



SAP Ariba 

Feature at a glance

Mask Price (Undisclosed Price) in Order Confirmations (Services)

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CONFIDENTIAL

 **Run Simple**

Feature at a Glance

Introducing: Mask Price (Undisclosed Price) in Order Confirmations (Services)

Customer challenge

Previously, Order Confirmation of orders with Hide Price was not allowed, as this would expose the actual price to the supplier. This meant that the supplier was also unable to provide an estimated price on the order confirmation.



Meet that challenge with **SAP Ariba**

This feature extends the Ariba Network capabilities of orders with “Hide Price” to allow Order Confirmation. If the order has “Hide Price”, then the Order Confirmation will also show an undisclosed pricing information.



Experience key benefits

With this feature, a supplier can enter actual price on an order with undisclosed price.

Solution area

Ariba Network (SAP Ariba Commerce Automation, Collaborative Supply Chain, Buying)

Enablement information

This feature is enabled by default

Value measure		High
Ease of implementation		Low touch
Geographic relevance		Global

Feature description

The purchasing user usually enters an estimated price on non-catalog items, as the final price may not have been negotiated with the vendor. This estimated price on non-catalog item, helps the buyer obtain approval from the appropriate approvers for the expected value of goods and services. The supplier may then enter the price on the Order Confirmation, but this was previously not allowed on orders with undisclosed price.

This feature allows suppliers to create an Order Confirmation against orders with hidden price. Subsequent process could then allow customers to update the Purchase Order with the updated price (in the ERP or in Ariba Buying) provided by the supplier and send a Change Order.

Supplier View on the Ariba Network

Confirming PO
Exit Next

1

Update Item Status

2

Review Confirmation

▼

Order Confirmation Header * Indicates required field

Confirmation #:

Associated Purchase Order #:

Customer:

Supplier Reference:

SHIPPING AND TAX INFORMATION

Enter shipping and tax information at the line item level.

Est. Shipping Date:

Est. Shipping Cost:

Est. Delivery Date:

Est. Tax Cost:

Comments:

Line Items

Line #	Part # / Description	Customer Part #	Qty (Unit)	Need By	Unit Price	Subtotal
10	CBK-IFP Non-Standard Interactive Flat Panel Cable In	100-110	6.000 (PCE)	6 Nov 2017	Undisclosed	Undisclosed
Current Order Status <input checked="" type="radio"/> 6.000 Unconfirmed Confirm: <input type="text"/> Backorder: <input type="text"/> Reject: <input type="text"/> Details ⓘ						
20	VMPL3 SANUS VMPL3 - Low Profile Wall Mount	100-210	6.000 (PCE)	6 Nov 2017	Undisclosed	Undisclosed
Current Order Status <input checked="" type="radio"/> 6.000 Unconfirmed Confirm: <input type="text"/> Backorder: <input type="text"/> Reject: <input type="text"/> Details ⓘ						

Exit Next
OK Cancel

Item

Part # / Description

Qty

Unit

Need By

Ship By

Unit Price

Subtotal

10

CBK-IFP
 Non-Standard Interactive Flat Panel Cable In

 New Order Status: **4 Confirmed**

6.000

PCE

6 Nov 2017

Undisclosed

Undisclosed

Est. Shipping Date:

Est. Delivery Date:

Unit Price:

Supplier Part:

Auxiliary Part ID:

Manufacturer Part ID:

Manufacturer Name:

Supplier Batch ID:

Comments:

Description:

Subtotal: ⓘ

Exit Next
OK Cancel