

# Ariba Solutions Readiness September 2018 Release Q&A

Rob Jones, SAP Ariba 29 August 2018

CONFIDENTIAL



# Important notice

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# **Agenda**

# Logistics

#### General Release Information

# **Key Feature Discussions**

- Strategic Procurement (Sourcing, Contracts, Supplier Management & Risk, Spend Visibility)
- Operational Procurement (Guided Buying, Core Procurement, Catalog/Spot Buy, Services, Invoicing)
- SAP Ariba Solutions for Direct Spend (Supply Chain, Sourcing for Direct)
- Technology (Platform, Forms, APIs)

#### Reminders

# **Logistics**

#### **Additional Dial-in Numbers**

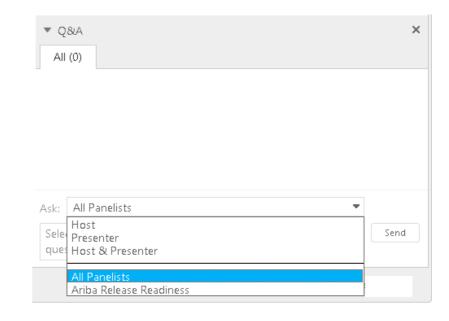
• Additional Dial-in numbers link appears in the Meeting invitation as noted below:

https://www.myrcplus.com/cnums.asp?bwebid=997521&ppc=4392894675&num=1-720-897-6637

# To Ask a Question, please use the WebEx Q & A Panel

- Choose "All Panelists" as the recipient of your question so our SAP Ariba Product Subject Matter Experts may respond.
- Type your question in the text box.
- Click Send.

The Presenter and/or Panelists will attempt to answer your question online or via the audio feed as close to the time the question is asked as possible.



# **General Information Session Materials**

Recordings and presentations will be posted on the Release Readiness tab/tile in Ariba Connect. See the Release Feature Content section on the left side of the page for detailed information. Visit the Archive Page link for prior release content.



Release Feature Content					
Mandatory					
Impact	No Impact	Optional			
0	1	1			
0	18	5			
0	5	0			
0	2	0			
Previous Release Information					
To learn about the features delivered in past SAP Ariba releases, please visit the Release Readiness archive page to access previous release information organized by product area.					
	Impact 0 0 0 0 0 0	Mandatory			

Release Calendar and Resources				
Calendar				
Activity	Planned Date*			
September 2018 Feature Release	9/7/2018			
October 2018 Feature Release	10/12/2018			
cXML DTD v1.2.040 - Pre-Release	10/19/2018			
November 2018 Feature Release	11/9/2018			
ecember 2018 Feature Release 12/7/2018				
Last updated: August 23, 2018  Resources				
Feature List Use the drop-down menus on the left for a list of planned new features and supplemental KT (where available) coming with the September 2018 release.				
<b>Release Guides</b> Details on the new features planned for the September 2018 rel below.	ease are available by clicking the links			
Ariba Network Release Guide				
SAP Ariba Applications Release Guide				
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# **Key Feature Discussions**



# **Key Features**

# **Strategic Procurement**

Supplier Risk: Third party financial provider integration

# **Operational Procurement**

Buying and Invoicing: PDF Invoices

# **SAP Ariba Solutions for Direct Spend**

Supply Chain: Quality certificates in ship notices

# **Strategic Procurement**

Supplier Risk: Third party financial provider integration



# Introducing: Third party financial provider integration into Supplier Risk

#### **Customer challenge**

Current data contributing to the risk exposure of monitored suppliers did not include financial data elements. Contributing factors to the financial domain primarily included adverse news media and publicly available financial data. As a result customers did not have a complete view of the true risk exposure when monitoring and assessing suppliers.

#### Solution area

SAP Ariba Supplier Risk

# Meet that challenge with

#### **SAP** Ariba

Supplier Risk now has the ability to integrate with third party financial providers to provide a more complete view of the risk exposure of monitored suppliers.

These third party providers must be registered with the SAP Ariba approved partner program. After the buyer obtains a license with the approved third party provider and enables their realm with the proper credentials, financial data contributing to the risk exposure of monitored suppliers can be tracked providing a more complete view of the risk exposure of the monitored suppliers.

#### Implementation information

This feature is "on" by default for customers of SAP Ariba Supplier Risk.

To enable this feature, in order to receive data from certain subscription-only providers, providers must complete the SAP Ariba partner program prior to customer's licensing. Each customer must set up a license with the provider independently and then register the license data in SAP Ariba Supplier Risk.

#### **Experience key benefits**

A new Financial tab has been added to the supplier profile. Users will have the ability to submit suppliers to a licensed financial third party provider for financial risk evaluation. Specific financial data elements will be retrieved and displayed within the supplier profile financial tab along with a chart that illustrates information from the time the supplier is evaluated. This financial data will also be a contributing factor to the risk exposure of the monitored supplier. Financial data can configured using the risk configurator to adjust the weightings based on customer requirements.

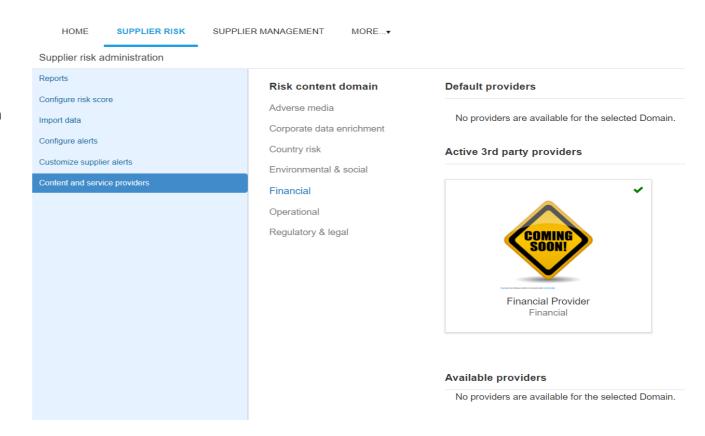
#### **Prerequisites and Limitations**

Entitlement to SAP Ariba Supplier Risk

# Introducing: Third party financial provider integration into Supplier Risk

#### **Detailed feature information**

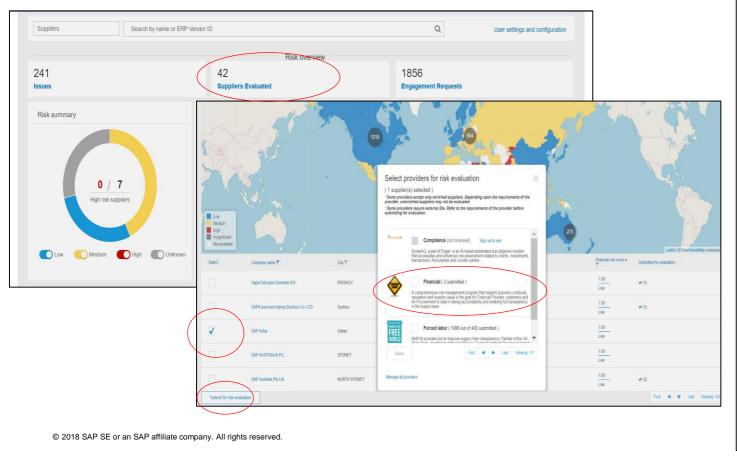
This feature allows Risk Manager users to register to use the services of third party financial subscription-only content partners who provide financial risk data. After registration with a financial partner via the user settings > content and services provider area in Supplier Risk, users can then submit individual suppliers for risk analysis to the third-party financial partner they have licensed.

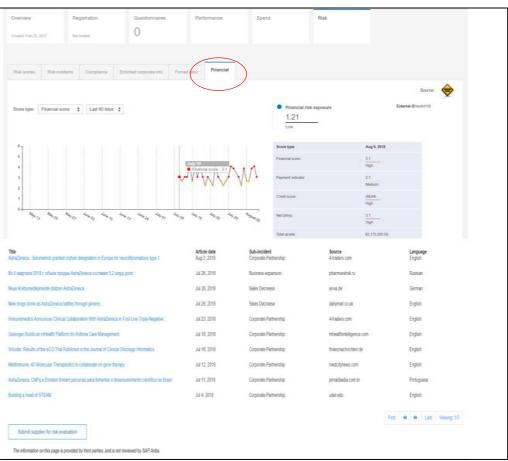


# Introducing: Third party financial provider integration into Supplier Risk

#### **Detailed feature information**

Users can now submit individual suppliers for risk analysis to the third-party financial partner they have licensed from a supplier profile or the supplier list.



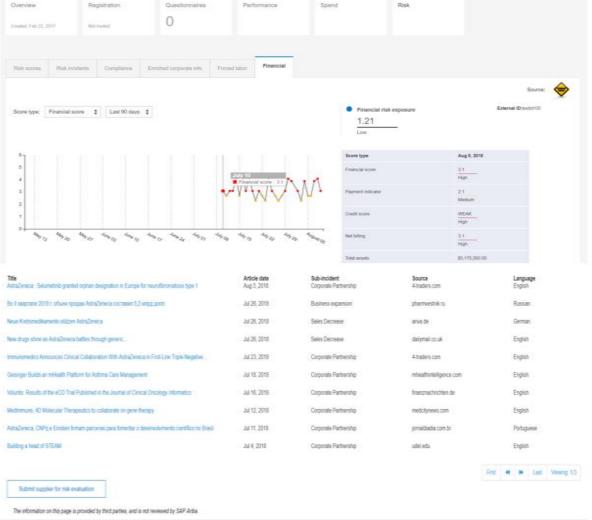


# Introducing: Third party financial provider integration into Supplier Risk

#### **Detailed feature information**

Data is updated on a consistent schedule and displayed in a graph and chart view within the supplier profile. The financial tab will display adverse media from the financial risk category, financial risk exposure.

Financial data is included as a contributing factor to the potential risk exposure. Risk managers have the ability to change the out of the box settings for financial data by using the risk configuration workbook.



# **Strategic Procurement**

# **Supplier Management and Risk**

- 1. Third party financial provider integration into Supplier Risk (highlight feature)
- 2. Template upgrade for modular supplier management questionnaires

# **Operational Procurement**

**Buying and Invoicing: PDF Invoices** 



# Feature at a Glance Introducing: PDF Invoices

## **Customer challenge**

The current methods of submitting buyer invoices to Ariba Network is either complex or not scalable enough. Customers are spending resources on converting PDF invoices using OCR or similar technologies and often times these invoices does not pass the buyer rules in addition to incremental cost involved with subscribing to conversion services

# Meet that challenge with SAP Ariba

SAP Ariba is introducing an additional channel for suppliers to submit invoices. Take advantage of this feature if your organization is creating and submitting digital/text searchable invoices. Digital PDF invoices can be uploaded or e-mailed to Ariba Network. Ariba Network will in turn convert them to cXml invoices and scrub them through the network invoicing buyer rules.

#### Solution area

SAP Ariba Buying and Invoicing SAP Ariba Invoice Management Ariba Network

#### Implementation information

This feature is "off" by default. To enable this feature, please submit a Service Request to have this feature turned on for you. All suppliers in the applicable regions will get access to the feature once buyer is activated

# **Ease of implementation Geographic relevance**

Low touch / simpleGlobal

# **Experience key benefits**

Easy integration with very little change management. This offering can get you 100% conversion to Ariba Invoicing standards. Customers do not have to wait for Supplier to integrate with network to reap full benefits of the Ariba Commerce Network. Network invoice rules ensure clean invoices to be submitted to buyer. The solution is compliant with invoice archiving requirements.

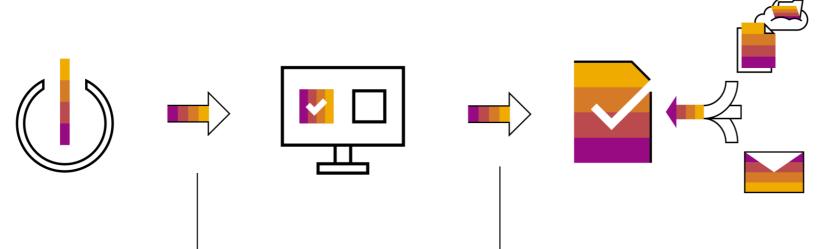
PDF invoices feature is free to use for Buyer and Supplier. There is no additional cost for Buyers and Suppliers to use this feature. Full and Light supplier accounts can use PDF Invoices

#### **Prerequisites and Limitations**

Solution is currently live on four languages, German, English, Dutch and French. Suppliers from the following countries can use this feature – Germany, France, United States, United Kingdom, Sweden, Belgium, Netherlands, Italy and Switzerland

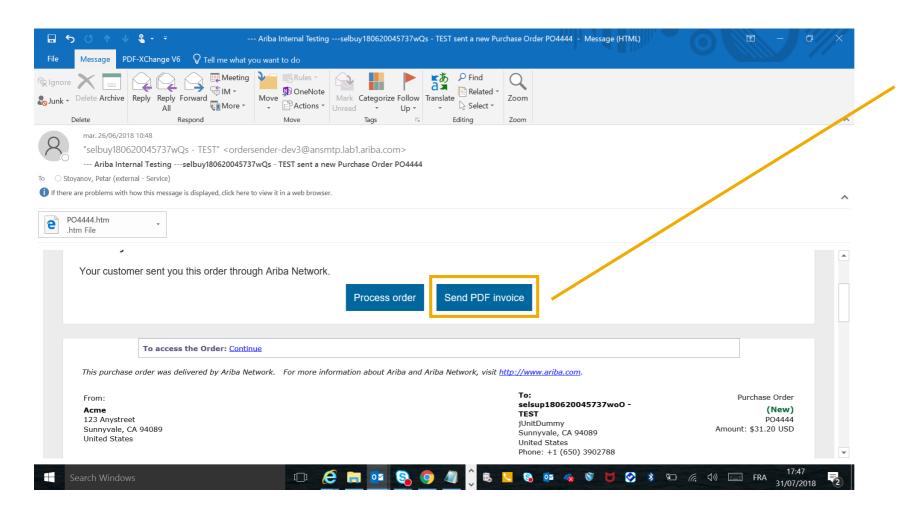
# Introducing: PDF Invoices

# **High Level Process**

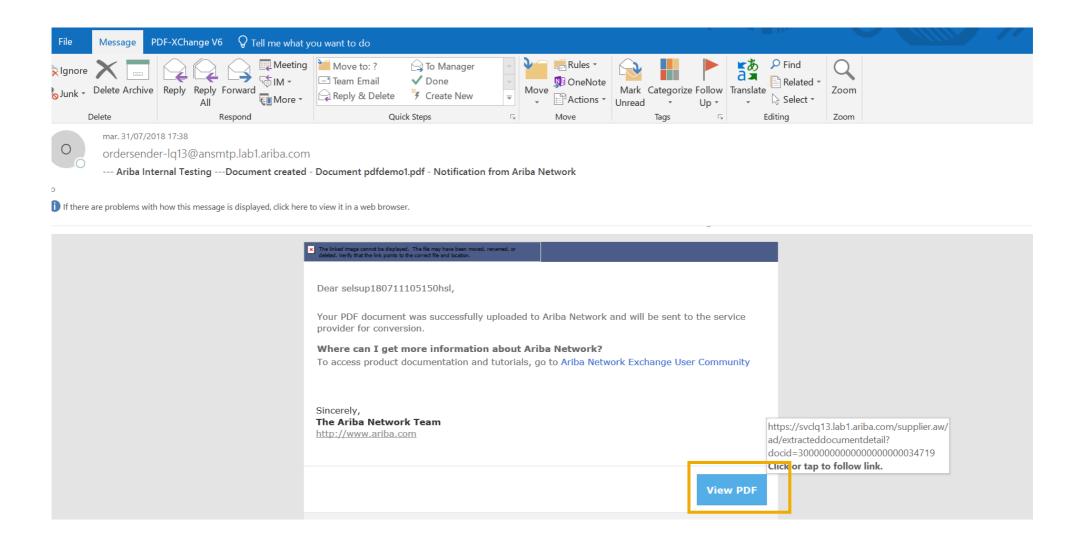


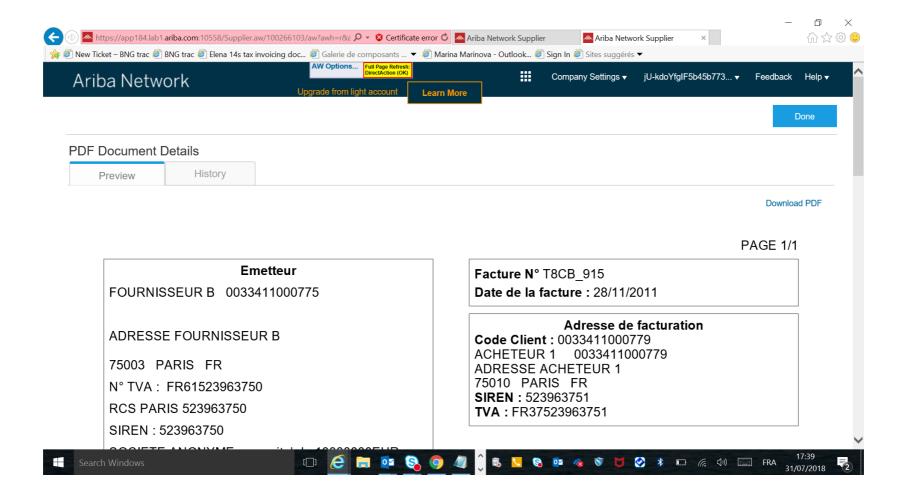
- Buyer Enables PDF Invoice
- Suppliers uploads 5–10 example invoices which is a representative sample of Supplier Organization's invoices into Ariba Network
- Provider completes supplier invoice mapping
- Supplier sets processing preferences on Ariba Network
- Upload invoice use Ariba Network OR
- Send invoices via e-mail

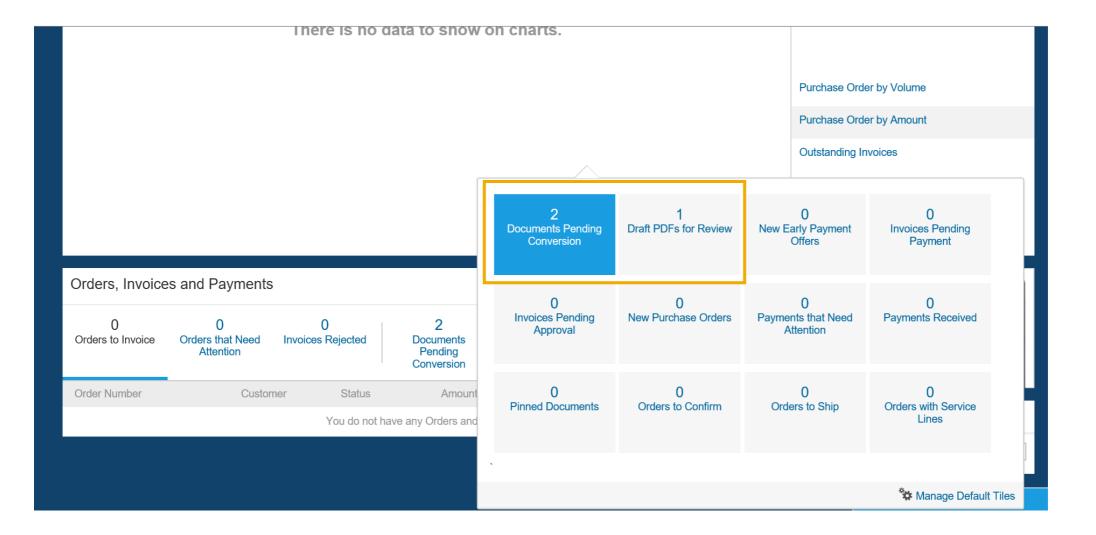
# Receiving an Interactive E-mail order



This button is available on the Interactive E-mail order only if the supplier has successfully onboarded with PDF Invoices.









#### Important:

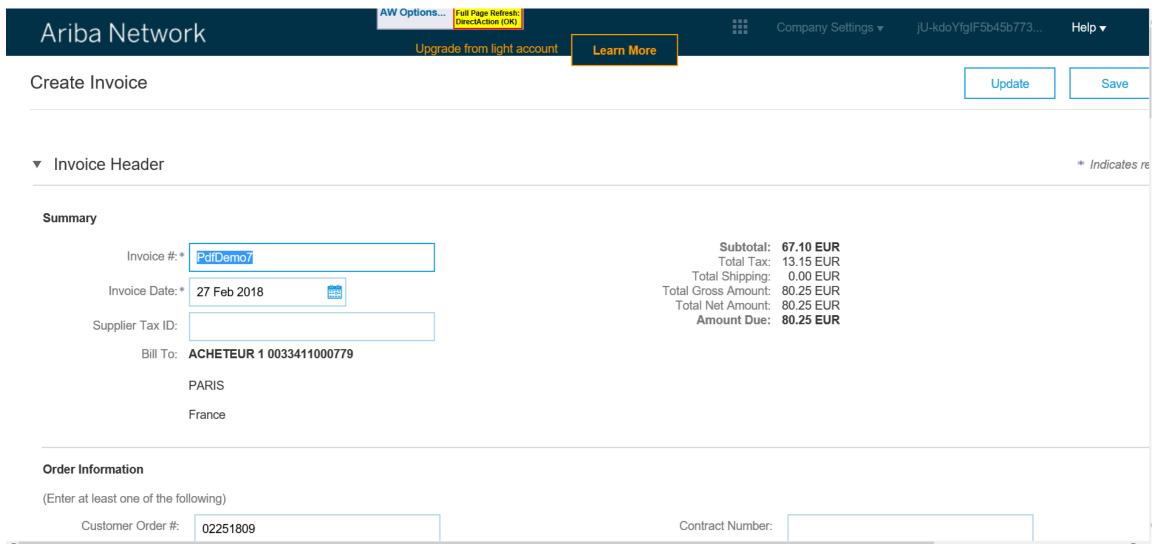
Remember to follow your country's electronic invoice (e-invoice) management regulations, such as those formulated for archiving tax invoices.

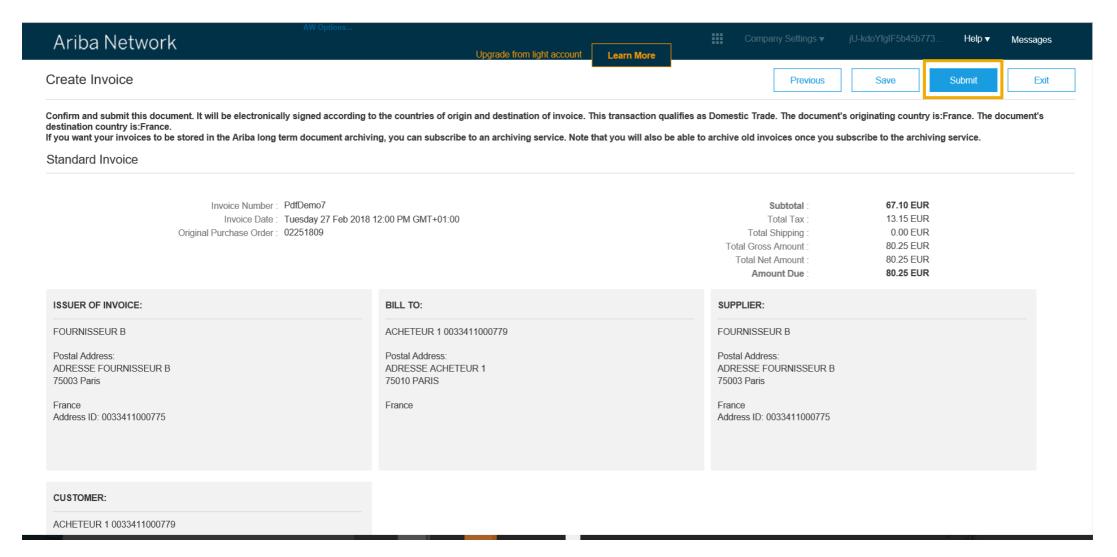
#### Where can I get more information about Ariba Network?

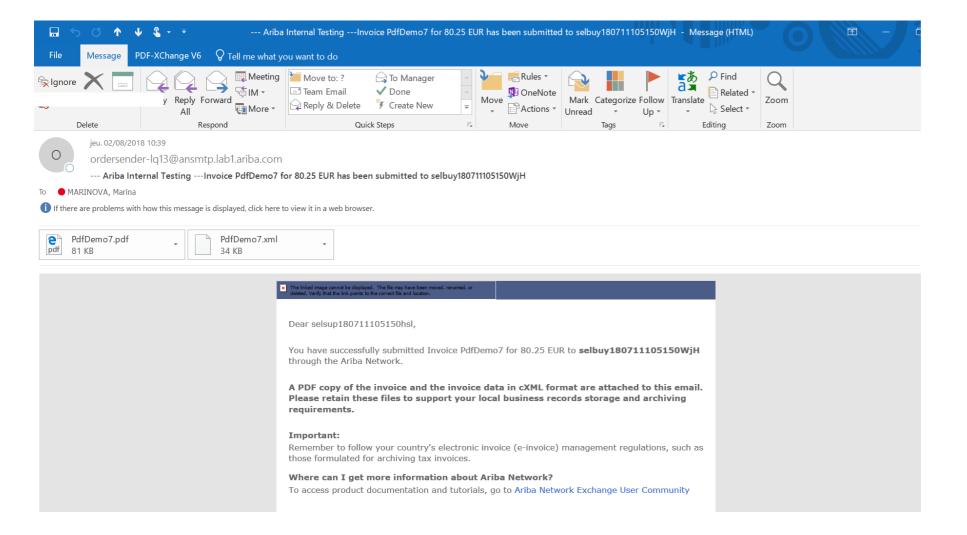
To access product documentation and tutorials, go to Ariba Network Exchange User Community

Sincerely,
The Ariba Network Team
http://www.ariba.com

**Edit Draft** 







# **Operational Procurement**

# **Buying and Invoicing**

- 1. Allow additional supplier contact emails for order routing
- 2. Deliver PO in the Ariba Network using buyer defined email address (related to feature above)
- Asset Management for SAP ERP-integrated sites
- 4. Migrate Master Data based on ERP variant (see release guide)
- 5. Chile Tax Invoicing partner expansion for DTE invoices
- 6. PDF Invoices (highlight feature)
  - Email PDF invoice processing
  - Supplier Onboarding for PDF Invoices
  - PDF Invoices improved UI and onboarding process
  - Email PDF Invoice Processing Improvements
  - PDF Invoices Light Account support

# **Operational Procurement**

# **Buying and Invoicing**

- 7. Saving Line Item Credit Memo in draft mode with Edit and Resubmit (see release guide)
- 8. Enhancements to routing exceptions for orders (see release guide)
- SES usability enhancements
- 10. Defaulting the purchase order's currency for a service entry sheet
- 11. Flag line item as not interested in bidding
- 12. Display page specific alerts published by SAP Ariba Support (see release guide)
- 13. Extended Invoice corrections for Real-time audit in Hungary (see release guide)
- 14. Job Function in User Profile
- 15. Enhancements to Custom Forms
- 16. Support for paper invoices and disputing in goods receipt-based invoice verification

17. Include attachments in invoice approval emails

# **Operational Procurement**

# **Catalog and Spot Buy**

- 1. Availability of catalog items based on effective dates
- 2. Applying catalog tiered pricing when contract price is not defined
- Enhancements to Custom Forms
- 4. New harmonized Terms Of Use (TOU) for Network Suppliers participating in Spot Buy program

# **Guided Buying**

- Supplier search by keywords
- Enabling suppliers to add custom search keywords in their company profiles (related to feature above)
- 3. Ability to edit request forms during check out and map fields to requisitions

# **SAP Ariba Solutions for Direct Spend**

**Supply Chain: Quality certificates in ship notices** 



# Introducing: Quality certificates in ship notices

#### **Customer challenge**

Currently in Ariba Network buyer cannot indicate that an PO item is flagged as a quality item and a certificate is required. There is no control currently to ensure certificate is included as part of each delivery with the result to follow up with the suppler offline. Currently customer receives certificate as part of email and they need to manfully create certificate records in ERP. For each GR customer create receiving need to do follow to make sure certificate is received.

# Meet that challenge with

#### **SAP** Ariba

Supplier is informed about the certificate request visible on the PO line item. Certificate requirement will be read from the material master data in ERP. Business rule for vendor, group or org level to mandate certificate as part of ASN needs to be activated.

Supplier ability to attach certificate (one or more per PO line item) as part of ASN.

ERP will create a certificate record per ASN line, certificate will also be attached to the certificate record as an attachment.

#### **Experience key benefits**

No manual effort for customer to request quality certificate.

Automated and integrated quality certificate document flow creates increased transparency.

Process compliance insured through business rules check.

#### Solution area

SAP Ariba Supply Chain Collaboration

#### Implementation information

This feature is "on" by default for customers of **SAP Ariba SCC for Buyers** and also requires that buyers are entitled for the **quality collaboration** component. Requires configuration.

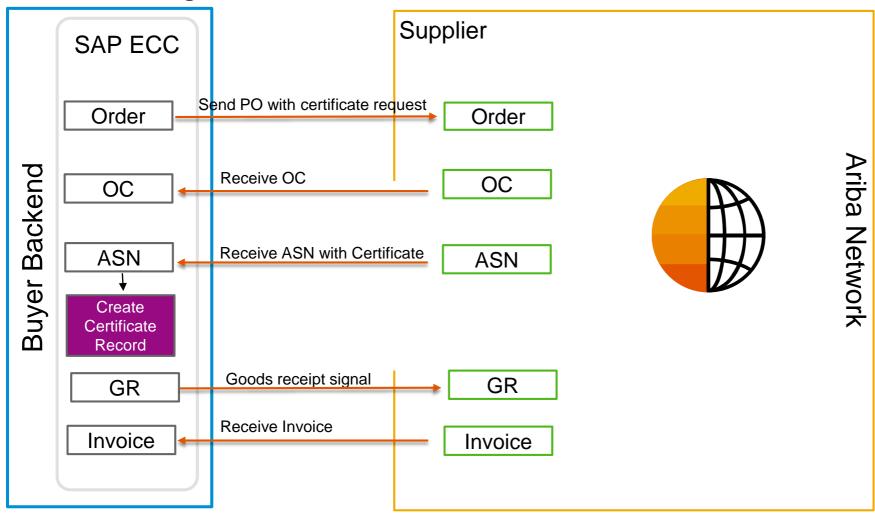
#### **Prerequisites and Limitations**

This feature requires that the buyer system has been entitled for SAP Ariba Supply Chain Collaboration and for the quality collaboration component, and that a buyer administrator has enabled the supplier for SAP Ariba Supply Chain Collaboration.

The transaction rule 'Require suppliers to provide a quality certificate for line items on ship notices' must be enabled.

# Introducing: Quality certificates in ship notices

#### **Process flow diagram**



- Customer ability to request quality certificate (CoA Certificate of Analysis) with PO line item
- Supplier ability to attach quality certificate along with ASN
- Automatic creation of quality certificate record in ERP.

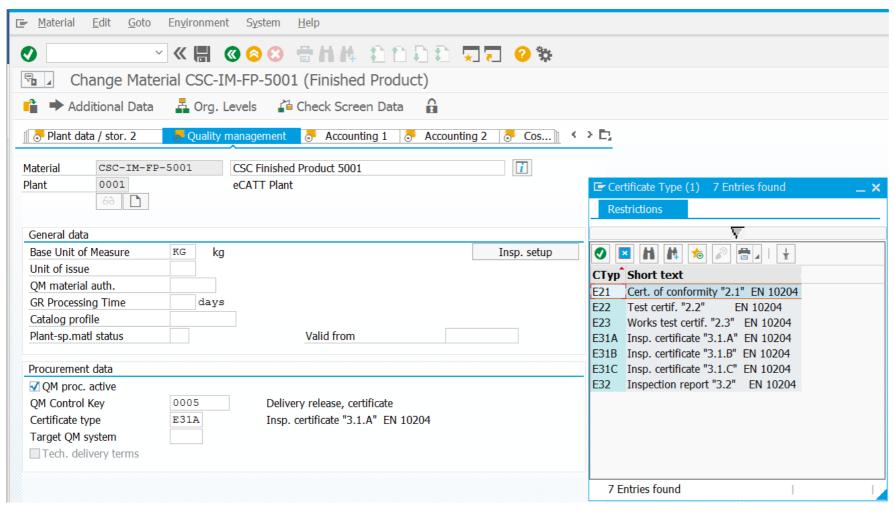
# Introducing: Quality certificates in ship notices

#### **Detailed process flow information**

- PO item will have the Quality Info element which will drive the need for the Quality certificate. (The flag 'requirement quality certificate' and certificate type).
- In AN above flag in combination with business rule will force the supplier to attach the certificate. If the business rule
  is off then supplier will only get warning. In this case supplier may or may not attach the certificate.
- Inbound delivery is created in ERP via ASN
  - Certificate record is created with reference PO, item and (inbound) delivery no
  - All other relevant fields on the certificate like vendor, material, certificate type, vendor batch, customer batch, plant and many other fields are recorded
- In the certificate record certificate status is: "Certificate received" if it has the certificate, else "Certificate is expected"

# Introducing: Quality certificates in ship notices

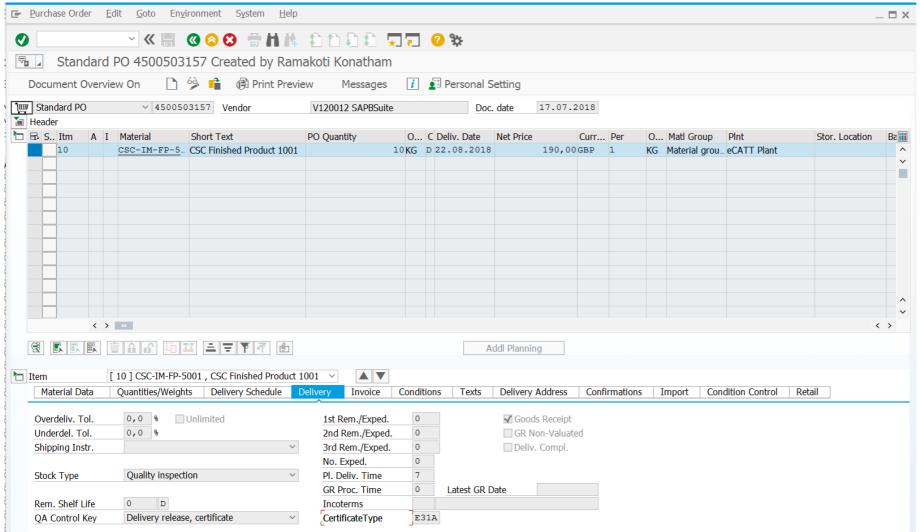
#### **Detailed feature information**



Maintain Quality Management relevant data in material master (/mm02) → certificate required

# Introducing: Quality certificates in ship notices

#### **Detailed feature information**

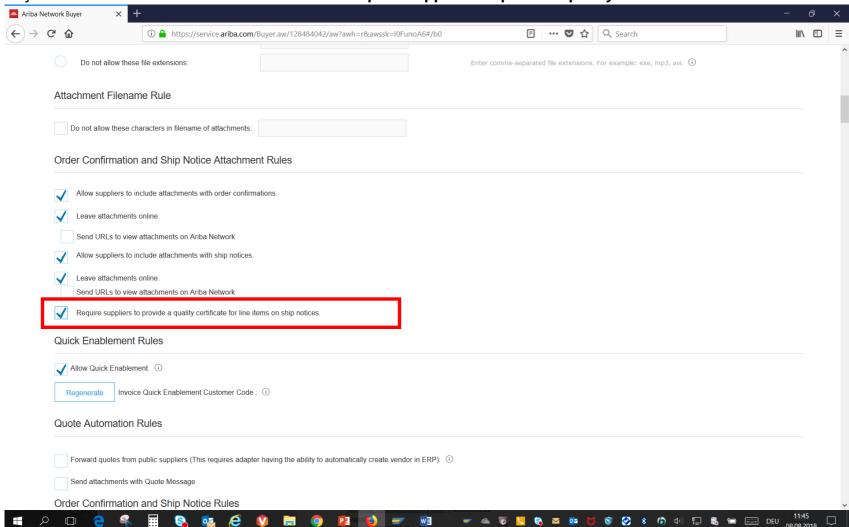


PO item – QA control key set → certificate required / certificate type

# Introducing: Quality certificates in ship notices

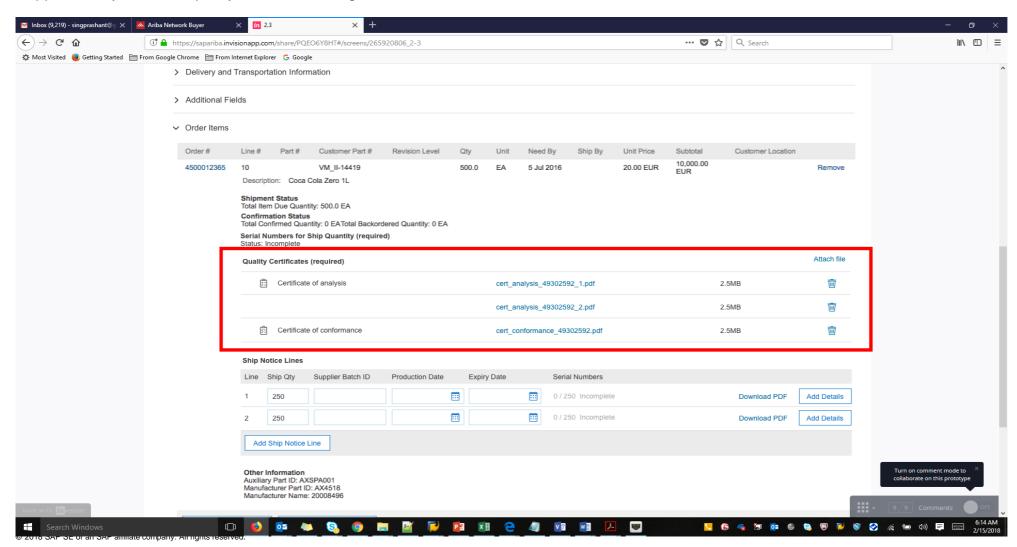
#### **Buyer settings**

Buyer has to activate Default Transaction Rule 'Require suppliers to provide quality certificate for line items on ship notices'.



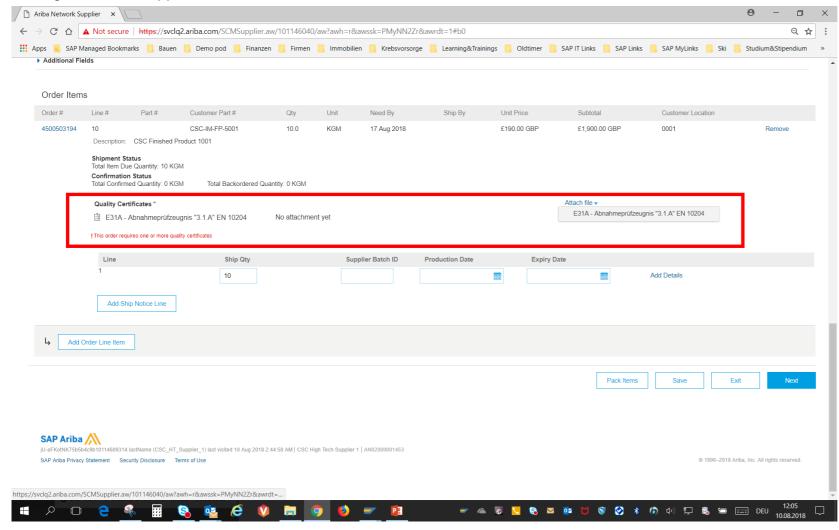
# Introducing: Quality certificates in ship notices

Supplier ability to attach quality certificate along with ASN



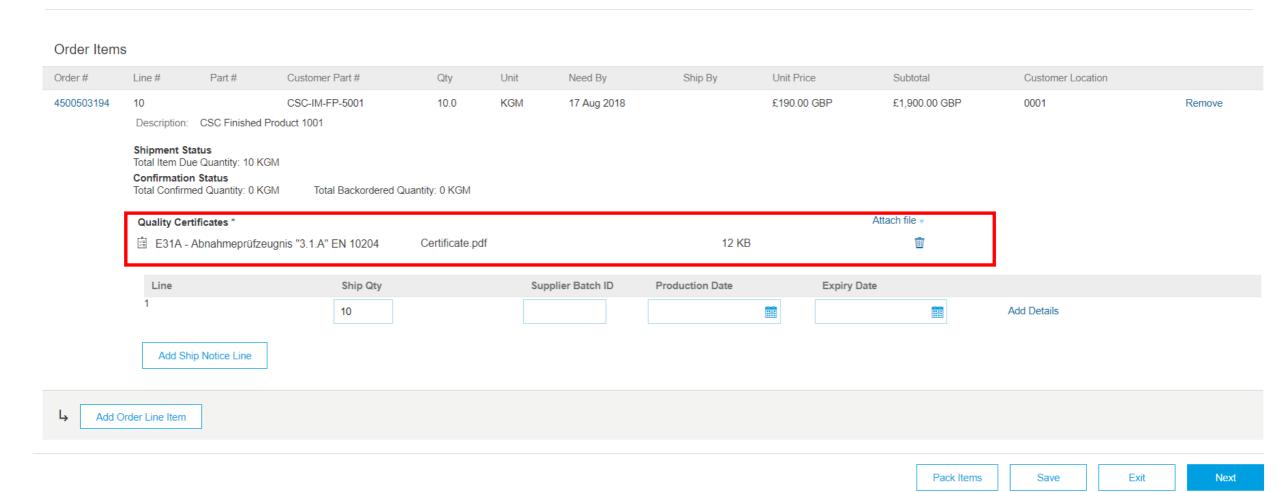
# Introducing: Quality certificates in ship notices

Setting mandates supplier to attach a Certificate in the ASN item



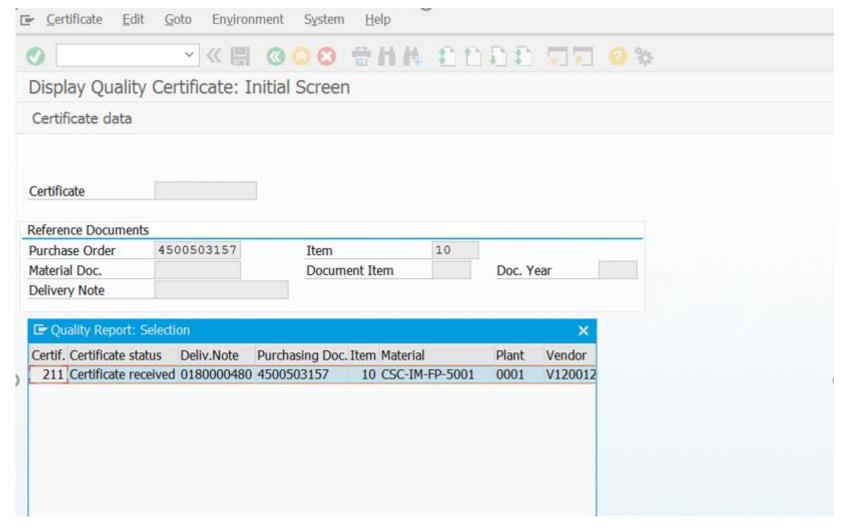
# Introducing: Quality certificates in ship notices

As soon as supplier attached required certificate processing can continue



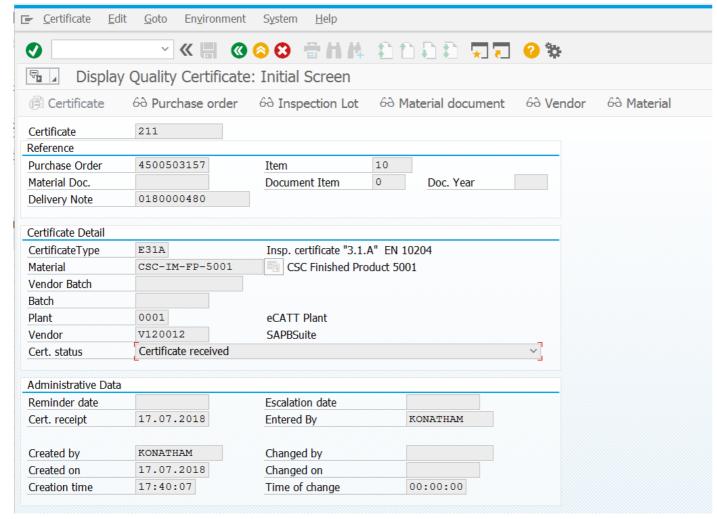
# Introducing: Quality certificates in ship notices

Automatic creation of quality certificate record in ERP upon creation of inbound delivery



# Introducing: Quality certificates in ship notices

All other relevant fields on the certificate like vendor, material, certificate type, vendor batch, customer batch, plant and many other fields are recorded



# SAP Ariba Solutions for Direct Spend

# **Supply Chain Collaboration**

- 1. Quality certificates in ship notices (highlight feature)
- 2. Subcontracting enhancements for maintenance, repair, and overhaul scenarios (see release guide)
- 3. Batch validation in component consumption (see release guide)
- Transaction document reports
- External document type visibility

# **Platform & Technology**

#### **API**

- 1. Update Supplier Management Questionnaire responses using Supplier Data API
- 2. New incremental data extraction parameter for the Supplier Data API with Pagination

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# Thank you.

#### Contact information:

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# **Appendix: Additional information of possible interest**

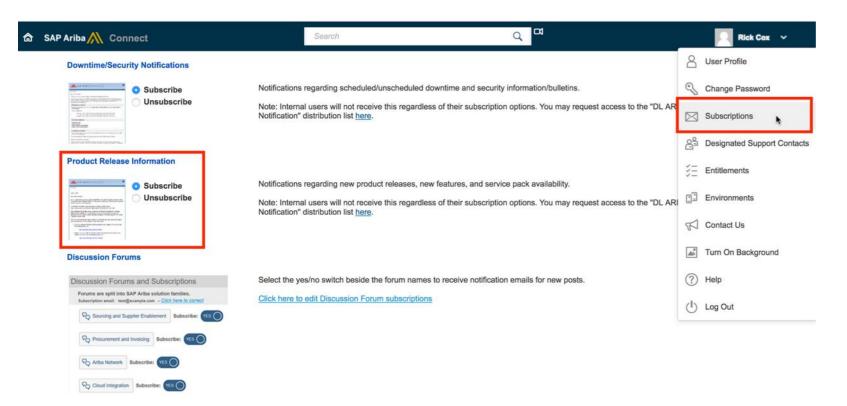


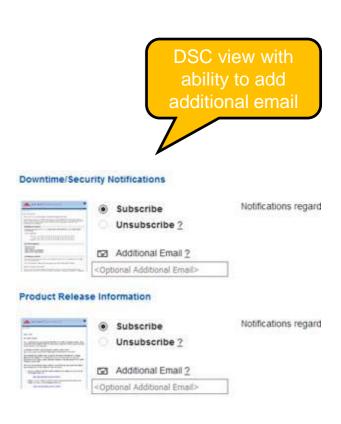
# **Communications Notice Recipients**

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#### **Best Practice:**

- Encourage relevant team members to subscribe by clicking their name in the top right corner and select Subscriptions
- Create a distribution list for others that need to know and add as an additional email





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Prior release materials grouped by product/solution area for quick reference. Listed in chronological order of most recent to oldest update from top to bottom of page.

