



Dear Valued Supplier,

We are pleased to announce a new initiative to streamline our procurement and accounts payable processes. Top Glove is partnering with SAP Ariba to fulfil our vision towards having paperless processes. This new initiative will entail real time data, drive cost savings, improve efficiency, transparency and support a reliable supply chain. Since 1996, Ariba has been transforming the global procurement landscape for businesses of all sizes and we are excited to be working with you on this new platform.

Conducting business on the Ariba Network for future transactions will be required and your Purchase Orders(PO) will soon be transmitted using this platform. One of the reasons why we selected SAP Ariba is to bring our suppliers the benefits of real-time PO delivery, use of online catalogs and potential business opportunities on the Ariba Network.

Suppliers new to the Ariba Network generally start transacting for free, although it may also depend on the volume of transactions performed. Based on the type of your account subscription, if you exceed the amount of transactions stated on the Network (across all customer relationships), you may be eligible for fees. However, we believe that any potential fees incurred will be offset by the many benefits of the Ariba Network. To learn more please visit [SAP Ariba Subscriptions and Pricing](#).

We believe this shift will strengthen our business relationship and allow for more robust collaborations and purchasing capabilities. If you are not the correct recipient or have questions regarding this platform, please feel free to contact the Top Glove Supplier Enablement Team at [tgeprocurement@topglove.com.my](mailto:tgeprocurement@topglove.com.my)

Kind regards,

*Top Glove Procurement Team*