

#### SAP Ariba 📈

## Feature at a Glance Early Payment Limit Improvements

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## Feature at a Glance Introducing: Early Payment Limit Improvements

#### **Customer challenges**

At the beginning of their discounting journey, buyers are concerned about an overrun on cash as suppliers take advantage of early payment offers. As a result, buyers often decide to be conservative and create low early payment limits.

As the onboarding of new suppliers continues and buyers fail to properly monitor, early payment limits are crossed. Once that happens, Ariba Network <u>permanently</u> marks new scheduled payments as "ineligible". Increasing the limits does not solve the problem and the PPRs have to be resubmitted.

In addition, these limits cannot be completed deleted. As workaround, buyers must set the limit to a very high value (example - 999,999,999.)

#### Solution area

SAP Ariba Network SAP Ariba Discount Management

# Meet that challenge with SAP Ariba

When buyers increase early payment limits, previously-ineligible scheduled payments are now re-evaluated to verify eligibility.

Also, buyers are now able to completely delete early payment limits.

#### **Experience key benefits**

Ease of implementation

**Geographic relevance** 

• Increase flexibility for buyers to configure the system according to their specific requirements.

Low touch / simple

Global

- Allow for an easier expansion and onboarding of additional suppliers into the discount program.
- Deleting the limit will stop unnecessary accumulation of the balance against the limit.

#### Implementation information

This feature is **automatically on** for all customers with the applicable solutions and is ready for immediate use.

#### **Prerequisites and Restrictions**

None

## Feature at a Glance

### Introducing: Early Payment Limit Improvements

#### **Problem:**

- Buyers struggle with early payment limits. If the limit is crossed, Ariba network permanently marks new scheduled payments as "ineligible".
- Buyers can not delete limits.

#### Solution:

- If a buyer increases the limit, the system will reevaluate in-eligible PPRs and make them eligible.
- Buyers can delete limits.

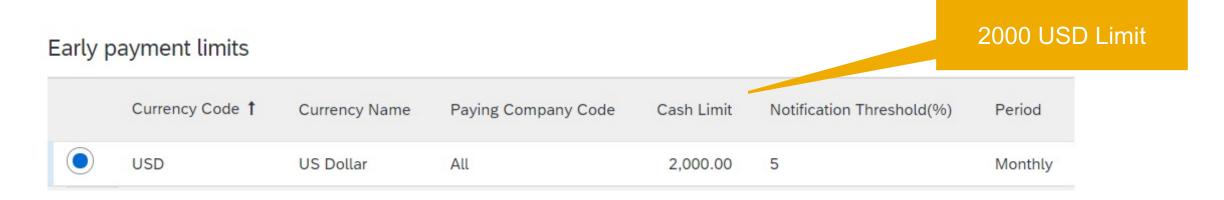
#### **Benefits:**

 Buyers can recover PPRs after limits are crossed.

SAP Ariba Network		AW Options Rules	AGE REFRESH	?	
Specify the maximum total valu the early payment limit is met o					
the Ariba Network only offers e Currency: * Paying Company Code:			blank to	o estat	company code blish a limit that Ill companies
Cash Limit:* Notification Threshold(%):* Period:*	1,000.00 25 Monthly V	() ()			
		ок	Cancel		

### Feature at a Glance

## Introducing: Early Payment Limit Improvements - The "In-eligible" problem



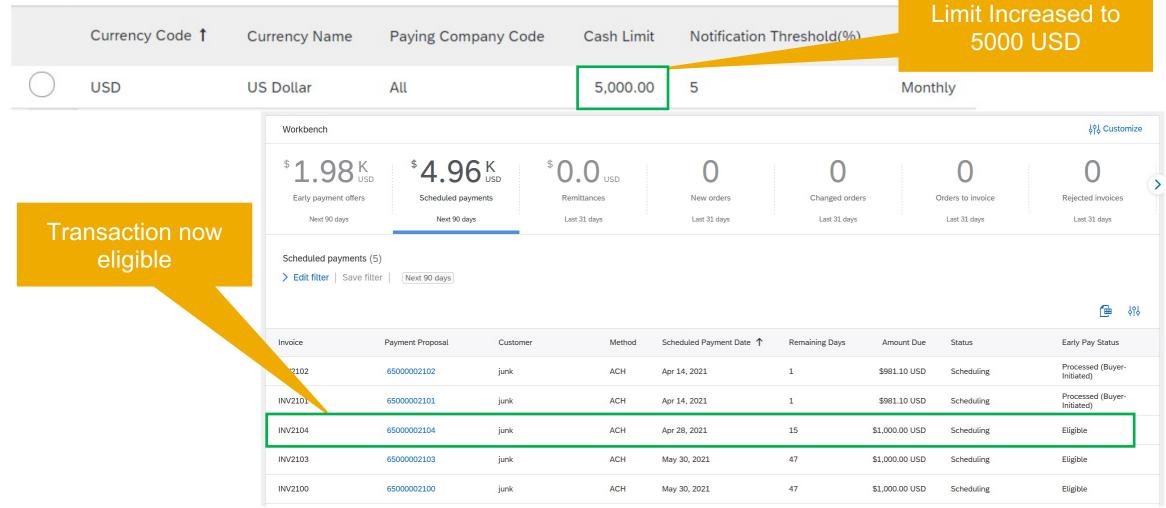
Month	Currency	Company	Limit	Original Cash	New Cash	
		Code		Flow	Flow	
Apr-21	US Dollar	All	2,000.00	1,000.00	2,962.20	April Limit Exceeded
May-21	US Dollar	All	2,000.00	4,000.00	2,000.00	

#### Feature at a Glance Introducing: Early Payment Limit Improvements - The "In-eligible" problem

Workbench								နဲ့ဝိုန် Customize
\$ <b>1.98</b> K Early payment offers Next 90 days	Scheduled paym Next 90 days	ients	\$ 0.0 USD Remittances Last 31 days	O New orders Last 31 days	O Changed order Last 31 days		Orders to invoice Last 31 days	O Rejected invoices Last 31 days
Scheduled payments (					New scheo marked "			通 የነ
Invoice	Payment Proposal	Customer	Method	Scheduled Payment Date 1	Remaining Days	Amount Due		Early Pay Status
INV2102	6500002102	junk	ACH	Apr 14, 2021	1	\$981.10 USD	Schedulin <sub>b</sub>	Processed (Buyer- Initiated)
INV2101	6500002101	junk	ACH	Apr 14, 2021	1	\$981.10 USD	Scheduling	Processed (Buyer- Initiated)
INV2104	6500002104	junk	ACH	Apr 28, 2021	15	\$1,000.00 USD	Scheduling	Not Eligible
INV2103	6500002103	junk	ACH	May 30, 2021	47	\$1,000.00 USD	Scheduling	Eligible
INV2100	6500002100	junk	ACH	May 30, 2021	47	\$1,000.00 USD	Scheduling	Eligible

## Feature at a Glance Introducing: Early Payment Limit Improvements - The "In-eligible" problem

Early payment limits



## Feature at a Glance Introducing: Early Payment Limit Improvements - The "Deletion" problem

Scheduled Payments (4)

ID ↓	Reference	Supplier	Payment method	Scheduled Payment Date	Settlement Date	Remaining	Invoice Amount	Status	Early Pay Status
6500002123	INV2123	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Not Eligible
6500002122	INV2122	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Not Eligible
6500002121	INV2121	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Not Eligible
6500002120	INV2120	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Not Eligible

"Not Eligible" since limit has been crossed

### **Feature at a Glance** Introducing: Early Payment Limit Improvements - The "Deletion" problem

Configure early payment limits per currency

Add early payment limit

#### Early payment limits

	Currency Code 1	Currency Name	Paying	Company Code	Cash Limit	Notification Threshold	l(%) Period
	CHF	Swiss Franc	All		2,000.00	10	Monthly
$\bigcirc$	EUR	Euro	All	Configure early payme	ent limits per cu	urrency	
$\bigcirc$	USD	US Dollar	All	Add early payment limit			Verification before
$\bigcirc$	ZAR	South African Rand	All				deletion
Ļ	Edit	Delete		Early payment limits Currency Code 1	Currency	Name DELETE PAYM	
				CHF EUR	Swiss Fra Euro	anc	to delete the selected payment limit?
Buye	r now can de	lete the limit		USD ZAR	US Dollar South Afr		OK Cancel
© 2021 SAP SE or	an SAP affiliate company. All rights rese	erved.   CONFIDENTIAL		L→ Edit	Delete	_	

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#### Feature at a Glance

## Introducing: Early Payment Limit Improvements - The "Deletion" problem

Scheduled Payments (4)

ID ↓	Reference	Supplier	Payment method	Scheduled Payment Date	Settlement Date	Remaining	Invoice Amount	Status	Early Pay Status
6500002123	INV2123	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Eligible
6500002122	INV2122	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Eligible
6500002121	INV2121	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Eligible
6500002120	INV2120	junk	ACH	30 May 2021		47 Days	1,000.00 CHF	Scheduling	Eligible

#### Configure early payment limits per currency

Add early payment limit

# Once limit is deleted, scheduled payments are "Eligible"

Early payment limits

	Currency Code 1	Currency Name	Paying Company Code	Cash Limit	Notification Threshold(%)	Period
$\bigcirc$	EUR	Euro	All	2,000.00	10	Monthly
$\bigcirc$	USD	US Dollar	All	10,000.00	5	Monthly
$\bigcirc$	ZAR	South African Rand	All	500.00	10	Monthly
Ļ	Edit	Delete				

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