SAP Ariba

Feature at a glance
Showing supplier's bidding price trend on an RFQ

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SAP Run Simple

Feature at a Glance
Introducing: **Showing supplier's bidding price trend on an RFQ**

Customer challenge

Currently, there is no capability to show the supplier bid history to the buyer for each line in an event over time to see the reduction in pricing.

Meet that challenge with **SAP** Ariba

This feature provides the bid history of the supplier to the buyer for each line in an event to allow a Buyer to see the reduction in pricing.

Experience key benefits

This feature allows a Buyer improved negotiating ability with a Supplier for each direct commodity buy.

Solution area

Operational Procurement / Network Procurement / Quote Automation

Enablement information

On by default for customers already enabled to use Quote Automation.
No action required.

Value measure		high
Ease of implementation		simple
Regional limitations		global

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Detailed feature information

Buyers supervisors need to ensure their buyers are effectively negotiating down the prices where possible. This feature provides the bid history of the supplier to the buyer for each line in an event to allow a Buyer to see the reduction in pricing.

Under the Details Header of the RFQ, a new tab called Trends is available. Pick the supplier you want to analyze the bids for.
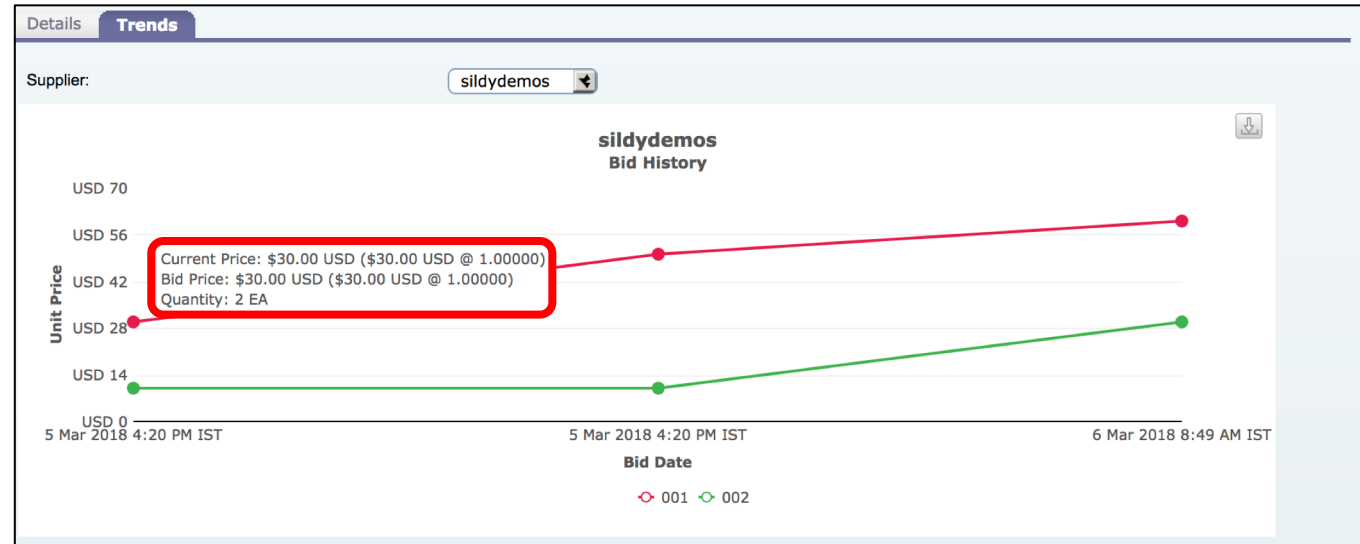
The graph shows two pieces of information:

1. The trend shows the bids the suppliers has provided over time if any by line item(s)

2. Hovering over each bid shows the current price as well as the supplier bid price that the supplier bid in the event currency and actual currency of the bid (if the supplier changed the bid currency).

This way you can assess both the trend as well as the fluctuations in currency rate that would affect the eventual PO payout.