



Feature at a Glance Unit price change indicator in service orders

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Introducing: Unit price change indicator in service orders

Customer challenge

In some business environments, buyers allow suppliers to modify the unite price for line items coming from the service purchase orders or contracts in service sheets and invoices. Buyers can send service orders to Ariba Network from their backend procurement system (such as SAP ERP or SAP S/4HANA) where the purchase order cXML document includes line item control keys that allow unit price changes by suppliers.

Previously, suppliers could not identify if they were allowed to change unit prices in service orders.

Meet that challenge with

SAP Ariba

Now, if buyers specify that the unit price is editable in service orders, suppliers can identify the unit price change control keys on the service orders. Suppliers can then change the unit prices in service sheets and invoices, which documents include information of the change.

The service entry sheet related reports and logs now include an additional column which indicates whether unit price changes are allowed for each service order.

Experience key benefits

This feature allows a more collaborative process between buyer and supplier in agreeing a price for a service.

Solution area

Ariba Network
SAP Ariba Commerce Automation
SAP Ariba Commerce Automation Membership

Implementation information

This feature is **automatically on** for all customers with the applicable solutions and is ready for immediate use.

Prerequisites and Restrictions

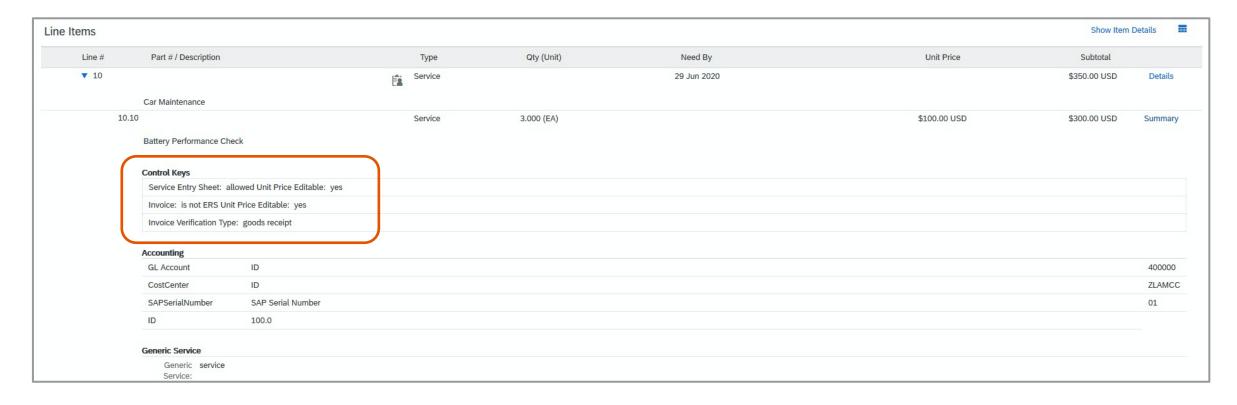
With this release, the Buyer administrators are responsible for implementing a customization of the integration of their ERP with Ariba Network in order to send the unitPriceEditable attribute with its value in the cXML Purchase Order document

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Supplier user interface changes

If buyers allow unit price change, on the service order page, Ariba Network displays new **Unit Price Editable** control keys for both the invoice and the service entry sheets. The control key indicates whether changing the unit price is allowed or not.

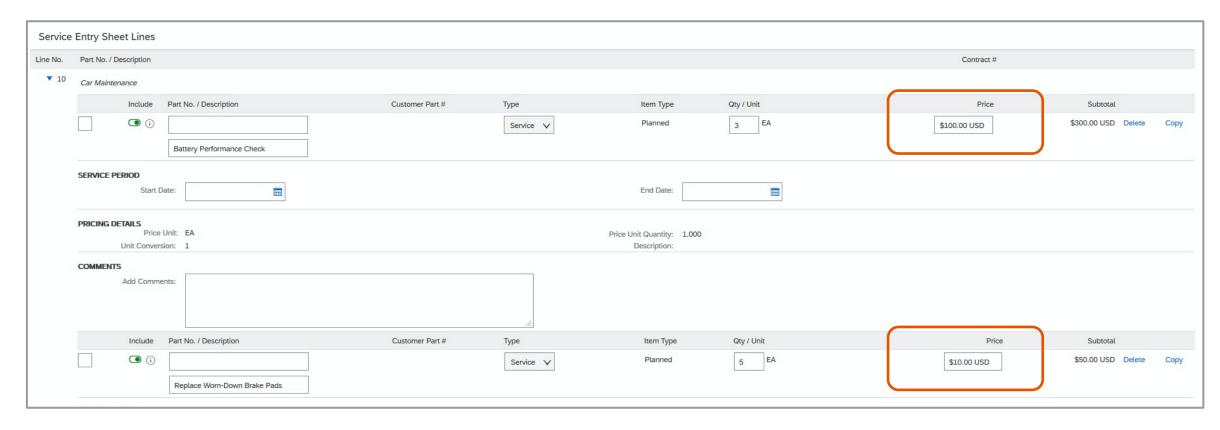


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Introducing: Unit price change indicator in service orders

Supplier user interface changes

If buyers allow unit price change, on the service entry sheet and the invoice page, Ariba Network allows the use to edit the unit price.



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Buyer administrator changes

To indicate to the supplier if the unit price change is allowed for invoice or service entry sheets, the buyer needs to update a new unitPriceEditable attribute under the ControlKeys element in the cXML structure of the purchase order in their backend procurement system (such as SAP ERP, SAP S/4HANA, or SAP Ariba Buying and Invoicing). The cXML document now includes the unitPriceEditable attribute for both the SESInstruction and InvoiceInstruction elements.

Note: with this release, the Buyer administrators are responsible for implementing a customization of the integration of their ERP with Ariba Network in order to send the unitPriceEditable attribute with its value in the cXML Purchase Order document.

Reminder: value ="allowed" in the SESInstruction element indicates that the SES is expected.

Sample cXML code:

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Buyer administrator changes

Note that Ariba Network fails the service order under the following combinations of values:

Scenario 1:

| | In Invoice | In Service Entry Sheet |
|---|------------|------------------------|
| Buyer allowed changes to the unit price | Allowed | Did not allow |
| Supplier modifies the unit price | No | Yes |

Scenario 2:

| | In Invoice | In Service Entry Sheet |
|---|---------------|------------------------|
| Buyer allowed changes to the unit price | Did not allow | Allowed |
| Supplier modifies the unit price | Yes | No |

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