

# **2105 Release**Feature Overview and Q&A – SAP Ariba Strategic Sourcing

Rob Jones 5 May 2021

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# **Agenda**

Logistics

**General Release Information** 

# **Key Feature Discussions**

- General Items
- Spend Analysis
- Source to Contract Features

Reminders

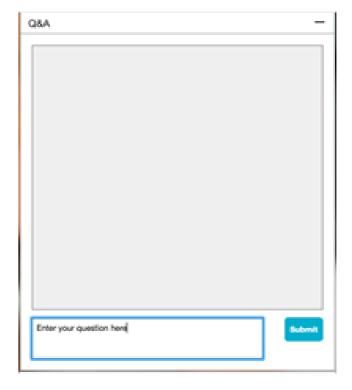
# Logistics

# To Ask a Question, please use the ON24 Q & A Panel

- If not already visible, click the Q&A button at the bottom of the screen.
- Type your question in the "Enter your question here" area.
- Click Submit.

The Presenter and/or Panelists will attempt to answer your question online or via the audio feed as close to the time the question is asked as possible.





# Logistics

# At the end of the session, provide Survey feedback

- If not already visible, click the Survey button at the bottom of the screen.
- Answer the questions posed.
- Click Submit.

Your feedback is used to continually improve our customer engagement activities for our quarterly product releases.

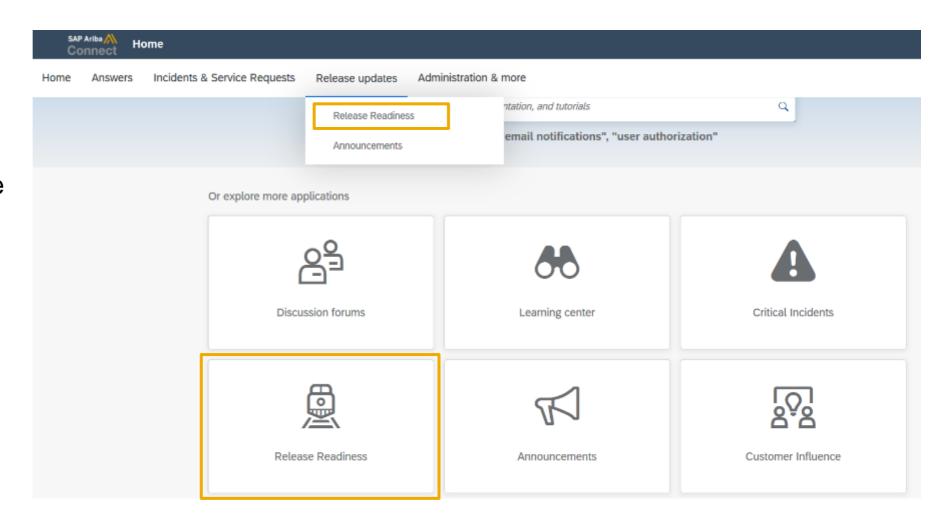
Thank you for taking the time to share your thoughts with our team!





# **General Information Session Materials**

- SAP Ariba Connect user interface
- Multiple routes for launching the Release Readiness page
- Access to product announcements also available

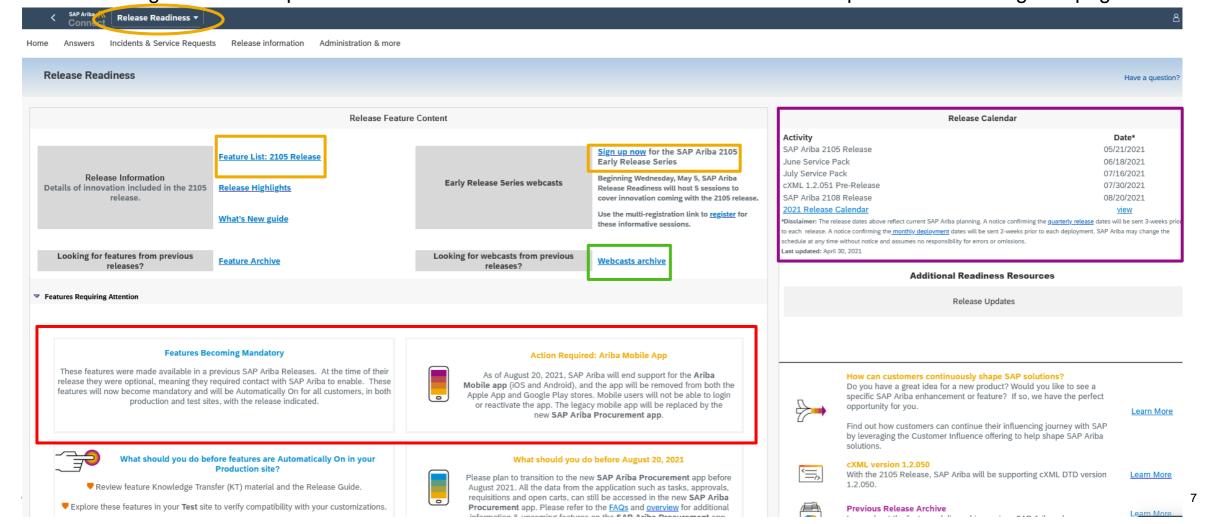


# **General Information Session Materials**

Recordings and presentations will be posted on the Release Readiness tab/tile in SAP Ariba Connect.

See the Release Feature List and What's New links on the left side of the page for detailed information.

Note naming convention update and visit the Previous Releases Archive and Roadmap tiles at bottom right of page.



# **General**

# **Planned Features**



General items

# **Buyer Mobile**

End of life for legacy Ariba Mobile application

### **Browser Support**

Microsoft Edge Chromium support added

# Help Center

Enhanced and easier to use

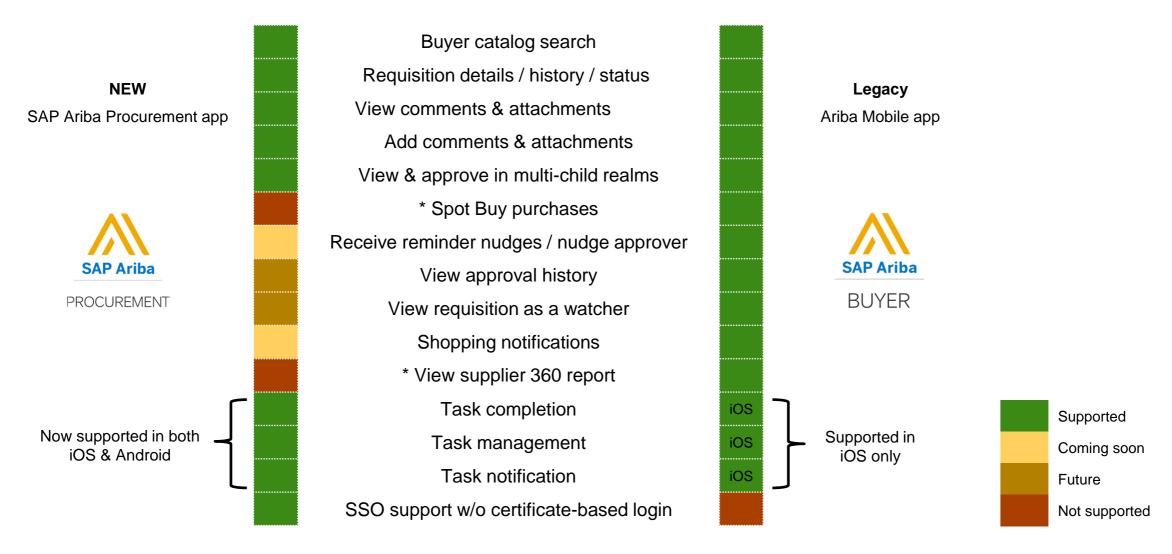
# **Network Experience**

- Supplier portal and workbench
- Onboarding enhancements

# Ariba Mobile end of life announcement

- Ariba Mobile is planned to be removed from Apple and Play store on Aug 21, 2021
- Customers will not be able to login or reactivate the installed app from Aug 21 onwards
- From May 22 onwards, customers will start seeing a banner in the Ariba Mobile app notifying them about the same
- Customers using Ariba Mobile should plan to transition to SAP Ariba procurement app before Aug, 2021

# Current feature comparison: SAP Ariba Procurement vs Ariba Mobile app



<sup>\*</sup> Due to the lack of customer usage, these features are not currently on the roadmap for SAP Ariba Procurement app

# SAP Ariba Procurement app upcoming features

Q3, 2021

Requisition approval nudge reminder

Requisition approval push

notifications

Raise a non-catalog requisition

Q4, 2021

- · On behalf of requisitioning
- Change purchase order
- Quantity based receiving
- Raise & track new supplier onboarding req
- Search supplier and check registration status

#### **Future direction**

- · Watcher and requisition approval history
- Push notifications for requestor
- · Copy PR (buy again) and copy line
- · Amount based receiving
- Supplier status push notification

Also, refer to the <u>Customer FAQ</u> document for additional details.

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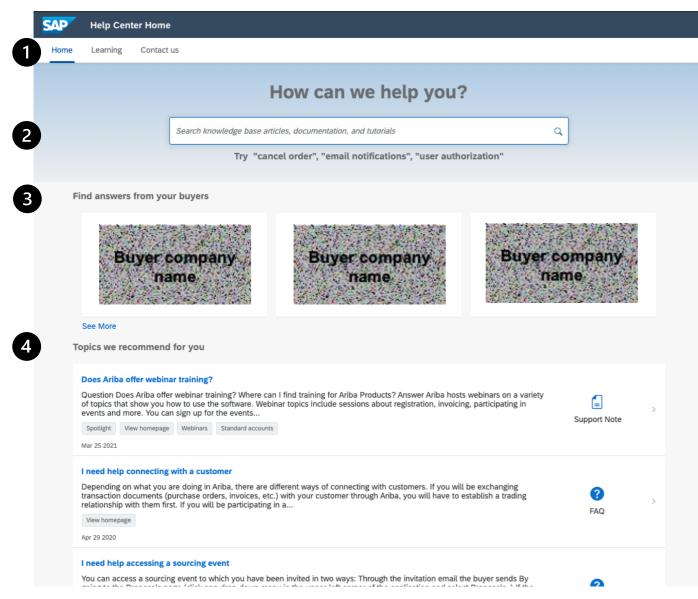
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Enhanced and easier to use

# **Network Experience**

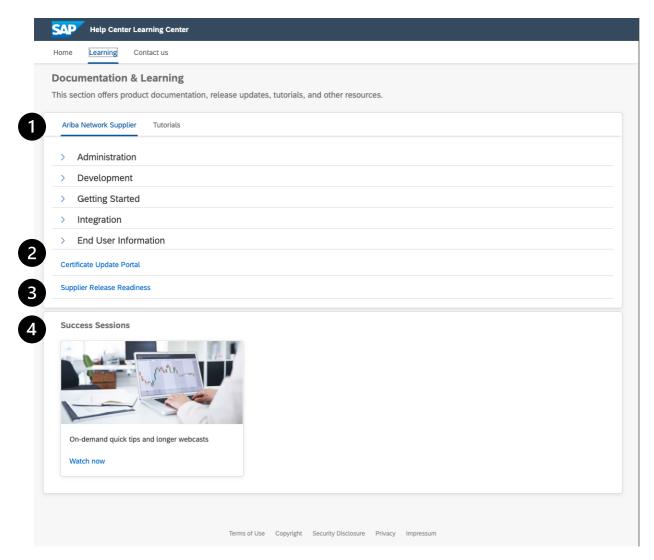
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- Onboarding enhancements

# Home experience for Suppliers



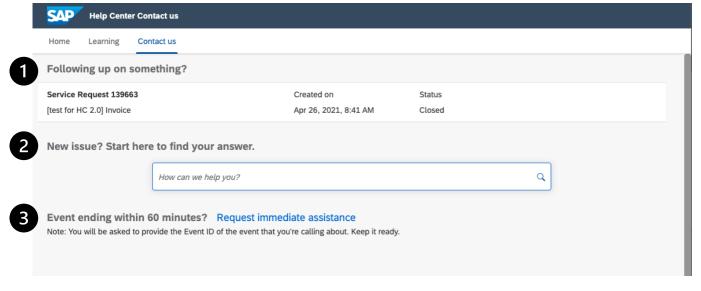
- Navigation bar offering Home, Learning, and Contact us
- 2. Search powered by *Elasticsearch*
- Published Supplier Information Portals that are accessible only if a Supplier has a Trading Relationship and the Buyer has a published Supplier Information Portal
- Support articles and Product Documentation that is personalized to where the user was in the SAP Ariba product

# Learning experience for Suppliers



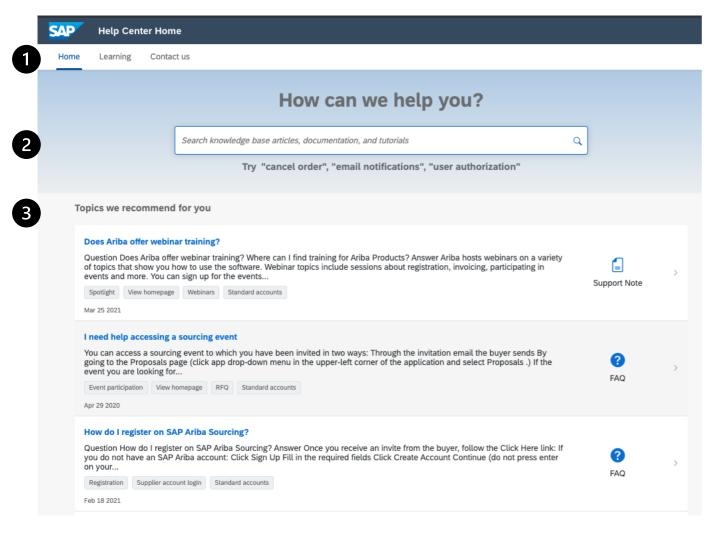
- Browsable Product Documentation content from help.sap.com
- Quick access to certificate update dates and historical changes
- 3. Quick access to the Supplier Release Readiness portal that delivers content to Suppliers on a quarterly basis to prepare for upcoming releases
- On-demand Success Sessions hosted by SAP Ariba Product Support that deep dive in to features and functionality of the Network

### Contact us experience for Suppliers



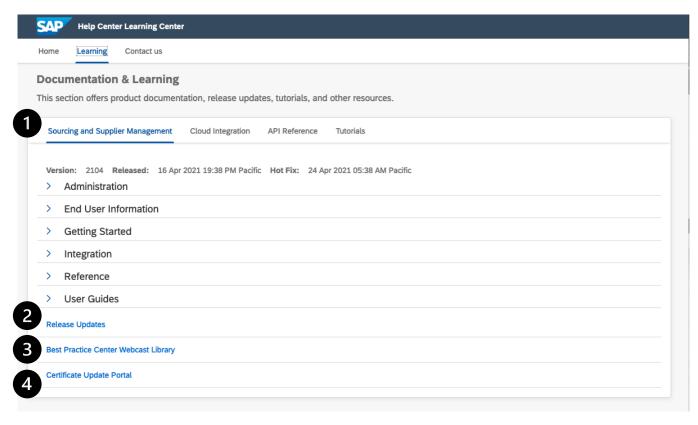
- Quick access to see and follow up on "open" and recently "closed" Service Requests. Click in to the Service Request to follow up via phone, chat, or email (subject to availability)
- Need help with a new issue? Start with kicking off a search with our AI-based Recommendation Engine and engage with our Guided Assistance intention matching algorithm to find your answers
- 3. [Sourcing Suppliers only] Have an event ending in 60 minutes or less and you need help as soon as possible? Access the priority line and engage with our Market Integrity Specialists

### Home experience for Buyers



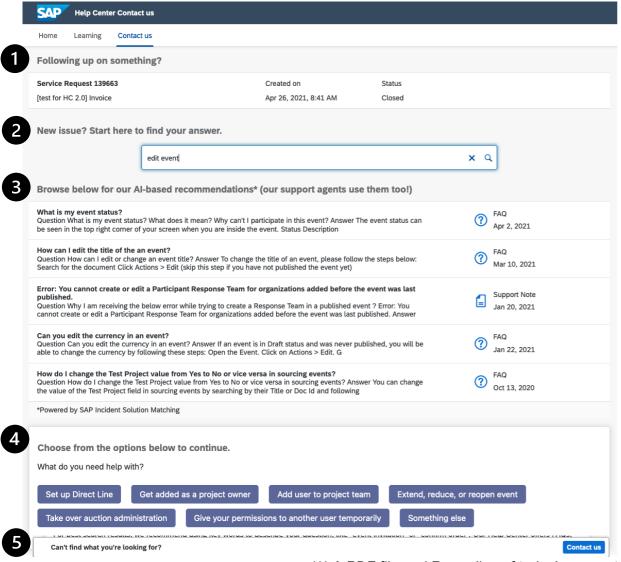
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# Learning experience for Buyers



- Browsable Product Documentation content from help.sap.com
- Quick access to the Release Readiness portal that delivers content to prepare for upcoming releases
- Best Practice Center providing on-demand webcasts that encourage discovery and building knowledge of an end user
- Quick access to certificate update dates and historical changes

### Contact us experience for Buyers



- Quick access to see and follow up on "open" and recently "closed" Service Requests. Click in to the Service Request to follow up via phone, chat, or email (subject to availability)
- Need help with a new issue? Start with kicking off a search with our AI-based Recommendation Engine and engage with our Guided Assistance intention matching algorithm to find your answers
- Guided Assistance walks you through a Q&A based experience to deliver the answers you need
- Our AI-based recommendations are matched to the words in your search and how our agents match up our users questions to our content items. This is a powerful engine that even our Support agents use to multiply our knowledge
- 5. Can't find your answer? Click the blue "Continue to next step" to engage with Support

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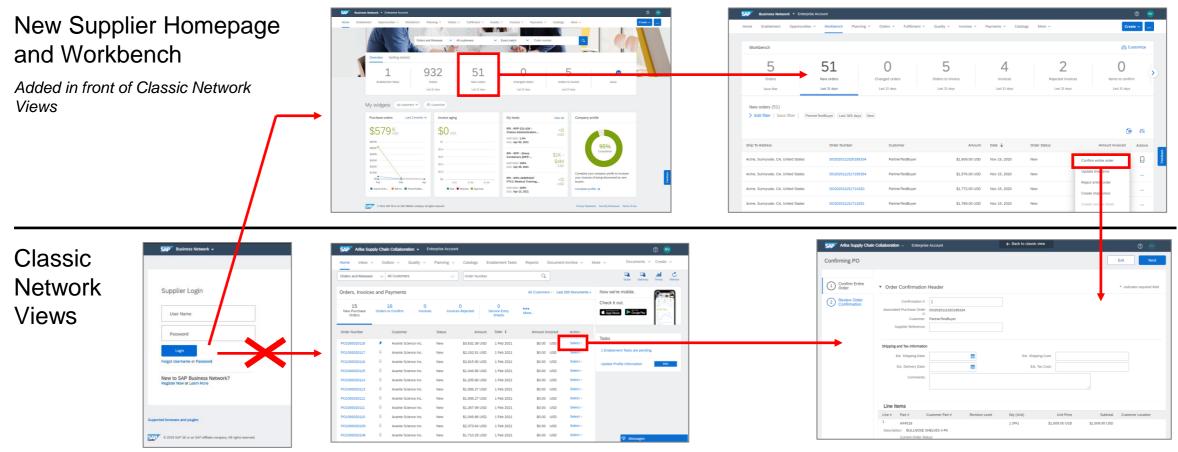
- Supplier portal and workbench
- Onboarding enhancements

# **Feature at a Glance**

# Introducing: New Supplier Homepage and Workbench

#### Detailed feature information – New Portal and Workbench vs. Classic View

Upon enablement of this feature in the supplier account, all users will login to the new supplier portal home page instead of the classic network home page. From there they can use the new workbench to access and process transactions, or navigate to other menu items or Ariba solutions (like Ariba Discovery).



# **Feature at a Glance**

# Introducing: New Supplier Homepage and Workbench

#### **Detailed feature information – Portal Home Page**

The portal home page introduces a new shell bar, menu bar, search bar, configurable tile overview bar, getting started, configurable My widgets section with customer chooser.

#### Uniform shell bar

New settings and help icon, uniform within SAP, and solution name changed to SAP Business Network

#### **New Menu bar**

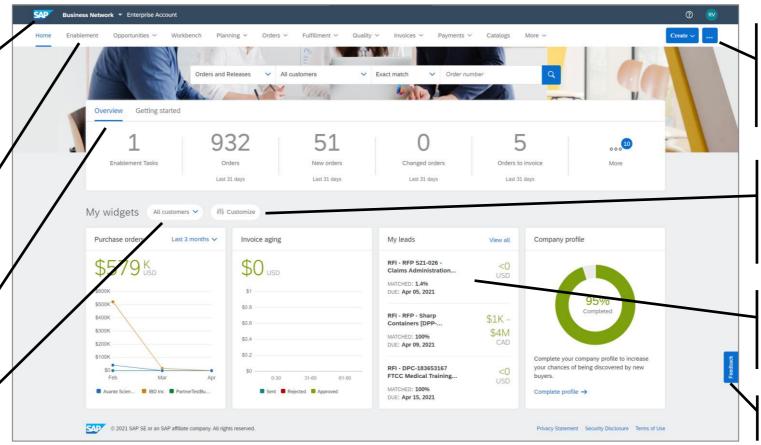
Removed inbox/outbox, moved menu items under Orders, Invoice and Fulfillment, added new workbench.

#### **Overview Tile bar**

Displays user preferred Tiles, lists Getting started tasks.

#### **Customer chooser**

Displays widget information based on selected customers.



#### **New Create / More button**

Create: PO Invoice, Non-PO invoices, Contract Invoice, Service Entry Sheet. More: Track, Upload/Download

#### **Customize (My Widgets)**

User can configure which widgets to display and where, selecting from a constantly growing list.

#### Widgets

Show network status, trends, events, opportunities, insights

#### **Feedback**

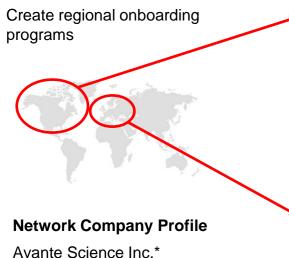
Share feedback with Ariba

# Feature at a Glance

### Introducing: Improved Supplier Onboarding Experience for Trading Relationship Request Invitations

### Detailed feature information – Supporting Regional Onboarding Programs

With the new buyer-branded Trading Relationship Request letter template, buyers can implement regional onboarding programs instead of "one size fits all" supplier communication. Buyers can customize a "company on invitation" (which is the SoldTo party for the supplier) with logo, and a "contact on invitation" including phone number and email address for each region. Buyers can then send customized TRR invitations from the regional trading partner that the supplier normally trades with.



#### **Customization for North America**

Company on invitation: Avante Science US Pittsburg, Pennsylvania USA

Logo: Avante Science US

Contact on invitation: North America Procurement Office US-eConnect@AvanteScience.com

#### **Customization for Europe**

Company on invitation: Avante Labs GmbH Berlin, Germany

Logo: Avante Labs GmbH

Contact on invitation: Info@AvanteScience.com Avante Europe Group Procurement

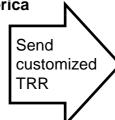
EU-eConnect@AvanteLabs.de

#### Wave 1 VUF: North America

Vendor 1, USA

Vendor 2, Canada

Vendor 3, USA



Avante Science US Connect with Avante Science US to collaborate on SAP Business Network!

To Ben Bootman at Tulip Lighting Equipment,

We would like to invite you to connect with us on SAP Business Network. As part of our digital transformation, we expect our suppliers to process orders and submit invoices via this network.

You can learn more about the why, what, and when of this transformation by watching our recent supplier summit recording, accessible via the supplier information portal below.

new account on SAP Business Network and establish the connection. We're looking forward to continue doing business with you on SAP Business

Get started

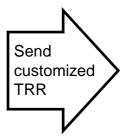
Link expires: Sunday, Jul 04, 2021, 12:00AM PC

#### Wave 2 VUF: Europe

Vendor 9, Germany

Vendor 10, Spain

Vendor 11, France



Avante Labs GmbH

Setzen Sie sich mit Avante Labs GmbH in Verbindung, um im SAP-Transaktionsnetzwerk zusammenzuarbeiten.

An Ben Bootman bei Tulip Lighting Equipment,

Wir möchten Sie einladen, sich mit uns im SAP Business Network zu verbinden. Im Rahmen unserer digitalen Transformation erwarten wir von unseren Lieferanten, dass sie Bestellungen bearbeiten und Rechnungen und Wann dieserTransformation erfahren, indem Sie sich unsere jüngste Aufzeichnung des Lieferantengipfels ansehen, die über das unten stehende Lieferanteninformationsportal zugänglich ist Sie können sich anmelden und eine Verbindung mit einem vorhandenen Ariba Network-Konto herstellen oder ein neues Conto im SAP Rusiness Network erstellen und die Verhi

1000 Ariba Way, Suite 100

Sunnyvale, CA 94085 USA

Logo: Avante Science Inc.

<sup>\*</sup>Avante Science Inc. and its logo are for illustrative purposes only; it is not an actual company or SAP customer.

# **Register TODAY for Onboading and Portal Webcast**





#### Webcasts

Select one or more of the following webcasts and complete registration. Click any webcast listing to view its details.

- SAP Ariba 2105 release overview SAP Ariba Strategic
  Sourcing
  - Wednesday, May 05, 2021, 07:00 AM PDT
- SAP Ariba 2105 release overview SAP Ariba Procurement
  Thursday, May 06, 2021, 07:00 AM PDT
- SAP Ariba 2105 release overview Supplier Management and Business Network
- Tuesday, May 11, 2021, 07:00 AM PDT
- SAP Ariba 2105 release Improved Supplier Onboarding for TRR Invitations + New Supplier Portal
  - Wednesday, May 12, 2021, 07:00 AM PDT
- SAP Ariba 2105 release overview Integration (CIG AND APIs)
  Thursday, May 13, 2021, 07:00 AM PDT

#### Overview

**Title:** SAP Ariba 2105 release - Improved Supplier Onboarding for TRR Invitations + New Supplier Portal

Date: Wednesday, May 12, 2021

Time: 07:00 AM Pacific Daylight Time

**Duration:** 1 hour

#### Summary

#### About this session:

During this webcast session, we will provide an overview of the key features planned for the **SAP Ariba 2105** release.

This session covers buyer account configuration for improved supplier onboarding (enterprise account, via trading relationship request invitation), and provides buyers an overview of the new supplier portal and workbench experience. Buyer account administrators are advised to learn about these mandatory changes, and update internal documentation where needed.

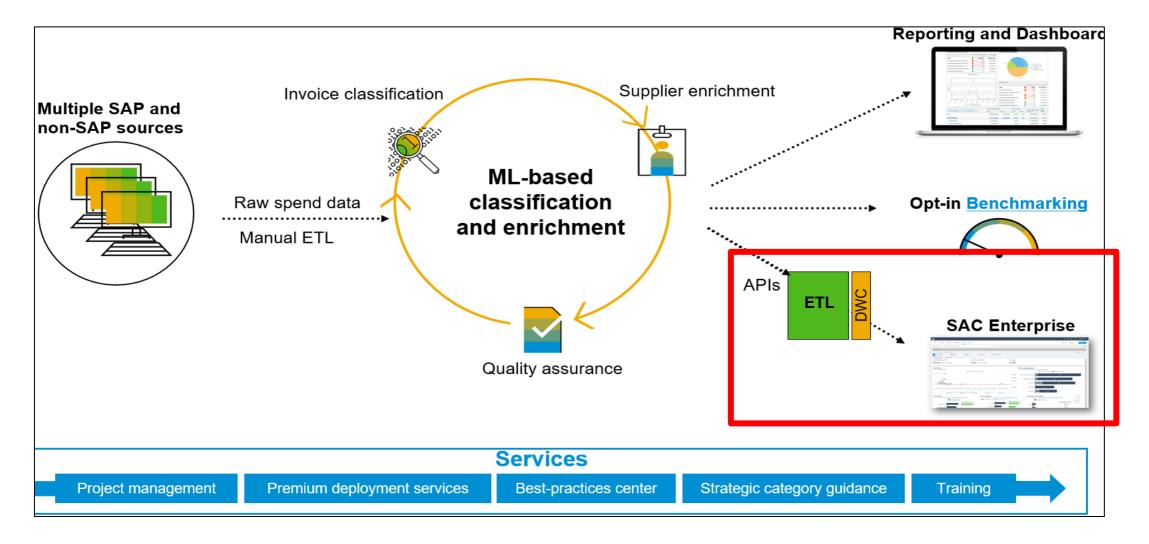
# **Spend Analysis**

**Planned Capability** 



# **Spend Analysis – DWC/ SAC Content Package**

Content Starter kit for Data Warehouse Cloud and SAP Analytics Cloud

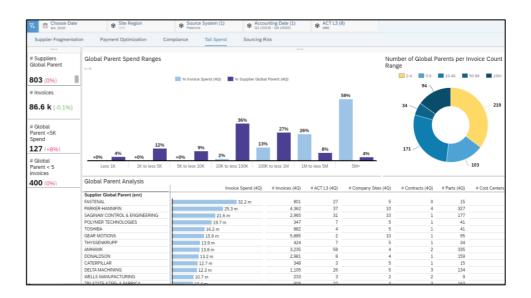


# **Spend Analysis – Content**





- ✓ Spend Overview
- ✓ Spend Trend
- ✓ Compliance overview

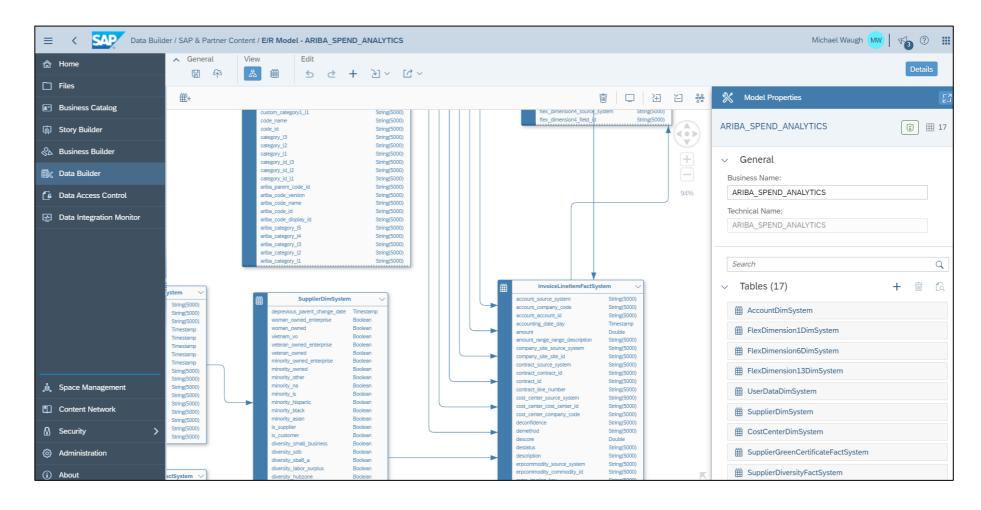


# **Spend Assessment**

- ✓ Supplier fragmentation
- ✓ Payment optimization
- ✓ Compliance
- √ Tail spend
- √ Sourcing risk (sole source)

# Spend Analysis – DWC/SAC Content Package - Data Model

- ✓ A Data Model that reconstructs the data available via the Analytical API so it can be easily consumed in SAP Analytics Cloud
- ✓ Available on SAP Content Network



# Spend Analysis - DWC/ SAC Content Package (Visualization)

- ✓ Pre-built SAP
   Analytics Cloud
   stories
   (visualizations)
- ✓ Fast and easy analysis of all spend analysis data



# **Sourcing and Contracts**

**Planned Features** 



Source to contract

- 1. Intelligent supplier recommendations in guided sourcing [SS-21256] (highlight feature)
- Ability to specify the order of content sections in a guided sourcing event [SS-12037] (see What's New Guide)
- 3. Allow suppliers to decline to bid on a line item in guided sourcing [SS-14702] (see What's New Guide)
- 4. Edit supplier contract information from a guided sourcing event [SS-19862] (see What's New Guide)
- 5. Drag-and-drop message attachment into guided sourcing event [SS-19957] (see What's New Guide)
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- 9. Ability to create price acceptance scenarios from auction events [DMS-14926] (see What's New Guide)
- Support for supplier currency in follow-on documents such as PIRs and contracts [DMS-14940] (see What's New Guide)
- 11. Support for custom content in SAP Enable Now web assistant for product sourcing [DMS-15229] (see What's New Guide)
- 12. Product questionnaire user experience enhancements [SSR-2228] (see What's New Guide)
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## **Feature at a Glance**

## Introducing: Streamlining Legacy Load with Line Items and Subsequent Integration to ERP

#### **Customer challenge**

While we support legacy load of contract line items, these items do not share line numbers with the SAP ERP system. Thus, when there's an update in the Contract Workspace and Contract Line Items Document, new line items are created under the existing Outline Agreement.

## Meet that challenge with

#### **SAP** Ariba

This feature allows customers to import the contract line number from the SAP ERP system, along with other contract line item details into a contract line items document, as part of legacy load. This number is used internally as an identifier to match the line number to update in the SAP ERP system, when changes are made in SAP Ariba Contracts. This way, once the updates are integrated, SAP ERP system will recognize the line items and update properly.

#### **Experience key benefits**

Now, legacy-uploaded contracts can be updated and integrated back into the SAP ERP backend, making for a streamlined experience for legacy contracts.

#### Solution area

SAP Ariba Contracts
SAP Ariba Strategic Sourcing Suite

#### Implementation information

This feature is automatically on for all customers with the applicable solutions and is ready for immediate use.

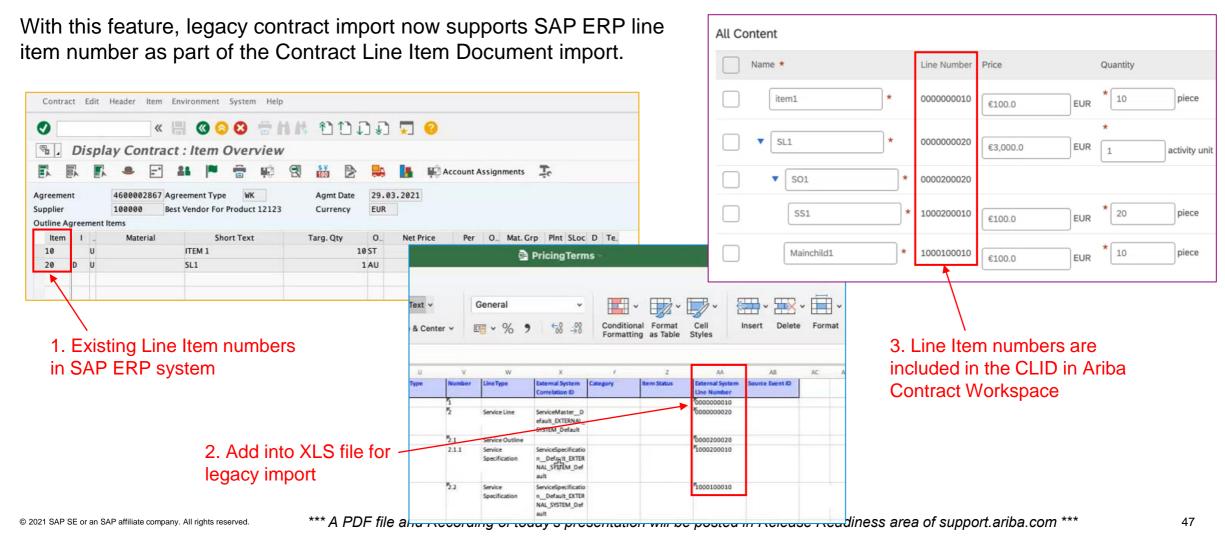
#### **Prerequisites and Restrictions**

- Customer must have SAP Ariba Contracts integrated with SAP ERP backend to leverage the feature.
- This feature does not support update of Contract Line Item information in existing contracts
- SAP Ariba does not provide customers with queries nor components to extract information from SAP ERP systems

#### **Feature at a Glance**

## Introducing: Streamlining Legacy Load with Line Items and Subsequent Integration to ERP

#### **Detailed feature information**



#### Reminder

## Please remember to provide Survey feedback

- If not already visible, click the Survey button at the bottom of the screen.
- Answer the questions posed.
- Click Submit.

Your feedback is used to continually improve our customer engagement activities for our quarterly product releases.

Thank you for taking the time to share your thoughts with our team!



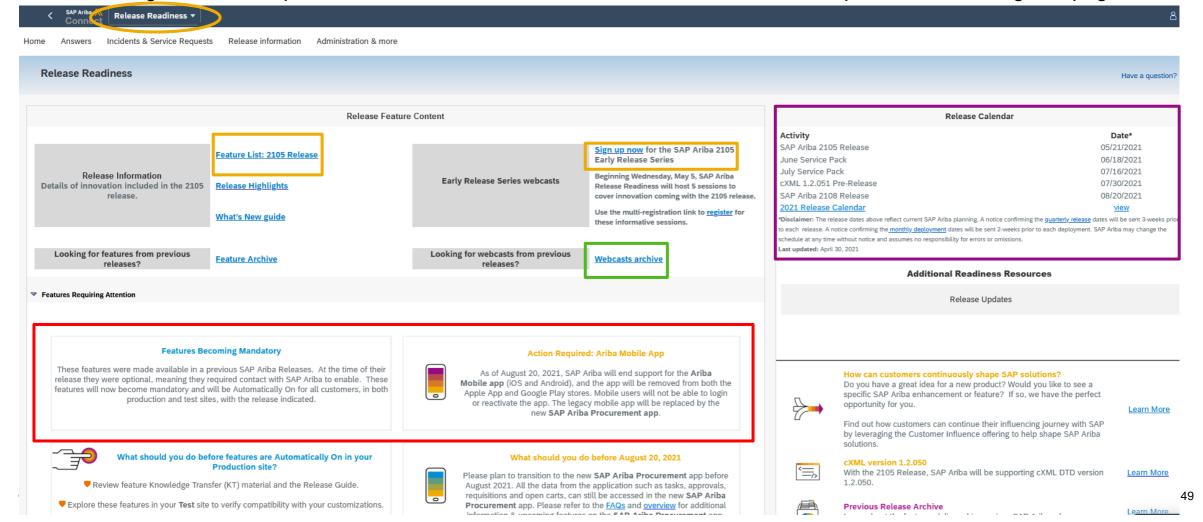


#### **General Information Session Materials**

Recordings and presentations will be posted on the Release Readiness tab/tile in SAP Ariba Connect.

See the Release Feature List and What's New links on the left side of the page for detailed information.

Note naming convention update and visit the Previous Releases Archive and Roadmap tiles at bottom right of page.





# Thank you.

#### Contact information:

#### **Rob Jones**

Sr. Director, Roadmaps and Releases SAP Procurement Product Strategy Washington, DC, USA rob.jones@sap.com



# **Appendix: Additional information of possible interest**

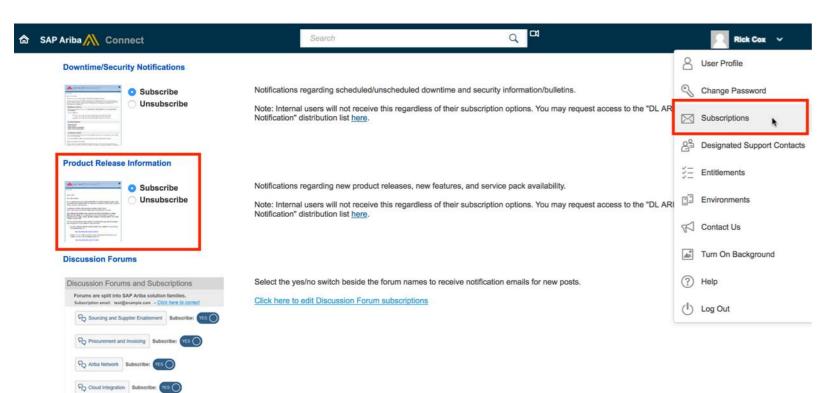


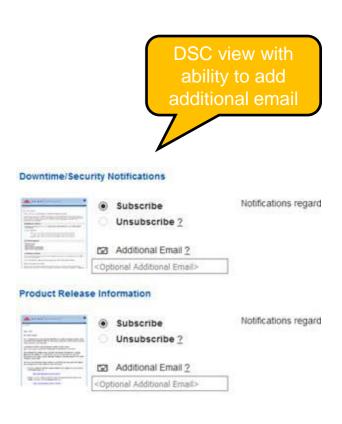
# **Communications Notice Recipients**

Release Notifications are sent to all Designated Support Contacts by default and any other users that subscribe.

#### **Best Practice:**

- Encourage relevant team members to subscribe by clicking their name in the top right corner and select Subscriptions
- Create a distribution list for others that need to know and add as an additional email





# **Historical release information Archive page**

Prior release materials grouped by product/solution area for quick reference.

Listed in chronological order of most recent to oldest update from top to bottom of page.

