



SAP Ariba 

Feature at a Glance

Quote expiration and reusability

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Feature at a Glance

Introducing: Quote expiration and reusability

Customer challenge

Price quotes provided by suppliers through an RFQ in guided buying had no expiration date. Therefore, a guided buying user could get a quote and use it in a request even after it had become invalid. Also the quote could be used only for one request.

This was a challenge, which resulted in issues around order fulfillment and invoicing.

Solution area

SAP Ariba Buying with guided buying capability
SAP Ariba Buying and Invoicing with guided buying capability

Meet that challenge with SAP Ariba

This feature allows suppliers to submit quotes in response to guided buying RFQs by specifying dates when the quotes expire and indicating whether they can be used in multiple requests.

New terms in the Guided Buying Quote template are available that allow suppliers to specify this information.

Implementation information

This feature is automatically on for all customers with the applicable solutions but requires **customer configuration**.

'Expiration date' and 'reusability' terms need to be configured in Guided buying quote template in SAP Ariba sourcing need

Ease of implementation

High Touch
Global

Geographic relevance

Experience key benefits

Suppliers now have better control over when a quote is valid, resulting in improved fulfillment of orders and fewer invoicing issues.

Prerequisites and Restrictions

Guided buying template in SAP Ariba sourcing must be configured correctly to allow for suppliers providing an expiration date and making the quote reusable.

Feature at a Glance

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Lead Time ▾
Tax ▾
Tax Description ▾
Shipping Terms ▾
Shipping Cost ▾
ShipTo ▾
Comment ▾
If required, attach a supporting file to your response ▾

2 Cost Terms Template ▾

Total Cost ▾
 Allow quote to be reused or not ▾
 Quote Validity Date ▾

Add ▾ Edit Delete

New terms in Guided buying quote template in SAP Ariba sourcing

Request for quote created Awaiting Quotes Quotes Received Accept Quote Requisition Created

RFO219 cathy RFQ does Quote xml care about dates Awarded Estimated price \$1,200.00 USD

Respond by date More ▾

Show Activity Log

Invited suppliers You have received 1 quote from invited suppliers Go to request: PR219

CathySupplier Preferred \$306.00 USD (Quote expires on Dec 30, 2018) Buy again

EPrint Technologies Preferred Sunnyvale, CA

Quote validity indicated with the expiration date
Reusability of the quote indicated with the fact that the item can be bought again within the expiration date