

Hari Babu, Product Manager February, 2018

Confidential



Important notice

This information reflects the status of SAP Ariba solution planning as of February 2018. All such information is the Confidential Information of SAP Ariba (per the contract between or companies), and must not be further disclosed, as stated in the confidentiality clause of that contract. This presentation contains only intended guidance and is not binding upon SAP Ariba to any particular course of business, product strategy, and/or development. Its content is subject to change without notice. SAP Ariba assumes no responsibility for errors or omissions in this document. SAP Ariba shall have no liability for damages or any kind including without limitation direct, special, indirect, or consequential damages that may result from the use of these materials.

Description:

Supplier Risk Management is one of the critical components of any Purchasing Organizations. More than that, using the Risk Information in Contracts is now becoming a Mandate for all Contract Managers to determine mitigations, approvals, etc.... We have two strong products in Ariba in both the areas – Supplier Risk and Contracts. This is the first feature of the many to come.

For customers with Supplier Risk enabled, this feature will allow the users to see the Inherent Risk Scores of the supplier from SAP Ariba Contracts

Current Problem

Supplier Risk and Contracts Products are in Silos. We need to integrate to help customers move to a more efficient and risk-aware environment to manage suppliers and contracts.

Solution

• As first of the many features to come, this feature will allow users to see the risk scores in contracts

Benefits

 Enables contracts users to make supplier risk aware based decisions while creating and managing the contracts

Pre-Requisites

- 1. For this feature to work Supplier Risk Product should be enabled for that customer
- 2. The user who logs into contracts should have Risk related Groups assigned to him

Scenario 1 – Customers with Contracts and No SIM / SIPM

- 1. Risk Scores will be shown to the user
- 2. When the user clicks on the supplier name, he will be taken to the Organization Profile where a new tab is introduced to show the information.

Profile Reports Dick Contract Attributes Actions **Risk scores** hed corporate info **Risk incidents** Compliance Forced labor Related ID (no value) (i) Last Published: Export risk profile Last 90 days \$ Potential risk exposure 2.65 Hierarchical Type: Stand-alone Agreement Overall New Medium Proposed Contract Amount Low **Risk Tab** Contract Amount: Environmental and social Low 5.00 -ABB SCHWEIZ AG () Risk Score: 2.65 Supplier: 4.00-Affected Parties: 8x8, Inc., ABB SCHWEIZ AG (i) Financial 3.00 -High Agreement Date 2.00 -Process Status: 0 1.02 1.00 -Regulatory and legal Low 0.00-0 Operational Contract Term Attributes Activ Unknown Potential risk exposure Regulatory & legal Environmental & social Operational Financial

Contracts Overview Page

Supplier Profile Page

Scenario 2 – Customers with Contracts and Supplier Management

- 1. Risk Scores will be shown to the user
- 2. When the user clicks on the supplier name, he will be taken to the Organization Profile where a new tab is introduced to show the information.

Contract Attributes	Actio	ons⊤		U YI	YORK IMPERIAL PLASTICS	Supplier Manager Assign supplier manager	Registration Status Not Invited
Related ID: Last Published:	(no value) 🕡				YORK, PA		Qualification Status Not started
Hierarchical Type: Proposed Contract Amount:	Stand-alone Agreement ABB SCHWEIZ AG ① Risk Score: 2.65 8x8, Inc., ABB SCHWEIZ AG ①	Overall	2.65 Medium	Overview	Registration		
		Environmental and social	1 Low	Created 6/20/2017	Notimited		
Affected Parties: Agreement Date:		Financial	5 High				New
Process Status:	0	Regulatory and legal	Low	Risk scores Risk incid	dents Compliance Enriched corporate info Forced lat	or	Risk Tab
Contract Term Attributes	Acti	Operational	0 Unknown				Assessment Project Supplier changed from Cisco Systems, Inc. to ABB SCHWEIZ AG

Contracts Overview Page

Supplier Management Profile Page

Applicable to the Following:

SAP Ariba Contracts

Change Management for GA:

• This feature is "ON" by default;

Using this Feature:

Enabling

Supplier Risk Product Should be Enabled

Prerequisites

• N/A

Limitations

• N/A

Importing and Exporting Data

• N/A

Changes to Existing Functionality or User Interface

 If enabled the users will see a Risk Scores in Contracts Overview page. When Vendor Name is clicked in Cotnracts Overview page supplier risk information will be shown.



Hari Babu

Product Manager, Ariba Contracts

hari.krishnan@sap.com

