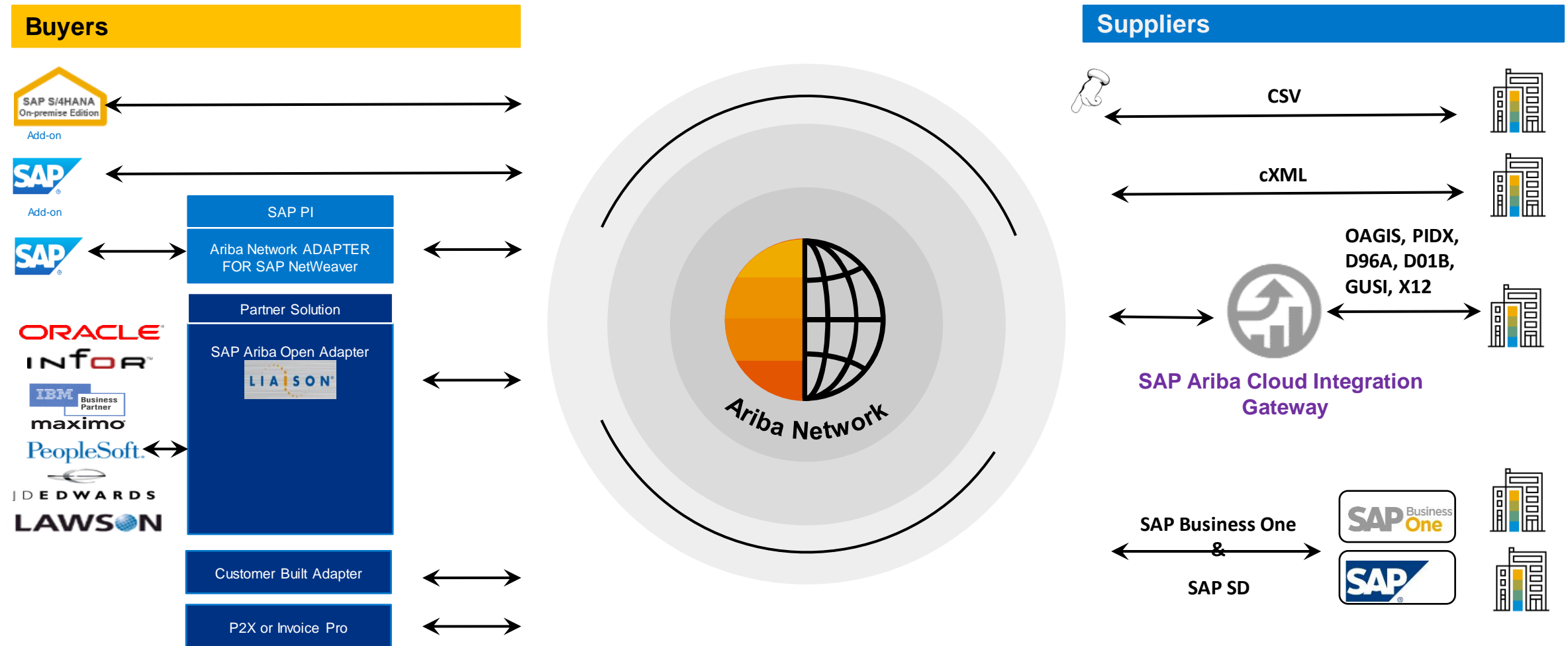


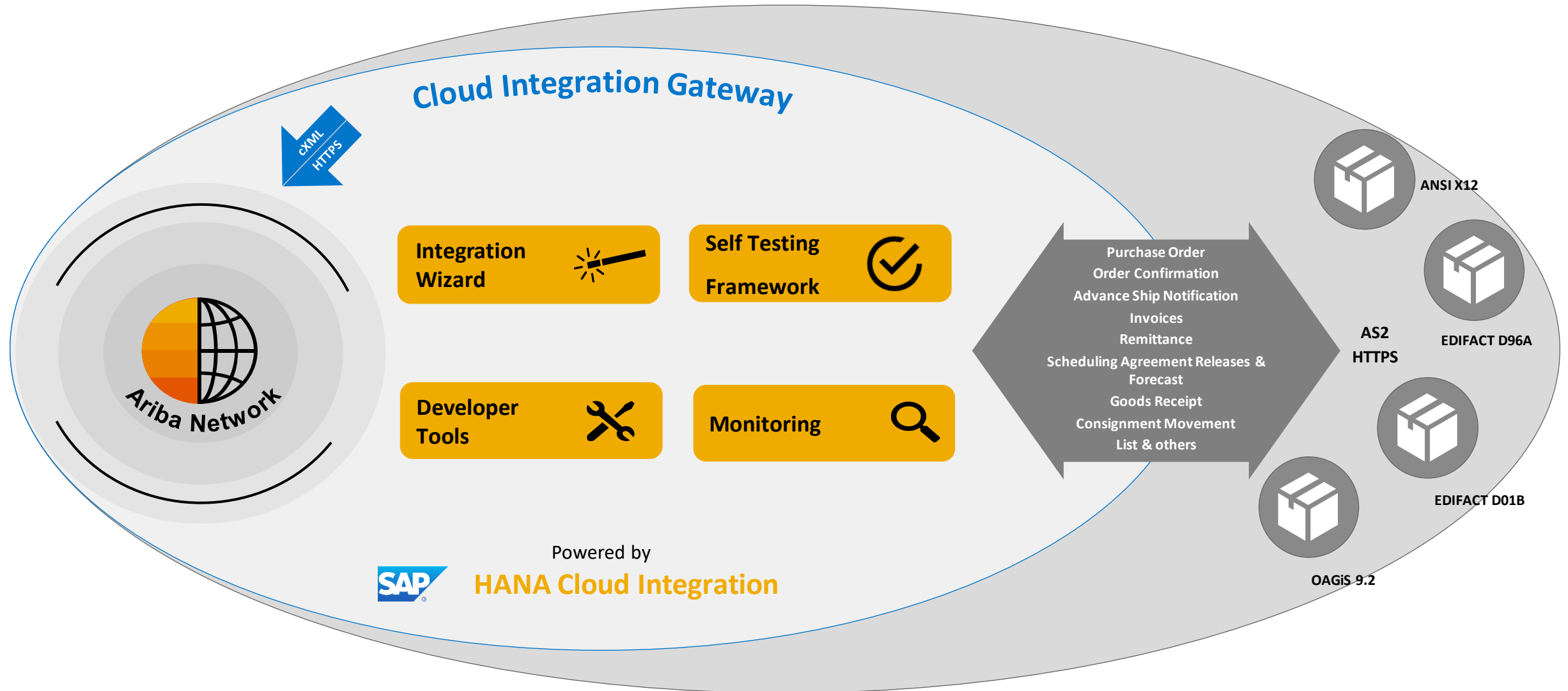
The What - Seller Integration



The What - Seller Integration Methods Overview



The What – Cloud Integration Gateway



The Why - Benefits to our customers (buyers and sellers)

Reduces Procure-to-Pay cycle time

Faster processing of documents, real-time system-to-system

- 75% order processing productivity gains via integration
- Minimize delays in securing payment



Efficient management of business transactions

Reduced cost for resources to POFlip at high volumes

Reduced invoice inquiry by exchanging real-time Invoice status via Ariba Network



Increased transaction accuracy

No human entry errors results in reduction of disputes

- Increased accuracy by 45-60%



Improve customer retention, integration is "stickier"

Strengthen relationship between buyer and supplier



The When & How

8 to 12 weeks



Plan – wk 1

Design – Wk 2

Build – Wk 3

Test – Wk 6

Deploy – Wk 11

GoLive – Wk 12

Kick-Off Meeting

Define:

- Transaction scope and requirements
- Catalog Scope
- Project plan
- Project team and resources

Configurations

Confirm:

- ANID set-up
- Relationship established

Define:

- Supplier's technical solution
- Test plan Identify test scenarios

Supplier Development

- Supplier sets connectivity
- Supplier perform Dev and QA map testing
- Supplier submit sample integrations documents for validation by SAP Ariba

UAT Testing

- Conduct UAT testing with seller/buyer
- Use pre-defined test scenarios
- Validate solution meets requirements
- Complete acceptance and formal sign-off

Migration to Production

- Confirm relationship established
- Confirm accounts configured
- Confirm maps moved to production
- Confirm change management for end users
- Send deployment communications

Production

- Confirm successful transaction
- provides 2 weeks production support
- close project
- Transition project to Support

Integration Methods

Ariba Integration method	Recommended volume and infrastructure	AN Transaction Types Supported	Communication Protocol / Connection Type	Subscription level **SMP fees as Appendix	Comments
cXML	> 500 (PO or INV)/year • existing integration capability	All (Ariba supported)	HTTPS	Silver and above	<ul style="list-style-type: none"> Ariba Standard Must adhere to Ariba cXML guides Attachments are supported Supported for Mexican tax invoice
EDI - ANSI X.12 Via Integration Gateway	> 500 (PO or INV)/year • existing EDI infrastructure	214 (Transportation Carrier Message / In & Out) 810 (Invoice) 820 (Remittance Advice) 824 (Application Advice / In & Out) 830 (Forecast) 830 (Commit) 846 (Inventory Inquiry / Advice) 846 Inventory Inquiry / Advice (MO/PO) 850 (Purchase Order) 855 (Order Confirmation) 856 (Ship Notice) 860 (Purchase Order Change) 861 (Receiving Advice / Acceptance Certificate) 862 (Shipping Schedule) 866 (Production Sequence) 997 (Functional Acknowledgement)	AS2	Silver and above	<ul style="list-style-type: none"> Industry Standard Must adhere to the relevant Ariba EDI guide Attachments are supported 214, 824, 830, 846, 861, 862 & 866, only supported with SCC buyer Not supported for Mexican invoice Upon request VAN also supported as connection
CSV (Customer Specific Template)	>300 (INV)/year • lack of infrastructure for cXML/EDI	<ul style="list-style-type: none"> * Order Confirmation * Advanced Ship Notice * Invoice 	Manual upload via AN	Silver and above	<ul style="list-style-type: none"> Only if buyer enabled this functionality. Supplier must check with supplier manager if this is available for the project CSV Format/template specific to a Buyer and cannot be used generically for another Buyer Attachments can be uploaded against each invoice via a UI when loading the CSV Not supported for Mexican invoice

**** Cf Appendix 1 for details on Subscription packages**

Integration Methods (cont'd)

Ariba Integration method	Recommended volume and infrastructure	AN Transaction Types Supported	Communication Protocol / Connection Type	Subscription level **SMP fees as Appendix	Comments
EDI - EDIFACT (version D96A) Via Integration Gateway	> 500 (PO or INV)/year • existing EDI infrastructure	*ORDERS (Purchase Order) *ORDCHG (Change Order) * ORDRSP (Order Confirmation) * INVOIC (Invoice) * DESADV (Ship Notice) * CONTRL (Status Update / In & Out) *REMADV (Remittance advice) *RECADV (Receiving Advice message) *INVRPT (Inventory report) *APERAK (Application error and acknowledgement message / In & Out) *IFTMIN (Instruction message) *IFTSTA (International multimodal status report message) * DELFOR(Scheduling Agreement Release/Delivery Schedule) * DELJIT(Scheduling Agreement Release/Delivery Schedule - JIT)	AS2	Silver and above	<ul style="list-style-type: none"> • Industry Standard • Must adhere to the relevant Ariba EDI guide • Attachments are supported • Not supported for Mexican invoice • Upon request VAN also supported as connection
EDI – D01B Via Integration Gateway	> 500 (INV)/year • existing EDI infrastructure	* INVOIC (Invoice Detail)	AS2	Silver and above	<ul style="list-style-type: none"> • Industry Standard • Must adhere to the relevant Ariba EDI guide • Attachment are supported • Not supported for Mexican invoice • Upon request VAN also supported as connection

** Cf Appendix 1 for details on Subscription packages

Integration Methods (cont'd)

Ariba Integration method	Recommended volume and infrastructure	AN Transaction Types Supported	Communication Protocol / Connection Type	Subscription level **SMP fees as Appendix	Comments
OAGIS / v9.2		<ul style="list-style-type: none"> * ProcessPurchaseOrder * AcknowledgePurchaseOrder * NotifyShipment * ConfirmBOD * ProcessReceiveDelivery (inbound) * NotifyInventoryConsumption * NotifyProductionOrder * NotifyInventoryBalance 	AS2 / HTTPS/ RNIF	Silver and above	
PIDX v1.61		<ul style="list-style-type: none"> *OrderCreate / Order Change *Order Response *Invoice *Invoice Response *GoodsReceipt 	RNIF	Silver and above	

**** Cf Appendix 1 for details on Subscription packages**

Supplier Benefits



The Value of
iation through_Ari



SAP Ariba Cloud
gration Gateway-Si



Thank you