



Feature at a Glance

Ability for product sourcing users to accept supplier quotes as contracted or estimated prices without creating PIR

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CONFIDENTIAL

Feature at a Glance

Ease of implementation  some complexity
Geographic relevance  Global

Introducing: **Ability for product sourcing users to accept supplier quotes as contracted or estimated prices without creating PIR**

Customer challenge

Users handling direct materials for sourcing often refer to the Material 360 page to get a complete snapshot on material pricing, suppliers, sourcing events, Purchasing Info Records (PIRs) and contracts.

To be able to update information in the Material 360 page with pricing details the sourcing users must trigger a PIR to SAP ERP from the sourcing event.

The challenge is - not every sourcing event needs a follow-on PIR, however, the users still wish to update the Material 360 page as estimated prices.

Meet that challenge with

SAP Ariba

SAP Ariba addresses this challenge by rolling out a new capability that allows sourcing users to update the Material 360 page from sourcing events:

1. As estimated prices without creating a PIR to SAP ERP
2. As contracted prices without triggering a PIR to SAP ERP
3. As contracted prices by triggering a PIR to SAP ERP

Experience key benefits

Enhanced product usability resulting in decreased efforts required to accept supplier quotes.

Solution area

SAP Ariba Strategic Sourcing Suite

Implementation information

This feature is ready for immediate use for all customers with the applicable solutions but requires **customer enablement** steps.

Prerequisites and Restrictions

The users should have the rights to access the Material 360 page and must belong to relevant groups. Refer to the release guide for additional details

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The screenshot shows the SAP S/4HANA Price Acceptance Details screen for PIR2. The interface includes a 'Save' button in the top right corner. Below the header, there are two tabs: '1. Price Acceptance Details' (active) and '2. Summary'. The 'Name' field contains 'PIR2'. The 'All Content' section displays a comparison table between 'Lightning Components' and 'PK Polymers' for the item '1 Handle Bar for Bicycle'. A dropdown menu is open over the 'Save pricing as' button, showing three options: 'Estimated price', 'Contracted price', and 'Contracted price and create PIR'. An arrow points from the text on the right to this dropdown menu.

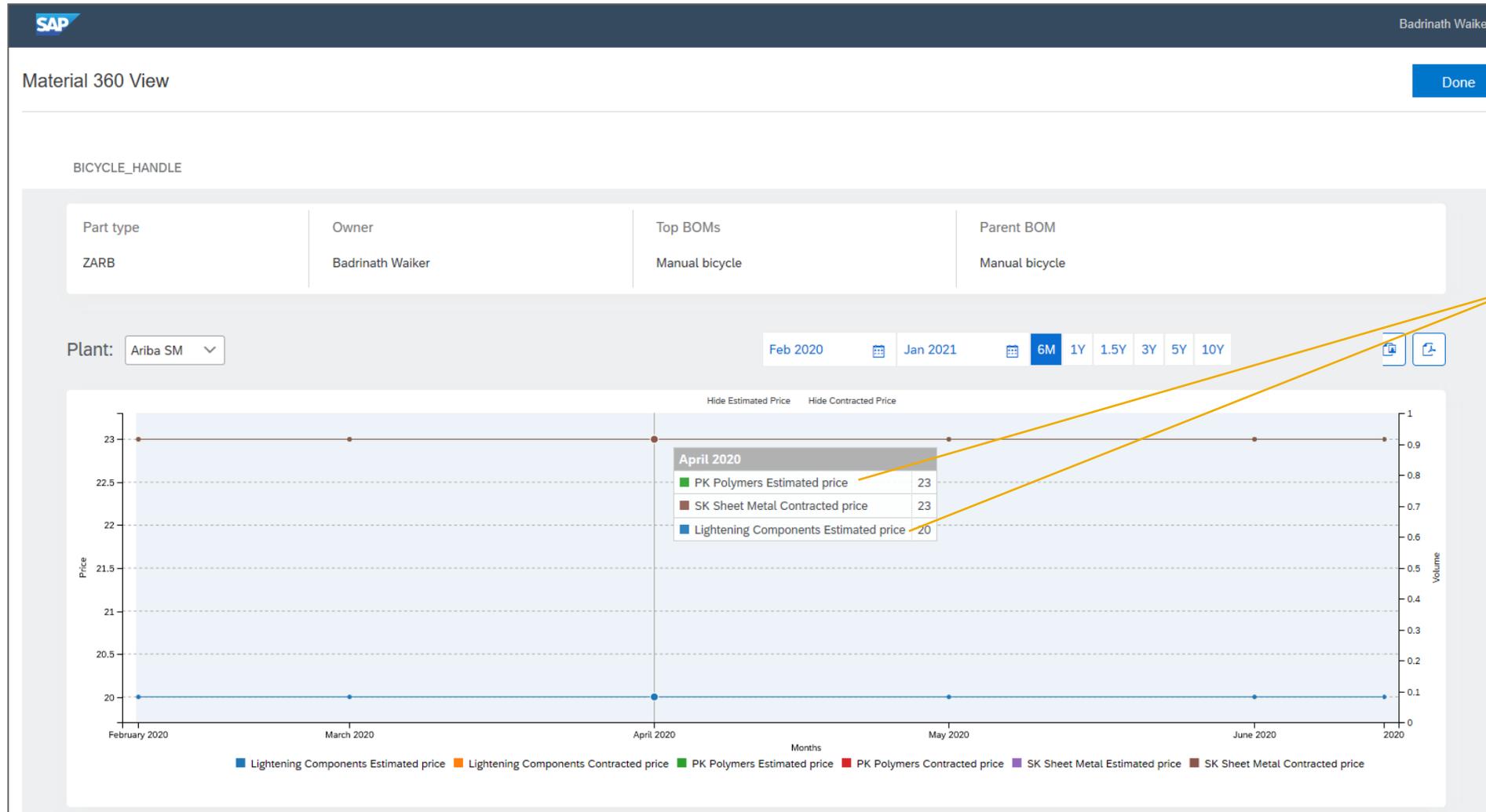
Name ↑	Lightning Components	PK Polymers
	Allocation	Allocation
▼ Totals		
1 Handle Bar for Bicycle	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Price:	\$20.00 USD (1)	\$23.00 USD (2)
Discount:	10%	8%
Quantity:	10 each	10 each
Extended Price:	\$180.00 USD Fx	\$211.60 USD Fx
Incoterm 2010 Code:	FCA	FAS
Mode of Transport:	Truck	ship
Lead time:	25	30

As the sourcing users create a price acceptance scenario from a sourcing event, now they have 3 new options:

1. Accept quotes as estimated prices without creating a PIR
2. Accept quotes as contracted prices without creating a PIR
3. Accept quotes as contracted prices and create a PIR to SAP ERP

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The accepted quotes now appear as **estimated prices** in the Material 360 view

Corresponding **sourcing event** will also be tracked in this view