



SAP Ariba 

Feature at a Glance

Adding quantity-based pricing in guided buying requests

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Feature at a Glance

Ease of implementation  High touch
Geographic relevance  Global

Introducing: Adding quantity-based pricing in guided buying requests

Customer challenge

The current guided buying capability did not allow customers to use a price unit quantity to be greater than 1.

Unit price was always expected to be for a quantity of 1.

This may not always be the case as certain catalog items have a unit price associated with multiple quantities (e.g. Unit price for 6 dozen).

Meet that challenge with SAP Ariba

With this feature, requests created in guided buying will now support quantity-based pricing of items.

Quantity-based pricing allows the unit price of an item to be based on a different price unit quantity than 1.

Guided buying requests use the new price unit quantity field for enhanced pricing calculation.

Experience key benefits

Customers may now define unit price for items with price quantity greater than 1.

Solution area

SAP Ariba Buying with guided buying capability
SAP Ariba Buying and Invoicing with guided buying capability

Implementation information

This feature is automatically on for all customers with the applicable solutions but requires **customer configuration**.

The following guided buying parameter needs to be enabled:
PARAM_ENABLE_PRICE_BASED_QUANTITY

Prerequisites and Restrictions

This feature is applicable to both 2NV and 3EN S/4HANA Cloud integration scenarios with guided buying.

Price unit quantity field added to the catalog for enhanced pricing calculations.

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The screenshot displays the SAP guided buying interface for 'Kemps 2% Milk - 2gal. Highlights Made with 37%'. The product page shows two 2-gallon jugs of milk. The price is listed as \$5.00 USD / 2.0 gallon (US), with an estimated price per gallon of \$2.50 USD. A callout box points to this price information, stating: 'Price unit quantity defined in this example is 2 gallons'.

The shopping cart section shows the following details:

Ship to	Charge to	Total Cost
3475 Deer Creek Palo Alto, CA 94304-1355 United States	GL Account (51600000 (GL1))	\$2.50 USD

Below the cart, the 'Items (1)' section shows the product details and pricing:

Quantity	Price	Amount
1 gallon (US)	5 USD	\$2.50 USD

The estimated price is \$2.50 USD.