



Feature at a Glance

Support for pricing conditions as standard fields in purchase order and outline agreements

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CONFIDENTIAL

Feature at a Glance

Introducing: Support for pricing conditions as standard fields in purchase order and outline agreements

Ease of implementation  some complexity
Geographic relevance  Global

Customer challenge

While triggering Outline Agreements in SAP ERP either from awards in sourcing or from contracts, customization is required even though Ariba supports pricing conditions.

The pricing condition fields are treated as extrinsic fields and they need to be mapped appropriately in SAP ERP.

Meet that challenge with

SAP Ariba

SAP Ariba addresses this challenge by rolling out a new capability that allows the pricing condition terms to be intrinsic fields.

This feature introduces an intrinsic element in the outbound cXML documents to enable seamless integration of pricing conditions in purchase orders and outline agreements with SAP ERP through SAP Ariba Cloud Integration Gateway.

Experience key benefits

Enhanced product usability

Solution area

SAP Ariba Sourcing

SAP Ariba Contracts

SAP Ariba Strategic Sourcing Suite

Implementation information

To have this feature enabled, please have your Designated Support Contact (DSC) submit a **Service Request (SR)**.

Prerequisites and Restrictions

- Pricing conditions needs to be enabled in sourcing and contracts
- Supported only through CIG gateway
- Users need to belong to appropriate user groups, check the release guide for detailed information

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Pricing details for XBOX_DESC_004

Validity Period	Period Quantity	Volume	Price	Extended Price
01 Aug 2019 - 31 Mar 2020	2	To 1,000	\$4.00 USD	\$4,000.00 USD
		To 5,000	\$3.00 USD	\$15,000.00 USD
01 Apr 2020 - 31 Oct 2020	3	To 1,000	\$3.00 USD	\$3,000.00 USD
		To 5,000	\$44.00 USD	\$220,000.00 USD

Sourcing users may create pricing conditions and receive quotes from suppliers

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The screenshot shows a software interface with a navigation bar at the top containing 'Overview', 'Content', 'Suppliers', 'Log', 'Scenario', and 'Award'. Below the navigation bar, there is a section for 'Pricing trends' with a sub-section 'All Content' and a 'filter' dropdown. A table displays pricing data with columns for 'Name', 'Initial Price', 'Reserve Price', and 'Javatec.com Price'. The table includes rows for 'Totals', 'Introduction', 'Commercial Terms', 'Pricing', and 'XBOX_DESC_004'. A context menu is open over the 'XBOX_DESC_004' row, listing various actions such as 'Edit', 'Excel Export', 'Print Event Information', 'View Translations', 'View Publish Approval Task', 'Add to Watched Projects', 'Delete', 'Download All Supplier Attachments', 'Send Quotes to External System', 'View Draft Version', 'View Published Version', 'View Change History', 'Disable Automatic Event Notifications', 'Support Admin Functions', 'Reschedule For Next Data Pull', and 'Debug Mode'. The 'Send Quotes to External System' option is highlighted with a red box.

Name ↑	Initial Price	Reserve Price	Javatec.com Price
▼ Totals ▼	Extended Price: + \$20.00 USD		\$20.00 USD
1 Introduction ▼			
2 Commercial Terms ▼			
3 Pricing ▼			
4 XBOX_DESC_004 ▼	Less... - View pricing conditions		View pricing condition
XBOX_DESC_004			
Quantity:	5 each		5 each
Extended Price:	View pricing conditions Fx ▼	Fx ▼	View pricing condition
Savings:	\$0.00 USD (0.00%) Fx ▼		\$0.00 USD (0.00%) Fx ▼
Discount Amount:	View pricing conditions		View pricing condition

Users may compare and send quotes to external systems that are pre-configured

Pricing conditions will now be included as standard fields

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```
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  <ValidityPeriods>
    <ValidityPeriod to="2020-03-31" from="2019-08-01">
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        <ConditionType name="PRICE">
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          </CostTermValue>
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            <Scale to="1000">
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                <Money currency="USD">4.00</Money>
              </CostTermValue>
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            </Scale>
          </Scales>
        </ConditionType>
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          <Scales scaleBasis="quantity" scaleType="To">
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            </Scale>
            <Scale to="5000">
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              </CostTermValue>
            </Scale>
          </Scales>
        </ConditionType>
      </ConditionTypes>
    </ValidityPeriod>
  </ValidityPeriods>
</PricingConditions>
```

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The outbound cXML from CIG holds the pricing condition terms as intrinsic field that need no more customization in SAP ERP