



SAP Ariba 

Feature at a Glance

Applying catalog tiered pricing when contract price is not defined

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CONFIDENTIAL

 **Run Simple**

Feature at a Glance

Introducing: Applying catalog tiered pricing when contract price is not defined

Ease of implementation  Low touch / simple
Geographic relevance  Global

Customer challenge

When a price is not defined for a contracted item, in such cases the base price of item in the catalog is used for ordering even when there is tiered pricing or date dependent pricing defined in the catalog. This resulted in an incorrect final price at the time of ordering.

Meet that challenge with **SAP Ariba**

With this feature, an item in a shopping cart (leading to a requisition) will honor the tiered pricing set up in the catalog, even in a scenario when the item is a contracted item and there's no pricing information available in the contract.

Experience key benefits

For items which do not have a contract price, but have a tiered pricing or date-dependent pricing in catalogs, the correct price shall be used during ordering process.

Solution area

SAP Ariba Catalogs
SAP Ariba Buying
SAP Ariba Buying and Invoicing
SAP Ariba Invoice Management


Implementation information

This feature is “on” by default for customers of solutions mentioned in the ‘Solution Area’. No action is required to utilize this feature.


Prerequisites and Limitations

Tiered pricing defined for a catalog item and no pricing specified for the item in the contract.

Detailed Feature description

 **Apple In-Ear Headphones**
 Supplier: Apex Corporation
 Supplier Part #: iheadset
 Available in: 2 Day(s)

Hear every detail of your music every time you tune in with the Apple In-Ear Headphones with Remote and Mic. They provide excellent sound isolation, and convenient buttons let you adjust the volume, control music and video playback, and even answer or end calls.

 **Samsung Galaxy Gear 2 SM-R380 Smart Watch**
 Supplier: Apex Corporation
 Supplier Part #: edge_gear
 Available in: 2 Day(s)

Samsung Gear 2 - show off your style. Available in various, vibrant colours that add elegance to your look. Change your look on your mood and outfits. * Additional straps sold separately.

Catalog item with tiered pricing

\$79.99 USD / one

Pricing information

Pricing Details	
Quantity	Price
1 - 1	\$79.99 USD / one
2 - 4	\$749.99 USD / one
5 - 9	\$649.99 USD / one
10 or More	\$599.99 USD / one

Add to Favorites

Sample catalog file with tiered pricing

```

<ARTICLE_PRICE_DETAILS>
<ARTICLE_PRICE price_type="net_customer">
  <PRICE_AMOUNT>79.99</PRICE_AMOUNT>
  <PRICE_CURRENCY>USD</PRICE_CURRENCY>
  <TAX>0.3</TAX>
</ARTICLE_PRICE>
<ARTICLE_PRICE price_type="net_customer">
  <PRICE_AMOUNT>749.99</PRICE_AMOUNT>
  <PRICE_CURRENCY>USD</PRICE_CURRENCY>
  <TAX>18.19</TAX>
  <LOWER_BOUND>2</LOWER_BOUND>
</ARTICLE_PRICE>
<ARTICLE_PRICE price_type="net_customer">
  <PRICE_AMOUNT>649.99</PRICE_AMOUNT>
  <PRICE_CURRENCY>USD</PRICE_CURRENCY>
  <TAX>16.19</TAX>
  <LOWER_BOUND>5</LOWER_BOUND>
</ARTICLE_PRICE>
<ARTICLE_PRICE price_type="net_customer">
  <PRICE_AMOUNT>599.99</PRICE_AMOUNT>
  <PRICE_CURRENCY>USD</PRICE_CURRENCY>
  <TAX>15.19</TAX>
  <LOWER_BOUND>10</LOWER_BOUND>
</ARTICLE_PRICE>
    
```

Catalog associated with a contract

SAP Ariba

CR23 - BMECat Test Sync Price

These are the details of the request you selected. Depending on its status, you can edit, change, copy, cancel, or submit the request. You can also view your request and take the desired action.

Copy Change Print Excel Export

Summary Pricing Terms Milestones Approval Flow History

Catalog Level Pricing Terms

Id	Catalog	Description	Pricing Summary
1	BMECatTest For Price Sync	test catalog for BMECat sync price verification	No Discount

Detailed feature description

Shop By Category ▾ All Categories ▾ Search by part #, supplier name, or keyword

PR129: Continue Shopping Proceed to Checkout

1 Item Total Hide Details

No. ↑	Type	Description	Qty	Unit	Price	Discount	Net Amount	Charges	Taxes	Amount
1		Apple In-Ear Headphones	3	one	\$749.99 USD		\$2,249.97 USD		\$273.75 USD	\$2,523.72 USD

Supplier Part #: iheadset
Commodity Code: Consumer electronics
Contract: C23

Cart Summary

Apex Corporatio... (1)	\$2,249.97 USD
Taxes	\$273.75 USD
Subtotal (1 item)	\$2,523.72 USD

Shop By Category ▾ All Categories ▾ S

PR129: Continue Shopping Proceed to Checkout

1 Item Total Hide Details

No. ↑	Type	Description	Qty	Unit	Price	Discount	Net Amount	Charges	Taxes	Amount
1		Apple In-Ear Headphones	5	one	\$649.99 USD		\$3,249.95 USD		\$398.74 USD	\$3,648.69 USD

Supplier Part #: iheadset
Commodity Code: Consumer electronics
Contract: C23
Supplier: Apex Corporation (AN Supplier)
Contact: Nia McCray : MARLBOROUGH
Payment Terms: Net 45, 2%/30, 3%/20
Custom(L): TestLine:Thu Aug 09 22:10:17 PDT 2018 ⓘ
cp847:

Cart Summary

Apex Corporatio... (1)	\$3,249.95 USD
Taxes	\$398.74 USD
Subtotal (1 item)	\$3,648.69 USD

Delete Update Total

Depending on the requisition qty, unit price changes as per the tiered pricing defined in the catalog