

# **2108 Release** Feature Overview and Q&A – SAP Ariba Procurement

Rob Jones 4 August 2021

PUBLIC



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### Agenda

#### Logistics

**General Release Information** 

#### Key Feature Discussions

- General items
- Procure to pay features (core procurement, guided buying, catalog/spot buy, invoicing)

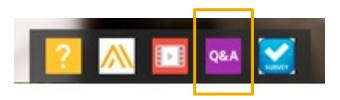
#### Reminders

### Logistics

#### To Ask a Question, please use the ON24 Q & A Panel

- If not already visible, click the Q&A button at the bottom of the screen.
- Type your question in the "Enter your question here" area.
- Click Submit.

The Presenter and/or Panelists will attempt to answer your question online or via the audio feed as close to the time the question is asked as possible.



Q8A	-
6	
Enter your question here	

### Logistics

#### At the end of the session, provide Survey feedback

- If not already visible, click the Survey button at the bottom of the screen.
- Answer the questions posed.
- Click Submit.

Your feedback is used to continually improve our customer engagement activities for our quarterly product releases.

Thank you for taking the time to share your thoughts with our team!

Survey Event Survey			
Your feedback on this w	ebinar is creat!	v appreciated	. We review
every response in order presentations.			
1. How strongly woul	d you recomm	end this we	binar
to your peers?			
Select a Choice	•		
2. Are you willing to b	e contacted t	o provide su	rvey
feedback on releas	se readiness o	oritent?	
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3. Provide any comm	write wou have	maartina #	Ne
session or the rele			19

### **General Information Session Materials**

Home

- SAP Ariba Connect user interface
- Multiple routes for launching the Release Readiness page
- Access to product announcements also available

Connect Home			
Answers Incidents	& Service Requests Release updat	es Administration & more	
	Release Rea	diness	٩
	Announceme	email notifications", "use	er authorization"
	Or explore more applications	<b>Eearning center</b>	Critical Incidents
	Release Readiness	Announcements	Customer Influence

### **General Information Session Materials**

Recordings and presentations will be posted on the Release Readiness tab/tile in SAP Ariba Connect. See the Release Feature List and What's New links on the left side of the page for detailed information. Note naming convention update and visit the Previous Releases Archive and Roadmap tiles at bottom right of page.

< SAP Ariba Release Readiness -					RJ
Home Answers Incidents & Service Reque	sts Release information Administration & more				
Release Readiness					Have a question?
	Release Feature	e Content		Release Calendar	
Easter List: 2108 Release       Sign up now for the SAF Early Release Series         2108 Release Information       Release Highlights       2108 Early Release Series webcasts       Beginning Wednesday, Aug Release Readiness will hos cover innovation coming we Use the multi-registration to these informative sessions.         Looking for features from previous releases?       Feature Archive       Looking for webcasts from previous releases?       Webcasts Archive				Activity July Service Pack cXML 1.2.051 Pre-Release SAP Ariba 2108 Release September Service Pack October Service Pack October Service Pack SAP Ariba 2111 Release 2021 Release Calendar "Disclaimer: The release dates above reflect current SAP Ariba planning. A notice confirming the guarterly rele to each release. A notice confirming the monthly deployment dates will be sent 2-weeks prior to each deploym schedule at any time without notice and assumes no responsibility for errors or omissions. Last updated: July 29, 2021	
Features Requiring Attention				Customer Influence and Adoption	
Features Becoming Mandatory These features were made available in a previous SAP Ariba Releases. At the time of their release they were optional, meaning they required contact with SAF	Review feature Knowledge Transfer (K	T) On August 20, 2 the Ariba Mobile ag be removed from to stores. Mobile users	nd of Life for Ariba Mobile App 021, SAP Ariba will end support for pp (iOS and Android), and the app will both the Apple App and Google Play will not be able to login or reactivate the machine of the one of the form	How can customers continuously shape SAP soluti           Find out how customers can continue their influencing journey with SAP by le           Influence & Adoption           Offerings to help shape SAP Ariba solution           Ob you have a great idea for a new product? Would you like to see specific SAP Ariba enhancement or feature? If so, we have the periopportunity for you.	veraging the <u>Customer</u> ions. e a
Ariba to enable. These features will now become mandatory and will be Automatically On for all customers, in both production and test sites, with the release indicated.	<ul> <li>Explore these features in your Test si to verify compatibility with your customizations.</li> </ul>	te Procureme TAKE ACT Try out the new SAP that your mobile before / the FAQs and ov	transition to the new SAP Ariba ent app as soon as possible. ON before August 20, 2021 Ariba Procurement app and request users switch to the new mobile app August 20. Please refer to enview for additional information & on the SAP Ariba Procurement app.	SAP Early Adopter Care provides customers the opportunity to w closely with the product team and provide feedback on functional influence the future roadmap of the product. Current Opportunities Cloud Integration Gateway (CIG) Test Central for Buyers ① We are currently recruiting 3-4 customers to participate in this Earl Adopter Care.	ity and Ask question about Ariba

### **Register TODAY for Remaining 2108 Webcasts**





#### Webcasts

Select one or more of the following webcasts and complete registration. Click any webcast listing to view its details.

SAP Ariba 2108 release overview and Q&A - SAP Ariba

Procurement
 Wednesday, August 04, 2021, 07:00 AM PDT

SAP Ariba 2108 release overview and Q&A - SAP Ariba Strategic Sourcing Thursday, August 05, 2021, 07:00 AM PDT

 SAP Ariba 2108 release overview and Q&A - Supplier
 Management and Business Network Tuesday, August 10, 2021, 07:00 AM PDT

SAP Ariba 2108 release overview and Q&A - Integration Wednesday, August 11, 2021, 07:00 AM PDT

#### Overview

Title: SAP Ariba 2108 release overview and Q&A - SAP Ariba Procurement

Date: Wednesday, August 04, 2021

Time: 07:00 AM Pacific Daylight Time

Duration: 1 hour

#### Summary

#### About this session:

During this webcast session, we will provide an overview of the key features planned for the **SAP Ariba 2108** release.

#### Solution Areas:

Guided Buying, Core Procurement, Catalog Management, Invoice Management (inclusive of Service Invoice)

### General Planned Features



## **Planned Features**

General items

### **Buyer Mobile**

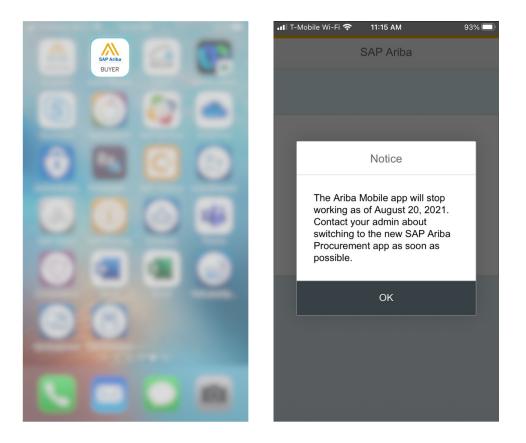
End of life for legacy Ariba Mobile application

SAP Ariba Procurement Mobile

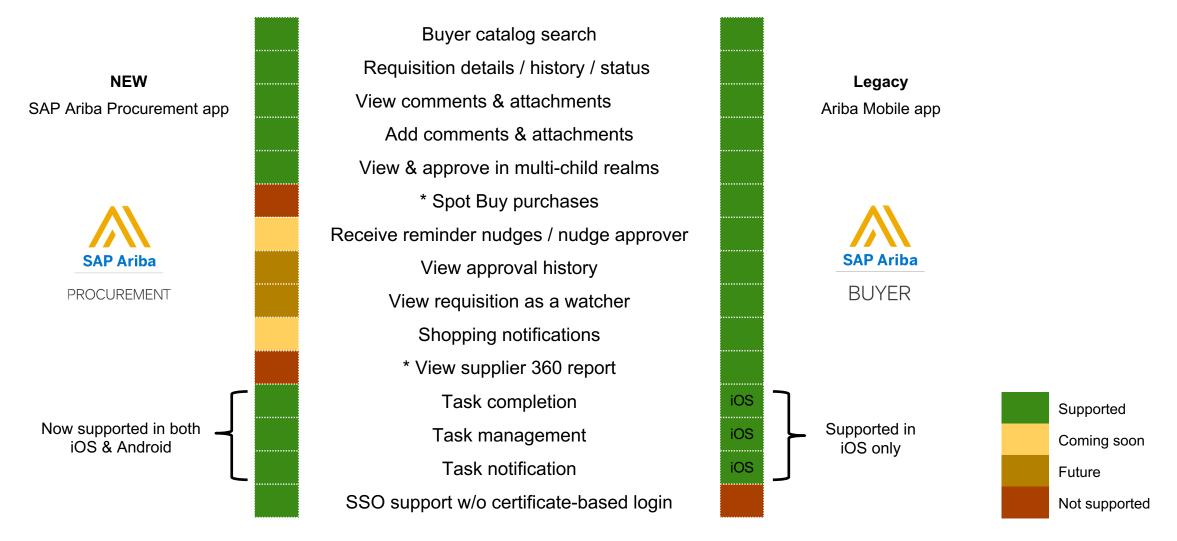
### Ariba Mobile end of life announcement

- The legacy **Ariba Mobile** app is planned to be removed from Apple and Play store on Aug 21, 2021
- Customers will not be able to login or reactivate the installed app from Aug 21 onwards
- From May 22 onwards, customers started seeing a banner in the Ariba Mobile app notifying them about the same
- Customers using Ariba Mobile should transition to new
   SAP Ariba Procurement app as soon as possible





### Current feature comparison: SAP Ariba Procurement vs Ariba Mobile app



\* Due to the lack of customer usage, these features are not currently on the roadmap for SAP Ariba Procurement app

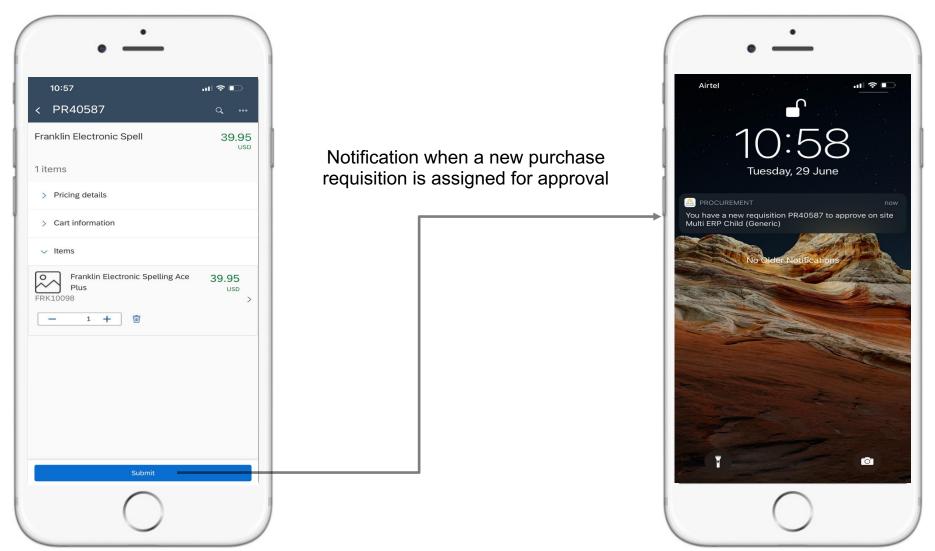
## **Planned Features**

General items

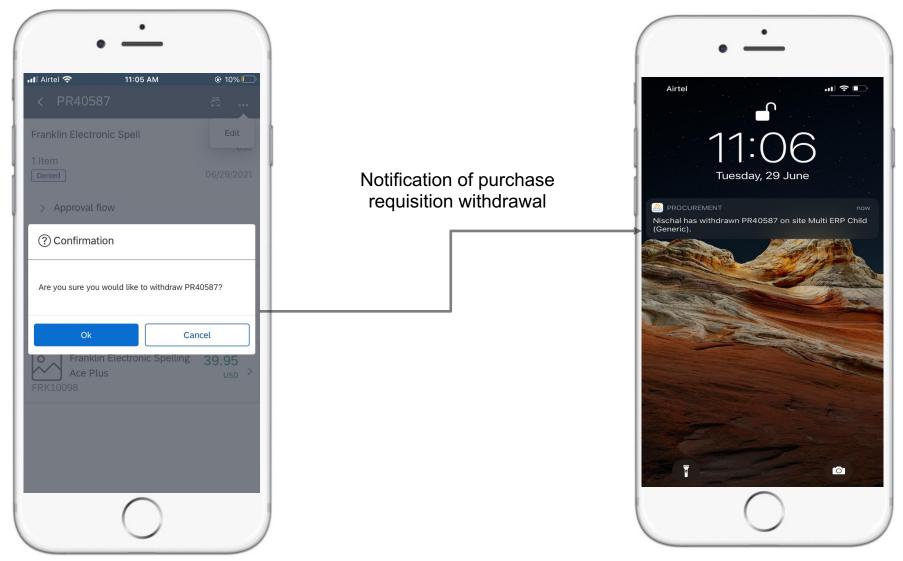
**Buyer Mobile** 

End of life for legacy Ariba Mobile application

**SAP Ariba Procurement Mobile** 



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> Approval flow	_	Nischal	~	nudge from requester	
> Pricing Details		Renata Guidali	~		Nischal has reminded you to approve requisition PR40587 on site Multi ERP Child (Generic).
> Requisition Information		Brian Caines uspa	_		No Older Notifications
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	No. of items: 240.00 2 USD Date modified: 31/05/2021 Recently viewed items	0.00         USD         -         1         →         ADHOC_LI_0         240.00         USD         USD         USD         ADHOC_LI_0         240.00         USD         USD         USD         USD         USD         USD	
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### Procure Planned Features



# **Planned Features**

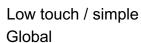
Procure to Pay

**Guided Buying** 

- 1. Prevent changes to attachments in approved requisitions [GB-12292]
- 2. Improved bid display with support for alternate bids and supplier-added items [GB-12919]
- 3. Support for receiving goods in service POs [GB-15656]
- 4. Support for personal ship-to addresses [GB-15849]

Buying and Invoicing

- Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass [SINV-10557] (highlight feature)
- 2. Preventing changes to payment terms for existing line items in requisition amendments [CP-16800]
- 3. Ability to import distribution lists and assign them as email notification recipients [PL-31270]
- 4. Improved validation for imported cXML invoices [SINV-13111]



### Introducing: Prevent changes to attachments in approved requisitions

#### **Customer challenge**

Customers may need to prevent users from adding or deleting attachments on requisitions that are fully approved and in subsequent statuses (ordered, receiving, etc).

In certain regulated industries, such as Medical Device or Pharmaceuticals manufacturing, the removal of attachments from an approved requisition is considered alteration of the purchasing record.

The alteration of a purchasing record results in an audit finding and is in violation of regulations, including FDA regulations.

#### Solution area

SAP Ariba Buying (and Invoicing) with guided guying capability

# Meet that challenge with SAP Ariba

Now you can configure a parameter in guided buying to prevent the addition or deletion of attachments in requisitions that have been approved.

With this new parameter enabled, users cannot modify header-level or line-level attachments after requisitions are approved. Guided buying removes controls for attachment uploading and deletion when requisitions reach Approved state and for all later states (Ordering, Ordered, Receiving, and Received). If there are no attachments, guided buying removes the entire attachment section.

#### Experience key benefits

This new parameter gives administrators control over whether or not users can modify attachments to approved requisitions.

Customers can now systematically enforce company policy on changes to attachments or be confident that they are compliant with regulations that may effect their industry in this regard.

#### Implementation information

This feature is automatically on for all customers with None the applicable solutions but requires customer configuration.

You must enable the parameter in guided buying:

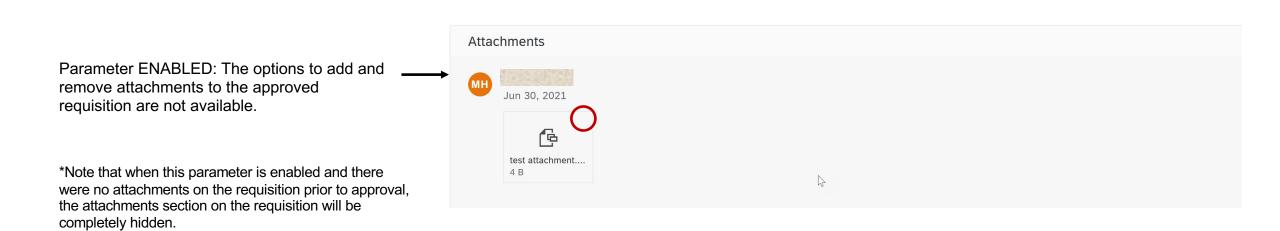
DISABLE\_APPROVED\_REQUISITION\_ATTACHMENT\_ MODIFICATION

#### **Prerequisites and Restrictions**

### Introducing: Prevent changes to attachments in approved requisitions

Parameter DISABLED: The options to add (red box) and remove (red circle) are available on an approved requisition. The adjustments do not require re-approval.

Attachments		
段 Drag and drop file here, or <b>browse</b> to upload		Add
Jun 30, 2021 Lest attachment 4 B	J2	



# **Planned Features**

Procure to Pay

Guided Buying

- 1. Prevent changes to attachments in approved requisitions [GB-12292]
- Improved bid display with support for alternate bids and supplier-added items [GB-12919]
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Introducing: Improved bid display with support for alternate bids and and supplier-added items

#### **Customer challenge**

Many buying organizations allow suppliers to suggest additional or alternative offers during sourcing activities. Previously, guided buying had a limitation preventing users from receiving and viewing multiples responses from a single supplier.

Though the guided buying sourcing template could be configured to allow alternative quotes, the previous response page in guided buying did not have the capability to process and display this information.

In addition, there was constructive end user feedback on usability improvement opportunities to pursue.

#### Solution area

SAP Ariba Buying (and Invoicing) with guided guying capability

# Meet that challenge with SAP Ariba

The display of supplier bids is now quick and intuitive, which make single and multi-line RFQs more understandable to users.

Users now easily view the status of their RFQs and can see which supplier has the best bid. There's a new bid table and graph to visualize the competing supplier bids.

Support for alternate bidding, supplier-added items, and a count of participating suppliers have also been added.

Updates to policies and policy engine allow for enhanced compliance to procurement guidelines.

#### Implementation information

This feature is **automatically on** for all customers with the applicable solutions and is ready for immediate use.

#### **Experience key benefits**

Customers using RFQ functionality within Guided Buying will have more insights into the supplier's primary or alternate bids.

The new intuitive experience will make users' decision-making easier in a readable table and graph view to compare and award bids.

Customers can ensure the users are guided by the policies even in the process of awarding.

#### **Prerequisites and Restrictions**

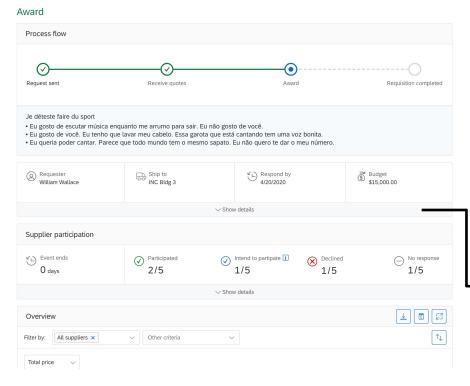
**Restriction**: Guided buying supports only one type of alternate bidding: *Alternative Pricing*. It doesn't support the other two types of alternate bidding: *Supplier Bundles* or *Volume Tiers*.

**<u>Prerequisite</u>**: To support alternate bidding or supplieradded items, you must turn on these features in your SAP Ariba Sourcing template

Introducing: Improved bid display with support for alternate bids and and supplier-added items

The top of the redesigned bid page shows event status as well as some high level detail and supplier participation statistics.

Guided buying now shows a real-time count of suppliers that have participated. Users can see at a glance the progress of supplier responses including who has bid, intends to bid, and declined.



Using Show Details expands to provide additional insight into supplier responses. This includes supplier name, quote total, reasons for declining to participate, and contact information.

Supplier participation					
Event ends O days	Participated 2/5	Intend to partipate 1/5	Declined 1/5	No response 1/5	
Suppliers	Notes	Contac	t info		
<ul> <li>Horizon Management Inc. 10291109912</li> </ul>	2 quotes	Martin 2 Supply		n.zhong@hdmi.com 8-827-9898	
<ul> <li>Forest Management Inc. 10291109912</li> </ul>	1 quote			n.zhong@hdmi.com 8-827-9898	
<ul> <li>Paper Supply and Merchandising 10291109912</li> </ul>	Co.	Linda L Supply		imcmail.com 8-827-9898	
Plumeroa Corporation 10291109956	no capacity to	fulfill requirements Jenny J Supply	and the second sec	pmic.com 8-827-9898	
⇒ Jimbo Coroporation 10291109912		Jane Le Supply		e@hpimc.com 8-827-9898	

Introducing: Improved bid display with support for alternate bids and and supplier-added items

2.0 Herman Miller Mirra chairs

Dimensions

Unit price

Overview

± Ē [2] Other criteria Filter by: All suppliers ×  $\sim$  $\sim$ Total price \$25,000 \$20.000 A new bid table and graph allows users to see important \$15.000 \$13,390 aspects of suppliers' bids in relation to each other. They can use this comparison to find the best quote. \$5.000 Forest Management Inc. Horizon Document Management Inc. Horizon Document Management Inc primary bid alternative bid # 1 Suppliers Complete item fulfillment Incomplete item fulfillment Compare bids They can easily filter complex RFQs by various aspects such as supplier name or terms and they can even download an Apple Power ¥ 2 more Horizon Man Other criteria 2 more image of the bid. Show advanced options : Horizon Management Ind Forest Management Ind Horizon Manageme Primary • 3/3 items Primary • 3/3 items Alt bid # 1 • 2/3 items Award Award This recommended quote fulfills all the  $\nabla$ \$13,390.00 USD \$13.830.00 USD requested items at the lowest total price Shipping cos \$1,161.25 USD \$1,228.75 USD Suppliers can now offer multiple bids for variations of their Lead time 30 days 15 days offerings. For example, they might provide three guotes for an Attachment quote1.pdf quote1263.pdf item with one-, two-, and three-year warranties. Or, they \$8,890.00 USD 1.0 Apple Power Mac G5 Workst. \$9.430.00 USD might offer alternative bids with different term values, such as \$1.178.75 USD \$1.111.25 USD Unit price delivery time or quality. Previously, if suppliers entered Quantity 8/8 pcs 5/8 pcs alternate bids, guided buying displayed only the primary bid Lead time 30 days 15 days and users never saw the alternate bids. \$50.00 USD \$50.00 USD Shipping cost

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\*\*\* A PDF file and Recording of toc

see alt: Spiral wire chairs

\$3,800,00 LISD

\$475 AA USD

4 X 7 ft

\$4,000.00 USD

\$500.00 LISD

2 X 3 ft

î↓

\$18,000 \$15,000

----- Historic price

---- Budget

Award

\$10.000.00 USD

\$1,050.00 USD

30 days

6/8 pcs

30 days

hriba.com \*\*\*

\$50.00 USD

aribaq1.pdf

\$6.000.00 USD

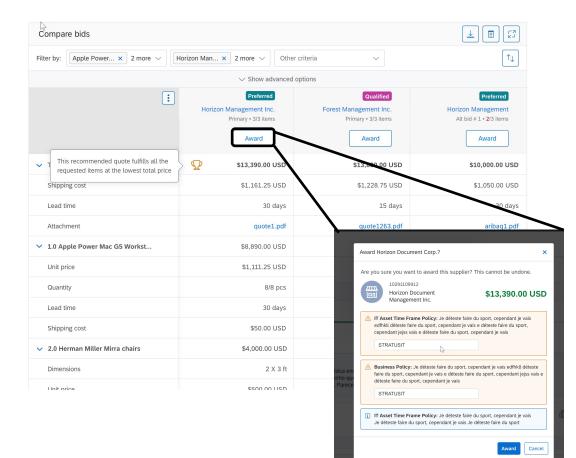
\$1,000,00 USD

î↓

Introducing: Improved bid display with support for alternate bids and and supplier-added items

Policies have been enhanced to further support tactical sourcing in guided buying. Some policies can now trigger at the Accept Quote phase in addition to the Request Quote stage and new policy trigger fields have been added.

Please see full product documentation on help.sap.com for a list of improvements to policies specific to the multi-line RFQ process.



#### Introducing: Improved bid display with support for alternate bids and and supplier-added items

After the RFQ is awarded, a new Awarded quotes section displays details about the award, including supplier names, quantities, and prices. Users can see at a glance the exact items or services that were awarded and can add them to a requisition with one click. If multiple suppliers were awarded, users can order from them by creating a single requisition.

\*\*Note that in low touch and self service scenarios users can only award to a single supplier in guided buying. However if awarding in high touch scenarios by sourcing professionals is split to multiple suppliers all the awards will be displayed in guided buying.

Award				
Process flow	h5 <sup>4</sup>			
$\oslash$		0	)	0
Request sent	Receive quotes	Awan	d	Requisition complete
<ul> <li>Eu gosto de você. Eu tenho que</li> </ul>	quanto me arrumo para sair. Eu não e lavar meu cabelo. Essa garota que que todo mundo tem o mesmo sap	está cantando tem uma vo		
Requester William Wallace	Ship to INC Bldg 3	Kespond by 4/20/2020		Budget \$15,000.00
	$\sim$	Show details		
Supplier participation				
Event ends 0 days	Participated 2/5	<ul> <li>Intend to partipate 1</li> <li>1/5</li> </ul>	Declined 1/5	No response 1/5
	~	Show details		
Awarded quotes				Create purchase requisitio
Purchase				(ြ Reusa
10291109912 Horizon Document Management Inc.	Martin Zhong Supply chain manager martin.zhong@hdmi.com		Primary Valid until: Jul 2 <b>\$13,390.(</b>	
		~		

Information is transferred directly to the purchase requisition from the award.

P	Guided Buying							
	Bldg 3 Server installation					Submit	Edit	]
	Composing						View RFQ	12345
	Ship to	Charge to			Total cost	7,455.20 USD		
	Catherine Jones 5090 Kearny Mesa Rd, New York, NY 10001	Cost center (0	000002300) - 2 Items	5	Net amount Sales/Use tax amount	7,000.00 USD 455.20 USD		
		~	Show advanced optic	ons				
	Items			₽.		Add item		
	> =	Apple Power Mac G5 Workstation Horizon Document Management Inc.	Quantity 6 Ea	Price 871.00	Amou USD 5,266	unt 6.00 USD ***		
	> <b>¥</b>	Herman Miller Mirra chairs Horizon Document Management Inc.	Quantity 6 Ea	Price 478.26	Amou USD 959.5	unt 53 USD •••		
	>	Installation services Horizon Document Management Inc.		Price 150.00	Amou USD 150.0	unt 90 USD ***		
	Comments							

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# **Planned Features**

Procure to Pay

### Guided Buying

- 1. Prevent changes to attachments in approved requisitions [GB-12292]
- Improved bid display with support for alternate bids and supplier-added items [GB-12919]
- Support for receiving goods in service POs [GB-15656]
- Support for personal ship-to addresses [GB-15849]

### Buying and Invoicing

- Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass [SINV-10557] (highlight feature)
- 2. Preventing changes to payment terms for existing line items in requisition amendments [CP-16800]
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### Feature at a Glance Introducing: Support for receiving goods in service POs

#### **Customer challenge**

Previously, customers that allowed mixed purchase orders (goods and services in the same order) couldn't receive the goods items in guided buying.

In this case users would have to use the legacy UI to receive the goods for these orders.

# Meet that challenge with SAP Ariba

Guided buying now shows the goods items on mixed orders (both goods and services), and end users can act on those items to receive directly in the guided buying screen.

#### **Experience key benefits**

Ease of implementation

**Geographic relevance** 

Improve the end user experience and ease of use by receiving the goods portion of a mixed order directly in guided buying.

Low touch / simple

Global

This will save time, limit confusion, and reduce retraining on multiple user experiences for receiving.

#### Solution area

SAP Ariba Buying (and Invoicing) with guided guying capability

#### Implementation information

This feature is automatically on for all customers.

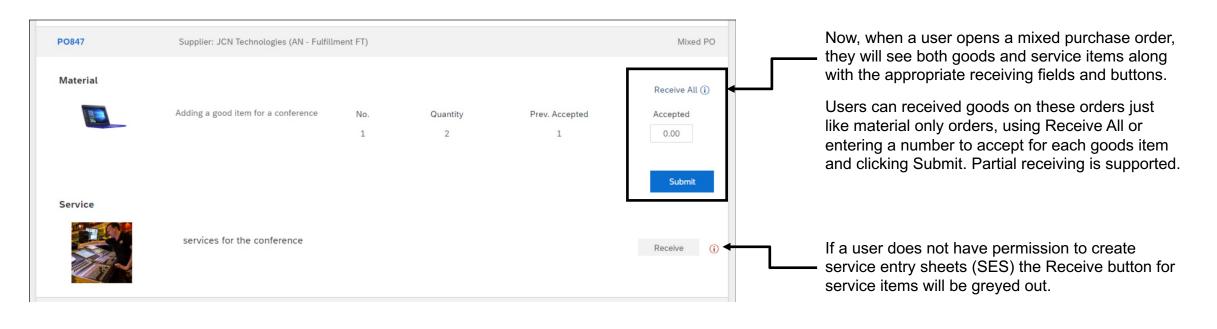
Implementation of this feature will not lead to service disruption for current users, but customer administrators are encouraged to communicate this new functionality to their end users to avoid any confusion. See screen shot on next slide for example of what this feature will look like once turned on.

#### **Prerequisites and Restrictions**

Parameter SET\_ADVANCED\_RECEIVE\_TAB must be set to false, so users can receive directly in guided buying.

Parameter ENABLE\_RECEIVING\_MANAGER must be set to false, so users can receive on their own behalf.

### Feature at a Glance Introducing: Support for receiving goods in service POs



\*Note that if a user does have permission to create service entry sheets the user will be able to click the Receive button for service items and will be taken to SAP Procurement solutions to create a SES.

# **Planned Features**

Procure to Pay

**Guided Buying** 

- 1. Prevent changes to attachments in approved requisitions [GB-12292]
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Feature at a Glance Introducing: Support for personal ship-to addresses

#### **Customer challenge**

The lack of end user address management in guided buying and address validation functionality in SAP Ariba led to confusion, additional risk, and sub-optimal user experience.

- Tax compliance and reporting is negatively affected by inconsistent addresses which requires manual intervention to fix, and potentially exposes customers to tax compliance penalties.
- Users have reported address validation and management as a top need in guided buying.
- The supplier is unable to deliver the goods/ service to the right location, leading to delays and additional charges.

#### Solution area

SAP Ariba Buying (and Invoicing) with guided guying capability

# Meet that challenge with SAP Ariba

Users can now create and manage their own ship-to addresses using a simple, intuitive interface.

Guided buying validates these addresses in real time, including type-ahead search, and lets users correct any errors.

Users can select these addresses when they order goods or services.

#### **Experience key benefits**

End user self management of personal addresses empowers users to be self sufficient and to have goods and services delivered where they need them.

Address validation ensures accurate and consistent addresses are entered by end users. This significantly reduces the risk of error, delivery delays and charges, and potential tax compliance issues.

#### Implementation information

This feature is optional with this release for all customers with the applicable solutions but will become mandatory (automatically on) with 2202 release.

The SAP Procurement solutions parameter *Application.Procure.AllowAdhocShipToAddress* must be enabled.

You must enable the guided buying parameter PARAM\_ENABLE\_MANAGE\_PERSONAL\_SHIPTO\_ ADDRESS.

\*\*\* A PDF file and Recording of today's presentation will be posted in Release Readiness area of support.ariba.com \*\*\*

#### **Prerequisites and Restrictions**

None

32



### Feature at a Glance Introducing: Support for personal ship-to addresses

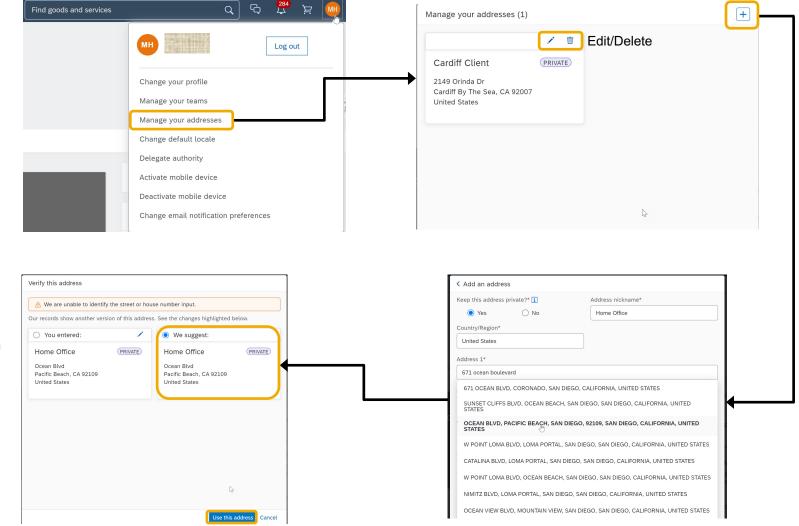
When a user opens the user profile menu they will see a new option called "Manage your addresses".

Clicking this opens the address management page. From here a user can use the pen or trashcan icons to edit or delete an existing address, or the "+" icon to add a new address.

When adding a new address users start with an nickname and country to set the appropriate address validation. When typing an address guided buying validates it in real time and provides type ahead options.

A user can then elect to use the suggested option from guided buying or the address they typed in prior to saving this new address.

The new address is available when you select a shipto address in the Checkout page.



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# **Planned Features**

Procure to Pay

**Guided Buying** 

- 1. Prevent changes to attachments in approved requisitions [GB-12292]
- 2. Improved bid display with support for alternate bids and supplier-added items [GB-12919]
- 3. Support for receiving goods in service POs [GB-15656]
- 4. Support for personal ship-to addresses [GB-15849]

Buying and Invoicing

- 1. Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass [SINV-10557] (highlight feature)
- 2. Preventing changes to payment terms for existing line items in requisition amendments [CP-16800]
- 3. Ability to import distribution lists and assign them as email notification recipients [PL-31270]
- 4. Improved validation for imported cXML invoices [SINV-13111]

Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

#### **Customer challenge**

Customers often need an accurate quote for services or materials when a request is complex or details are unknown, but quotes should be based on pricing in the contract. Examples include hourly rates of an expert service technician or need to detail project scope before a precise quote can be offered

When materials or services have not been previously contracted, there can be a lack of sufficient information to make an informed buying decision.

#### Solution area

SAP Ariba Buying SAP Ariba Buying and Invoicing SAP Fieldglass

# Meet that challenge with SAP Ariba

This feature enables customers to request estimates for a scope of service from one or more suppliers before selecting a supplier to purchase the service from.

Customers may send requests for estimates (RFEs) to suppliers in SAP Fieldglass, from guided buying, and review their responses, collaborate with them, and select a winner in SAP Fieldglass.

#### **Experience key benefits**

Estimates are useful for Buyers to get an accurate quote for services or materials when the request is complex or details are unknown.

Buyers can use this information internally to garner approvals or to make decisions.

#### Implementation information

This feature is automatically on for all customers with the applicable solutions but requires **customer configuration**.

#### **Prerequisites and Restrictions**

Ensure that your SAP Ariba solution and SAP Fieldglass are integrated and are configured for corporate authentication with single sign-on (SSO).

Ensure that the master data in your SAP Ariba solution and SAP Fieldglass is synchronized using the master data service.

Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

#### **Cross-Product Process Flow**

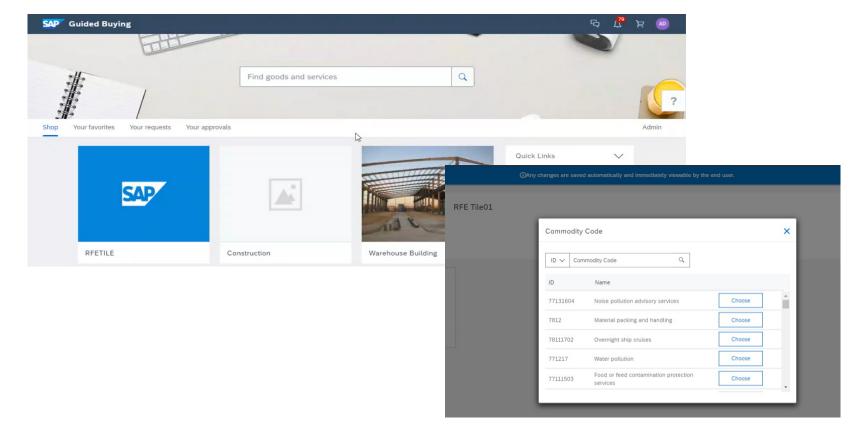
Starting with the creation of the purchase order for services, launching from the option displayed below, the process flow provides an illustration of the integrations enabled by this new cross-solution capability. The integration provides connectivity between SAP Ariba guided buying capability and SAP Fieldglass, automating the flow of data between the solutions.



Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

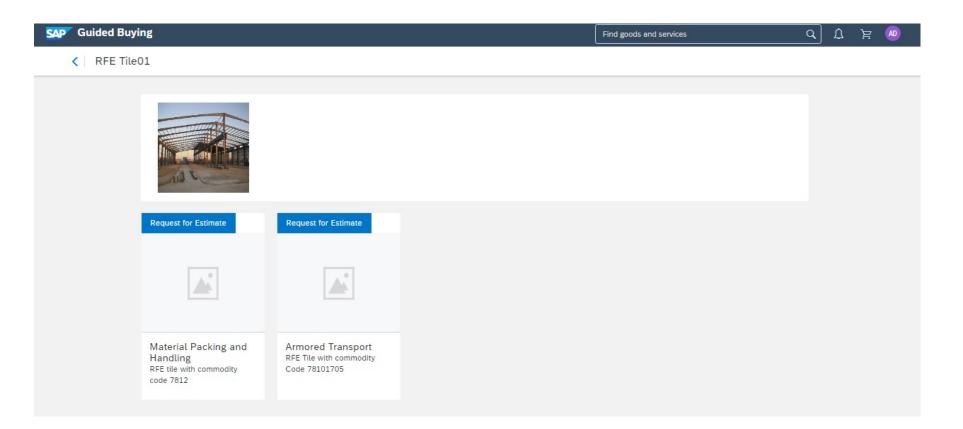
#### An administrator creates request for estimate (RFE) tiles on one or more landing pages

Users are directed to corresponding statement of work (SOW) bid templates in SAP Fieldglass based on the mapped commodity codes.



Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

Requester clicks on the required RFE tile to request estimates for a service from one or more suppliers



Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

#### The user is redirected to SAP Fieldglass where a corresponding SOW bid is created

Once the requester submits the RFE it is sent to SAP Fieldglass for next steps with commodity code and requestor name.

SAP Fieldglass IP Mon		Search by ID or text	<u>्</u> क्ष	Ľ	TA () +99
					\$
	Let's Get Started Choose the options that best suit your needs. SOW Bid Classification *				
	Warehouse	Continue Cancel			

Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

The user fills in the required details, selects one or more suppliers, and submits the SOW bid for approval.

	SAP Fieldglass DR/Mille		Search	n by ID or text Q	© 🕈 🖓	? <u>a</u>			
SOW bid created	Create SOW Bid								
Suppliers are selected for inclusion and added to RFE	Ask an Expert     Wondering which template or Supplier to select? Ask     Classification     Warehouse     Edit	ik people who are informed about State	ment of Work to find out.		Ask Question				
	SOW Over *	Select via tree Selec Comments To Su	tions.	ers < 'Add Selected' to add the	em to the Selected Sup	pliers section belov			
		Se	arch Suppliers Code Enter Criteria	Name Enter Criteria	Sourcing Supplier	City Enter Criteria	2 Items State/Province Enter Criteria	Found Apply Filters Country/Region Enter Criteria	
		Supplier Sel	BEAU	Beauford's Services Chicago Bears!!!	No No	Warrenville Chicago	IL IL	USA USA	
		Supplier can Add or Remov Evaluators Se	Add Selected						
		Name 👻		Name Sour	rcing Supplier C	ity Sta	ate/Province C	ountry/Region	Cancel

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Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

## The user fills in the required details, selects one or more suppliers and submits the SOW bid for approval.

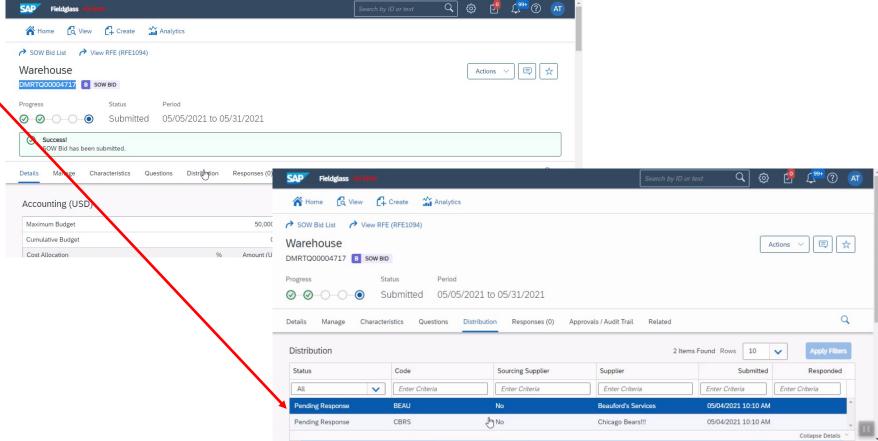
An evaluator is assigned to	$\mathbf{x}$	Code	Name 💌 Beauford's Services	<b>City</b> Warrenville	State/Province	Sourcing Supplier	Country/Region	
review the estimates.		CBRS	Chicago Bears!!!	Chicago	IL	No i	USA	
<ul> <li>Maximum budget information is requested prior to submission</li> </ul>		+ Add or Remov	ve Suppliers + Invite Sourcing	Supplier				
		Name 👻			Role			
		AGB test			Administrator			
		+ Add or Remov	ve Evaluators					
		Accounting						
		Maximum Budge	.t *					
		•	1	ıpplier defines Maximum Bu	udget			^
							Continue Car	ncel

.

Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

The user fills in the required details, selects one or more suppliers and submits the SOW bid for approval.

- SOW is submitted for approval
- Suppliers are now part of the RFE distribution and listed as Pending Response



Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

The status of RFE from SAP Fieldglass is shown in guided buying.

SAP Gu	uided Buying			Find goods and services	<b>ፍ</b>	, <mark>59</mark>	ਸ਼ 🚇	Î
	house st for estimate / RFE1094						View Bids	
	Request sent							
	Summary							?
	Requester     adavis     Adavis	Ship To 691 Broadway, NEW YORK	Espond by date 5/4/2021	Project Duration 5/5/2021- 5/31/2021	S0000.00 USD			
	The SOW bid has been sub     View bids ( DMRTQ0000471	mitted and is pending approval 7 )						
								1
								٠

Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

#### Suppliers in SAP Fieldglass review and respond to the SOW bids

Suppliers can now log into SAP Fieldglass and respond to the SOW with an estimate.

Fieldglass DR Made	Search by ID or text 🔍 🔅 🚰 🕼 💿 📧 🕇
🖌 Home 🔁 View 🛟 Create 👬 Analytics	Eugenie, Beauford   BEAU
→ SOW Bid List	
Warehouse	Respond Decline Actions V
DMRTQ00004717 B SOW BID	
Status Period Buyer	
Pending Response 05/05/2021 to 05/31/2021 Mohar Company(	Dan Mohar)
Details Characteristics Questions Related	Q
Accounting (USD)	SOW Bid Details
Maximum Budget 50,000.00	Buyer Reference
Cost Allocation %	Billable? Yes
К 100.000	Master SOW? No
Total 100.000	Site Chicago (Chi) by ID or text Q 🔅 🕬 💭 JA
A Home 🛛 🔂 View	Create Analytics Angelo, Jerry   CBRS
Com Bid List	
Warehouse	Withdraw Actions 🗸 📮 📩
DMRTQ00004717 8 s	
Status Period	Buyer
Submitted 2021-0	5-05 to 2021-05-31 Mohar Company(Dan Mohar)
Success! SOW Bid has been	ubmitted.
Bid Response Details	Characteristics Questions Related Q
Accounting (USD	SOW Bid Details
Maximum Budget	50.000,00 Supplier Reference

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Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

The Buyer tracks the status and progress of the RFE in SAP Ariba Guided Buying and navigates to SAP Fieldglass to review the supplier responses

Buyer can now see status of the RFE and click to review bids in SAP Fieldglass.	SAP G	uided Buying		ſ	Find goods and services	<u>م</u> ק	<sup>60</sup> ج <sup>00</sup>
	<	chouse est for estimate / RFE1094					View Bids
		Reviewed bids	6				
		Process flow Request sent • 2/2 bids have been n • View bids ( DMRTQ0000	Received bid eceived and ready for review 14717 )	5	Reviewed bids	Requisition completed	?
		Summary					
		Requester adavis	Ship To 691 Broadway, NEW YORK	Respond by date 5/4/2021	Project Duration 5/5/2021- 5/31/2021	Estimated budget 50000.00 USD	

Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

The Buyer tracks the status and progress of the RFE in SAP Ariba Guided Buying and navigates to SAP Fieldglass to review the supplier responses

Responses are reviewed     by the Buyer	SAP Fieldglass DA Mode		Search by ID or text Q	] 🏟 🥵	Ç <mark>99+</mark> (?)	AT
by the Buyer	👫 Home 🛛 🔀 View 🖸	Create 🎬 Analytics				
Supplier is selected	SOW Bid List View Rf	FE (RFE1094)				
	Warehouse	ID		Actions	~ I 🗐 🖍	Z
Buyer will then Create Statement		Status Period Submitted 05/05/2021 to 05/31/2021				
of Work	Details Nanage Charact	teristics Questions Distribution Responses (2) Approvals / Audit Tra	ail Related		Q	2
			Response View:	Characteristics	▼ Refresh	
	Details					
	SOW Bid Response ID	CANCERSTR00002657	BEAUTR00000145			
	Supplier	Chicago Bears!!!	Beauford's Services			
	Transactional Supplier ?	Yes	Yes			

Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

#### The Buyer selected a suitable response and generates a statement of work

Q ු C<sup>9</sup> (199+) (2) (AT After creating SOW, buyer sees SAP Fieldglass confirmation of submission. A Home C View C Create Analytics Statements of Work List View RFE (RFE1094) Warehouse ☆ Actions ~ DMRTQ00004719 S GUIDED BUYING Progress Status Next Step Period SOW Bid ID 05/05/2021 to 05/31/2021 DMRTQ00004717 Supplier De Chicago Bears!!! Success! Statement of Work has been submitted Q Manage Characteristics Approvals / Audit Trail Related Summary Details Overview

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Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

#### The Buyer reviews the created purchase requisition and submits it for approval

- Back in Guided Buying, the Buyer is able to view the requisition that was created.
- The Buyer is able to see visual confirmation that the requisition is completed

Kedu	Requisition created	I				
	Process flow		2			
	Request sent	Received bid	5	Reviewed bids	Requisition completed	
	Your requisition has been of View requisition ( PR29 View statement of work	96 )				
	Summary					
	Requester adavis	Ship To 691 Broadway, NEW YORK	Respond by date	Project Duration 5/28/2021- 5/31/2021	S Estimated budget	

Introducing: Support for sending request for estimates (RFEs) to suppliers in SAP Fieldglass

#### Purchase requisition is created with line items

Line items are shown in the purchase requisition in Guided Buying

Wareh Reques		/ PR296	V STORY	avenceuropeons	Total Cost \$31,875.00 US	D Buy again Withd	fraw
	Items (	2)					
				Quantity	Price	Net Amount	
			concrete materials (2021-05-28)	1	\$20,000.00 USD	\$20.000.00 USD	
	1		0000000100 (JCN Technologies (AN - Fulfillment FT))	Unit of Measure		Gross Amount ()	
				each		\$21.250.00 USD	
				Quantity	Price	Net Amount	1
	>	<u></u>	cleaning services (2021-05-30)	1	\$10,000.00 USD	\$10,000.00 USD	
	-		0000000100 (JCN Technologies (AN - Fulfillment FT))	Unit of Measure		Gross Amount (i)	
				each		\$10.625.00 USD	

## **Planned Features**

Procure to Pay

**Guided Buying** 

- 1. Prevent changes to attachments in approved requisitions [GB-12292]
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### Reminder

#### **Please remember to provide Survey feedback**

- If not already visible, click the Survey button at the bottom of the screen.
- Answer the questions posed.
- Click Submit.

Your feedback is used to continually improve our customer engagement activities for our quarterly product releases.

Thank you for taking the time to share your thoughts with our team!

un	-
Ew	ant Survey
NB	r feedback on this webinar is greatly appreciated. We review ry response in order to make continuous improvements to these sentations.
1.	How strongly would you recommend this webinar to your peers?
	Select a Choice
Ľ	Provide any comments you have regarding this session or the release materials:
k.	Provide any comments you have regarding this session or the release materials:
	Submit

## **General Information Session Materials**

Recordings and presentations will be posted on the Release Readiness tab/tile in SAP Ariba Connect. See the Release Feature List and What's New links on the left side of the page for detailed information. Note naming convention update and visit the Previous Releases Archive and Roadmap tiles at bottom right of page.

< SAP Ariba Release Readiness -					RJ
Home Answers Incidents & Service Reque	sts Release information Administration & more				
Release Readiness					Have a question?
	Release Feature	e Content		Release Calendar	
2108 Release Information Looking for features from previous releases?	Feature List: 2108 Release Release Highlights What's New guide Feature Archive	2108 Early Release Series webcasts Looking for webcasts from previous releases?	Sign up now for the SAP Ariba 2108 Early Release Series Beginning Wednesday, August 4, SAP Ariba Release Readiness will host 4 sessions to cover innovation coming with the 2108 release. Use the multi-registration link to <u>register</u> for these informative sessions. Webcasts Archive	Activity         July Service Pack         cXML 1.2.051 Pre-Release         SAP Ariba 2108 Release         September Service Pack         October Service Pack         SAP Ariba 2111 Release         2021 Release Calendar         *Disclaimer: The release dates above reflect current SAP Ariba planning. A notice confirming the <u>quarterly release</u> to each release. A notice confirming the <u>monthly deployment</u> dates will be sent 2-weeks prior to each deployment         schedule at any time without notice and assumes no responsibility for errors or omissions.         Last updated: July 29, 2021	
☞ Features Requiring Attention				Customer Influence and Adoption	
Features Becoming Mandatory These features were made available in a previous SAP Ariba Releases. At the time of their release they were optional, meaning they required contact with SAF	Review feature Knowledge Transfer (K	T) On August 20, 2 the Ariba Mobile ag be removed from to stores. Mobile users	nd of Life for Ariba Mobile App D21, SAP Ariba will end support for p (iOS and Android), and the app will both the Apple App and Google Play will not be able to login or reactivate transition to the apart <b>62</b> A <b>p</b> the	How can customers continuously shape SAP solution           Find out how customers can continue their influencing journey with SAP by leven and the shape solution           Influence & Adoption offerings to help shape SAP Ariba solution           Do you have a great idea for a new product? Would you like to see specific SAP Ariba enhancement or feature? If so, we have the per opportunity for you.	eraging the <u>Customer</u> ions. a
Ariba to enable. These features will now become mandatory and will be Automatically On for all customers, in both production and test sites, with the release indicated.	<ul> <li>Explore these features in your Test si to verify compatibility with your customizations.</li> </ul>	te Procureme TAKE ACT Try out the new SAP that your mobile before / the FAQs and ov	transition to the new SAP Ariba ent app as soon as possible. ON before August 20, 2021 Ariba Procurement app and request users switch to the new mobile app ugust 20. Please refer to erview for additional information & on the SAP Ariba Procurement app.	SAP Early Adopter Care provides customers the opportunity to we closely with the product team and provide feedback on functionali influence the future roadmap of the product. Current Opportunities Cloud Integration Gateway (CIG) Test Central for Buyers (1) We are currently recruiting 3-4 customers to participate in this Early Adopter Care.	ty and Ask question about Ariba



# Thank you.

Contact information:

#### **Rob Jones**

Sr. Director, Roadmaps and Releases SAP Procurement Product Strategy Washington, DC, USA rob.jones@sap.com



**Appendix: Additional information of possible interest** 



## **Communications Notice Recipients**

Release Notifications are sent to all Designated Support Contacts by default and any other users that subscribe.

#### **Best Practice:**

- Encourage relevant team members to subscribe by clicking their name in the top right corner and select Subscriptions
- · Create a distribution list for others that need to know and add as an additional email

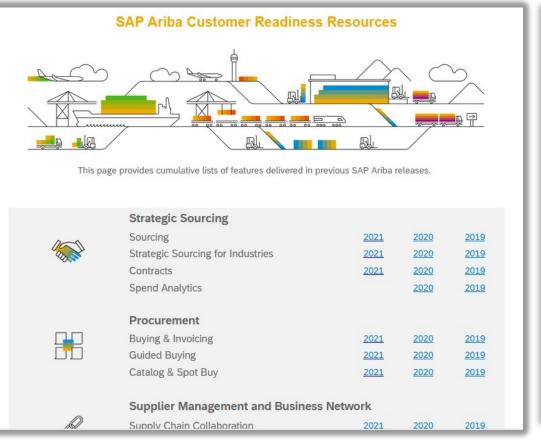
SAP Ariba 🕅 Connect	Search Q C	Rick Cox 🗸	ability to add
Downtime/Security Notifications		O User Profile	additional email
• Subscribe	Notifications regarding scheduled/unscheduled downtime and security information/bulletins.	Change Password	
	Note: Internal users will not receive this regardless of their subscription options. You may request access to the "Di Notification" distribution list here.	AR Subscriptions	
		2 Designated Support Contacts	Downtime/Security Notifications
Product Release Information		š≟ Entitlements	Subscribe Notifications regard
Subscribe     Unsubscribe     Unsubscribe	Notifications regarding new product releases, new features, and service pack availability. Note: Internal users will not receive this regardless of their subscription options. You may request access to the "DI Notification" distribution list here.	ARI Environments	
Example and the second se		Contact Us	Additional Email 2 Coptional Additional Email>
Discussion Forums		Turn On Background	Product Release Information
Discussion Forums and Subscriptions	Select the yes/no switch beside the forum names to receive notification emails for new posts.	(?) Help	Subscribe     Notifications regard
Forums are split into SAP Ariba solution families. Subscription email: test@example.com - <u>Click/here.to.correct</u>	Click here to edit Discussion Forum subscriptions	() Log Out	Unsubscribe 2
Sourcing and Supplier Enablement Subscribe: VES		0	
Procurement and Invoicing Subscribe: VES			Additional Email 2
R Ariba Network Subscribe: VIS			<optional additional="" email=""></optional>

9 Cloud Integration Su

DSC view with

## **Historical release information Archive page**

Prior release materials grouped by product/solution area for quick reference. Listed in chronological order of most recent to oldest update from top to bottom of page.



sourcing, contracts, & spend analysis			
his page includes a list of features delivered in the 2018 calendar year for SAP Ariba Sourcing, Contracts, and S n all features can be found in the release guides and other documentation located on SAP Ariba Connect. Suppl vailable for some features. Click the play or PDF icons to access the materials.			
or additional information on the monthly release model see the About Release Readiness link on the Release Re	adiness tile o	of SP Ariba	a Connect.
April			
Jpdate Material Master items in CLID from sourcing award With this solution users should be able to update line items into a CLID from a Sourcing Award.	Mandatory	PDF	SAP Ariba Contracts SAP Ariba Sourcing
Append or update line items in contracts from a sourcing award without manual amendment of the contract workspace This feature will ensure that line items from a sourcing award can be updated or amended in to a contract without manually changing he status of the workspace.	Mandatana	POF	SAP Ariba Contracts
With this solution, all contracts - draft, draft amendment and published contracts will be listed from the sourcing award. When a user selects a published contract, application will create Price Update Amendments automatically, update the contract line items document by adding or updating line items, then close the amendment.	Mandatory	~	SAP Ariba Sourcing
Control the deletion of line items from a Contracts Line Item Document (CLID) This feature provides users the option to disable line items in the CLID thus preventing further edits while retaining the line item on the Jser Interface(UI) for future reference.	Mandatory	PDF	SAP Ariba Contracts
March			