

#### SAP Ariba /

# Feature at a Glance

Scoring and Score Banding in Modular Supplier Management Questionnaires

David Leonard, SAP Ariba Target GA: November, 2019

CONFIDENTIAL



#### Feature at a Glance

Introducing: Scoring and Score Banding in Modular Supplier Management Questionnaires

#### **Customer challenge**

SLP introduces a feature previously available in our legacy SIPM solution – scoring. In the updated context of SLP the modular questionnaire needed scoring capabilities to support decision making and evaluation activities.

# Meet that challenge with SAP Ariba

This feature introduces scoring and scoring bands for modular supplier management questionnaires. Scoring applies a uniform, template-driven standard of judgment to the answers in each questionnaire. Each score falls within a scoring band, or grouping of scores. Score banding provides approvers and stakeholders with clear guidelines for interpreting those answers.

#### **Experience key benefits**

Quickly evaluate compliance by looking at the scores and associated banding label and color.

Apply one band category across the questionnaire or if needed apply different sets of band categories across the questionnaire.

#### Solution area

SAP Ariba Supplier Lifecycle and Performance (SLP), SAP Ariba Supplier Information and Performance Management (SIPM) new architecture

#### Implementation information

This feature is automatically on for all customers with the applicable solutions but requires **customer configuration** (in the applicable Modular Questionnaires).

#### **Prerequisites and Restrictions**

Feature only available with Modular Supplier Management Questionnaires

Scoring not supported in Repeatable Sections

#### Feature at a Glance

Introducing: Scoring and Score Banding in Modular Supplier Management Questionnaires

#### **Detailed feature information**

- Scoring is defined in the Modular Questionnaire Template, where template creators define pre-grades, importance, and weights for questions in their questionnaire(s)
- When the questionnaire response is submitted SLP calculates the score for each answer, rolling the scores up into any applicable section scores, and then into an overall questionnaire score
- Each score or groupings of scores fall within a scoring band. Next to each score a colored dot indicator provides a visual representation of the band into which the score falls. A mouse-over of the colored dot indicator will display the band name and score range
- Scoring applies a uniform, template-driven standard of judgment to the answers in each questionnaire, and score banding provides approvers and stakeholders with clear guidelines for interpreting those answers
- Both the scoring itself and the scoring bands are configurable, allowing administrators to define different types of scoring bands for different questionnaires, or for different sections within the same questionnaire
- The bands are applied to the Total Score, Sections, and Sub-Sections

NOTE: Scoring and scoring bands are only available in modular supplier management questionnaires. They are not available in any other type of supplier management questionnaires.

### **Configuration** Step 1: Specify Evaluation Type for Questionnaires

In Site Manager > Data Import / Export find the Questionnaire Type task and export the file using the Export tab. In the resulting csv file specify the EvaluationType for the Questionnaires that need to be scored.

▼ Site Manager	Data Impo	ort/Export							
Data Import/Export Scheduled Tasks Front Door Migration	Exclamation ma	rks (!) indicate tasks that completed with e ta Dictionary	rrors or warnings. Refresh the screen to sh	ow current status.					
User Sessions	Search Filters:								
Integration Manager		Task Name:			s	Search List All			
Master Data Manager	► Master Data Manager								
Supplier and Customer Manager	Import	Export Web Service Status							
▼ User Manager									
Users	Import					Refresh Status			
Groups Organizations	Tasks †		Integration Toolkit Names	Status	Last Imported				
Data Import/Export	Import Questio	onnaire Types 🕕		Completed	04/09/2018 09:02:59 AM	Import			
Delegations Business Contacts	Import Translat	tions for Questionnaire Types 🕕		Completed	01/08/2018 02:30:40 PM	Import			
Business Contact Groups									

#### Step 1 Cont'd: Specify Evaluation Type for Questionnaires

Evaluation Type is a newly added column to Questionnaire csv. By specifying the Evaluation Type the system can identify the questionnaires that will use scoring.

- The file header contains Unique Name, Name, Evaluation Type and Description.
- Unique Name and Name (as before) are mandatory.
- Supported values for Evaluation Type: Graded, NonGraded, null, or blank.

_											
	A	В		C	D						
1	UTF-8										
2	Description	<ul> <li>EvaluationType</li> </ul>	3	Name 🔹	UniqueName 🔹						
5	Anti Corruption	NonGraded		Anti Corruption	Anti Corruption						
6	Asset Management Policy	Graded		Asset Management Policy	Asset Management Policy						
8	Automation Questionnaire	NonGraded		Automation Questionnaire	AutomationQ						
9	BCM Plan	NonGraded		BCM	BCM						
10	BCM Internal	NonGraded	BCM Internal BCM Internal		BCM Internal						
11	Baseline Systems Management Policy	NonGraded		Baseline Systems Management Policy	Baseline Systems Management Policy						
13	Questionnaire for Supplier code of Conduct	NonGraded		Code of Conduct	COC						
16	Questionnaire for Corporate Responsibility	NonGraded		Corporate Responsibility	CR						
17	Category	NonGraded		Category	Category						
18	Change Management Policy	NonGraded		Change Management Policy	Change Management Policy						
19	Cloud Capacity Management Policy	NonGraded		Cloud Capacity Management Policy	Cloud Capacity Management Policy						
20	Compliace	Graded		Compliace	Compliance						
23	Questions related to Health and Safety standards	NonGraded		Environmental Health and Safety	EH						
26	Factory Blocking MQ	NonGraded		Factory Blocking MQ	Factory Blocking MQ						
28	Finance stability	Graded		Finance stability	Finance stability						
30	Different varieties of food	NonGraded		FoodType	Food						
31 GDPR		NonGraded		GDPR	GDPR						

#### **Step 2: Define Scoring Band Categories**

- Define all scoring band categories to be used in the Modular Questionnaires
- In Site Manager > Data Import / Export find the Export Scoring Band Categories task
- Name and UniqueName are mandatory. Name is the Scoring Band display name.

Data Import/Export							
Exclamation marks (!) indicate tasks that completed with errors or warnings. Refresh the screen to show current status. Download Data Dictionary							
Search Filters: Task Name:							
Import Export Web Service Status							
mport							
Tasks † Integration Toolkit Names							
Import Scoring Band Categories (i)							
Import Scoring Band Category Translations (i)							

۱ ۶		<b>ڻ</b> ة	» 🤹	C:\Use	C:\Users\I836346\Downloads\SN ▼				<ul> <li>SMBandCategoryExport (2).csv</li> </ul>				
F	ile	Home	Insert	Page La	yout	Formulas	Data	Revi	iew Vie	ew PD	F-XChange	e V6	
P	aste	★ ▲	Calibri <b>B</b>	ΙL	- 11 ] -	• A•	A <sup>*</sup> A •		=	- 8	}- ■ <u>→</u> ■	ab c≁	
	Clipboa	rd 🗔			Font		G.			Alignment	:		
B1	B17 $\checkmark$ : $\times \checkmark f_x$												
		А		В		С		D	E	F	G		
1	UTF-8												
2	Descri	ption		Name		UniqueNa	ame						
3	Anti Co	orruption		Anti Corru	uption	AC							
4	Audit			Audit		Audit							
5	catego	ory1		Code of C	Conduct	COC							
6	catego	ory for cert	tificates	Certificat	es	Certificate	e						
7	7 Compliance Compliance		ce	Complian	ce								
8	8 Finance Finance			Fin									
9 Legal Legal			Legal										
10	Quality	y based		Quality		QA							

#### **Step 3: Define Scoring Bands**

- In Site Manager > Data Import / Export > Export Scoring Bands
- For each Band Category define the scoring bands (labels and colors). BandCategory.UniqueName, Color, Name (display name), and Unique.Name are all mandatory

Deta Impert/Event		6	<b>.</b> •	<b>ڻ</b> ر	<u>۶</u>	<ul> <li>C:\Users\</li> </ul>	\1836346\1	Downloads\SN	• =					SMBan	dExport (2)	.csv - Ex	cel
Data Impol/Export		Fi	ile	Home	Insert	Page Layo	out Fa	ormulas D	ata Rev	iew \	'iew P[	DF-XChange V6	🛛 Tell	me what	you want t	o do	
Exclamation marks (!) indicate tasks that completed with errors or warnings. Refrest Download Data Dictionary	n the screen to show current status.	Pa	aste	& ⊪ ∙	Calibri	7 11	• 11 •	A A	Ξ	Ξ	= 8	ŷ∗ ab c¢	G	ieneral	)/	€.0	.00
Search Filters: Task Name: Scoring Band		A35	Clipboard	d G	×	I <u>U</u> F √ f <sub>x</sub>	• 📺 •		* <u></u>	=	Alignmen	nt	т <u>я</u>	¢ , ;	∕o ♥ Number	.00	<b>→.0</b>
Import Export Web Service Status		1 2 9	UTF-8 BandCa Complia	A ategory.U ance	niqueNar	ne J Colo Red	B or 💌	Description	ompliance	Name Failed	D	UniqueName     Comp failed	<b>v</b>	F	G	Н	
Import	Integration Tabilit Names	10 11 12	Complia Complia Complia	ance ance ance		Gree Orar Yello	en nge ow	bands for C bands for C bands for C	ompliance ompliance ompliance	Passed Poor Satisfa	ctory	Comp_passed Comp_poor Comp_satisf					
Import Scoring Bands (i)	Integration 1001kit Names	14 16 17 18	Legal Legal Audit			Red Red Gree Gree	en en	bands for L bands for L bands for L	egal egal udit	Failed Failed Passed Passed		LG_Failed LG_Passed Passed					
Import Scoring Band Translations		19	Audit Audit			Orar Yello	nge ow	bands for A bands for A	udit udit	Poor Satisfa	ctory	Poor Satisfactory					

#### Step 4: Define Modular Questionnaire Template with Scoring

- As a Template Creator go to Administration > Templates and edit or create a Modular Questionnaire Template •
- In Overview > Edit Properties, select the Questionnaire Type •
- If the Questionnaire Type is Graded, then select the Band Category to be used •

Step 1: Edit Prop	erties	Step 2: Sele	ect Questionnaire Type	Step 3: Select Band Category to be used				
Actions - Suaaeste	ed step	Questionnaire Type: *	(no value)		Questionnaire Type: *	Compliace	$\sim$	
Template		Type of Questionnaire Evaluation:	AC Questionnaire	$\sim$	Type of Questionnaire Evaluation:	Graded		
View History	hases	Commodity:	Audit		Band Category: *	(no value)		
Edit Properties	olders	Regions:	Flactory Blocking		Band Score Range: *	Certificates	20	
Publish	ocume	Departments:	Compliace		Enable Section Level Band: *	Code of Conduct Audit		
Revert	Fodo" t	Applicable to direct Material: *	Q Search more		Commodity:	Compliance		
Export Template	iv cond				Regions:	Legal		
Display	=vit to				Departments:	Q Search more		
Compact View 9. Pu	push the						ſ	

#### © 2019 SAP SE or an SAP affiliate company. All rights reserved. | CONFIDENTIAL

### **Configuration** Step 4 Cont'd: Define Modular Questionnaire Template with Scoring

For your selected Band Category, define the numeric Scoring Ranges for each band

#### Step 4: Define Score Range : From and To values for Band Category

Questionnaire Type: *	Compliace		$\checkmark$					
Type of Questionnaire Evaluation:	Graded							
Band Category: *	Compliance	Compliance 🗸						
Band Score Range: *	Band	Score From	Score To					
	Failed	0.00	0.00					
	Passed	0.00	0.00					
	Poor	0.00	0.00					
	Satisfactory	0.00	0.00					
Enable Section Level Band: * Yes No								

#### "Score To" value is "not inclusive"

Band Score Range: *	Band	Score From	Score To		
	Failed	0.00	55.00		
	Passed	80.00	100.00		
	Poor	55.00	70.00		
	Satisfactory	70.00	80.00		

### **Configuration** Step 4 Cont'd: Define Modular Questionnaire Template with Scoring

Step 5: Enable Section Level Band (Optional)

Questionnaire Type: *	Compliace		$\vee$				
Type of Questionnaire Evaluation:	Graded						
Band Category: *	Compliance						
Band Score Range: *	Band	Score From	Score To				
	Failed	0.00	55.00				
	Passed	80.00	100.00				
	Poor	55.00	70.00				
	Satisfactory	70.00	80.00				
Enable Section Level Band: * O Yes No							

- Set the parameter "Enable Section Level Band"
- When this value is set to No, the bandings defined in the Overview will be applied to the Overall Total Score and Section Level Scores
- When this value is set to Yes, you must define bandings for each of the Sections in the Questionnaire (the Overview is used for the Total Score only)

### Step 4 Cont'd: Define Modular Questionnaire Template with Scoring

Edit Section								
Use sections to organize your content. They are similar to folders or directories.								
2 - Security & Risk Management								
Name: *	Security & Risk Management							
Description:	$\blacksquare  \mathbf{B}  I  \mathbf{U}  \models  \models  -size -  \blacksquare  -font -  \blacksquare  \mathbf{A}  \underline{\diamond}  \mathcal{P}$							
Visible to Participant:	Yes 🗸 i							
Team Access Control:	(no value) View Details (i)							
Band Category:*	Security & Risk Management							
Band Score Dange: *								
Danu Score Range.	Band Score From Score To							
	Failed         0.00         70.00							
	Passed 70.00 100.00							
Visibility Conditions:	(none) (i)							

- If the "Enable Section Level Band" parameter is set to Yes, you must define bandings for each of the Sections in the Questionnaire
- The banding defined in Overview is used for the Total Score only

### Step 5: Questionnaire Rules

- Select "Yes" on Enable Scoring on Participant Responses
- Choose Scoring Type: Percent Based Scoring



# **Configuration** Step 6: Define Questionnaire Scoring

- 1. Select Scoring in the Display chooser
- 2. Define Pre-Grading
- 3. For Questions
- 4. For Section Weights
- 5. For Question Importance

mum points for content: 100	Customize All Content [filter],	Display: Scoring V Update
e		Weight Importance Target Grade Overall % Pre-grad
Totals		100 % 100%
1 Compliance Section I		<b>4</b> 50 <b>5</b> %
1.1 Q1		1 🗸 % 25% Yes
Value	Grade	
Does not meet expect	tations 0% V	
Partially meets expect	tations 50% V	
Exceeds expectations	s 90% 🗸	
		3
1.2 Q2		1 🗸 % 25% Yes
Value	Grade	
From 0 to 5	100% 🗸	
From 6 to 10	60% 🗸	
From 11 to 20	25% 🗸	
Construction II		
2 Compliance Section II		50 % 30%
2.1 Area 1		25 % 12.5%

# Usage

# Reviewing and Approving Modular Questionnaires with Scoring

• Bandings are applied to Total Score, Section and Sub-Section Scores

SAP Ariba	Gonts Ein Page Revent Erweitstein (CC)	Acting as: Chad Noll(Stop) Customize Q 🖶 🗊 Help 🕶 Super User 🖷					
HOME SOURCING SUPPLIE	R MANAGEMENT MORE	Recent					
< Back							
Compliance	Score: 65.00 •	Pending Approval	æ	Approval for Compliance		Score: 65.00 🔴	Request Additional Info Deny Approve
Supplier Dover	Category All Commodities, Food and bever			Supplier Dover	Category Started All Commodities, Food and bever November 15, 2018		
Contact Super User devnull@devmail.ariba.com	Region All			Contact Surger Liser	Region All		
Chad Noll	All			devnull@devmail.ariba.com	P84		
Last Updated 11/15/2018	Questionnaire Type Compliance			Owner Chad Noll			
Expires On No Expiry							
				> Process Flow			
> Process Flow		Advanced view		Supplier questionnaire			
Supplier questionnaire				Questionnaire	Response		Score
Question	Response	Score					
✓ 1 Compliance Section I		55.00 🔴		> 1 Compliance Section I			55.00 🔴
1.1 Q1	Partially meets expectations	50.00		✓ 2 Compliance Section II			75.00 💛
1.2 Q2	From 6 to 10	60.00		> 2.1 Area 1			00.00 🛑
✓ 2 Compliance Section II		75.00 Switchercoc (75.80)					
✓ 2.1 Area 1		00.00		> 2.2 Area 2			100.00 •
2.1.1 Question X	50,000,000	00.00	4			~	
✓ 2.2 Area 2		100.00 ●					
2.2.1 Question Y	Yes	100.00					