

Dear Supplier,

We are pleased to improve and streamline our sourcing processes with an automated solution.

To fulfill our vision of moving away from paper-based and manually transmitted transaction documents, we have partnered with SAP, to conduct business electronically through [SAP Ariba® Sourcing](#).

SAP Ariba benefits:

- Electronic Sourcing events
- Online Supplier Information Management
- Greater potential for new business opportunities through visibility to other buying organizations
- Contract Management module to formalize agreements with timely approval
- Simple set-up – all you need is an Internet connection

Please note: Compliance for suppliers wanting to continue to do business with us is mandatory and will be monitored – so please be sure to respond to all forthcoming requests and complete the required steps in a timely fashion.

Thank you in advance for your support. Electronic RFP's and RFQ's is a standard part of doing business with us, and we're excited to bring you along on this e-commerce journey. We look forward to our enhanced relationship.

If you are not the correct recipient, or have questions about this initiative, please contact your buyer.

→ **Ariba Sourcing** will send you an invite e-mail to register to the Sourcing platform. Please follow the instructions promptly and complete the questionnaire.

→ **Additional Material Ariba:** Please see Volvo Ariba website: <https://support.ariba.com/VolvoGroup>

→ **Webinars** for more information: [Sourcing Trainings](#)