



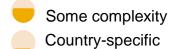
Feature at a Glance Italian Invoice Mandate (Buyer)

Stefan Tuerke, SAP Ariba Target GA: October, 2018

PUBLIC



Ease of implementation Geographic relevance



Introducing: Italian Invoice Mandate (Buyer)

Customer challenge

Italy introduced an e-invoicing mandate which will come into force for all B2B invoices from January 2019.

Buyers will need to receive those electronic invoices (fatturaPA XML) from a Revenue Agency operated portal (Sistema di Interscambio).

Meet that challenge with

SAP Ariba

The Ariba Network can act as an "intermediate" to pull the invoices from both Ariba-enabled and Non-SAP Ariba enabled suppliers from the SDI portal on behalf of the Buyer.

The fatturaPA invoices will be converted into cXML and pushed to the Buyer's infrastructure.

Both cXML and fatturaPA invoices can optionally be archived in the Ariba LongTerm Archive system.

Experience key benefits

The feature prevents existing SAP Ariba customers, who already implemented the invoicing process from setting up a specific IT project to integrate with the SDI portal.

Buyers can leverage the existing integration with SAP Ariba and receive the Italian invoice information as part of the cXML, with the tax original fatturaPA invoice attached.

External, non-SAP Ariba suppliers, who send their invoices directly to SDI won't need to have an account in the Ariba Network.

Solution area

Operational Procurement / Ariba Network (commerce automation / electronic invoicing)

Implementation information

The feature is "on" by default.

Buyers need to get their relevant VAT-ID / Tax-ID setup in the Ariba Network by raising a Service Request.

Integration testing is recommended, SAP Ariba is maintaining a best practice task list for that purpose (see separate slide).

Prerequisites and Limitations

Buyers must have an SDI account (for all relevant legal entities in Italy)

Contact your Ariba CEE representative to align on the integration testing and go-live approach. See separate slide.

Executive Summary

Italian E-Invoicing Changes and Ariba Network coverage

Context

- The Italian Revenue Agency mandates e-invoicing for <u>all domestic</u> Suppliers from July 1st 2018 (some fraud sensitive industries) or from Jan 1st 2019 (all industries).
- Invoices need to be created in a **defined country format** (fatturaPA XML), signed and sent to a **central portal (SDI, Sistema di Interscambio)** operated by the Italian Revenue Agency.
- The Italian concept for invoicing changes from the "post-audit-processes" to a "online clearance" process as already known from LATAM countries.

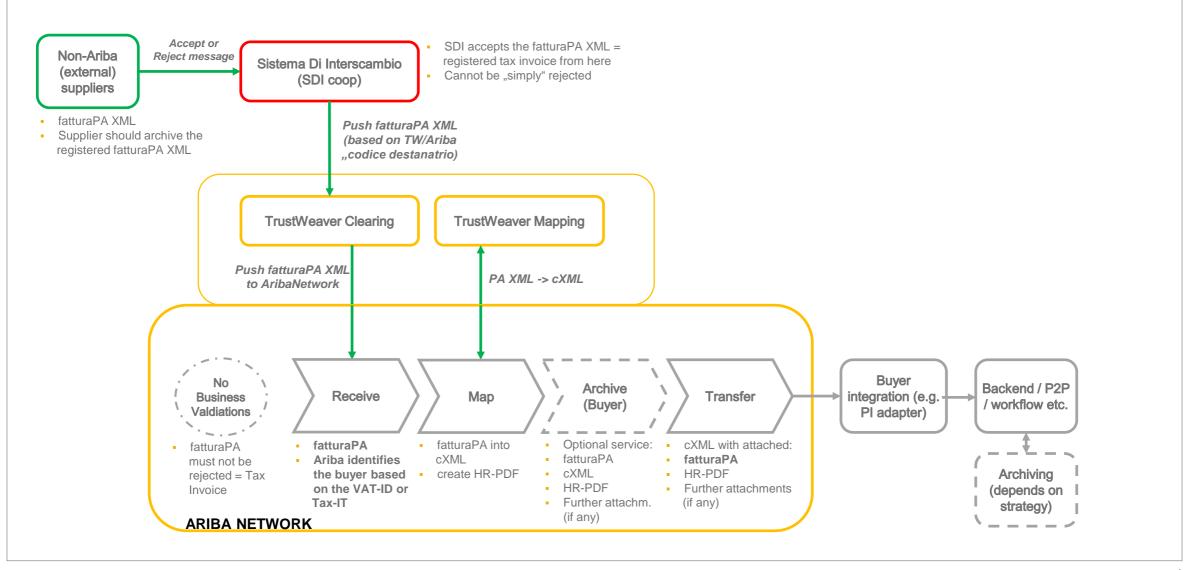
SAP Ariba Approach SAP Ariba can...

- ✓ ...act as an intermediate to receive ALL invoices (including Non-AN supplier invoices) for SAP Ariba Buyers from the SDI portal.
- ✓ ...enable Ariba Network suppliers to create invoices according to the legislation in the Ariba Network (Prio 2 subsequent delivery after the inbound release, Limited Availability planned for October 2018 General Availability planned for November 2018).
- Service is part of the **commerce automation** package contact your SAP Ariba CEE to understand potential commercial implication.
- No additional contract / order sheet should be required between Buyer and SAP Ariba.
- No (additional) cost for suppliers; no need for Non-Ariba Network suppliers to register to the Ariba Network.
- No further implementation requirements for existing Ariba Network Buyers who already have Invoices enabled with their backend / P2P solution.
- Integration testing recommended.

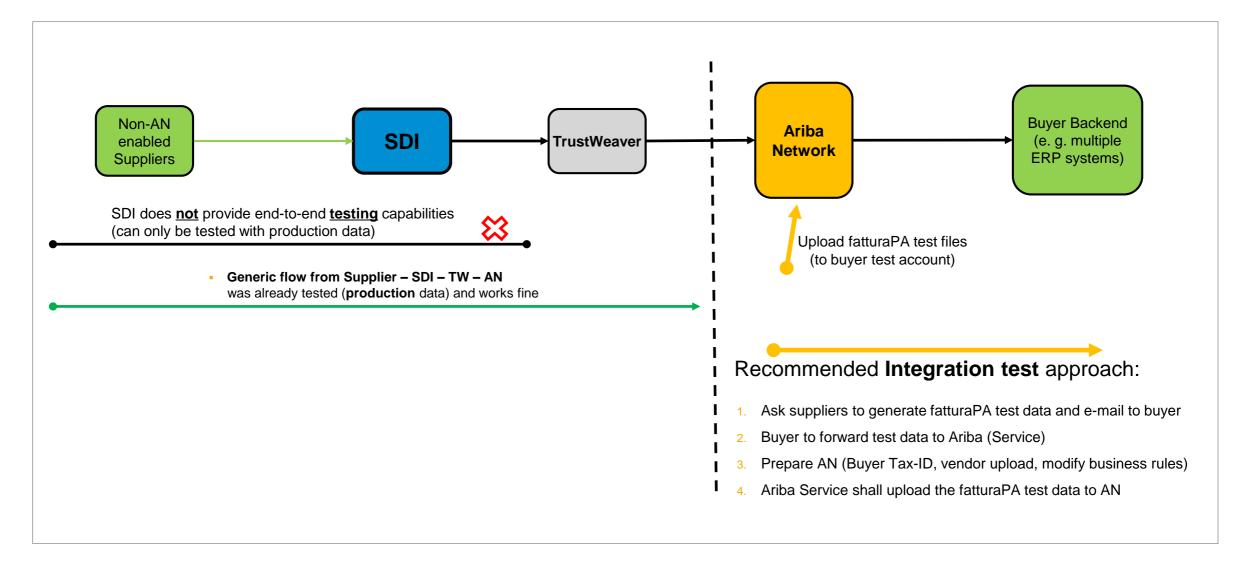
Preconditions

- Buyers need to define a strategy how to receive invoices in future (SAP Ariba can solve that challenge with low impact for Buyers).
- Suppliers need to have a holistic concept in place to create "Italian invoices" according to the regulations for <u>all their</u> customers. SAP Ariba can help to create invoices for "Ariba Buyers."
- Buyer needs to have a Invoice integration with the Ariba Network and "Commerce Automation" (can be part of other packages) in place.

Italy: Ariba non-enabled Supplier process



Integration Testing (overview)



Setup and testing tasks – best practice

Task	Buyer	Role		Task	Ariba	Roles
	Strategy and Preparation					
B1	Create SDI Account for each legal entity (VAT-ID)	Italy Business (e. g. Tax department)	1	A1	Provide and maintain documentation, FAQs etc	SolMgmt
B2	Understand the Ariba "SDI support" and limitations; read through deck and FAQs	Process Owner	1	A2	introduce and discuss concept and options with buyers	CEE, Managing Partner, SolMgmt
B3	Decide on internal process flows (Ariba only, multiple providers, backend environment etc.)	IT architect	1	A3	Share mapping spreadsheet (fatturaPA> cXML) with Buyer	CEE, Managing Partner, SolMgmt
B4	Decide on Archiving strategy (AN LongTerm Archiving is already embedded into the pricing)	Italy Business (e.g. Tax department)	1			
B5	Decide on Outbound invoicing (Ariba Buyer to his "own buyers" - process not supported by Ariba)	Italy Business	1			
B6	Ask pilot suppliers to provide fattruaPA sample data (data should be "close to production")	Italy Business	1			
		i i	1			
	Prepration and test phase					
B7	Review the Ariba fatturaPA> cXML mapping (this documentation is provided by Ariba)	Italy Business; IT integration	1			
B8	Validate new exstrinsics specific to Italy/SDI contianed in the cXML if relevant for business purposes	Italy Business	1			
B9	Add required extrinsics to (internal) mappings, e. g. on the integration layer	IT Integration	1			
55	Add required extrinsics to (internal) mappings, e. g. on the integration layer	11 Integration				
B10	Communicate all relevant legal entities to Ariba (Company, VAT-ID, Tax-ID, ANID) and	PM for Ariba		Α4	Configure Buyer Tax-ID in AN (in the Buyer -t and prod account)	Customer Support
	open a Service Request to Ariba Support in order to setup the Buyer Tax-ID(s) in AN)			l		
B11	if possible: provide fatturaPA test data to Ariba representative	PM for Ariba	1			
	Alternative: Ariba will provide basic mock-up test data for integration tests			l		
	,			A5	Receive fatturaPA test data from buyer (via e-mail)	Ariba Service
	Required configurations in the AribaNetwork:		,	i	(Alternative: use mock-up fatturaPA test data for upload to test account)	
B12	Upload (relevant) test-vendor master data into the AN test account. Use the csv upload file.	PM for Ariba	1		,	
B13	Required until October: change some default business rules in the AN test account	PM for Ariba	1			
B14	Required until October: in case of multiple systemIDs, set the default systemID to the required one.	PM for Ariba	─	A6	Provide assistence to Buyer in case of issues while preparing the test system	Ariba Service
B15	Optional: Activate Ariba LongTerm Archiving (if required)	PM for Ariba	\longrightarrow	Α7	If applicable and required: help buyer to activate the archiving	Ariba Service
	Start testing & review the test results					
D16		PM for Ariba	1		Review settings of the Buyer test account	Ariba Service
B16	Ask Ariba Service to upload the test data into the AN buyer test account			A8	,	
B17	Review the transaction (Integration layer and further internal processing e. g. to backend system)	All (IT, AP)		(A9)	optional: Analyze test data and run through an AN internal system	Engineering; SolMgmt; SI
B18	Review the content in backend or workflow system	Italy Business (IT and AP)		A10	get in contact with Buyer or SolMgmt in case of issues	Ariba Service
B19	Provide feedback to Ariba (e. g. mapping issues, missing data)	PM for Ariba All	// //			
	Repeat process if required; use other fatturaPA test data from other suppliers					1-11-0-1-1-1
	User Acceptance tests according to internal policies with the given restrictions of the SDI	All		A10	Upload the test data to the Buyer test account and inform customer	Ariba Service
	Only if multiple "codice destinatario" shall be used			A11	Receive feedback (and share with SM if required)	Ariba Service
	Educate suppliers to send the required codice destinatario as required	Italy Business	1	711	meetre recount (and share with shirt required)	71100 0011100
	Educate suppliers to seria the required coulde destinutario as required	italy business				
	Go-live preparation					
B23	Repeat the required configurations (B12-B15) in the Ariba Network production account	PM for Ariba				
				A11	Provide TW/Ariba "codice destinatario" to the Buyer	SolMgmt
B24	Report "production readiness" to Ariba and request the TW / Ariba "codice destinatario"	PM for Ariba				
B25	Default the TW/Ariba "codice destinatario" into the relevant SDI accounts		1			
	(Alternative: educate suppliers to add the TW / Ariba "codice destinatario" into the invoices	Italy Business				
B26	Inform suppliers to send production invoices through SDI	Italy Business				