



Feature at a Glance

Multiple currencies in alternative bids

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Feature at a Glance

Introducing: Multiple currencies in alternative bids

Ease of implementation



Low touch / simple

Geographic relevance



Global

Customer challenge

Currently participants submitting an alternative bid have to use the same currency that was chosen for the line item in the primary bid.

Meet that challenge with SAP Ariba

This feature enables event participants to select the currency from a defined currency list when submitting alternative bids via the user interface and when importing alternative bids from an Excel document.

Experience key benefits

- Buyers receive more bids and gain by defining currencies to hedge against currency market risks
- Suppliers can submit more bids by selecting multiple currencies in alternative bids and leverage their global strengths

Solution area

SAP Ariba Sourcing
SAP Ariba Strategic Sourcing Suite

Implementation information

To have this feature enabled, please have your Designated Support Contact (DSC) submit a **Service Request (SR)**.

Prerequisites and Restrictions

Prerequisites: None

Restrictions: Multiple Currency information for alternative bids is not included in:

- Award data sent to an external system using the "RFQ and award integration with SAP Ariba Sourcing feature" (in QuoteMessage documents).
- Award data sent by the "External approval API for sourcing and supplier management" feature.
- Award data created by clicking Excel Export from the Award tab of an event.

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Template Bidding Rules to be Enabled

1. Set selection on rule, Can participants create alternative responses to “Yes”
2. This exposes the rule, Can participants create alternative pricing, which should also be set to “Yes”

Bidding Rules

Use transformation bidding format:

☐ Yes ☒ No ⓘ

Bid Guardian percentage:

ⓘ

Allow owner to change bid improvement rules at the lot level:

☒ Yes ☐ No ⓘ

Enable scoring on participant responses:

☐ Yes ☒ No ⓘ

Delegated ▾

1

Can participants create alternative responses?

☒ Yes ☐ No ⓘ

Hidden ▾

2

Can participants create alternative pricing?

☒ Yes ☐ No ⓘ

Hidden ▾

Can participants create bundles?

☐ Yes ☒ No ⓘ

Hidden ▾

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Template Currency Rules to be Enabled

1. Set selection on rule, Allow participants to select bidding currency to “Yes”
2. This exposes the rule, Show currency exchange rates to participants, which may also be set to “Yes”

Currency Rules

1

Allow participants to select bidding currency:

☒ Yes ☐ No i

L Delegated ▾

2

Show currency exchange rates to participants:

☒ Yes ☐ No i

L Delegated ▾

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Buyer user interface changes

There are no buyer user interface changes. If this feature is configured for an event, an event administrator can use the existing Actions Toggle Bid Currency menu option on the Contents, Scenario, and Award tabs to toggle values shown for monetary terms. The display toggles between the following values:

- Value in the event currency (this is the default behavior). For example, \$102.10 USD.
- Bid currency, followed by a tilde (~) and the value converted to the event currency. For example, in an event using the event currency US dollars (USD), a bid for 150 Canadian dollars (\$150 CAD) is shown followed by its value converted to US dollars (\$102.10 USD): \$150 CAD ~ \$102.10 USD.

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Supplier user interface changes

If this feature is configured for an event and a participant chooses to submit an alternative bid, the Select Alternative Items dialog box now includes the following additional fields:

- Bidding Currency
- Use a different currency for different lots

If the participant checks Use a different currency for different lots, each item or lot has an additional Currency field. By default, each Currency field is set to the currency selected in the Bidding Currency field.

Participants submitting alternative bids from Excel documents can specify the ID for the bid currency (such as USD or EUR) in the existing Currency column and the value for the Price and other monetary terms in the bid currency.

Select Alternative Items

Enter a name for the alternative response, select the items you want to include, and click OK to add the items to the alternative response. An Alternative Pricing [More](#)

Alternative Name: TP-Alt 1

Bidding Currency: US Dollar

☒ Use a different currency for different lots

Name	Currency
1 Security Cameras	Yuan Renminbi
2 Security Camera Waterproof Covers	European Union Euro

OK Cancel

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Supplier user interface changes

Alternate Bids are displayed in a different currency

Doc3303084 - Multi-Currency Alternative Bids RFP

Time remaining in open bidding
00:19:05

PrimaryTP-Alt 1

All Content

Name ↑	Rank	Price	Quantity	Extended Price
1 Security Cameras Less... <input type="text"/> 4k Cameras for Security Surveillance	<input type="text"/>	*7,657.28 CNY	100 each	765,728.47 CNY
2 Security Camera Waterproof Covers Less... <input type="text"/> Waterproof Dome Covers for Security Cameras	<input type="text"/>	*€221.29 EUR	100 each	€22,129.76 EUR

Decrement selected items by %
 (*) indicates a required field

Pricing ▼Sync Primary Bid

Submit Entire Response

Update Totals

Reload Last Bid

Save

Compose Message

Excel Import

Alternative ▼