

SAP Ariba M

Feature at a Glance Unit Price Tolerance on Order Confirmation

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Feature at a Glance Introducing: Unit Price Tolerance on Order Confirmation

Customer challenge

Currently, customers are able to enforce unit price tolerances for order confirmation by configuring the rule "*Apply line item unit price tolerance to order confirmations*". However, this rule only allows customers to specify a price tolerance that suppliers cannot exceed (not a lower tolerance). In addition, the defined tolerance applies to **all** orders sent by the customer.

Solution area

SAP Ariba Commerce Automation SAP Ariba Supply Chain Collaboration

Meet that challenge with SAP Ariba

Ariba Network buyers can now enforce unit price tolerances (over and under) during order confirmation creation through cXML control keys. This gives buyers more control over price deviations from the original order. With this feature, customers can define different upper and lower unit price tolerances per order. Unit price tolerances specified through cXML control keys also apply to quantitybased pricing. When a supplier changes unit conversion or price unit quantity, Ariba Network validates the unit price tolerance based on the new calculated price. Confirmation control keys in an order always take precedence over business rules.

Implementation information

This feature is **automatically on** for all customers with the applicable solutions and is ready for immediate use.

Prerequisites and Limitations

This Ariba Network feature is applicable to: all buyer users all supplier users SAP Ariba Commerce Automation SAP Ariba Supply Chain Collaboration

Ease of implementation Geographic relevance

Experience key benefits

With this feature, customers will have more

able to define different upper and lower price

tolerances for order confirmations as they will be

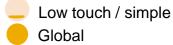
tolerances per each specific order. This leads to

higher effectiveness in collaboration with suppliers

by being able to manage unit price compliance on

flexibility in the enforcement of unit price

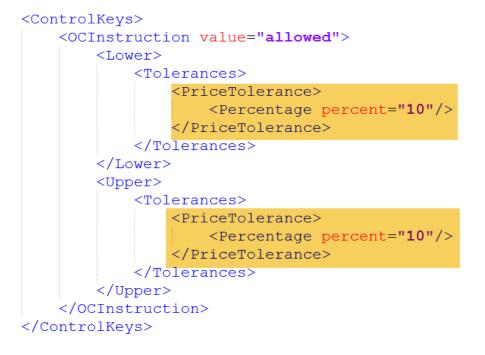
a more granular level.



Feature at a Glance

Introducing: Unit Price Tolerance on Order Confirmation

A buyer submits an order that specifies control keys for the upper and lower unit price tolerance, using either an amount or a percentage.



Confirmation control keys in an order always take precedence over business rules. Therefore, an upper unit price tolerance specified by a control key in the order overrides the upper unit price tolerance specified by the rule Apply line item unit price tolerance to order confirmations.

Apply line item unit price tolerance to order confirmations.

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A supplier tries to create an order confirmation with a unit price that exceeds the tolerance specified by the order's control keys. Ariba Network displays an error message, "The Unit Price specified exceeds the tolerance limit specified by the buyer." It doesn't allow a unit price outside the tolerance limits.

Line #	Part # / Description	Customer Part #	# Qty	Unit	Need By	Ship By	Unit Price	
1	VD-II-14415 Item 1	II-14415	10.0	СТ	1 May 2017		\$100.00 USD	
	New Order Status: 10 Co	New Order Status: 10 Confirmed						
		Est. Shipping Date:						
		Est. Delivery Date:						
		Unit Price:	\$111.00 USD					
			The Unit Price specified exceeds the tolerance limit specified by the buyer (\$90.00 USD - \$110.00 USD).					
		Supplier Part:	VD-II-14415					