



# Feature at a Glance

**Supplier network registration; mandatory category & location selection for SAP Ariba Supplier Lifecycle and Performance and SAP Ariba Sourcing invitations**

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## Feature at a Glance

Ease of implementation  Low touch / simple  
Geographic relevance  Global

# Introducing: **Supplier network registration; mandatory category & location selection**

## Customer challenge

When buyers invite suppliers from SAP Ariba Supplier Lifecycle and Performance (SLP) or SAP Ariba Sourcing, the supplier user creating the (free standard) supplier account on Ariba Network often skips selecting the product/service categories and ship-to locations as part of their profile as both are not mandatory fields. This makes it harder for other buyers to search/discover these suppliers, and also does not enable Ariba Discovery to match posted leads to the supplier. Both scenarios result in missed business opportunities for the supplier.

## Meet that challenge with **SAP Ariba**

This Ariba Network release makes category and ship-to location selection mandatory for new account creation on Ariba Network for registrations initiated from SAP Ariba SLP or SAP Ariba Sourcing. Only minimal category/location selection is needed, and the supplier admin can always later update/expand these selections.

Note that these two fields used to be mandatory up to 2015, when they were made optional. This feature reverts back to pre-2015 network behavior.

## Experience key benefits

A few clicks from a supplier user to fill out at least one relevant product/service category and one ship-to location results in a richer supplier profile, which is searchable and visible to thousands of buyer users on Ariba Network and in all Ariba buying applications. It makes it easier for buyers to search, and therefore for suppliers to be found.

This feature increases the possibility of a supplier to be matched for Discovery postings ("leads"), therefore increases revenue opportunities.

## Solution area

Ariba Network supplier registration.

This feature only affects net-new Ariba Network supplier registrations initiated by SAP Ariba SLP or SAP Ariba Sourcing invitations.

## Implementation information

This feature is automatically on for all customers with the applicable solutions and is ready for immediate use.

## Prerequisites and Restrictions

None.

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The screenshot displays the SAP Ariba Sourcing account creation interface. The form is divided into several sections: 'Create account', 'Company information', 'User account information', and 'Tell us more about your business'. A red box highlights the 'Create account' header and a warning message: 'Please correct the fields marked in red'. Another red box highlights the 'Product and Service Categories' and 'Ship-to or Service Locations' fields, which are marked as mandatory with red error messages: 'You must provide at least one product and service category' and 'Must select a ship-to or service location.' A callout box on the right explains that during standard account registration, selection of at least one product/service category and ship-to location is mandatory, otherwise a warning message will show and the user cannot complete the account creation process. The form includes fields for email, username, password, language, company name, address, city, state, zip, name, and tax ID. It also features checkboxes for 'I have read and agree to the Terms of Use' and 'I have read and agree to the SAP Ariba Privacy Statement'. The bottom of the page contains the SAP logo, 'THE BEST RUN' slogan, and footer text including 'SAP Ariba Privacy Statement', 'Security Disclosure', 'Terms of Use', and '© 1996-2019 Ariba, Inc. All rights reserved.'