

SAP Ariba M

December 2018 Release Customer Q&A

Rob Jones, SAP Ariba 29 November 2018

CONFIDENTIAL



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Agenda

Logistics

General Release Information

Key Feature Discussions

- Previously Optional features now Mandatory
- Strategic Procurement (Sourcing, Contracts, Supplier Management & Risk, Spend Visibility)
- Operational Procurement (Guided Buying, Core Procurement, Catalog/Spot Buy, Services, Invoicing)
- SAP Ariba Solutions for Direct Spend (Supply Chain, Sourcing for Direct)

Reminders

Logistics

Additional Dial-in Numbers

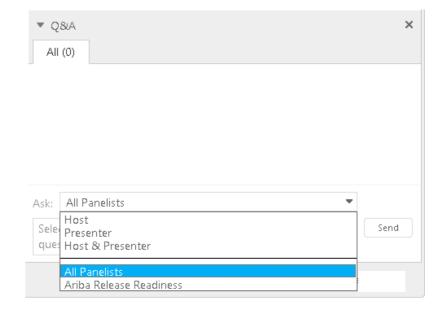
Additional Dial-in numbers link appears in the Meeting invitation as noted below:

https://www.myrcplus.com/cnums.asp?bwebid=997521&ppc=4392894675&num=1-720-897-6637

To Ask a Question, please use the WebEx Q & A Panel

- Choose "All Panelists" as the recipient of your question so our SAP Ariba Product Subject Matter Experts may respond.
- Type your question in the text box.
- Click Send.

The Presenter and/or Panelists will attempt to answer your question online or via the audio feed as close to the time the question is asked as possible.



General Information Session Materials

Recordings and presentations will be posted on the Release Readiness tab/tile in Ariba Connect. See the Release Feature Content section on the left side of the page for detailed information. Visit the Archive Page link for prior release content.

SAP Ariba 📉 Connect	Search				
ease Readiness	Deutsch English	<u>Español</u> Français 日本語 Português	简体中文		
	Release Feature Content		Release Calendar and R	Resources	
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Use the drop-down menus below for a list of planned new features and supplemental KT (where available) coming with the December 2018 release.	Details on the new features planned for the December 2018 release are available by clicking the links below. <u>Ariba Network Release Guide</u> <u>SAP Ariba Applications Release Guide</u>	The next Q&A session is scheduled for Thursday, November 29, 2018 . Use the link below to register for the event. <u>December Release Customer Q&A Webinar</u>	December 2018 Feature Release cXML DTD version 1.2.041 Pre-Release cXML DTD version 1.2.041 *Disclaimer: The release dates above reflect current SAP Ariba dates will be sent 10 business days prior to each monthly release schedule at any time without notice and assumes no responsibilit Last updated: November 21, 2018	e. SAP Ariba may change the release	
Strategic Procurement			Additional Readiness R	esources	
Operational Procurement			cXML DTD Information		
SAP Ariba Solutions for Direct Spend Platform & Technology			SAP Ariba currently supports cXML version 1.2.040. For downloads, release notes, and user guide related to this version please visit the cxml.org web site.		
Released Features Becoming Mandatory			Please see the calendar above for the next planned release.		

Key Feature Discussions



Key Features

Optional feature becoming Mandatory in February 2019

- Guided Buying: Checkout page update (released in June 2018)

Operational Procurement

Buying and Invoicing: Support for India GST

Operational Procurement Guided Buying: Checkout page update



Optional feature becoming Mandatory

Feature Name & Description	Mandatory Date	SAP Ariba Solutions	Released	Learn More
 Guided buying checkout page update With the February 2019 release, all guided buying sites will move to the new Checkout page and the old Checkout page will no longer be available. The new Checkout page is cleaner, more intuitive, and requires less scrolling, making buying even simpler. What should you do before February? Try out the new Checkout page to make sure it works with your customizations (see the release guide for details). Guided buying administrators: Please see the supplemental Knowledge Base Tech Note. This Tech Note includes additional admin information not covered in the release guide. 	February 2019 Release	SAP Ariba Buying, with guided buying capability SAP Ariba Buying and Invoicing, with guided buying capability	June 2018	December 2018 release guide <u>KB Tech</u> <u>Note</u>

Strategic Procurement

Sourcing, Contracts and Spend Analysis

1. Supplier alternate response and limits to event questions (see release guide)

Supplier Management and Risk

1. Inherent risk based on pre-grading of inherent risk screening

Operational Procurement Buying and Invoicing: India GST



Ease of implementation Geographic relevance



Ariba Network will facilitate Indian Buyers and Suppliers to issue and receive regulatory consistent invoices with all of the information required by tax authorities.

Some complexity

Country-specific

Solution area

Ariba Network SAP Ariba Buying SAP Ariba Buying & Invoicing

Feature at a Glance

Tax authorities in India have introduced the

that is consistent with the regulatory

requirements of Indian tax authorities.

GST for all transactions from July 1, 2017.

Buyers and Suppliers in India need a solution

Customer challenge

Meet that challenge with SAP Ariba

- Ariba Network will label the invoice as "Tax Invoice" or "Bill of Supply" depending on the GST registration status of suppliers and the taxes on invoices.
- Indian Buyers and Suppliers can update their profiles in Ariba Network with their GST IDs and associated registered addresses.
- Suppliers can create invoices with information relevant for GST regulations (e.g. Tax invoice number, GST IDs, etc.).

Implementation information

Ariba Network

Introducing: Support for elnvoicing with GST in India

• This feature is ready for immediate use for all customers with the applicable solutions but requires **customer enablement**.

Buying and Invoicing Solutions

(SAP Ariba Buying, SAP Ariba Buying & Invoicing, SAP Ariba Invoice Management)

• This feature is "off" by default. To enable this feature, please submit a Service Request to have this feature turned on for you.

Prerequisites and Limitations

Buyer and Supplier profiles must be updated with GSTIN details.

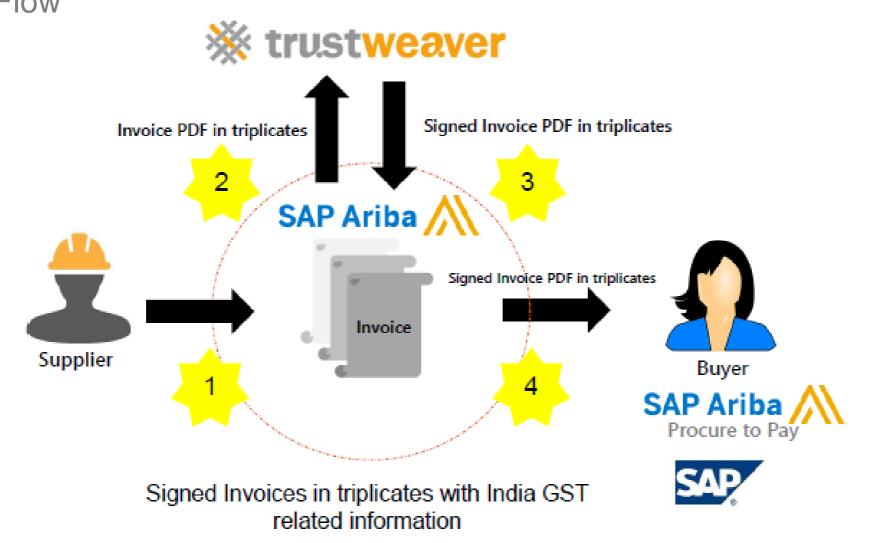
Buyers:

- PO integration updates with details of
 - Place of Supply (ISO State Code)
 - HSNSAC classification indicator and the associated code

Suppliers

- Profile update with GSTIN and supplier types
 - Registered address
 - GSTIN
 - Supplier Type

Feature at a Glance Process Flow



Overview

SAP Ariba Buying & Invoicing will accommodate changes in 3 major flows:

- 1. Purchase Orders generated in SAP Ariba B&I and sent to AN
 - Introduction of HSN/SAC field at the line item level
- 2. Invoice Creation in SAP Ariba B&I (Paper based invoices)
 - Introduction of Supplier GST ID, Buyer GST ID and Tax Invoice number fields in the UI and Data Model
 - These newly introduced fields have been encoded in Invoice.cxml so that new data flows into AN
- 3. Invoices received in SAP Ariba B&I from AN
 - Ability to decode Supplier GST ID, Buyer GST ID and Tax Invoice Number fields that will be sent into B&I via AN

Use Case 1: Purchase Orders generated in B&I and sent to AN

Ariba B&I Solution will support the new HSN/SAC Harmonized System of Nomenclature/Service Accounting Codes in our Requisitions and Purchase Orders.

- The requisition, and therefore the PO, will have HSN/SAC Code field at the line item level.
- HSN/SAC code information will be defaulted based on the System Commodity Code selected
- HSN/SAC tag added to the PO.cxml so that this information is passed on into AN
- No changes are made to our out of the box PO Integration with ERP- Customers should be able to add this
 additional field to their POExport integration.

Support for HSN/SAC Commodity Code in POs

AP Ariba	🗧 Go To Dashboard		Q 🖶 Help + Chad Noll +
0: India GST Test Requisitio	n		Print OK Cancel
e Item Details			
No.:	1		
Full Description:	Adapter DB0F/MD6M Ser. to PS2 Mouse	Choose Value for Classification Code	
		Description V Search	
Supplier Part Number:	AD982	Code † Description Domain	
Supplier Auxiliary Part ID:		10101010 Hardware HSNSAC Select	
Qty:	1	10101011 Computer Hardware HSNSAC Select	
UDM: Price:	seach V \$9.95 USD-	×	
		<	
Commodity Code: Item Category: *	Computer data input device accessories	Dane	
Material Group:	012 (Hardware)		
Classification Code:	10101010		
Vendor:	0000000100 (JCN Technologies (AN - F v		
Contact:	0000000100 [select]		
Payment Terms:			
Purch Org:	3000 (IDES USA) 🗸		
Line Item Text:			

Use Case 2: Invoice Creation in B&I (Paper based invoices)

- Ariba B&I Solution will expand the data model and provide UI to support the following new fields that are legally mandated in Indian invoices:
 - Supplier GST ID
 - Buyer GST ID
 - Tax Invoice Number
- These newly introduced fields will be encoded in Invoice.cxml so that this information is sent out to Ariba Network.
- Note: In the first cut, even as we support these new fields, we will not be providing any GST ID validation or defaulting logic.

New GST Related fields as featured in the P2P Invoice Screen

v 1 					38	NG SUDMII EXIL
Invoice Entry Approv	al Flow					
ader Information *				e	Upload Inv	Invoice Summary: \$0.00 AUD Detail
Туре:	PO-Based		Payment Terms:	(no value) [select]		
	Contract-Based		Ship From:	(no value)	\sim	
Supplier: *	×]	Plant:	3000 (New York)	\sim	
Supplier Contact:	(no value) [select]			691 Broadway		
Supplier Invoice #: *				NEW YORK NY 10001		
Invoice Date: *	Thu, 27 Jul, 2017			United States		
Purchase Orders: *	(no value) 🗸			(no value)	\checkmark	
On Behalf Of:	Chad Noll V		Deliver To: *	Chad Noll		
Company Code:	3000 (IDES US INC)					
My Labels:	Apply Label					
GST Details 🖈						
Buyer GST ID:			Supplier GST ID:			
Tax Invoice #:						
ader Taxes, Charges	, and Discount					=
Name 1	Туре	Amount	Accounting		Details	
			No items			
L _p Delete	Add v Update					
la Hama (0)						_

Use Case 3: Invoices received in B&I from AN

- Ariba B&I solution will be able to decode the following new fields that will come into invoices flowing from AN
 - Supplier GST ID
 - Buyer GST ID
 - Tax Invoice Number
- Please note that no changes are made to our out of the box integration with ERP to accommodate newly introduced fields.

Operational Procurement

Buying and Invoicing

- 1. Display classification domain and code in POs
- 2. External service entry sheet import
- 3. Support for India GST (highlight feature)
- 4. Italian invoice mandate (AN supplier outbound)
- 5. Hungary supplier notifications and opt-out option for tax invoicing
- 6. NAV reported XML file attachment to invoices in Hungary (see release guide)

Operational Procurement

Buying and Invoicing

- 10. Enhanced Mexico Tax Invoice flow (see release guide)
 - a) New option added for CFDI Manual Upload
 - b) Buyer fiscal validations for CFDI invoices on Ariba Network
 - c) PDF generation on Ariba Network through Third Party services
 - d) Supplier enablement process aligned with the new inbound flow for CFDI invoices
 - e) Transformation of CFDI invoices to cXML format in Ariba Network
 - f) Ability for suppliers to add/edit business references in Ariba Network

SAP Ariba Solutions for Direct Spend

Supply Chain Collaboration

- 1. Build plan reporting (see release guide)
- 2. Unit price tolerance for order confirmation
- 3. Assignment of a planning process to supplier groups
- 4. Enhancements to quality review search filters and custom types
- 5. Custom key figure editability and supplier-owned inventory updates
- 6. MRP area data for purchase order line items and integration with forecast firmed orders

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Thank you.

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Appendix: Additional information of possible interest



Communications Notice Recipients

Release Notifications are sent to all Designated Support Contacts by default and any other users that subscribe.

Best Practice:

- Encourage relevant team members to subscribe by clicking their name in the top right corner and select Subscriptions
- Create a distribution list for others that need to know and add as an additional email

SAP Ariba 📉 Connect	Search Q C	Rick Cox 🗸	ability to add
Downtime/Security Notifications		User Profile	additional email
Subscribe	Notifications regarding scheduled/unscheduled downtime and security information/bulletins. Note: Internal users will not receive this regardless of their subscription options. You may request access to the "DL AR Notification" distribution list <u>here</u> .	Change Password	
		Designated Support Contacts	Downtime/Security Notifications
Product Release Information Subscribe Unsubscribe Unsubscribe Unsubscribe Unsubscribe	Notifications regarding new product releases, new features, and service pack availability. Note: Internal users will not receive this regardless of their subscription options. You may request access to the "DL AR Notification" distribution list <u>here</u> .		Subscribe Notifications regard Unsubscribe 2 Additional Email 2
Discussion Forums		Contact Us	Coptional Additional Email> Product Release Information
Discussion Forums and Subscriptions Forums are split into SAP Ariba solution families. Subscription mail: test@example.com - Click here to correct Pg- Sourcing and Suppler Enablement Subscriber (CS)	Select the yes/no switch beside the forum names to receive notification emails for new posts. Click here to edit Discussion Forum subscriptions	 Help Log Out 	Subscribe Notifications regard Unsubscribe ?
Procurement and Invoicing Subscribe: NO			Coptional Additional Email>

9 Cloud Integration

DSC view with

Historical release information Archive page

Prior release materials grouped by product/solution area for quick reference. Listed in chronological order of most recent to oldest update from top to bottom of page.

2018

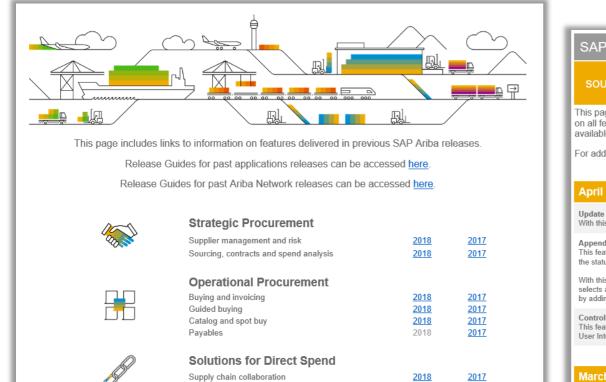
<u>2018</u>

2018

2017

2017

2017



Sourcing for direct spend

Core platform

API

Platform & Technology

SAP Ariba Customer Readiness Resources 2018 Releases:							
sourcing, contracts, & spend analysis							
This page includes a list of features delivered in the 2018 calendar year for SAP Ariba Sourcing, Contracts, and Spend Analysis customers. Detailed information on all features can be found in the release guides and other documentation located on SAP Ariba Connect. Supplemental knowledge transfer materials are available for some features. Click the play or PDF icons to access the materials.							
For additional information on the monthly release model see the About Release Readiness link on the Release Rea	adiness tile o	of SP Ariba	a Connect.				
April							
Update Material Master items in CLID from sourcing award With this solution users should be able to update line items into a CLID from a Sourcing Award.	Mandatory	PDF	SAP Ariba Contracts SAP Ariba Sourcing				
Append or update line items in contracts from a sourcing award without manual amendment of the contract workspace This feature will ensure that line items from a sourcing award can be updated or amended in to a contract without manually changing the status of the workspace. With this solution, all contracts - draft, draft amendment and published contracts will be listed from the sourcing award. When a user selects a published contract, application will create Price Update Amendments automatically, update the contract line items document by adding or updating line items, then close the amendment.	Mandatory	PDF A	SAP Ariba Contracts SAP Ariba Sourcing				
Control the deletion of line items from a Contracts Line Item Document (CLID) This feature provides users the option to disable line items in the CLID thus preventing further edits while retaining the line item on the User Interface(UI) for future reference.	Mandatory	POF	SAP Ariba Contracts				
March							
Read-Only Terms in Line Items With this feature, customers can make terms of line items in sourcing and contracts as read-only. Note: Though listed on this page and in the release guide, this feature was not made available with the March 2018 release. It is planned to be available with a later release.	Mandatory	POF	SAP Ariba Sourcing SAP Ariba Contracts				