

# **Ariba Solutions Readiness April 2018 Release Q&A**

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5 April 2018



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## **Agenda**

## Logistics

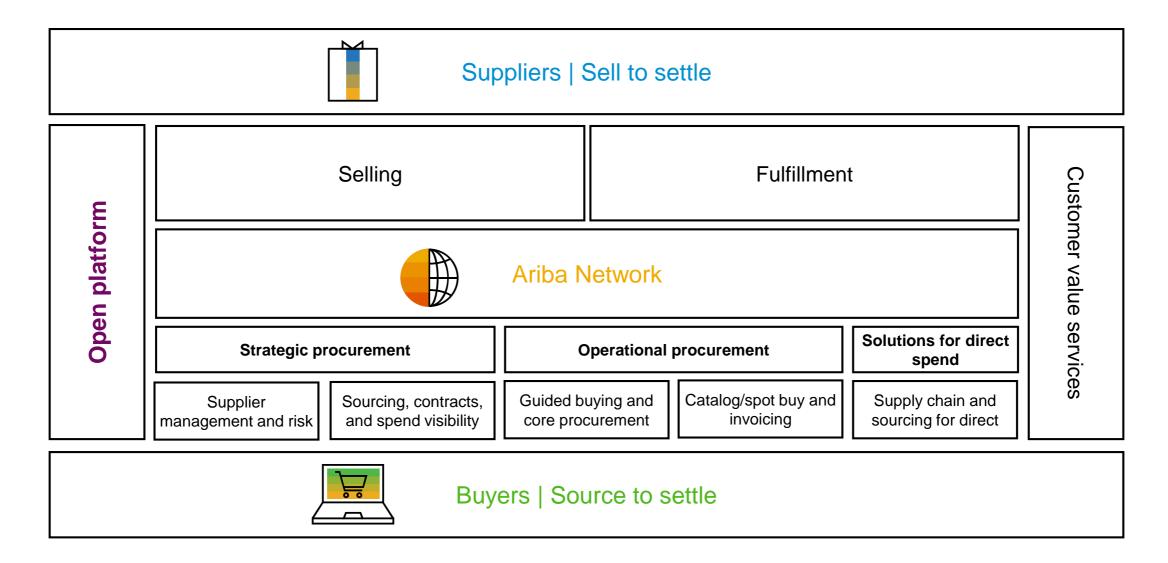
#### General Release Information

#### **Key Feature Discussions**

- Strategic Procurement (Sourcing, Contracts, Supplier Management & Risk, Spend Visibility)
- Operational Procurement (Guided Buying, Core Procurement, Catalog/Spot Buy, Invoicing)
- SAP Ariba Solutions for Direct Spend (Supply Chain, Sourcing for Direct)
- Technology (Platform)

#### Reminders

## Our solution portfolio



## **Logistics**

#### **Additional Dial-in Numbers**

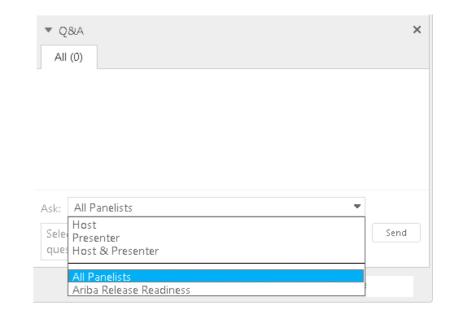
• Additional Dial-in numbers link appears in the Meeting invitation as noted below:

https://www.myrcplus.com/cnums.asp?bwebid=997521&ppc=4392894675&num=1-720-897-6637

## To Ask a Question, please use the WebEx Q & A Panel

- Choose "All Panelists" as the recipient of your question so our SAP Ariba Product Subject Matter Experts may respond.
- Type your question in the text box.
- Click Send.

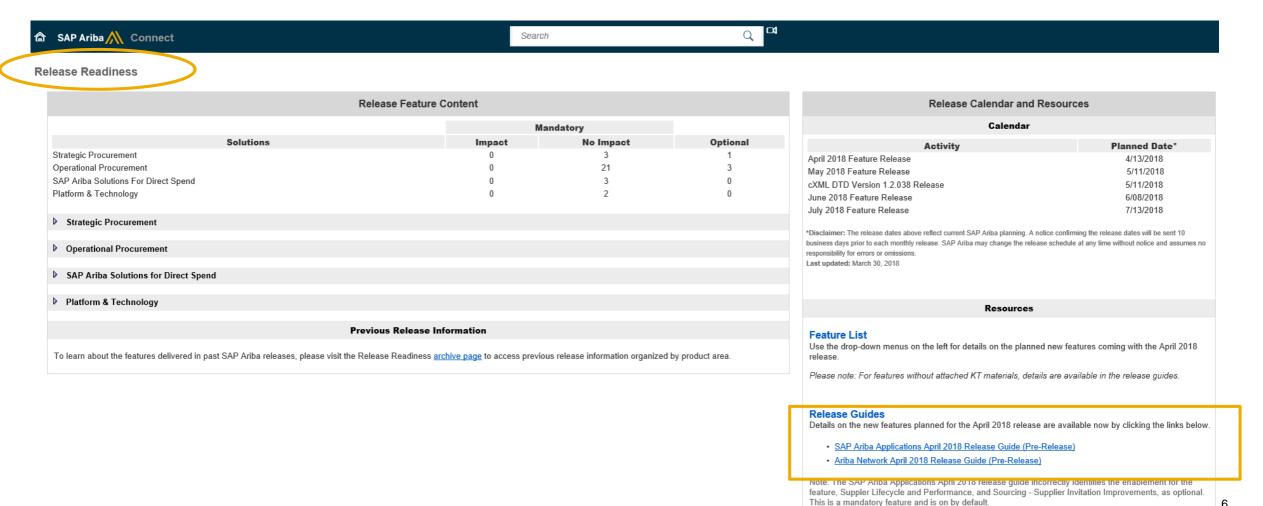
The Presenter and/or Panelists will attempt to answer your question online or via the audio feed as close to the time the question is asked as possible.



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#### **General Information Session Materials**

Recordings and presentations will be posted on the Release Readiness tab/tile in Ariba Connect. See the Release Feature Content section on the left side of the page for detailed information.



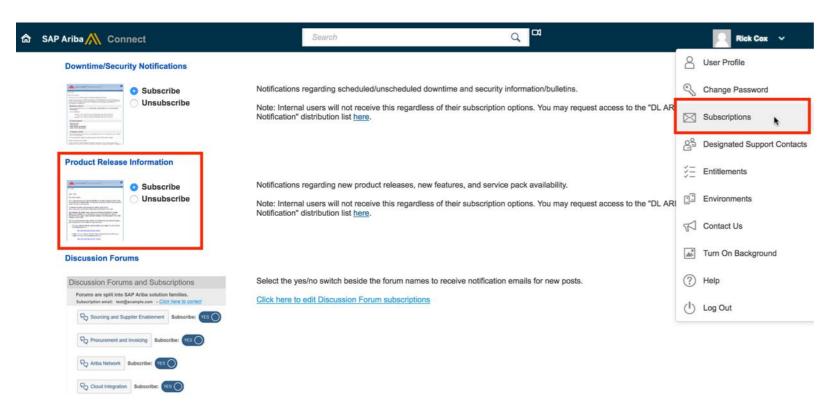
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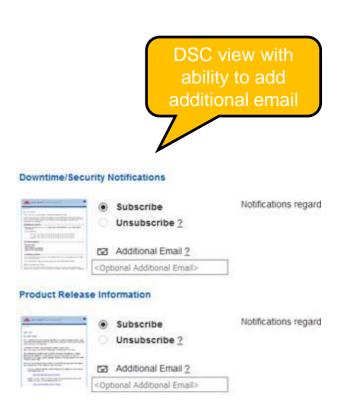
## **Communications Notice Recipients**

Release Notifications are sent to all Designated Support Contacts by default and any other users that subscribe.

#### **Best Practice:**

- Encourage relevant team members to subscribe by clicking their name in the top right corner and select Subscriptions
- Create a distribution list for others that need to know and add as an additional email





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# **Key Feature Discussions**



## **Key Features**

Strategic Procurement – Supplier Management and Sourcing: Supplier invitations

**Operational Procurement** – Catalogs: Support for Catalogs in MS Excel format

**SAP Ariba Solutions for Direct Spend** – Standard material field mapping and custom labels for SAP Ariba fields

**Technology** – Privacy: Custom privacy policy support

# Strategic Procurement Supplier Management and Sourcing: Supplier invitations





Some complexity

Geographic relevance



Global

## Feature at a Glance

# Introducing: Suppler Lifecycle and Performance (SLP), and Sourcing - Supplier Invitation Improvements

## Customer challenge

Buying organization experience challenges with onboarding of new suppliers because the email invite and subsequent notification create confusion with suppliers. This leads to increased Ariba support calls and/or onboarding drop-off.

# Meet that challenge with SAP Ariba

This release introduces several improvements to the supplier invitation communication, including branding of the invitation email, inclusion of the registration project deadline, inclusion of the buyer's notes in a request for additional information, and inclusion of the buyers contact information in a denial notification. And the notifications are now generally more mobile friendly.

#### Experience key benefits

Reduces supplier confusion regarding the roll of Ariba in relation to the onboarding process for the buying organization.

Less unnecessary Ariba Support and Buyer Helpdesk intervention and assistance to suppliers.

Increases number of registered suppliers.

#### Solution area

Strategic Procurement / Sourcing, Supplier Lifecycle and Performance

#### Implementation information

This feature/improvement is "off" by default. To enable this feature, please submit a Service Request to have feature toggle SA-01 turned on for you.

#### Prerequisites and Limitations

See next slide.

# Introducing: Suppler Lifecycle and Performance (SLP), and Sourcing - Supplier Invitation Improvements

#### Detailed feature information

This release introduces several improvements to the supplier invitation communication:

- Sourcing and SLP invitations are buyer-branded.
- Sourcing and SLP invitations sent to named supplier contact.
- Sourcing and SLP invitation includes the buyer's deadline.
- Supplier sees reason request for additional information in email
- Denial email includes buyer's contact information
- Notifications are mobile friendly

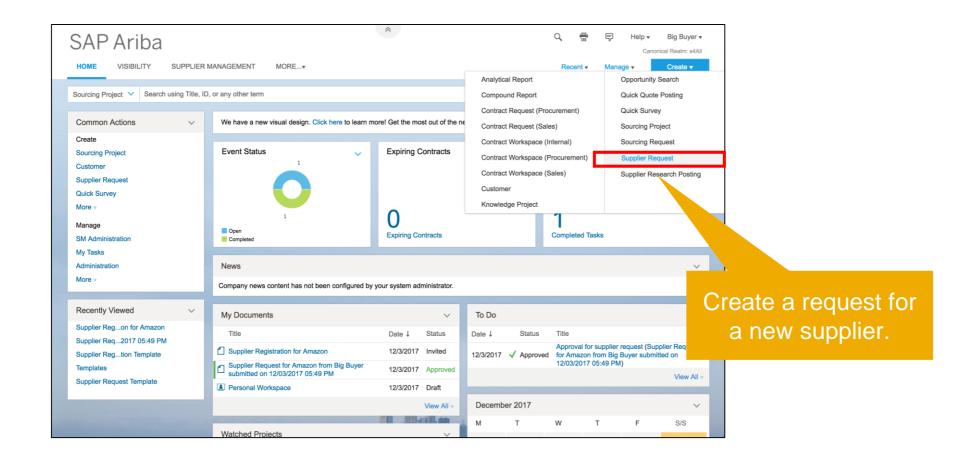
#### Prerequisites

- The new invitation email templates will only appear if you or Ariba Services has not made prior changes to the template.
- If you have made changes to the template, then you must revise the content adding the new "supplier contact name", "dead line", and "URL" fields.

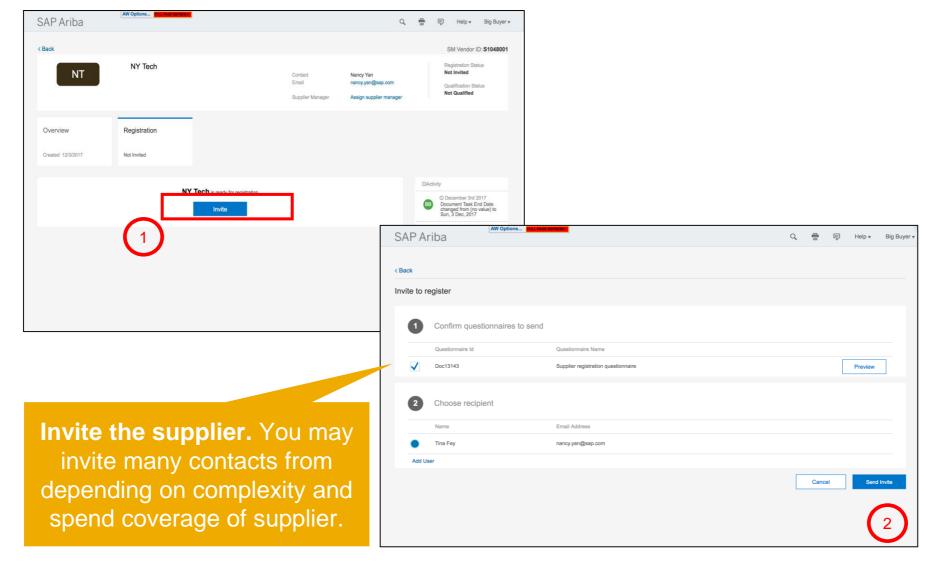
#### Limitations

- In a future release, Product Support / Operations will activated SA-02 will direct the supplier to a new a completely new supplier experience rather than sourcing application to complete the registration process.
- · Submitted, Request for Information, Approval, and Denial email notifications are not customizable.

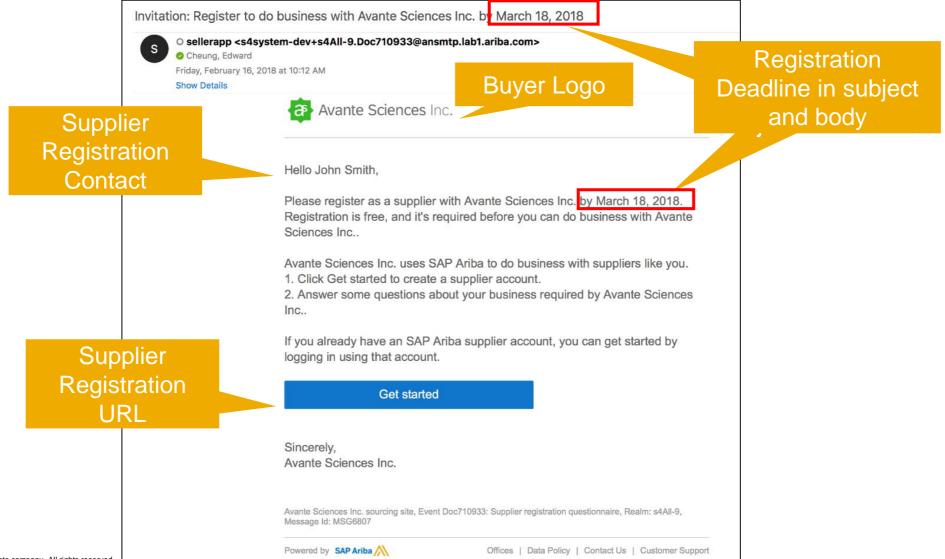
## **SLP Registration: Supplier Invitation Process**



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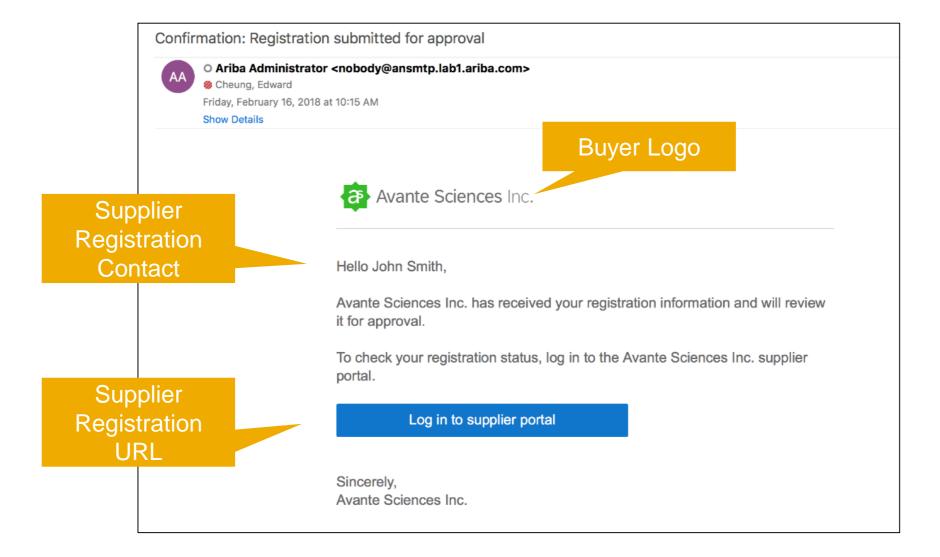
## **SLP Registration: Supplier Invitation Process - Invite**



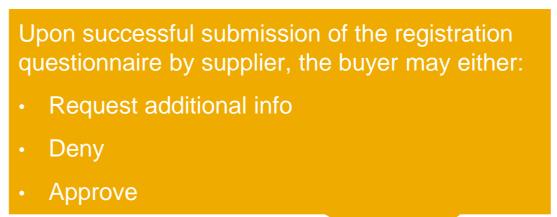
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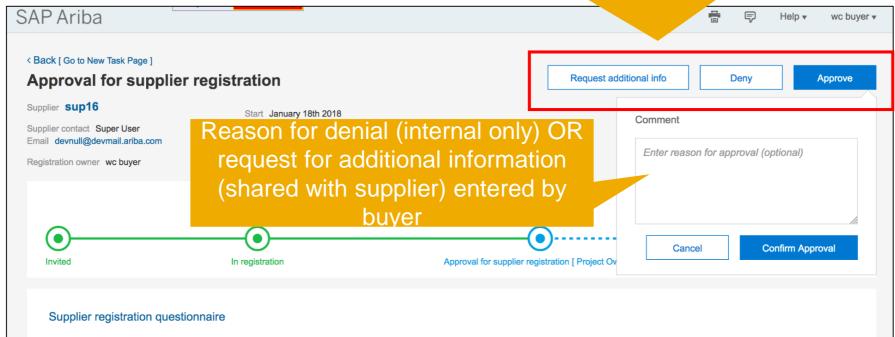
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## **SLP Registration: Supplier Invitation Process - Submitted**

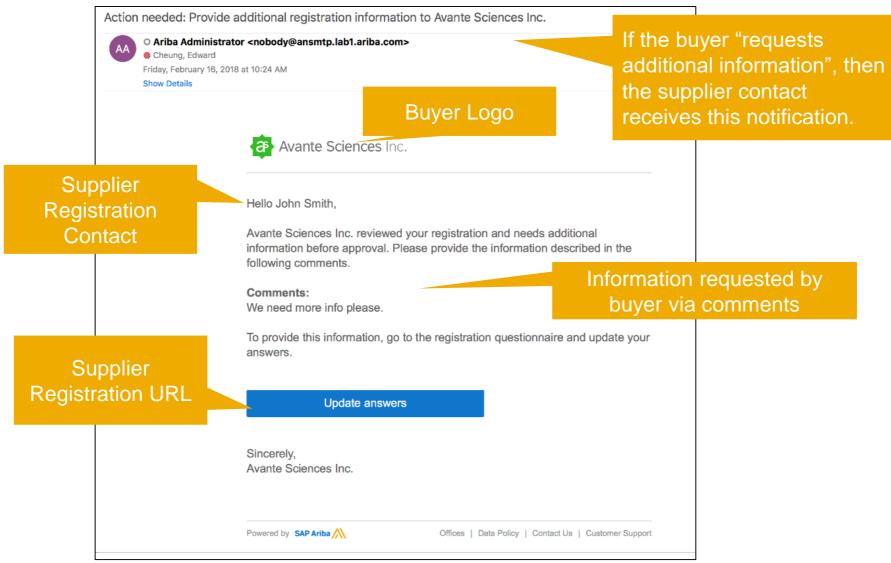


## SLP Registration: Supplier Invitation Process – Buyer workflow

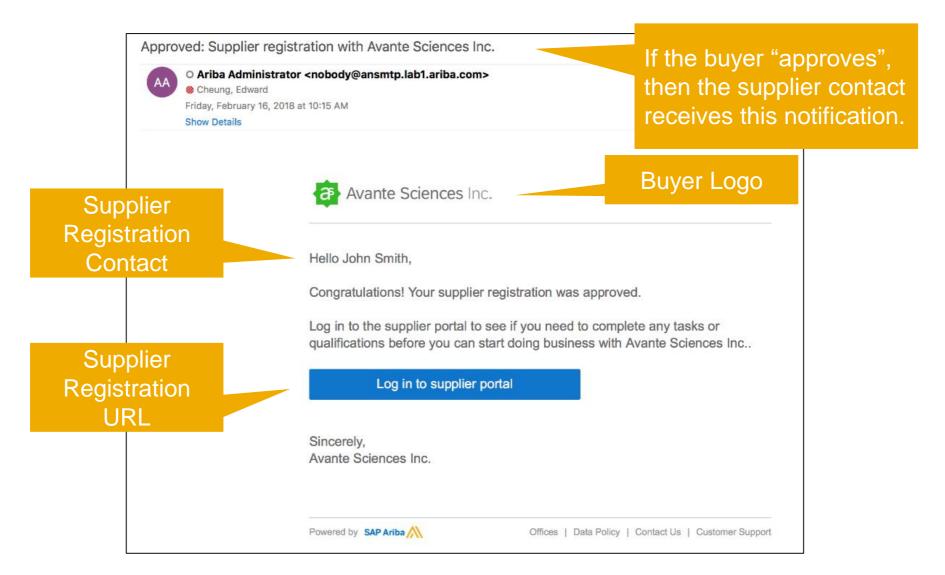




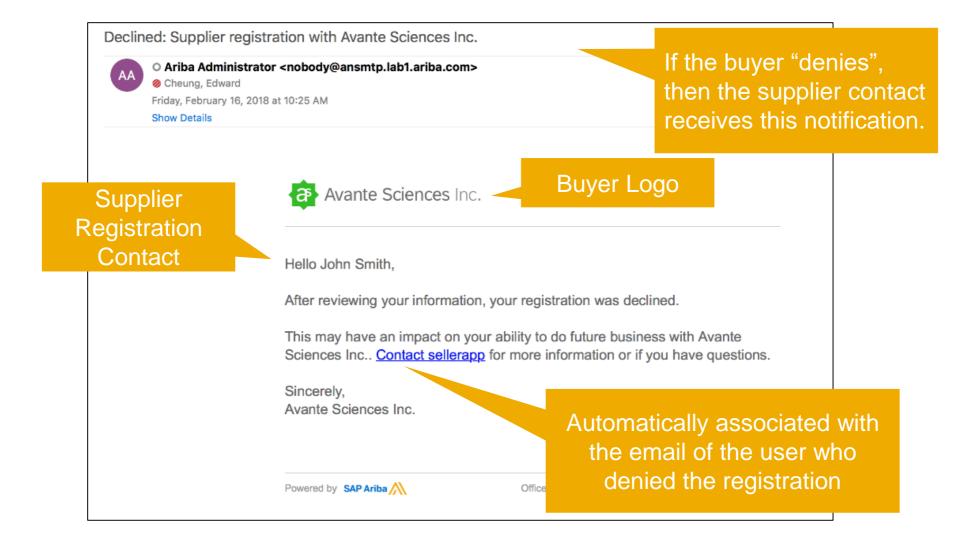
## SLP Registration: Supplier Invitation Process – Request Additional Info



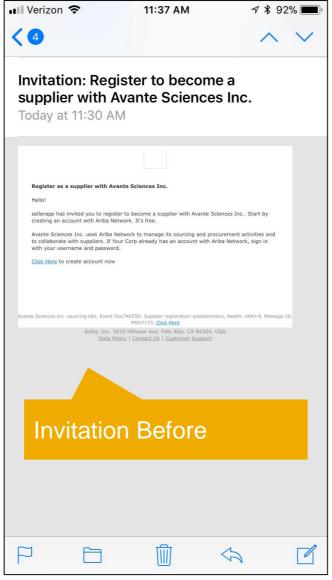
## **SLP Registration: Supplier Invitation Process - Approve**

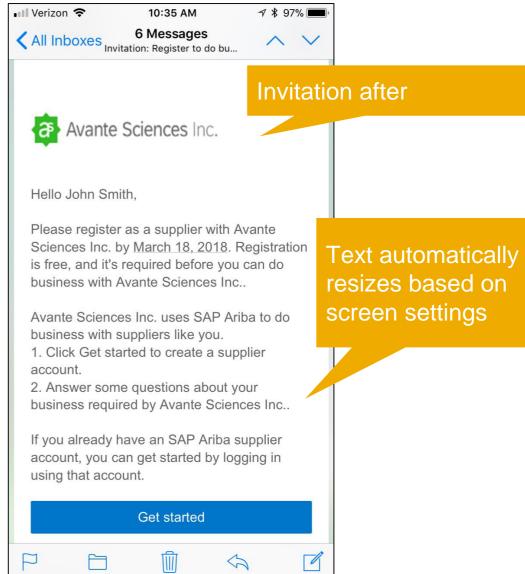


## **SLP Registration: Supplier Invitation Process - Deny**

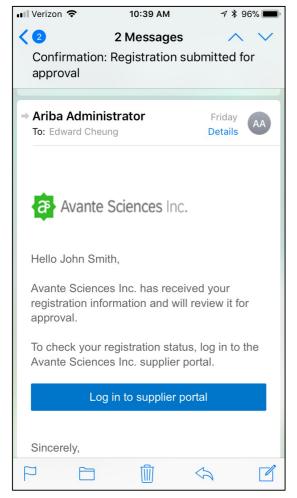


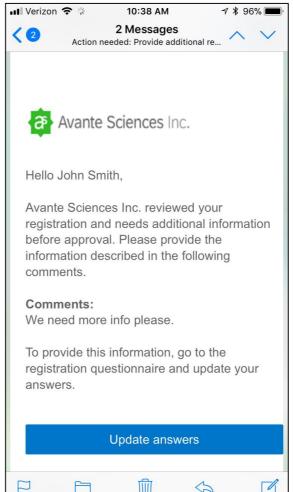
## **Mobile Friendly Notifications**

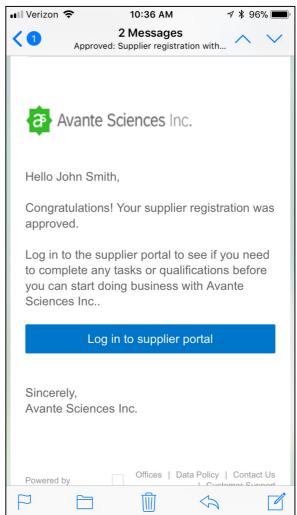


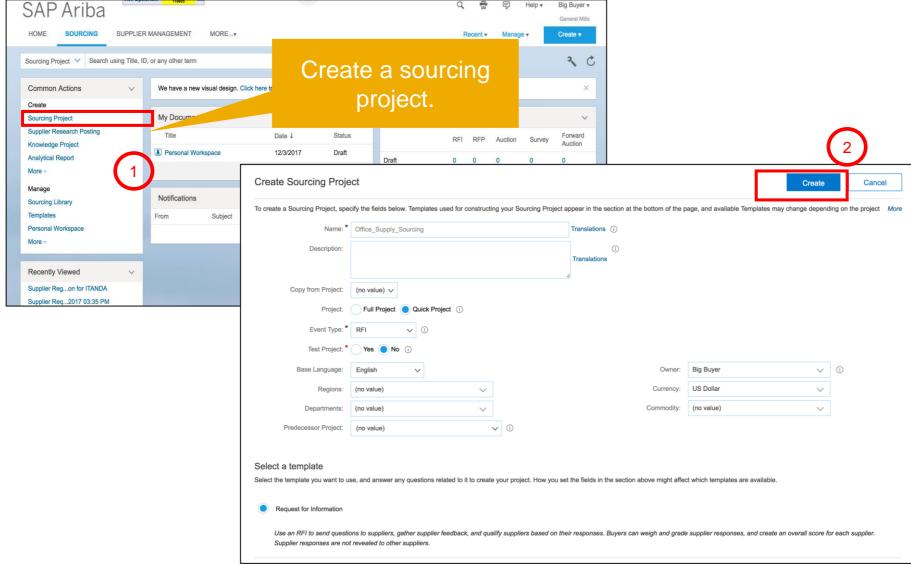


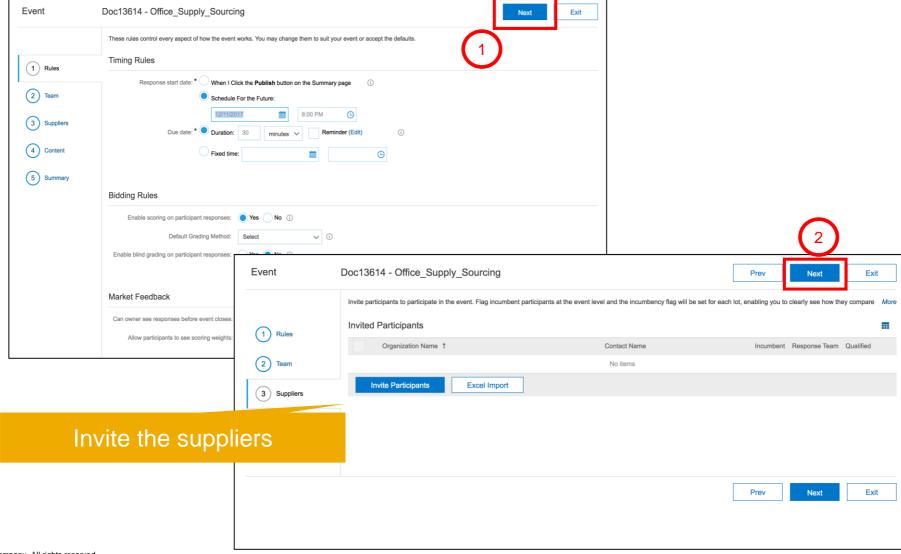
## **Mobile Friendly Notifications**





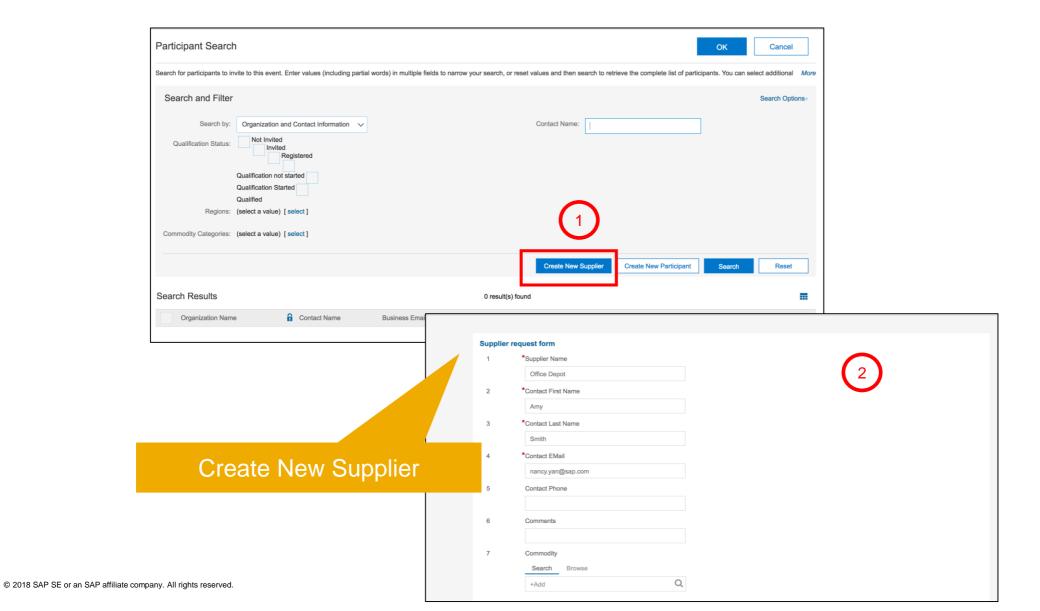


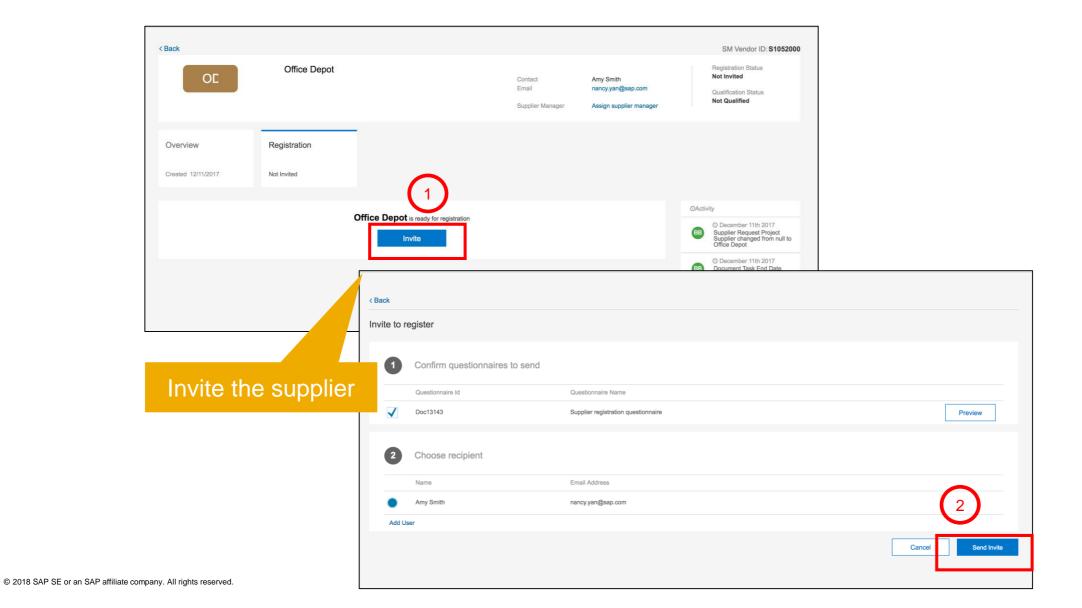




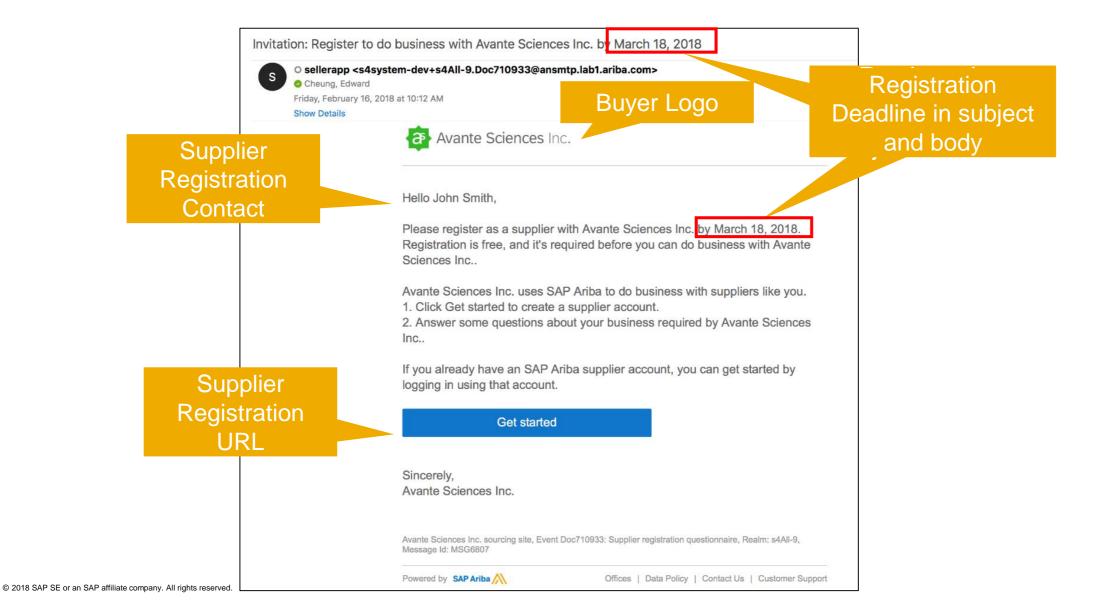
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## **SLP Registration: Supplier Invitation Process - Invite**



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## **Strategic Procurement**

### **Sourcing and Contracts**

- Append or update line items in contracts from a sourcing award without manual amendment of the contract workspace\*
- 2. Control the deletion of line items from a Contracts Line Item Document\* (CLID)
- 3. Update material master items on CLID from sourcing award

# **Operational Procurement Support for catalog updates in MS Excel format**



Low-touch/simple

Geographic relevance



Global

#### **Feature at a Glance**

## Introducing: Support for catalog files in Microsoft Excel format

#### Customer challenge

Today, only cXML, CIF and BMECat formats are supported for electronic catalogs. Building and maintaining these catalogs requires some technical knowledge around file formats.

# Meet that challenge with SAP Ariba

With this feature, SAP Ariba solutions support catalog files in Microsoft Excel format, both when imported locally, as well as downloaded from Ariba Network.

#### Experience key benefits

By supporting a catalog format using in Microsoft Excel, users can more easily build and maintain their online catalogs.

#### Solution area

Operational Procurement / Ariba Catalogs

## Implementation information

On by default for customers already enabled to use Ariba Catalogs.

No action required.

#### Prerequisites and Limitations

Must be CMS enabled

# Introducing: Excel Catalog Support

#### Detailed feature information

Attached is a sample excel template detailing fields, field descriptions and providing sample formats

								Manufact														
			Manufacturer Part			Unit of	Lead	urer		Manufact	Market	Classifica	tion Codes-				Supplier Part					
Sup	pplier ID	Supplier Part ID	ID	Item Description	<b>Unit Price</b>	Measure	Time	Name	Supplier URL	urer URL	Price		1	Classificati	on Codes-2	Short Name	Auxiliary ID	Language	Currency		Image	
												Domain	Value	Domain	Value					Detailed	Thumbnail	Normal
																				http://www.idg.	http://www.idg.	
AN09	90674777			4-Line System Phone with					http://www.idg.co	om/27729					32-03-13-					com/2772967/i	com/2772967/i	http://www.idg.com/27
	12	2772882	TTSIBM412CID	Headset and Caller ID	45.24	EA	1	Intellidata	67		50.24	UNSPSC	43191504	Eclass 7.0	04	4-Line Phone		en_US	USD	mg.gif	mg.gif	72967/img.gif



## **Operational Procurement**

## **Guided Buying**

Supplier selection policy\*

#### **Core Procurement**

- Restrict Automatic Contract Version Updates on Change PO\*
- 2. Allow Change PO on Deleted Catalog Items or Closed Contracts\*
- Ability to mark PR custom fields as Internal\*
- 4. Showing the logged-in buyer's RFQs\*
- 5. Previewing the list of invited suppliers\*
- 6. Ability to search by User ID and Email Address when reassigning approvable roles
- 7. Showing bid details in the supplier's currency
- 8. Splitting an award on the Compare Supplier Bids page

## **Operational Procurement**

#### **Core Procurement (cont'd)**

- 9. Labeling of RFQ postings that suppliers are not interested in bidding for
- 10. Showing RFQ details in the buyer's browser local time zone
- 11. Sorting of RFQ postings on the SAP Ariba Discovery dashboard
- 12. RFQ posting closure notification emails
- 13. Show supplier's bidding price trend on an RFQ
- 14. Showing buyer sub-user information on the Request for Quote (RFQ) posting
- 15. Showing supplier company name in the email notifications
- 16. Increased frequency of bidding invitation digest email

## **Operational Procurement**

#### **Catalog and Spot Buy**

- 1. Tax and Segment Support n the BMECat catalog format\*
- 2. Support for additional catalog fields: Content Unit and Packing Quantity\*

#### **Purchasing and Invoicing**

- Enabling tolerances for shipped quantities on an invoice\*
- Previewing the list of invited suppliers\*
- 3. Manual generation of invoices and LICM based on Reversal Receipts
- 4. Enhancements for invoice auto-generation from receipts for ERS and consignment orders

## **SAP Ariba Solutions for Direct Spend**

Standard material field mapping and custom labels for SAP Ariba fields



Global

#### **Feature at a Glance**

## Introducing: Standard material field mapping and custom labels for SAP Ariba fields

#### **Customer challenge**

Different customers have custom fields and/or names for fields in their Material Master in ERP and want to be able to use them in Product Sourcing.

Current implementation of Product Sourcing, the mapping of fields in the Material Master to corresponding fields in Product Sourcing are hard coded. When a customer adds a custom field in their Material Master, there is no way for them to map it to existing Product Sourcing fields and show these fields in UI.

Also, customers want to customize the names of the Product Sourcing fields. Today the labels are localized but not customizable in Product Sourcing.

# Meet that challenge with SAP Ariba

Allow for mapping the standard Product Sourcing Material fields to fields we receive in the Material Master table. Also, allow for the customer to change the field labels in Product Sourcing.

#### **Experience key benefits**

Customers can have the fields mapped and labeled as their users would expect.

#### Solution area

Strategic Sourcing Suite / Product Sourcing

#### Implementation information

This feature is "on" by default. No action is required to utilize this feature.

#### **Prerequisites and Limitations**

User has to have Materials Administrator permission.

## Introducing: Standard material field mapping and custom labels for SAP Ariba fields

#### **Detailed feature information**

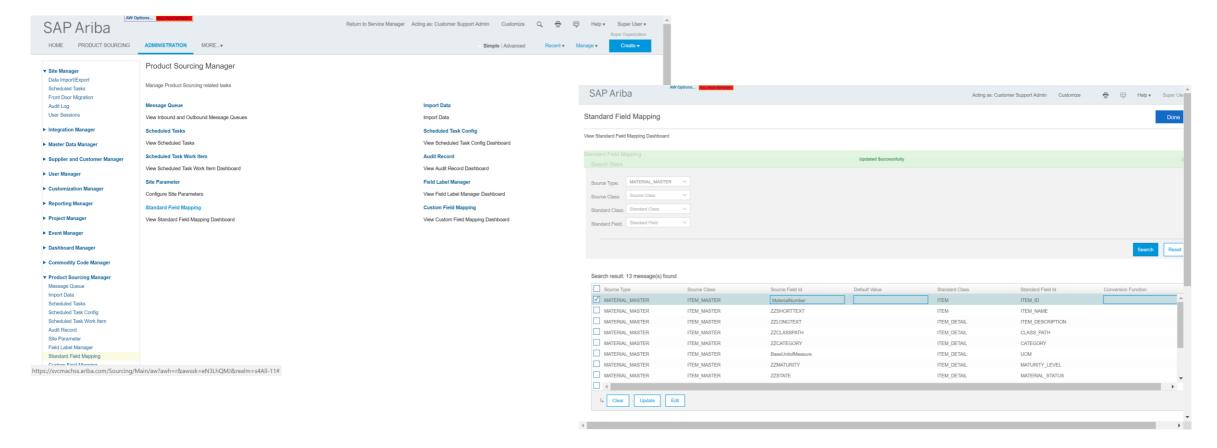
Allows for mapping the standard Product Sourcing Material fields to fields we receive in the Material Master table from ERP. Also, allow for the customer to change the field labels in Product Sourcing.

A new Admin interface allows for users with Material Admin permission to map the incoming material master fields to our standard Product Sourcing material fields. Also, the Admin can download a csv file with all the fields labels in the different languages we support, modify the labels, and then upload back into the solution.

Both functions are available from within the **Administration** -> **Product Sourcing Manager** 

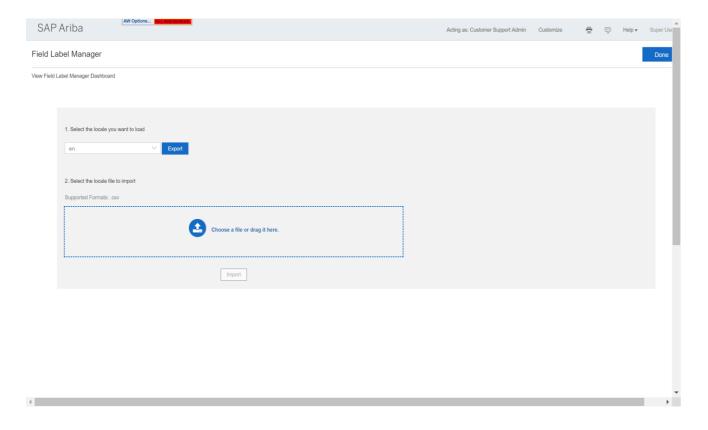
# Introducing: Standard material field mapping and custom labels for SAP Ariba fields

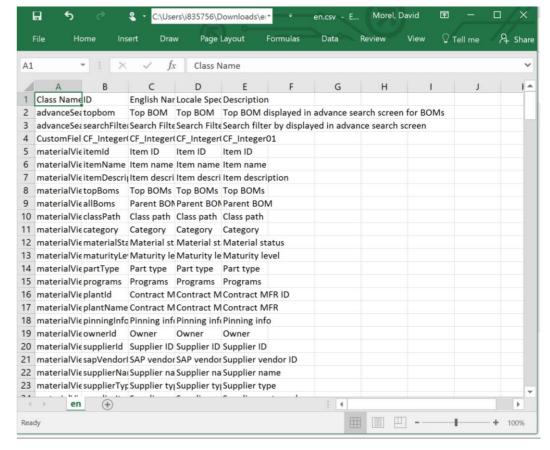
# Field Mapping



## Introducing: Standard material field mapping and custom labels for SAP Ariba fields

# **Custom Labels**





## SAP Ariba Solutions for Direct Spend

## **Supply Chain**

Multiple order confirmation control at line item level\*

### **Sourcing for Direct**

Custom field mapping for product sourcing

# **Technology Support for custom privacy policies**



## Introducing: Support for custom privacy policies

#### Customer challenge

#### Support for custom privacy policies

Customers now have the option to configure privacy policies that their users see and the actions at first time user login. This allows for customization of the privacy policy which might be specific to negotiated contractual terms.

## Meet that challenge with SAP Ariba Experience key benefits

SAP Ariba allows you to configure the Privacy Statement popup that appears at first login. Organizations can link to their own privacy policy, link to the SAP Ariba Privacy Statement, or omit the privacy policy link and the consent prompt altogether. SAP Ariba provides this feature to offer customer administrators more control over privacy-related messaging presented to users, because there are varying regional legal approaches to privacy statements and consent

Regulatory compliance per GDPR requirements.

#### Solution area

SAP Ariba Buyer and Supplier

#### Implementation information

requirements.

This feature is on by default for all customers and ready for immediate use. No action required.

## Prerequisites and Limitations

None

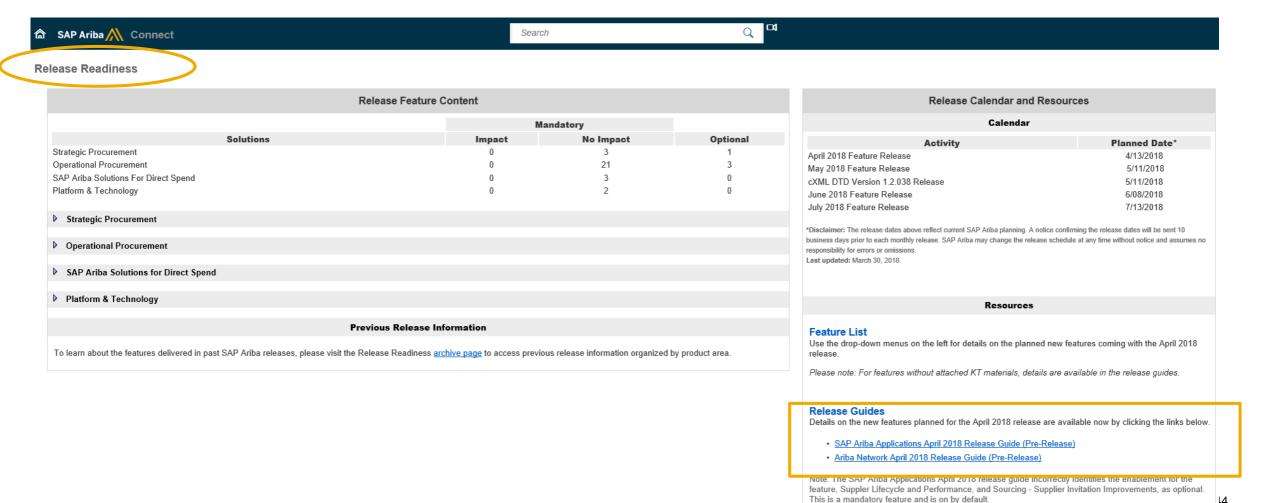
# **Technology**

## **Platform**

Generate and download user report

#### **General Information Session Materials**

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# Thank you.

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