

SUPPLIER INFORMATION PORTAL

Introduction and Overview

Dear Supplier,

Welcome to **Shell Supplier Information Portal**! This portal provides information for all suppliers that are conducting business with Shell via the Ariba Network (AN). Your customer selected SAP Ariba as their electronic transaction provider and will use the Ariba Network to exchange business documents with suppliers, including purchase orders, purchase order confirmations and advance shipment notices, invoices and credit notes.

What information are you looking for?



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[Pricing for suppliers](#)

How much does it cost to use Ariba Network?



[Supplier Education & Support](#)

Access guides, videos tutorials and support from our team



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Welcome to Ariba Network!

Welcome aboard! The Ariba Network is the leading business network with over two million trading partners in 190 countries transacting more than 1 trillion USD annually. Join the Ariba Network to transact electronically with your customers and find new business opportunities.

First, check out our videos to learn more about the value Ariba Network offers to sellers:

- [Ariba Network for Suppliers](#)
- [Sell simple with SAP Ariba](#)

Getting started

- **Register on the Ariba Network.** Follow the instructions and use the activation link from the *Trading Relationship Request* email communication, received from ordersender-prod@ansmtp.ariba.com. Please contact our team in case you have not received this email.
- **Configure your Ariba account.** Ensure that your account is configured according to the business needs occurring between your company and your customer. Refer to the [Supplier Education Guides](#) for more information.
- **Create a Test account.** Creating a Test account will allow you to become familiar with Shell processes in a Test environment prior to moving into the production environment.
- **Review training materials.** Located below you will find Shell training materials to assist you with the tasks listed above. You will be invited to attend a training in the coming weeks if you need more help with these processes.

Account Access

- Login to the Ariba Network: <http://supplier.ariba.com>

Useful Links

[Ariba Network Terms of Use](#)
[General Data Protection Regulation \(GDPR\)](#)
[SAP Trust Center](#)
[Legal Disclosure](#)

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Supplier Fee Schedule

As a supplier, you may use the Ariba Network at no cost unless you 1) transact 5 or more documents **and** 2) cross the transaction volume threshold of EUR 43.250 in at least one customer relationship annually.

Once you become chargeable, there are two components to the Supplier Fee Schedule: the **Transaction Fees** and the **Subscription Fees**. These fees will be billed by and payable to SAP Ariba.

With higher subscription levels, the features and benefits expand to help you drive more sales, collaboration, automation, and competitive differentiation through:

- value-added functionality
- commerce management tools and training
- catalog and connectivity solutions
- technical support
- increasing free usage of Ariba Discovery

For more information and more currencies, please go to the [Supplier Fee Schedule](#) website, and check out the [regional pricing](#).

Supplier Education & Support

Ariba User Community

Community is an interactive help center situated in the right-hand side window wherever you are on your supplier account. Its content is adapted to the page on which you are working so it displays the most relevant tutorials, articles and FAQ's for direct help. To close/open the window, click on **Help Center**.

Ariba Network for Sellers live demos

Ariba offers online training sessions:

- **Introduction to Ariba Network, Ariba Network Functional Demo, and more:** [Register here](#) for these live, interactive demo sessions held multiple times per month.

Supplier Education Guides

The following manuals contain compulsory instructions and tips on the management of your Ariba Network account when transacting with Shell:

- [Shell Registration Guide](#)
- [Shell Transaction Guide](#)
- [Shell Create a Service Sheet: Quick Reference Guide](#)
- [Shell ASN Quick Reference Guide](#)
- [OC Creation One Pager](#)

Functional Trainings

- [Shell Functional Training](#)
- [Service Entry Sheets Training for Suppliers](#)

Additional

- [Shell FAQ Supplier Guidance](#)
- [Ariba Support Model for Shell](#)

Ariba Video Tutorials

- [Overview of Ariba Network](#)
- [Accept Trading Relationship](#)
- [Enablement Videos](#)
- [Send an order confirmation](#)
- [Send a Invoice based on a Purchase Order](#)

Supplier Support

During your onboarding on the Ariba Network

- **Ariba Network Enablement Support**
Please contact one of the below regional contacts for any questions regarding registration, configuration, fee schedule, or general Ariba Network questions.

[North America](#)

[Europe, Middle East, Africa](#)

[Asia, Pacific, Australia or N. Zealand](#)

[Latin America](#)

- **Business Process Support**

Please contact the Shell Supplier Enablement team at SIPC-Supplier-Enablement@shell.com for business-related questions.

After your first successful transaction

If you need assistance after having successfully submitted your first electronic transaction, please contact our Support Team:

1. Click on *Support* at the bottom of the *Help Center*.
2. Search for any topic you would like to know more about or click on *Get help by phone* if you need immediate help.
3. If none of the articles answers your query, click on *Create Online Service Request* button.
4. Completely fill out the web form and submit.

Go further with your Ariba Network account

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Ariba Discovery

Ariba Discovery is the business matchmaking service that helps you find leads among thousands of large companies on the Ariba Network. Every day, thousands of buyers from the world's leading companies use this buyer-seller matching service while sourcing goods and services. After your registration, you're automatically notified whenever a buyer is looking for the kind of products or services you offer.

Ariba Discovery can help you increase sales by:

- Matching you with buyers that want what you offer
- Automatically sending you high quality leads
- Making your bidding process more efficient
- Helping you comply with companies' purchasing processes
- Boosting awareness among your target customers

Go to <https://www.ariba.com/ariba-network/ariba-network-for-suppliers/selling-on-ariba-network/sap-ariba-discovery> to discover new business opportunities.

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Catalogs

Catalogs are text files stored on the Ariba Network (CIF catalogs) or on your own company's or third party's website (PunchOut catalogs) that describe the products and services your organization offers and the prices you charge. You can create catalogs for any product or service, regardless of how it is measured, priced, or delivered. Your customers access your catalogs through their procurement applications to see product and service offerings and buy from you. Catalogs are the main communication channel between you and your customers. Access Catalog Guides for Suppliers from Help section at your Ariba Network account.

- Buyer will indicate which suppliers are required to have a catalog.
- CIF catalogs can be created with any word processor, text editor, or any spreadsheet application.

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Catalog Testing

All suppliers transacting through the Ariba Network using catalogs will be required to test with Shell. Find out more about test account creation in [Complete User Guide](#) guide.

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ERP Integration

The Ariba Network offers possibility to integrate with your back-end ERP system for automatic exchange of electronic documents. For more information please review below guides.

If you are interested in integration contact your Ariba Supplier Onboarding Specialist or one of the below teams for more information:

[North America](#)

[Europe, Middle East, Africa](#)

[Asia, Pacific, Australia or N. Zealand](#)

[Latin America](#)

Integration Testing

All suppliers transacting through the Ariba Network using one of the following integration methods will be required to test with **Shell**:

- cXML Transactions
- EDI Transactions

Find out more about test account creation in [Complete User Guide](#) guide.

Thank you for using Ariba Network!

www.sap.com/contactsap

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