an Enterprise account to receive or respond to RFPs with Corteva. You can have a no-cost Standard account.</p>
<p>Does entering data into Ariba Network take a long time?</p>	<p>The data you need to enter is the same data you already provide Corteva to create your supplier profile and maintain your qualification.</p> <p>The Supplier Management tool makes the process more transparent and makes it easier for suppliers to have direct control of the data visible to us.</p>
<p>How do we know what certificate we are supposed to choose?</p>	<p>We will notify you if there is a specific certification required. If not mentioned, you can choose all certificates you have.</p>
<p>We are a non-profit organization and do not have "certifications." How do we bypass this process?</p>	<p>You will find a suitable option to choose from or bypass for this Certificates Questionnaire and can provide your specific comments in comments section.</p>
<p>Does overall "processing time reduction" mean shorter deadlines to provide documentation?</p>	<p>The time reduction from Supplier Management means a reduction in overall back-and-forth communications.</p> <p>Supplier Management is a platform where suppliers can provide all their documentation in one place and keep revising that documentation as frequently as they want, maintaining their own profile. This prevents delay at the time of order or invoice.</p>

<p>What if I am an independent representative, supplying a product made by a subcontractor? My company has none of the certifications mentioned, but my subcontractor undoubtedly does. How is this handled?</p>	<p>You should mention and provide the details specific to certificates, if needed, at the time of RFP/RFQ, etc.</p> <p>You can also add this information in your profile in the comments section.</p>
<p>Is this going to be implemented across all of the Corteva's entities? We deal with Corteva in all regions.</p>	<p>Yes, Ariba and Ariba Supplier Management will be rolled out to all Corteva entities in regional “waves.”</p> <p>First, in October 2021, we will “Go Live” for the North America Crop Protection business platform.</p>
<p>What if we have additional questions about Ariba, including the transactional elements of the tool, such as purchase orders and invoices?</p>	<p>Please visit the Ariba Supplier Portal for information about the different types of accounts, as well as how to manage transactions in the tool. The site includes trainings on “How to Receive a Purchase Order” and “How to Submit an Invoice” to Corteva.</p>

