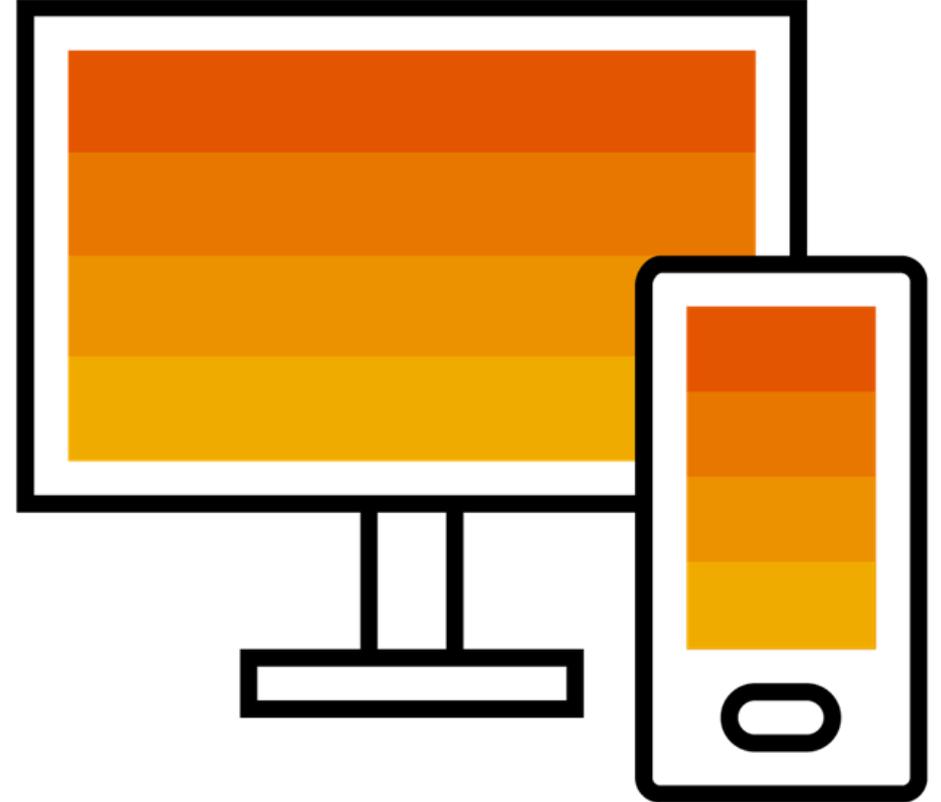


# SATS Ltd.

## Standard Account Supplier Summit

PUBLIC



# Agenda

- ❑ Speaker Introductions
- ❑ SATS Ltd. Initiative Overview
- ❑ Describe Ariba Network, Standard Account
- ❑ Enterprise Account & Optional Upgrade
- ❑ Account Configuration & Transacting Specifications
  - ❑ How to Register
  - ❑ Order Routing
  - ❑ System Demonstration
- ❑ Support & Questions

# Introductions



## **Alfred Aloysius**

Head, Global Sourcing and Procurement  
SATS Ltd.

## **Nadia Noor**

Supplier Enablement Lead  
Central Purchasing & Tenders Management  
SATS Ltd.



## **Chaiyaprug Rattanaphithan (Home)**

Enablement Team Member  
SAP Ariba

## **Mona Joan Vardhan**

Supplier Education Specialist  
SAP Ariba

# **SATS Ltd. Program Overview**

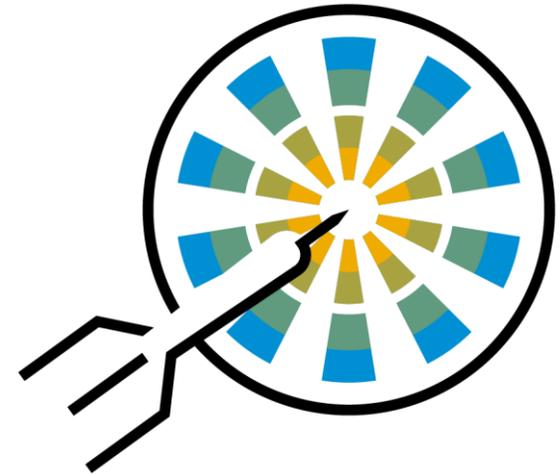
**Alfred Aloysius**

Head, Global Sourcing and Procurement  
SATS Ltd.

# Overview of the Initiative – Goals

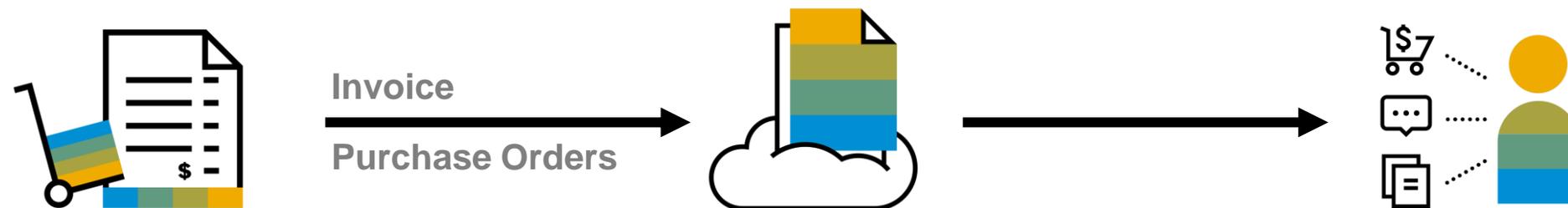


- To **streamline** SAT's Procurement and Accounts Payable processes
- To **automate** the transmission of **Purchase Orders** and **Invoices** to drive Suppliers' efficiency
- To transact with SATS via SAP Ariba Network is **Free or Charge** for Standard Account



# What does this mean for you ?

- All **Purchase Orders** and **Invoices** will be transmitted using the Ariba Network



Conducting procurement with **SATS** will be largely via the Ariba platform.  
This includes: All sourcing activities (RFQ/Tender/RFIs/E-Auctions)

← Upstream Process

Use of the **Ariba Network** to support

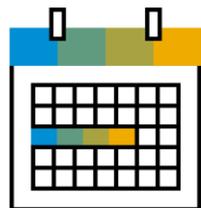
- Receive and acknowledge POs
- Confirm that Services are complete and goods have been delivered
- Submit and track the progress of your E-invoices

← Downstream Process



# What are the next steps?

- Suppliers to participate in this initiative to strengthen our business relationship and allow for more robust collaboration and purchasing capabilities.



## Timeline

- April 2021 : Onboarding Begin
- June 2021 : Functional Training
- August 2021 : Tentative Go-live Target

## Request support ?



Supplier Information Portal (SIP) is available for all Suppliers to access

Welcome to SATS Support Site. Please search below for the appropriate contact based on your type of question.

What are you looking for?

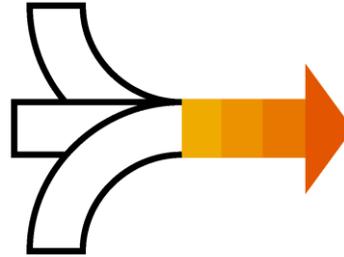
	<b>SATS Supplier Enablement Team</b> Send all business and process related questions to: <a href="mailto:satsariba@sats.com.sg">satsariba@sats.com.sg</a>		<b>SAP Ariba Supplier Enablement Team</b> Submit questions related to Ariba Network questions, registration steps, and onboarding at:  Only for Enterprise Supplier <a href="#">Click here</a>		<b>Ariba Support</b> For other Ariba technical issues and bugs, please contact Ariba Customer Support.  Please review the <a href="#">guide here to learn more:</a>  <a href="#">How to contact Ariba Support</a>
--	---	--	--	--	--

# Why Ariba Network?



## World's Largest Trading Community over \$3 trillion

- ❑ Helps active Global 2000 buyers find your products and services.
- ❑ Best in class expertise, experience, and advice for B2B eCommerce and Integration



## Single Point for Business Collaboration

- ❑ Manage leads, proposals, contracts, orders, invoices, and payments.
- ❑ Collaborate with multiple customers.

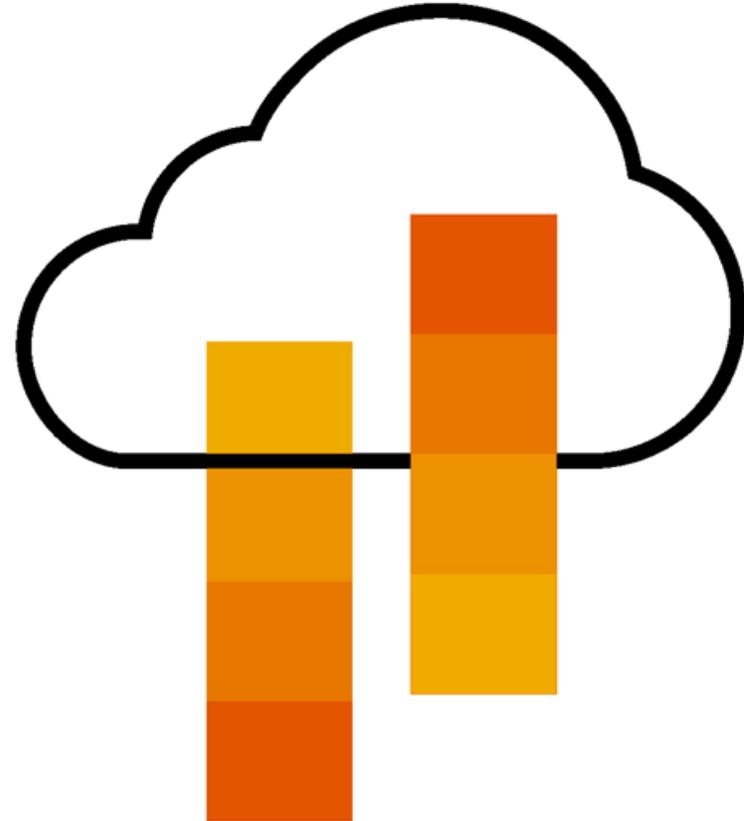


## Works With How You Do Business

- ❑ Access a wide range of transaction options.
- ❑ Use many browsers, formats, languages, and currencies.

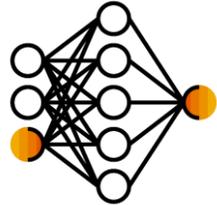
# What is an Ariba Network, Standard Account?

- ❑ Basic Account that gives you access to Ariba Network
- ❑ Receive interactive email purchase orders
- ❑ Invoice through the Ariba network
- ❑ **No fees**
- ❑ Intended for low volume suppliers



# What You Get With Your Free Standard Account

## Ariba Discovery



- ❑ Receive High Quality Matched Sales Leads
- ❑ Attract Potential Customers
- ❑ Get Invited to Sourcing Events

## Collaboration & Document Exchange



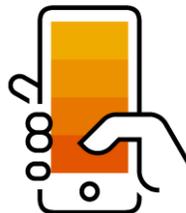
- ❑ Free Access To SAP Ariba's Contract Management Module
- ❑ Respond To Emailed Orders And Check Invoice Status
- ❑ Send Invoice Notifications
- ❑ Catalog Set Up/Access (self-service)

## Usage



- ❑ No Transaction Document Limitations
- ❑ Unlimited Ariba Network Relationships
- ❑ Online Support Via The Help Center

## SAP Ariba Supplier Mobile App



- ❑ Work On-The-Go
- ❑ Receive Real-Time Alerts
- ❑ Monitor Key Activities

# What You Get With An Enterprise Account

## Document Exchange (Purchase Orders, Invoices & More)



- ❑ Skip The Emails! Exchange/Manage Documents Directly On Your Ariba Network Account
- ❑ Use CSV Uploads To Manage Large Document Counts
- ❑ Access To Inbox/Outbox Functionality

## Integration & Electronic Catalogs



- ❑ Integrate Your Back-End System With Ariba Network Through cXML, EDI or CSV
- ❑ Create/Publish Electronic Catalogs To Enhance PO Accuracy
- ❑ Link Your Current E-Shop To Your Ariba Network Account

## Legal Archiving & Reporting



- ❑ Access Long-Term Invoice Archiving (Regional Restrictions May Apply)
- ❑ Track Transactions & Sales Activities With Full Access Reporting

## SAP Ariba Support



- ❑ Access The Entire Documentation Database
- ❑ Contact The Help Center By Phone, Chat, Or Web Form

# Standard Account Vs. Enterprise Account On Ariba Network

Features	Standard Account	Enterprise Account
Access	Through email notifications	Online dashboard
Company Profile	✓	✓
Purchase Order, Order confirmation (full & partial), Ship Notice, Service Entry Sheet, (Non-PO) Invoice, Credit Memo	✓	✓
Electronic Catalogs	✓ Self-service only	✓
Invoice status	Email notifications	Outbox with easy access from any browser
Legal Archive	Email notification and online download	<ul style="list-style-type: none"> <li>• Long-term invoice archiving for global compliance (Regional restrictions apply)</li> <li>• Capability to mass download invoices for local archiving</li> </ul>
Ariba Support	Online Help Center	<ul style="list-style-type: none"> <li>• Support via phone, chat, or email</li> <li>• Direct access to enablement experts for onboarding assistance</li> <li>• Technical support for configuration and integration assistance</li> <li>• Online educational training courses</li> </ul>
Integration	✗	✓
Reporting	✗	✓
Multiple customer relationships	✓	✓
Multi users	✓	✓
Mobile App	✓	✓
Ariba Discovery	✓ Fees may apply to respond to leads. <a href="#">Click here</a> for more information.	✓ Fees may apply to respond to leads. <a href="#">Click here</a> for more information.
Fees	FREE	Fees may apply, <a href="#">See complete details</a> .

# How To Upgrade from Standard Account To Enterprise Account

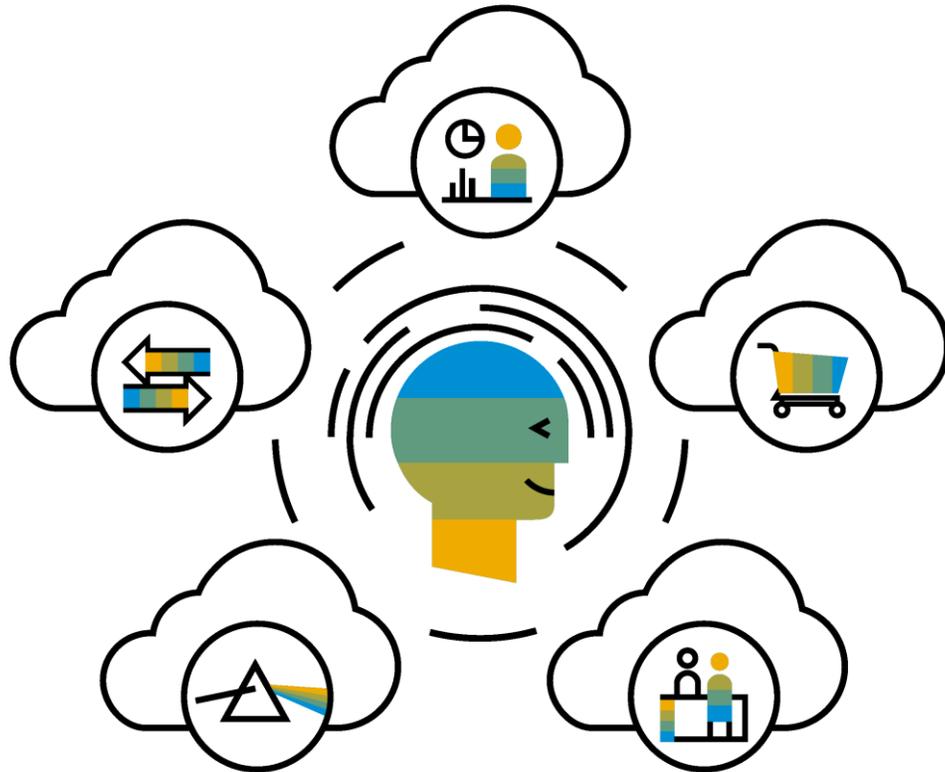
The screenshot displays the SAP Ariba Network user interface. At the top, the user is logged in as 'Standard Account' with an 'Upgrade' button highlighted. A modal window is open, titled 'Upgrade to realize the full value of Ariba Network', which compares the features of a 'STANDARD ACCOUNT' (the user's current account) with an 'ENTERPRISE ACCOUNT'. The modal includes a 'Close' button and a 'Learn more' link at the bottom.

	STANDARD ACCOUNT Your current account	ENTERPRISE ACCOUNT <a href="#">Upgrade</a>
<b>FULFILLMENT</b>		
<b>Orders and invoices</b>	<ul style="list-style-type: none"><li>Respond to emailed orders using features that your customer requests, like order confirmations, ship notices and invoices</li><li>Check invoice status and create non-PO invoices, if supported by your customer</li></ul>	<ul style="list-style-type: none"><li>Skip the emails. Get and manage orders and invoices all on Ariba Network.</li><li>Use CSV uploads to manage large documents.</li></ul>
<b>Catalogs</b>		<ul style="list-style-type: none"><li>Publish catalogs that detail your products and services</li></ul>
<b>Integration</b>		<ul style="list-style-type: none"><li>Integrate with your backend systems through CXML, EDI or CSV</li></ul>
<b>Legal Archive</b>		<ul style="list-style-type: none"><li>Access to long-term invoice archiving (regional restrictions apply)</li></ul>
<b>Reporting</b>		<ul style="list-style-type: none"><li>Get reports to track transactions and sales activities</li></ul>
<b>Support</b>	Help Center	<ul style="list-style-type: none"><li>Help Center, phone, chat, and web form</li></ul>
<b>Fees</b>	Free	Based on usage
<b>SELLING</b>		
<b>Ariba Discovery</b>	<ul style="list-style-type: none"><li>Join our business matchmaking service to get high quality sales leads. <a href="#">Fees may apply</a></li></ul>	
<b>Sourcing, Contract Management</b>	<ul style="list-style-type: none"><li>Attract potential customers with your profile and get invited to auctions and other events.</li></ul>	

By the way, you can use these with any account.

[Learn more](#) about all the features of Ariba Network.

# Ariba Network Fee Schedule Basics



**FREE** for all suppliers to join and begin transacting

---

Two components of the supplier fee schedule: Transaction Fees and Subscription Fees

---

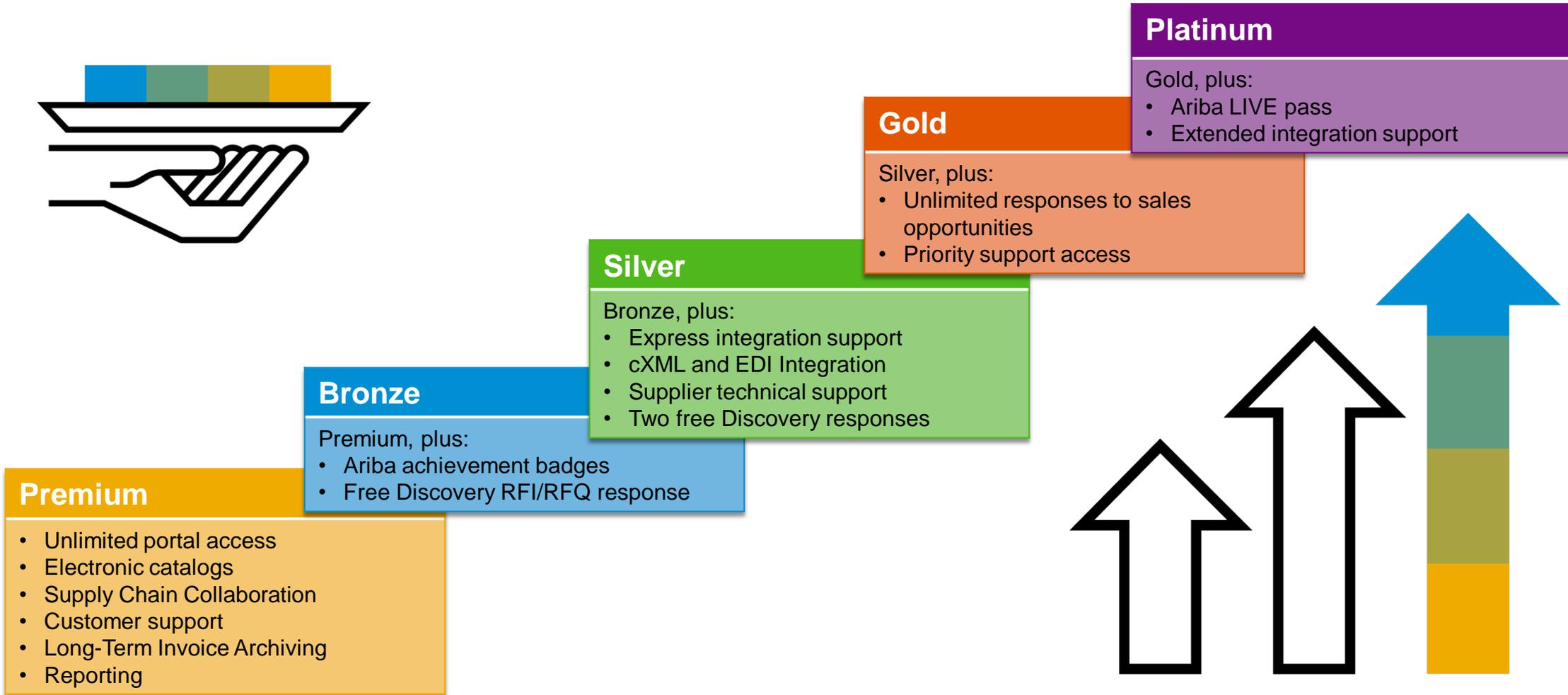
Chargeable documents are considered Purchase Orders, Invoices, Service Entry Sheets, and Service Entry Sheet Responses

---

Chargeable suppliers transacting less than \$250,000 in annual financial volume will be assigned to the Bronze level irrespective of annual document count

---

# Subscription Levels



Read more about subscription levels, calculate your fees & check out other currencies on our website <https://www.ariba.com/ariba-network/ariba-network-for-suppliers>

# Supplier Fee Schedule

## Transaction Fees

Billed every quarter

Per-relationship fee cap: \$20,000/year

### Without Service Entry Sheets

0.155% of transaction volume

### With Service Entry Sheets

0.35% of transaction volume



## Subscription Fees

Billed once a year

Annual Document Count Across <u>All</u> Customer Relationships	Subscription	Annual Fees
Up to 4 documents	Premium	<b>Free</b>
5 to 24 documents	*Bronze	\$50
25 to 99 documents <b>or</b> EDI/cXML usage	Silver	\$750
100 to 499 documents	Gold	\$2,250
500 and more documents	Platinum	\$5,500

\*Chargeable suppliers transacting less than \$250,000 in annual financial volume will be assigned to the Bronze level irrespective of annual document count

### Fee Threshold

**\$50,000 and 5 Documents**

Suppliers who do not cross the Fee Threshold will not be charged fees

# Calculating Supplier Fees

## Transaction Fees

(0.155% or 0.00155 of Sales Volume)

$$\begin{aligned} \$59k \times 0.155\% &= \del{\$91.45} \\ &= \$0 \end{aligned}$$

+

## Subscription Fees

(Annual Chargeable Doc Count)

4 documents  
Premium Level | \$0

=

## Annual Fees

\$0

$$\begin{aligned} \$400k \times 0.155\% &= \$620 \end{aligned}$$

+

499 documents  
Gold Level | \$2,250

=

\$2,870

$$\begin{aligned} \$200k \times 0.155\% &= \$310 \end{aligned}$$

+

700 documents  
\*Bronze Level | \$50

=

\$360

# Use A Standard Account with SATS

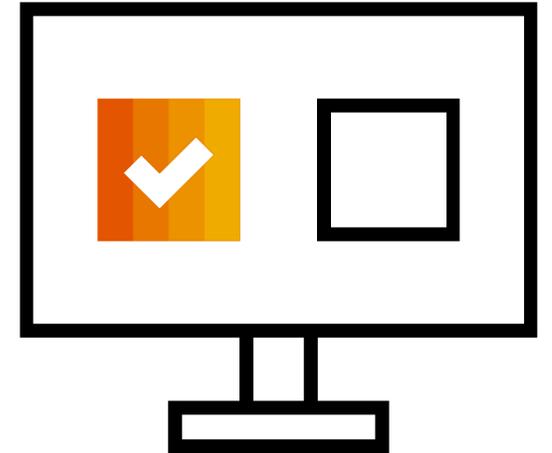
## From 1st Purchase Order



Receive Interactive Email PO



Click The Process Order Button



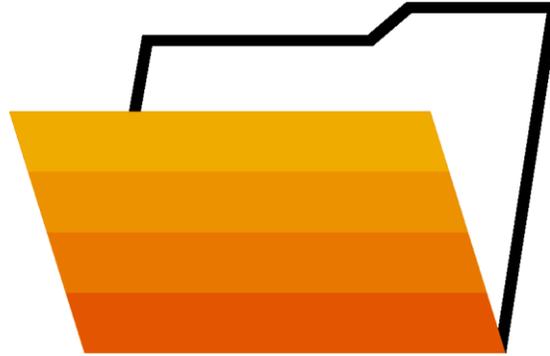
Login using existing  
Ariba Network login credential

# Before You Click “Process Order” For The First Time....



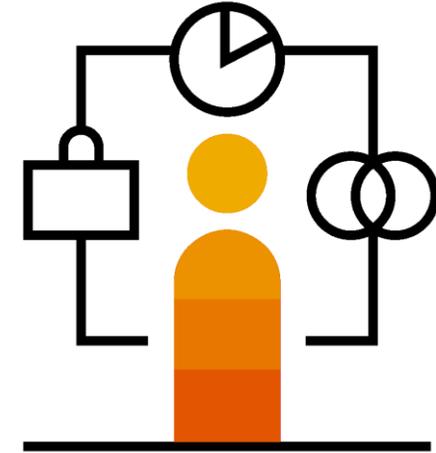
1.

**Align Internally**



2.

**Create An Email Folder**

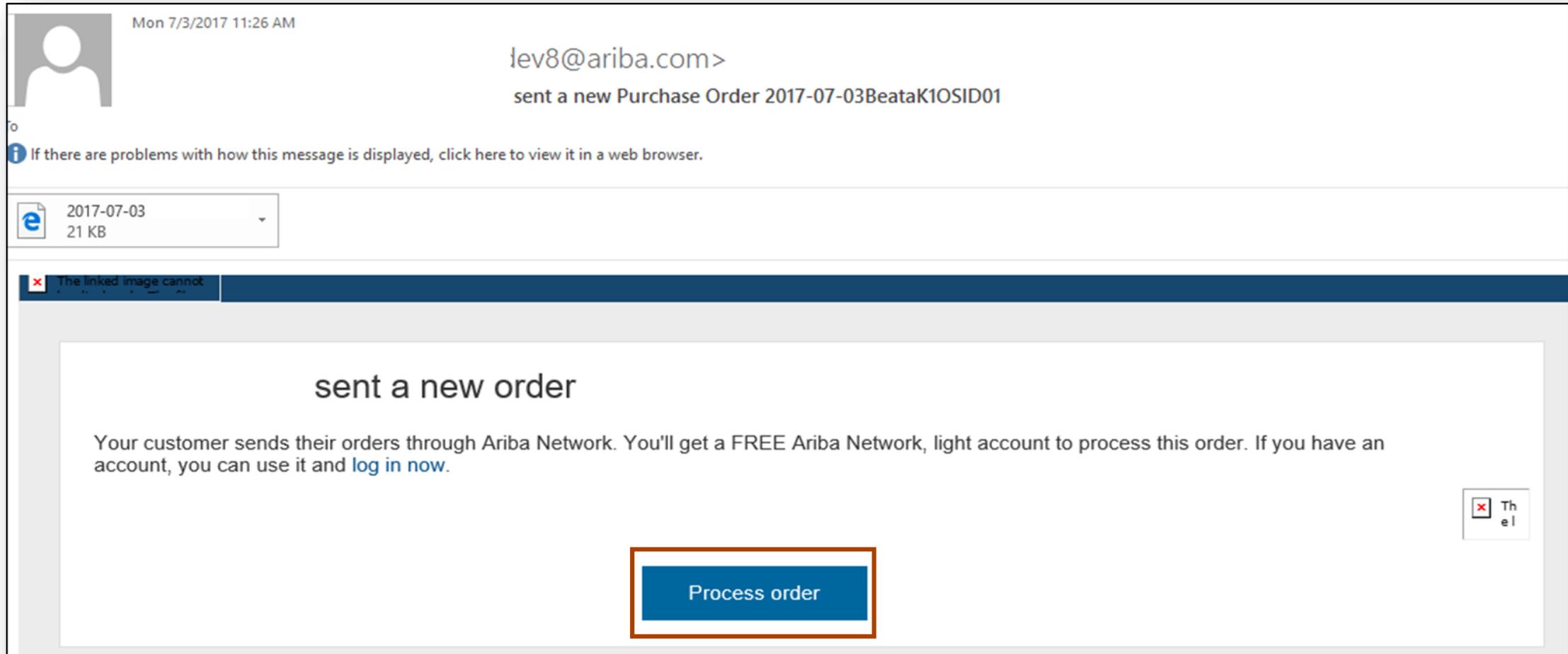


3.

**Designate/Know Administrator**

# Step One – Receive Interactive Email Order From Customer

Click the **Process Order** button in the PO notification (interactive email)



# Potential Existing Accounts

The screenshot shows the SAP Ariba Network sign-up page. At the top left is the SAP Ariba Network logo. The main heading is "Join your customer on Ariba Network!". Below this are two buttons: "Sign up" and "Search your company", with "Or" between them. Below the buttons is the text "Already have an account? Log in". A central modal window is displayed with the title "Potential existing accounts" and a close button "X". The modal text reads: "We have noticed that there may already be an Ariba Network account registered by your company. Please review before you create a new account." A blue button labeled "Review accounts" is highlighted with a red border. The background page also features icons and text such as "Strengthen relations", "Collaborate with your customers on the same secure network.", "Ariba Network standard account is Free", and "Learn more". At the bottom, there is a footer with the SAP logo, copyright information "© 2019 SAP SE or an SAP affiliate company. All rights reserved.", and links for "SAP Ariba Privacy Statement", "Security Disclosure", and "Terms of Use".

## Step Two – Login to your Standard Account

Use your existing Standard Account login credentials after clicking **Log in**

Join **your customer** on Ariba Network!

Sign up

Already have an account? **Log in**



### Strengthen relationships

Collaborate with your customer on the same secure network.



### Connect faster

Exchange documents electronically and streamline communications.



### Reach more customers worldwide

Sign up with Ariba Discovery and increase sales leads.

Ariba Network Standard Account is **Free**

[Learn more](#)

[Next step](#)

# Step Three – Configure Account, Accept Terms of Use, And Register

## 1 Review your Company information

### Company information

\* Indicates a required field

Company Name: \*

Country: \*  ▼ If your company has more than one office, enter the main office address. You can enter more addresses such as your shipping address, billing address or other addresses later in your company profile.

Address: \*

City: \*

Postal Code: \*

State:

## 2 Enter your User account information

### User account information

Name: \*

Email: \*

Use my email as my username

Username: \*

Password: \*

Language:  ▼

Email:

## 3 Accept Terms of Use and click on Register

I have read and agree to the [Terms of Use](#) and the [Ariba Privacy Statement](#)

Please note that after your Standard Account is registered, future POs will be sent to your designated user account email



[Next step](#)

## Step Four – Transact With Customer Using Standard Account

- 1 Click on **Create Order Confirmation**, **Create Ship Notice**, or **Create Invoice** to get started
- 2 If you need assistance, please refer to the articles in the Help Center (right-hand side)

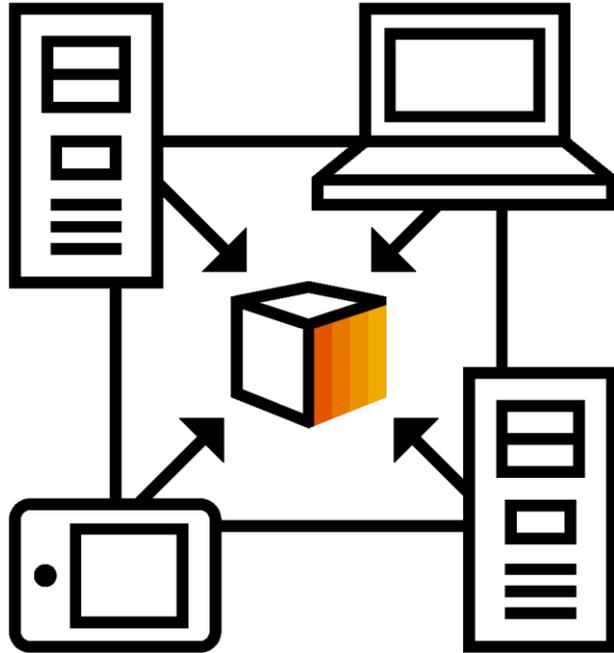
The screenshot displays the SAP Purchase Order interface for 'Purchase Order: 0170102\_MEG\_PO1'. At the top right, there is a 'Done' button. Below the header, a navigation bar contains three main action buttons: 'Create Order Confirmation', 'Create Ship Notice', and 'Create Invoice', which are highlighted with a red box and a circled '1'. To the right of these buttons are utility links: 'Hide', 'Print', 'Download PDF', 'Export cXML', 'Download CSV', and 'Resend', with a circled '2' next to them. Below the navigation bar, there are tabs for 'Order Detail' and 'Order History'. The main content area shows the following information:

<b>From:</b> Customer BuyerA USA Jebenstrasse 7 10623 Berlin	<b>To:</b> Test supplier SMO 01-TEST Radlicka 14 150 00 Prague	<b>Purchase Order</b> (New) 0170102_MEG_PO1 Amount: \$400.00 USD
--	---	---

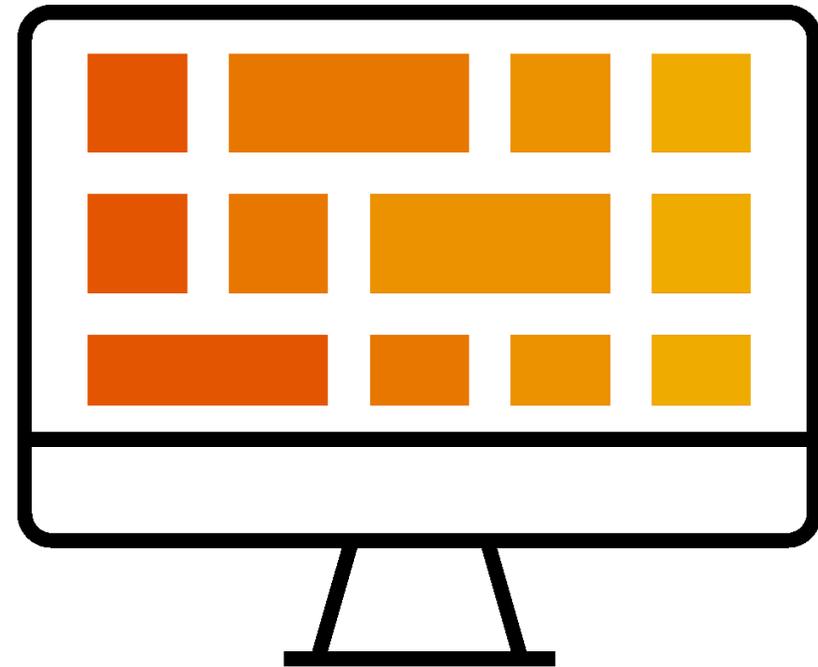
On the right-hand side, there is a 'Po invoice' search bar and a 'Results for Po invoice' section. This section is highlighted with a red box and contains the following help center articles:

- About PO-based invoices
- How to create a PO-based invoice
- How do I add a new customer?
- How do I add an attachment to my invoice?

# Already Have An Enterprise Account?



**Manage Two Separate Accounts**



**Add Standard Account Relationship  
To Enterprise Account  
(May Incur Fees!)**

# How To Merge Your Standard Account PO Into Your Existing Ariba Network Account

If more than one email address is associated with your organization for PO delivery, be sent to them as well.  
Your customer sent you this order through Ariba Network.

1

ⓘ Potential existing accounts ✕

We have noticed that there may already be an Ariba Network account registered by your company. Please review before you create a new account.

2

## Notes:

- PO email notifications will come from:  
[ordersender-prod@ansmtp.ariba.com](mailto:ordersender-prod@ansmtp.ariba.com)
- Please be aware that if the Standard Account is registered from the Standard Account PO invitation, then the PO can no longer be merged into an existing account.

### Join your customer on Ariba Network!

Or

3

## SAP Ariba

### View all your documents in one Ariba Network account

Ariba Network can transfer documents into your company's existing Ariba Network account. This allows you to view and manage documents easily from your existing account, without having to register a new Ariba Network account. After you log in, your documents may be temporarily unavailable while the transfer process is completed.

**Notes:**  
Fees may apply based on your [account type](#). To see your account type, [sign in](#) and go to Company Settings. You must be an Account Administrator on your company's Ariba Network account to transfer documents into the account.

To get started, log in to your existing supplier account.

Username:

Password:

4

# SATS Ltd. Message



## Ariba Project Notification Letter



Dear Valued SATS Supplier,

We are pleased to announce that SATS and its Group of Companies ("SATS") will be moving to a new e-procurement platform as part of our Supply Chain Digital Transformation Program. SATS is partnering with SAP Ariba® to fulfill our vision of digitizing our procurement processes to improve how we transact with our valued partners.

### ➤ What does this mean for you?

Conducting procurement with SATS will be largely via the Ariba platform. This includes:

- All sourcing activities (RFQ/Tender/RFIs/E-Auctions)
- Use of the Ariba Network to suppliers to
  - Receive and acknowledge POs
  - Confirm that Services are complete and goods have been delivered
  - Submit and track the progress of your E-invoices

The Ariba Network has many additional benefits including finding potential new business opportunities on the Ariba Network. You may wish to learn more through the SAP Ariba team.

### ➤ How much will this cost you?

Transacting with SATS through the Ariba Network is at NO COST when using the **Standard Account**. However, if you choose to upgrade into the **Enterprise Account**, there will be additional costs involved. Any potential fees may be offset by the many benefits of the Ariba Network mentioned prior.



[satsariba@sats.com.sg](mailto:satsariba@sats.com.sg)

# **Supplier Registration**

**Suppliers that have already been invited to participate in Sourcing events**

**Step One:** You will receive a Trading Relationship Request (TRR) email from the Ariba Network. Review the customer's profile and accept the TRR by clicking the link on the email.

SATS Ltd - TEST Has Requested a Relationship with You on the Ariba Network Inbox x



**network\_accounts@ariba.com** <ordersender-prod@ansmtp.ariba.com>  
to me ▾

10:52 (0 minutes ago)

This notification contains important information about your test Ariba account (ANID: AN01662399502-T).

SATS Ltd - TEST has reviewed your company profile on Ariba Network and has requested a trading relationship with your company.

Please review the customer's profile and accept the trading relationship by accessing your Supplier account at <https://service.ariba.com/Supplier.aw/ad/sp?anp=Ariba>.

To accept the trading relationship request:

1. Click your company name in the top right corner of any page to expand the Administration Navigator.
2. Click Customer Relationships.
3. Select SATS Ltd - TEST in the Pending section and click Accept.

If you are not authorized to accept trading relationship requests, please forward this notification to your Ariba Network account administrator.

Until you accept the trading relationship request, you will not be able to conduct business with SATS Ltd - TEST on the Ariba Network, and any purchase orders they submit to your company via the Ariba Network will be rejected.

For questions regarding your trading relationship, please contact SATS Ltd - TEST directly.

Sincerely,  
The Ariba Team  
<https://www.ariba.com>

**Step Two:** Once you click the link, login with your existing **Username** and **Password** that you created while registering for a sourcing event.



## Supplier Login

[Forgot Username or Password](#)

New to Ariba?  
[Register Now](#) or [Learn More](#)

## Changes to Ariba Network on May 21



Starting May 21st, Ariba Network will be part of SAP Business Network. You will see a new supplier portal and workbench. You'll also see SAP Business Network as the solution name on the login page and new portal pages.

[Learn More](#)



**Step Three:** Select the **Business Role** and click **Continue to the Ariba Network**. The **Ariba Network Home** page will be displayed by default.

SAP Ariba Network Standard Account Upgrade TEST MODE

What is your primary business role in your company? Selecting a role will help us provide you with a better experience.  
You can change your business role at any time on the My Account page.

- Accounts Receivables
- Business Owner
- Customer Service
- E-Commerce
- Field Services
- Finance
- Information Technology
- Manager
- Marketing
- Order Management
- Sales
- Service Administrator
- Shipping
- Treasury
- Other

Continue to the Ariba Network

SAP Ariba Network Standard Account Upgrade TEST MODE

Home Inbox Outbox Catalogs Reports

Orders, Invoices and Payments All Customers Last 14 days

0 New Purchase Orders   0 Orders that Need Attention   0 Invoices Rejected   0 Payments Received   0 Pinned Documents   More...

Order Number	Customer	Status	Amount	Date ↓	Amount Invoiced	Action
You do not have any Orders and Releases.						

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**Step Four:** Click **Account Settings** icon > **Settings** menu > **Customer Relationships** option.

The screenshot displays the SAP Ariba Network user interface. At the top, the header includes the SAP logo, 'Ariba Network', 'Standard Account', an 'Upgrade' button, and a 'TEST MODE' indicator. A user profile icon labeled 'CR' is in the top right corner. Below the header, navigation tabs for 'Home', 'Inbox', 'Outbox', 'Catalogs', and 'Reports' are visible. A notification banner states: 'Ariba Network will be part of SAP Business Network starting May 21st. Learn more'. The main content area is titled 'Orders, Invoices and Payments' and features five summary cards: 'New Purchase Orders' (0), 'Orders that Need Attention' (0), 'Invoices Rejected' (0), 'Payments Received' (0), and 'Pinned Documents' (0). Below these cards is a table with columns for 'Order Number', 'Customer', 'Status', 'Amount', 'Date', and 'Amount'. A message below the table reads: 'You do not have any Orders and Releases.' On the right side, a 'Customer Relationships' menu is open, listing options under 'ACCOUNT SETTINGS' and 'NETWORK SETTINGS'. The 'Customer Relationships' option is highlighted with a red box. A sub-menu for 'Customer Relationships' is also open, with the 'Settings' option highlighted by a red box and a right-pointing arrow. Other options in the sub-menu include 'Chaipayrug Rattanaph...', 'My Account', 'Link User IDs', 'Contact Administrator', 'Ariba SE - Home - St...', 'Company Profile', and 'Logout'. At the bottom left, the footer contains the SAP logo and copyright text: '© 2019 SAP SE or an SAP affiliate company. All rights reserved.' At the bottom right, there are links for 'Privacy Statement', 'Security Disclosure', and 'Terms of Use', along with a progress indicator for 'Update Profile Information' at 50%.

**Step Five:** On the **Account Settings** page, scroll down to the **Current Relationships** section. Click the **Pending** tab. You will see **SATS Ltd** as a **Pending Relationship Type**.

The screenshot displays the SAP Ariba Network interface. At the top, the header includes 'SAP Ariba Network', 'Standard Account', 'Upgrade', and 'TEST MODE'. The main section is titled 'Account Settings' and contains several tabs: 'Customer Relationships', 'Users', 'Notifications', 'Application Subscriptions', 'Account Registration', and 'API management'. Under 'Customer Relationships', there are sub-tabs for 'Current Relationships' and 'Potential Relationships'. A preference section asks 'I prefer to receive relationship requests as follows:' with two radio buttons: 'Automatically accept all relationship requests' (unselected) and 'Manually review all relationship requests' (selected). An 'Update' button is below this section. A summary bar shows 'Current (0)', 'Pending (1)', and 'Rejected (0)'. The 'Pending Customers' section is highlighted with a red box and contains a table with the following data:

Customer	Network ID	Relationship Type	Requested Date ↓
<input type="checkbox"/> SATS Ltd - TEST	AN01492699588-T	Pending	11 Mar 2021

Below the table are 'Approve' and 'Reject' buttons. The 'Close' button is located in the top right and bottom right corners of the page.

**Step Six:** Select **SATS Ltd** and click **Approve**.

Customer **SATS Ltd**. will now move from **Pending** to **Trading** relationship type.

### Pending Customers

<input checked="" type="checkbox"/>	Customer	Network ID
<input checked="" type="checkbox"/>	SATS Ltd	

↳

Customer Relationships [Users](#) [Notifications](#) [Application Subscriptions](#) [Account Registration](#) [API management](#)

Current Relationships **Potential Relationships**

I prefer to receive relationship requests as follows:

Automatically accept all relationship requests  Manually review all relationship requests

Current (1) Pending (0) Rejected (0)

### Current Customers

Filter  
Customers

<input type="checkbox"/>	Customer	Network ID	Relationship Type	Approved Date
<input type="checkbox"/>	SATS Ltd		Trading	11 Mar 2021

↳

# Support Options For Assistance

- Help Center
- Ariba Network, Standard Account Support Page  
<https://support.ariba.com/item/view/183459>
- Weekly Webinars With Live Q&A
- Your Customer  
[satsariba@sats.com.sg](mailto:satsariba@sats.com.sg)



# New Supplier Experience: Supplier Portal Homepage & Workbench

**Overview**

- 2 New orders (Last 30 days)
- 5 Orders to invoice (Last 30 days)
- 1 Invoices rejected (Last 90 days)
- 20 Orders (From day 1)
- 16 Invoices (From day 1)

**Purchase orders** | Last 14 days

**\$79.7M**

**Invoice aging**

**\$35.4K**

**Transaction activities**

- PO - KO88553-2EE  
Mar 10, 2019 | 11:30 AM  
Order amount: \$45,500.00 USD | Last updated: Jan 7, 2019 | Status: New
- Invoice - Ethanol 90% North America  
Mar 10, 2019 | 8:30 AM  
Invoice amount: \$65,000.00 USD | Last updated: Jan 2, 2019 | Status: Pending approval
- PO - MTN124455  
May 6, 2019 | 2:30 PM

**Company profile**

40% Completed

Complete your company profile to increase your chances of being discovered by new buyers. [Complete profile](#)

**My leads** | [View all](#)

- Sodium Nitrate Needed: MATCHED: 100% DUE: April 20, 2019. **\$250K**
- E10 Ethanol - EMEA: MATCHED: 100% DUE: April 5, 2019. **\$10K - \$150K**
- Petrochemical: MATCHED: 80% DUE: Mar 28, 2019. **> \$20K**

**Early payment offers**

**\$50K**

You can now receive early payment from Avente Science for a discounted fee of \$500. [Proceed](#)

**Download app**

We are now mobile. [Learn more](#)

New Supplier Portal Homepage

**Workbench**

- 2 New orders
- 5 Orders to Invoice
- 1 Rejected invoices
- 20 Orders
- 16 Invoices
- 0 Pinned documents

**Orders to invoice (5)**

[Filters](#)

Order number	Items	Customer	Order date	Status	Projected payment	Order amount	Amount Invoiced	Other	Actions
PO-201020343	3	Green Mercury	03/22/2019	Partially invoiced	10 days	46,800 USD	23,400 USD	The custo	Send a copy via email
PO-201020432	4	Green Mercury	03/22/2019	Shipped	10 days	32,000 USD	0.00 USD	The custo	
PO-201020129	6	TechDronix	03/22/2019	Partially invoiced	14 days	31,000 USD	900 USD	The custo	
PO-201034387	8	Green Mercury	03/21/2019	Shipped	10 days	29,000 USD	1,000 USD	The custo	
PO-201020893	4	TechDronix	03/21/2019	Shipped	14 days	62,000 USD	0 USD	The custo	

New Workbench

# New Supplier Experience: Welcome Popup For Self-Enablement Page

The screenshot shows the SAP Ariba Supplier Portal homepage. A white popup window is centered on the screen, featuring a high-five icon and the text: "Welcome to the new supplier portal homepage! We've modernized the look and feel, simplified navigation, and added features that help you focus on important tasks and insights for your business. Visit the new supplier experience information page, with a What's New video and several other tutorials. **Learn more** Not ready to switch? Click **Back to classic view** in the navigation bar to get to the old homepage." The "Learn more" button is highlighted with a red box, and a red arrow points from it to the right-hand side of the image. The background shows the portal's navigation bar with options like Home, Enablement, Workbench, Planning, Orders, Fulfillment, Quality, Invoices, Payments, and More. Key metrics are displayed: 12 New orders, 7 Changed orders, 67 Orders, and a "My leads" section with a "View all leads" link.

This screenshot displays the redesigned SAP Ariba Supplier Portal homepage. At the top, it says "Welcome to the New Ariba Network Supplier Portal and Workbench". Below this, there are sections for "Redesigned supplier portal", "New transaction workbench", and "Other Resources". A section titled "Learn what's new in the new supplier portal" features three video thumbnails. The "Overview Tile Bar" section highlights "Your tasks at a glance". The "Transaction Workbench" section mentions "Custom view just for you". The "Widgets" section is titled "Tune in to key insights". At the bottom, there are sections for "What if I can't find what I'm looking for in the new supplier portal and workbench?" and "How do I provide feedback?". A red arrow from the "Learn more" button in the previous image points to the "Learn what's new in the new supplier portal" section.

<https://my.ariba.com/2019-new-supplier-experience.html>

**Questions?**

# Thank you.

