

BNET B.S.C Supplier Ariba Sourcing Process

I. Participating in Sourcing Event

1. Supplier will receive a notification to the email about the new event and the event details as below.



2. After clicking on the link to access the event, enter username and password to login.



Ariba Proposals and Questionnaires 🗸
SAP Ariba 📉
Supplier Login
User Name
Password
Login Forgot Username or Password
New to Ariba? Register Now

3. The event screen will pop-up as below.

Ariba Sourci	ng	Company Settings - Test Supplier 16 Mar - Help Center
Go back to BNET B.S.C Dashboa	ard	Desktop File Sync
Event Details	🖻 Doc42340131 - RFI - UM	L Time remaining 00:12:45
Event Messages Download Tutorials	Review and respond to the prerequisites. Prerequisite questions must be answered before you can view event content or participate in the event. Some prerequisites may require the owner of the event you decline the terms of the prerequisites, you cannot view the event content or participate in this event.	t to review and accept your responses before you can continue with the event. If
▼ Checklist	Download Content Review Prerequisites Decline to Respond Print Event Infor	rmation
1. Review Event Details	Introduction	(Section 1 of 6) Next » 📰 🛛 😽
 Review and Accept Prerequisites 	Name †	
2 Submit Perpanse	▼ 1 Introduction	<u>^</u>
5. Submit Response	1.1 Bnet Overview	
▼ Event Contents	Bnet is a company incorporated under the laws of Kingdom of Bahrain under commercial registration number 99973-1, who is authorized to deploy, install, operate manage & maintain the fixed te Bnet vision is to create technologically advanced digital communication infrastructure that enables, safe, secure & smart kingdom which will contribute to Bahrain's economic growth & consumer w	lecommunication infrastructure network & telecommunication facilities. velfare.
All Content	Bnet prime goal is to roll out fiber infrastructure to 100% of all businesses & 95% of all households across the Kingdom of Bahrain to enhance the national broadband connectivity by provisioning and user's experience through the availability of affordable & bioth-one of internet	high quality services to all licensed operator in order to positively impact
1 Introduction	12 The Opportunity	
2 Instructions	BNET E.S.C. (c) ("Bnet") is considering options for the provision of insert requirement] ("Opportunity"). The Opportunity includes, but is not limited to, the following activities: insert a necessary	-
2 mstructions		Next Section: Instructions
3 RFI Package	Event Overview and Timing Rules	
4 Information to be		
pr	Oviniti. Hedala Nellouxi. () Currento, Battatan Unita	
5 Pricing Details	Even type. Kri Control Regions: APAC Asia Pacific	
	Publish time: 6/28/2021 11:38 AM	
6 Thank you!	Due date: 6/28/2021 12:08 PM	
	Allow bidding overtime: No ①	
	Currency Rules	

4. At the top, RFI title can be reviewed, in addition to the remaining time.



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5. Supplier can view the event content in the section below, click on the next section to view all

sections.

Introduction	(Section 1 of 6) Next »		*
Name 1			
▼ 1 Introduction			-
1.1 Bnet Overview			
Bnet is a company incorporated under the laws of Kingdom of Bahrain under commercial registration number 99973-1, who is authorized to deploy, install, operate manage & maintain the fixed telecommunication infrastrue	cture network & telecommunicat	ion facilities.	
Bnet vision is to create technologically advanced digital communication infrastructure that enables, safe, secure & smart kingdom which will contribute to Bahrain's economic growth & consumer welfare,			
Bnet prime goal is to roll out fiber infrastructure to 100% of all businesses & 95% of all households across the Kingdom of Bahrain to enhance the national broadband connectivity by provisioning high quality services to all end user's experience through the availability of affordable & high-speed internet.	licensed operator in order to pos	sitively impact	
1.2 The Opportunity			
BNET B.S.C. (c) ("Bnet") is considering options for the provision of [Insert requirement] ("Opportunity"). The Opportunity includes, but is not limited to, the following activities:			-
insert as necessary.	»	Next Section: In:	structions

6. Event details and Timings will be displayed below the content section.

Event Overview and Timing Rules

Owner:	(j)	Currency:	Bahraini Dinar
Event Type:	RFI	Commodity:	All commodities All
		Regions:	APAC Asia Pacific
Publish time:	6/28/2021 11:38 AM		
Due date:	6/28/2021 12:08 PM		
Allow bidding overtime:	No (i)		

- 7. Options below are available:
 - Download Content: excel sheet can be downloaded.
 - Review Prerequisites: to move to the next step click on this option.
 - Decline to Response: indicating that supplier are not willing to participate.
 - Print Event Information: to download word file.



 After clicking on "Revie Prerequisites", the bidder agreement will be displayed, read it and select "Accept" to proceed to the next step, then click "Ok".



Prerequisites must be completed prior to participation in the event.
In consideration of the opportunity to participate in on-line events ('On-Line Events) held and conducted by BNET B.S.C. (c) sponsoring this On-Line Event ('Sponsor') on the web site (this 'Site') hosted by Ariba, Inc. ('Site Owner'), your company ('Participant' or 'You') agrees to the following terms and conditions (Bidder Agreement'): 1. Bids. If You are invited to participate in the On-Line Event, Sponsor reserves the right to amend, modify or withdraw this On-Line Event. Sponsor reserves the right to accept or reject all or part of your proposal. Submission of a bid does not create a contract or any expectation by Participant of a future business relationship. Rather, by submitting a bid, you are making a firm offer which Sponsor may accept to form a contract, subject to section 2 below. Sponsor is not liable for any costs incurred by Participant in the preparation, presentation, or any other aspect of Participant's bid. 2. Price Quotes. Except to the extent Sponsor allows a non-binding bid, all Bids which Participant submits through the On-Line Events are legally valid quotations without qualification, except for data entry errors.
3. Procedures and Rules. Participant further agrees to be bound by the procedures and rules established by the Site and Sponsor.
4. Confidentiality. Participant shall keep all user names and passwords, the On-Line Event content, other confidential materials provided by the Site and/or Sponsor, and all bids provided by You or another participating organization in confidence and shall not disclose the foregoing to any third party.
5. Bids through Site only. Participant agrees to submit bids only through the on-line bidding mechanism supplied by the Site and not to submit bids via any other mechanism including, but not limited to, post, courier, fax, E-mail, or orally unless specifically requested by Sponsor.
6. Ethical Conduct. All parties will prohibit unethical behavior and are expected to notify the Site Owner by contacting the appropriate project team if they witness practices that are counter-productive to the fair operation of the On-Line Event. If Participant experiences any difficulties during a live On-Line Event, Participant must notify Site Owner immediately.
7. Survival. The terms and conditions of this Bidder Agreement shall survive completion of the On-Line Event.
**** BA v1.1 19Aug05
I accept the terms of this agreement.
I do not accept the terms of this agreement.
OK Cancel

9. Click "Ok" again to confirm.



10. Select items from the list by clicking on the checkbox for the item, in case item is declined; select a reason from the drop down next to the item name.

Then click on "Confirm Selected Lots".



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Choose the lots in which you will participate.	You can cancel your intention to participate in a lot until you submit a response for that lot; once you submit a n
Select Lots Select Using Excel	
Lots Available for Bidding	
Name	Reason for not bidding
✓ 3.5.2 Material Test ∨	
▼ 3.5.3 Service Parent ∨	We don't supply at the requested quantity \checkmark
3.5.3.1 Service Child	
Confirm Selected Lots	Add New Lot

11. Read again the content details, then scroll down to check the mandatory fields, and fill in the fields with the prober answer.

▼ 4 Information to be provided Less	-
[Insert Technical Questions in this section]	
4.1 Other Information Any further Information you believe Bnet may require in support of its RFI review activities.	*
4.2 Question 1	* Unspecified \checkmark
4.3 Question2	* Unspecified \checkmark
▼ 5 Pricing Details	
5.1 Cost Breakdown	*Attach a file
5.2 Estimated Cost	* BHD 1,000 each

12. After completing all requirements, click on "Submit Entire Response".

Submit Entire Response	Update Totals	Save draft	Compose Message	Excel Import
13. Click "Ok" to cont	firm.			
Submit the Click OK to submit.	is response?			



14. The reponse is submitted, but can be revised as long as the duration has not ended.



II. Adding New Item and Submitting Alternative Response.

Supplier added items must be defined during selecting the lots from buyer defined items.

1. In Select Lots screen, click on "Add New Lot".

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Choose the lots in which you will participate. You can	cancel your intention to participate in a lot until you submit a response for that lot; once you su
Select Lots Select Using Excel	
Lots Available for Bidding	
Name	Reason for not bidding
3.5.2 Material Test V	(no value) V
▼ 3.5.3 Service Parent ∨	We don't supply at the requested quantity \checkmark
3.5.3.1 Service Child	
└→ Confirm Selected Lots	Add New Lot

2. Add item name and description, then click "Done".



Add Lot

View information about the lot. When fields are editable, you can add and edit the information.

Name:	
Description:	B I U = = - size font - A 2 0
Is this a group of items or services:	No (j)

Done

Cancel

3. Select Items from the list then click on "Confirm Selected Lots".

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Choose the lots in which you will participate. You can cancel your intention to participate in a lot until you submit a r

Select	Lots Select Using Excel
Dimmed of	checkboxes indicate that you've already placed a bid for these lots or you added the lots to the event. Yo
Lots Avai	ilable for Bidding
V Na	ame
	3.5.2 Material Test 🗸
	▼ 3.5.3 Service Parent ∨
	3.5.3.1 Service Child
\checkmark	[Testing Supplier 16 Mar] 1 Supplier Item 🙎 🗸
	Specs Details
_ L 🚺	Confirm Selected Lots Add New Lot



Fill the fields for Primary Response
--

See "Request for Proposal Guidance Notes" for an overview of the key elements that should be addressed.	
3.4.2 Question (Text)	*
3.4.3 Question (Yes, No)	* Unspecified V
3.4.4 Question (Multiple choice)	* Unspecified V
3.4.5 Question (Quantity)	* each
▼ 3.5 Pricing Information More +	
3.5.1 The Schedule of Cost	*Attach a file
[Add reference attachment]	
3.5.2 Material Test V Less –	* BHD
Requested Delivery Date:	Wed, 23 Jun, 2021
ShipTo:	test manama, 3344 Bahrain
Discount Amount:	* BHD
Discount Percentage:	*
Surcharge Amount:	* BHD
Surcharge Percentage:	* 0%
Shipping Cost:	BHD
(*) indicates a required field	
Submit Entire Response Update Totals Save draft Compose Message Exc	el Import

5. After the submittion, at the top click on "Create Alternative", and select "Pricing" for individual items and "Bundle" for group of items.

🗁 Doc42340130 - RFP - UM	U Time remaining 00:06:41
\checkmark Your response has been submitted. Thank you for participating in the event.	
Revise Response	Create Alternative
	Create
Primary	Pricing Alternative
	Bundle Alternative

6. Add Alternative name, select items from the list, then click on "Ok".



Select Alternative Items
Enter a name for the alternative response, select the items you want to include, and click OK to add the items to the alternative response. An Alternative Pricing quote allows for pricing based on differing term responses.
Alternative Name :
Items
Name
1 PART 1 - INSTRUCTIONS TO PROPOSERS AND PROPOSAL CONDITIONS
2 PART 2 - THE REQUIREMENT
▼ 3 PART 3 - INFORMATION TO BE PROVIDED BY PROPOSERS
3.4 Technical Information
▼ 3.5 Pricing Information
3.5.2 Material Test
▼ 3.5.3 Service Parent
3.5.3.1 Service Child
4 Thank you!
[Testing Supplier 16 Mar] 1 Supplier 16 mar)
OK

7. Add item details then click on "Submit Entire Response".

				Create Alter	native 🔻						
Primary	Alternative 1										
All Content										=	≽
Name †					Price			Quantity	Extended Price	Total Cost	
				Shipping Cost:		BHD					-
				Tax:		BHD					
				Tax Description:							
				Lead Time:	*						
				Additional Lead Time:							1
				Manufacturer Name:							
		(*) indicates a requi	red field								*
Pricing 🔻 Excel Impo	Syn	c Primary Bid	Submit Entire Response	Update Totals	Reload L	ast Bid	Save draft	Compose	Message		

III. Participating in an Auction

The initial steps for participating in an auction, will be same as explained in the previous section (<u>Participating in Sourcing Event</u>), but for auctions, items view will be different, supplier can keep changing the value of the bid, as well as being able to view lead bid.

1. After selecting the items from "Select Lots" screen, the below screen will appear for the initial bid.



🗈 Doc42538632 - Auction - UM

United Provide the Image of the

All Content										■ ≈
					My Response					Leading
Name †			Rank		Price		Quantity	Extended Price	Total Cost	Price
1 Introduction	More +									
▼ 2 Pricing Terms										
▼ 2.1 ltem 1 ∨	Less –				*	BHD	70 each			
	Shipping Cost:		BHD							
	Lead Time:	*[
	Additional Lead Time:									
2.1.1 Item 2 🗸	Less –				*	BHD	100 each			
	Shipping Cost:		BHD							
	Lead Time:	*[
	Additional Lead Time:									

2. Fill all the mandatory fields, then click on the button below.

Submit Entire Response

3. The roght column from the event will show the "Leading bid"

All Content								
				1	ly Response			Leading
Name †		Rank	Price		Quantity	Extended Price	Total Cost	Price
1 Introduction	More +							
2 Pricing Terms						350,000.00 BHD		
▼ 2.1 Item 1 ∨	More +	1	5,000.00	BHD 👗	70 each	350,000.00 BHD		5,000.00 BHD
2.1.1 ltem 2 🗸	More +	1	3,000.00	BHD 👗	100 each	300,000.00 BHD		3,000.00 BHD
Decrement Price v for selected items by	% V Apply					(*) indi	cates a required field	
Submit Entire Response Take Lead 🔻	Update Totals		Reload Last Bid	Save dr	aft Comp	ose Message	Excel Import	

- 4. This icon $(\stackrel{\leftarrow}{=})$ will indicate if supplier's current price is the leading price.
- 6. Prices can be changed as long as the auction time is still running.

IV. Contacting BNet team.

7. Access the event.



8. At the bottom of screen click on "Compose Message" button.



🖻 Doc42340130	0 - RFP - UM		Time remain 00:09:3
	Create Alternative 💌		
Primary Alternat	tive 1		
All Content			Π
Name †		Price	Quantity Extended Price Total Cost
▼ 1 PART 1 - INSTRUC	CTIONS TO PROPOSERS AND PROPOSAL CONDITIONS		
1.1 Definitions & A	Abbreviations		
1.1 Definitions & A For the purposes of the otherwise noted, app	Abbreviations this Request for Proposal (RFP) and any subsequent contract the following definitions & abbreviations, unless Jy,		
1.1 Definitions & A For the purposes of the otherwise noted, app Bnet	Abbreviations this Request for Proposal (RFP) and any subsequent contract the following definitions & abbreviations, unless oly. Means BNET B.S.C. (c), a company incorporated in the Kingdom of Bahrain with commercial registration number 99973-1		
1.1 Definitions & A For the purposes of the otherwise noted, app Bnet Contract	Abbreviations this Request for Proposal (RFP) and any subsequent contract the following definitions & abbreviations, unless by. Means BNET B.S.C. (c), a company incorporated in the Kingdom of Bahrain with commercial registration number 99973-1 Means any contract that results from this Request for Proposal		
1.1 Definitions & A For the purposes of the otherwise noted, app Bnet Contract Contract	#bbreviations this Request for Proposal (RFP) and any subsequent contract the following definitions & abbreviations, unless by. Means BNET B.S.C. (c), a company incorporated in the Kingdom of Bahrain with commercial registration number 99973-1. Means any contract that results from this Request for Proposal Means the entity that froms a contract with Bnet for provision of the requirement.		
1.1 Definitions & A For the purposes of ti otherwise noted, app Bnet Contract Contract Contractor Proposal	Hbbreviations this Request for Proposal (RFP) and any subsequent contract the following definitions & abbreviations, unless oly. Means BNET B.S.C. (c), a company incorporated in the Kingdom of Bahrain with commercial registration number 99973-1 Means any contract that results from this Request for Proposal Means the entity that forms a Contract with Bae for provision of the requirement. Means the entity that forms a Contract with Bae for provision		
1.1 Definitions & A For the purposes of t otherwise noted, app Bnet Contract Contract Proposal Proposer	Abbreviations this Request for Proposal (RFP) and any subsequent contract the following definitions & abbreviations, unless ply. Means BNET B.S.C. (c), a company incorporated in the Kingdom of Bahrain with commercial registration number 99973-1 Means any contract that results from this Request for Proposal Means the entity that forms a Contract with Bnet for provision of the requirement. Means a written offer submitted in response to this Request for Proposal Means a writty that submits, or is invited to submit, a Proposal In response to this		

9. Add Subject, message body and attachement if required, then click on "Send".

Compose New Messag	e
From:	Testing Supplier 16 Mar (Test Supplier 16 Mar)
To:	Project Team
Subject:	Doc42340130 - RFP - UM
Attachments:	Attach a file
B I U Ξ Ξ −siz	2e — 💌 — font — 💌 🗛 💁 🤗

10. All messages can be accessed by clicking on "Event Messages" tab, from the left panel of



the event.



Ariba Sourcir	ng	
io back to BNET B.S.C Dashboa	rd	
Console	🖻 Doc423401	30 - RFP - UM
Event Messages Response History		Create Alternative 🔻
 Checklist 	Primary Alter	mative 1
1. Review Event Details		
2. Review and Accept	All Content	
Prerequisites	Name †	
3. Select Lots	▼ 1 PART 1 - INSTR	UCTIONS TO PROPOSERS AND PROPOSAL CONDITIONS
4. Submit Response	1.1 Definitions For the purposes otherwise noted,	& Abbreviations of this Request for Proposal (RFP) and any subsequent contract the following definitions & abbreviations, unless apply.
 Event Contents 	Bnet	Means BNET B.S.C. (c), a company incorporated in the Kingdom of Bahrain with commercial registration number 99973-1
All Content	Contract	Means any contract that results from this Request for Proposal
	Contractor	Means the entity that forms a Contract with Bnet for provision of the requirement.
PART 1 -	Proposal	Means a written offer submitted in response to this Request for Proposal

11. All message will be displayed as below.

Ariba Sourcing	 Company Settings v
Go back to BNET B.S.C Dashboard	
Event Messages - RFP - UM	

Messa	ges						
	Id	Reply Sent	Sent Date ↓	From	Contact Name	То	Subject
\bigcirc	MSG9042831	No	06/29/2021 05:38 PM	Testing Supplier 16 Mar	Test Supplier 16 Mar	Hedaia Neiroukh	Doc42340130 - RFP - UM
\bigcirc	MSG9020820	No	06/29/2021 05:32 PM	BNET B.S.C	Hedaia Neiroukh	Test Supplier 16 Mar	Event RFP - UM has been reopened.
\bigcirc	MSG9020819	No	06/29/2021 05:31 PM	BNET B.S.C	Hedaia Neiroukh	Test Supplier 16 Mar	Event RFP - UM is no longer accepting responses.
\bigcirc	MSG9042829	Not Applicable	06/29/2021 05:23 PM	Testing Supplier 16 Mar	Test Supplier 16 Mar	Hedaia Neiroukh	Response (ID=ID21336504) in event RFP - UM has been submitted.
\bigcirc	MSG9020817	No	06/29/2021 05:11 PM	BNET B.S.C	Hedaia Neiroukh	Participants (0) Team (0)	Event RFP - UM has been reopened.
\bigcirc	MSG9020813	No	06/29/2021 04:39 PM	BNET B.S.C	Hedaia Neiroukh	Participants (0) Team (0)	Event RFP - UM is no longer accepting responses.
\bigcirc	MSG9020812	No	06/29/2021 04:39 PM	BNET B.S.C	Hedaia Neiroukh	Participants (0) Team (0)	Event RFP - UM is now accepting responses.
0	MSG9020811	Not Applicable	06/29/2021 04:38 PM	BNET B.S.C	Hedaia Neiroukh	Test Supplier 16 Mar	BNET B.S.C has invited you to participate in an event: RFP - UM.
	View	Reply	Compose Mes	sage Downloa	d all attachments		