SAP Ariba

Ariba Solutions
Readiness January 2018 Release Q&A

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12 January 2018

SAP Run Simple

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Agenda

Logistics

General Release Information

Key Feature Discussions

- Strategic Procurement (Sourcing, Contracts, Supplier Management & Risk, Spend Analysis)
- Operational Procurement (Guided Buying, Core Procurement, Catalog/Spot Buy, Invoicing)
- Ariba for Direct (Supply Chain, Direct Material Sourcing)

Reminders

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Logistics

Additional Dial-in Numbers

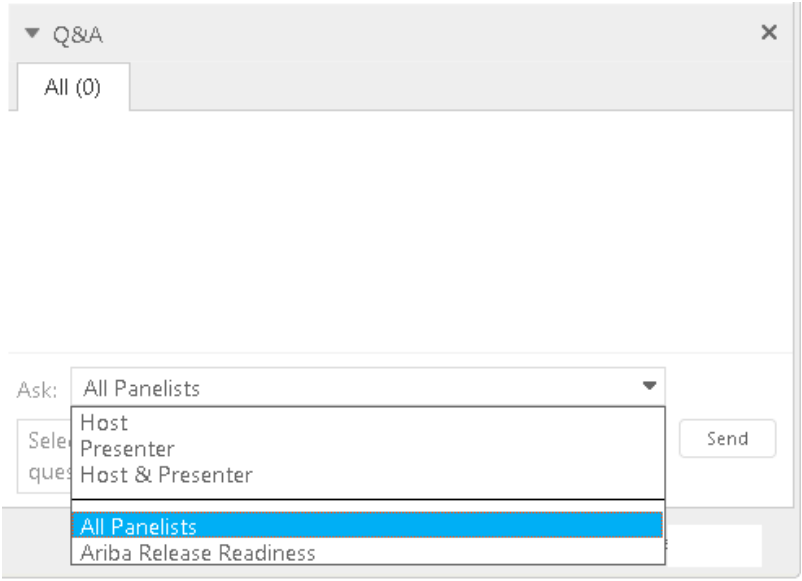
- Additional Dial-in numbers link appears in the Meeting invitation as noted below:

https://www.myrcplus.com/cnums.asp?bwebid=997521&ppc=4392894675&num=1-720-897-6637

To Ask a Question, please use the WebEx Q & A Panel

- Choose “All Panelists” as the recipient of your question so our SAP Ariba Product Subject Matter Experts may respond.
- Type your question in the text box.
- Click Send.

The Presenter and/or Panelists will attempt to answer your question online or via the audio feed as close to the time the question is asked as possible.



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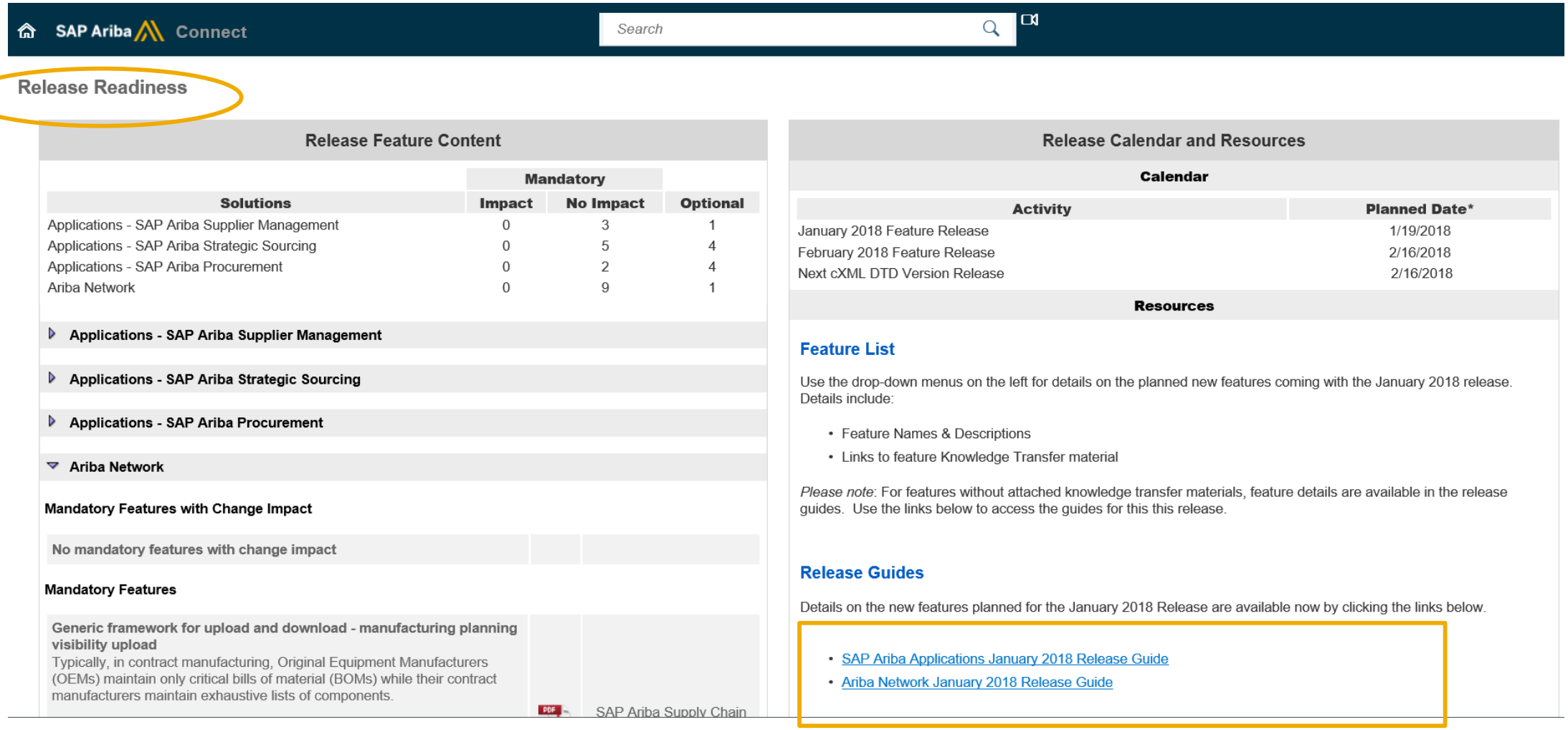

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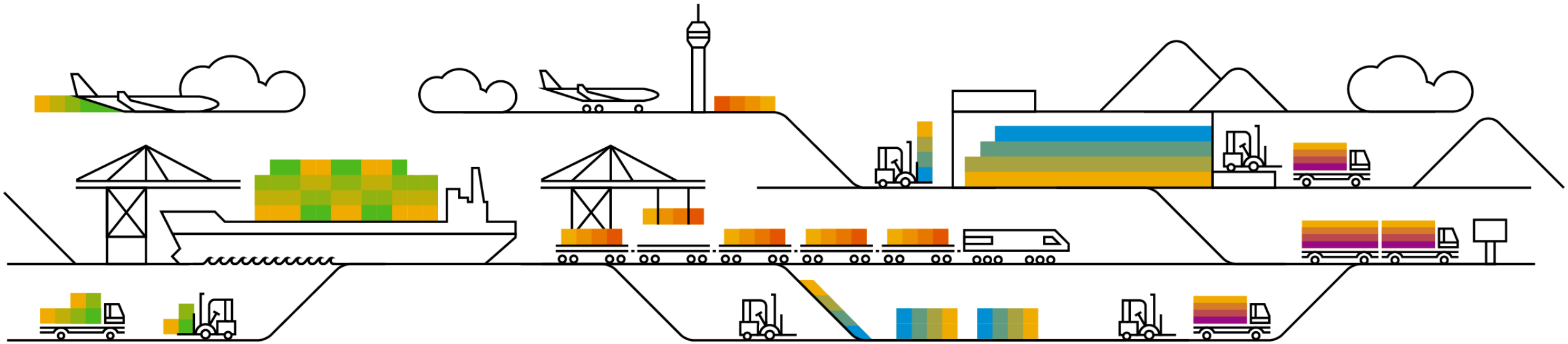
Key Feature Discussions



Key Features

Strategic Sourcing – Supplier bidding by email

Operational Procurement – Catalog search and fetch of catalog data via SAP Ariba Open API

Ariba for Direct – Upload/download of manufacturing planning visibility data

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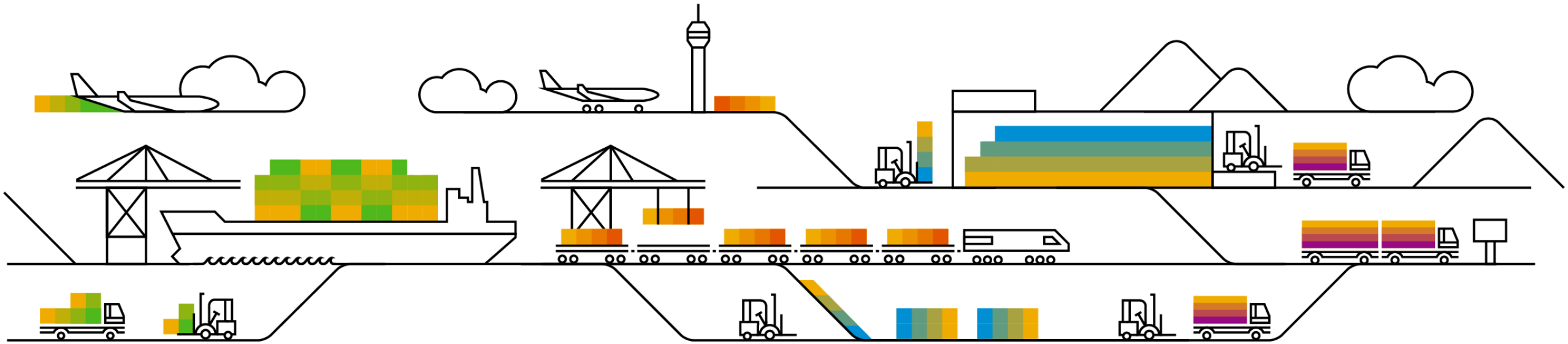
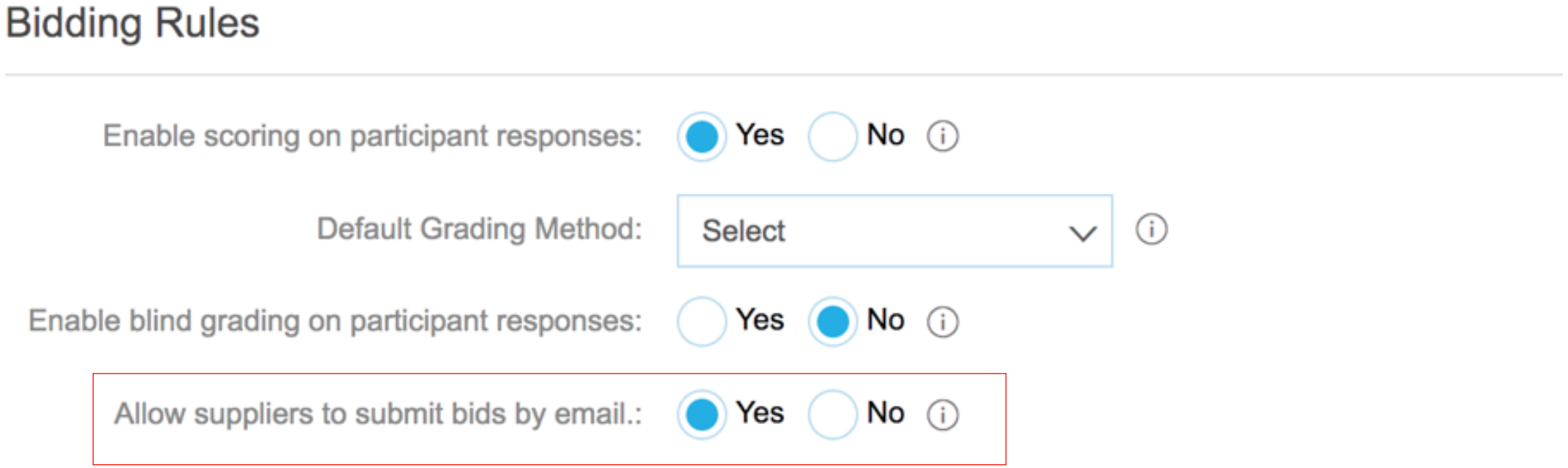
Strategic Procurement Supplier bidding by email



Supplier Bidding by Email

Enabling email response via RFP template

The email bidding feature is currently *limited to single line item events* and can be turned on or off using the template rule below:



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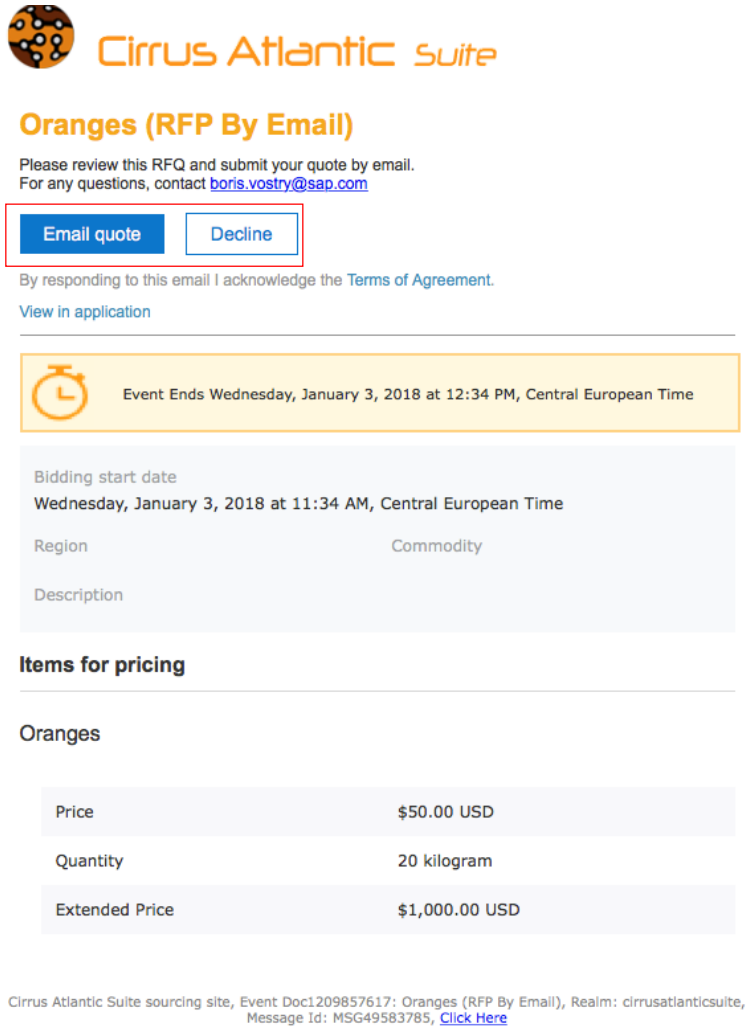
Supplier Bidding by Email
Email invitation to suppliers

The event email notification will present the user with two options, as shown to the right.

Selected suppliers will receive the new invitation email with event header details, including following four fields:

1. Bidding start date
2. Region
3. Commodity
4. Description



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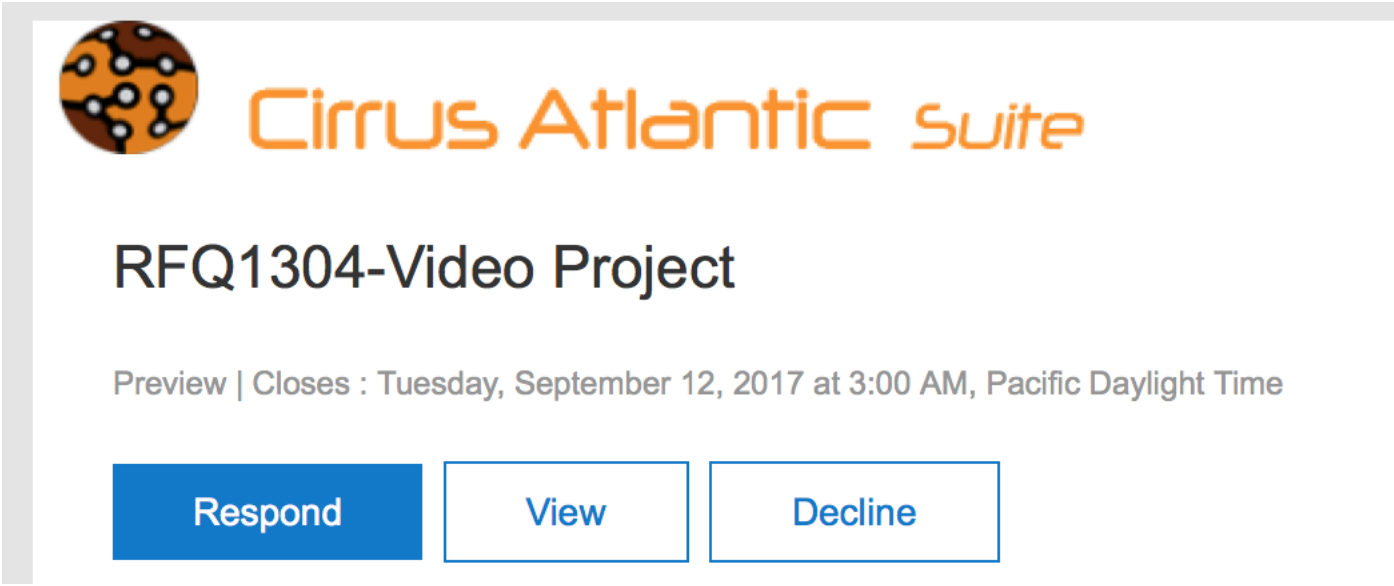
Supplier Bidding by Email
Email invitation to suppliers

- **Respond** - This will generate a pre-filled text email template (see next slide).

- **View** - This will direct the user to login to the Ariba Network Sourcing portal to view the event. For new, unregistered Suppliers, a Light Enablement flow will kick off, which takes less than 5 minutes and only requires a name and address from the user. Once their registration is complete, the user is directed to the event page.



- **Decline** - As above, this will direct the user to login to the Sourcing portal, and will take the user through the Light Enablement flow if required. If the Supplier does not wish to participate in the event, this link will allow them to communicate their response along with any comments to the Buyer.

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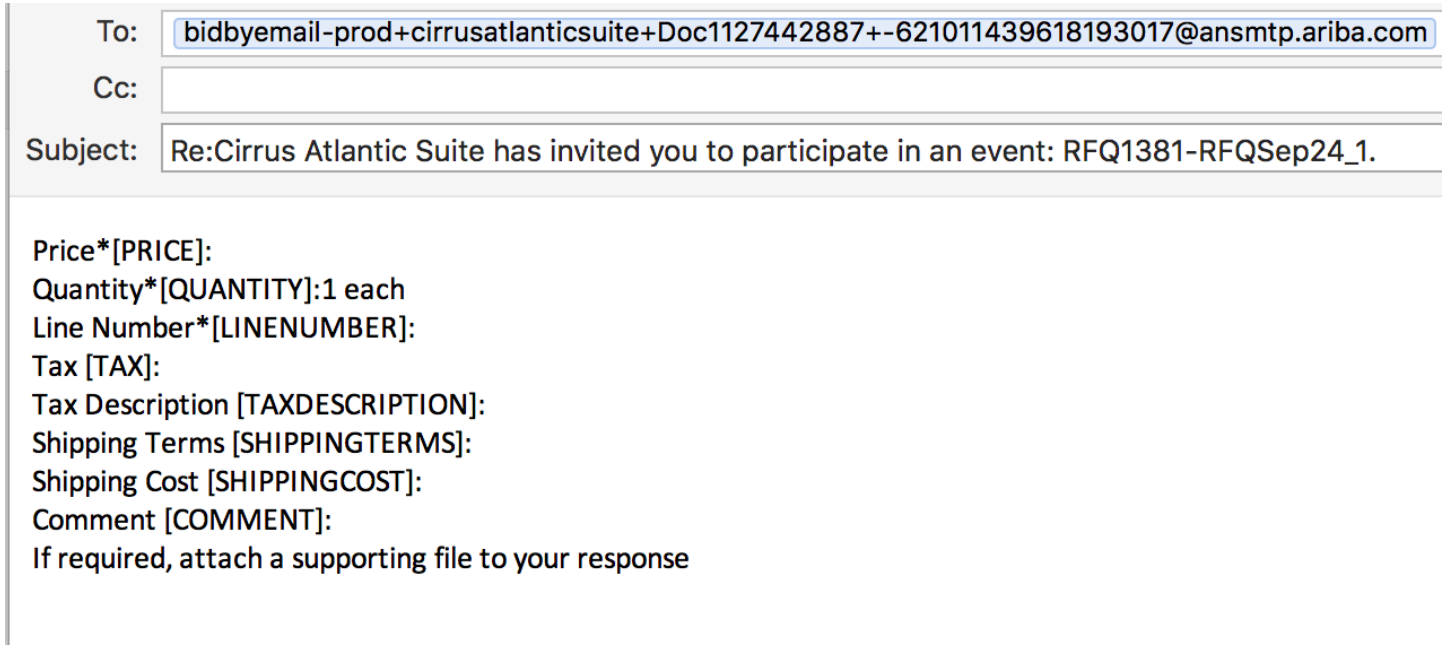
Supplier Bidding by Email
Email response format

- Clicking Respond will generate a one-time secure email with a pre-populated body, as shown.
  - All supplier required terms will have a "*" symbol following field label/description, otherwise, it's an optional field.
  - Attachment-type terms don't require an in-line response, and don’t have a “:” following the term name. Simply attach a file to your response email; limit one attachment per item per event
  - The Quantity field will have the default value prepopulated in the email.
- Suppliers will receive a success confirmation email with the bid values received into Ariba.
- Suppliers will receive an error notification email if they send an invalid response format.



- A Bid submitted by email could be rejected if the bidding rules are not followed. Suppliers will receive a failure bidding notification email with detailed information about the rejection.

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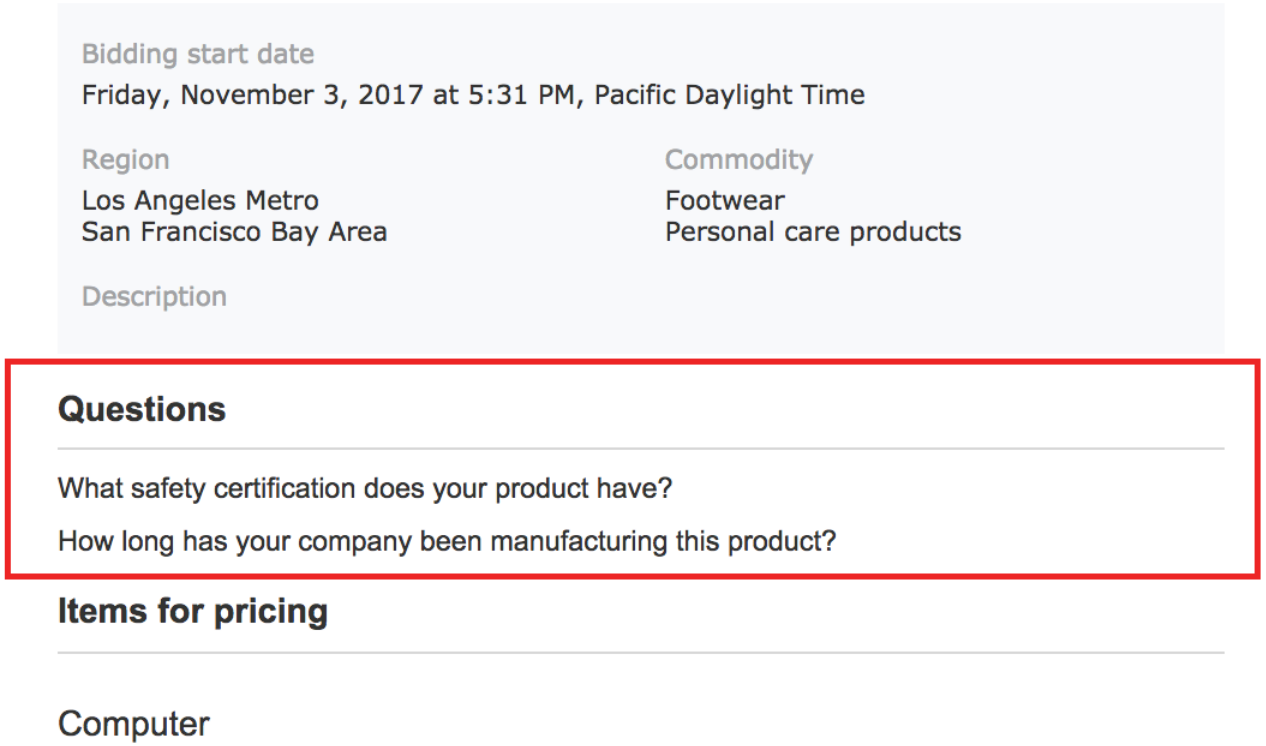
Supplier Bidding by Email
Questions Support

- Questions are supported at both the header level and the line item level.
- Questions will be prepopulated in the email, with an asterisk (“*”) denoting the questions that are required from the Supplier. Optional questions will have no asterisk.



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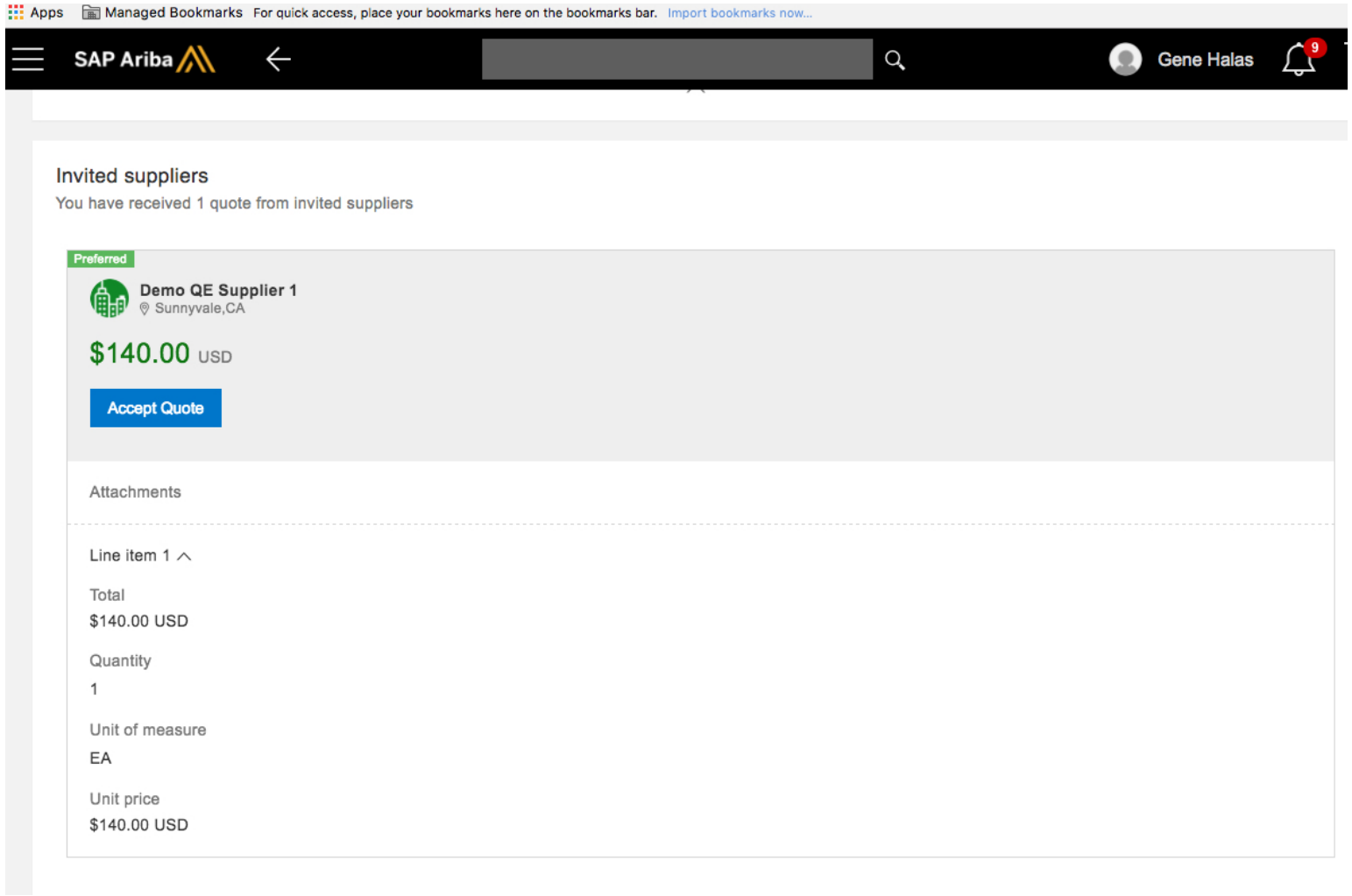
Supplier Bidding by Email
Buy-side

- Buyers will continue to receive event responses the same way they currently do, from both the Guided Buying and Sourcing applications.
- No change in process flow is required from Buyers for email bid responses.
- To utilize the feature, submit a service request to support so this may be turned on for your environment



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Additional Features

Strategic Procurement

Sourcing and Contracts

1. Participant read only line items*
2. Update material master items in CLID from sourcing award

Supplier Management

1. Editability conditions in supplier management questionnaires*
2. Multiple category/region/business unit selection in supplier search
3. Associating descriptive answers with codes in supplier management questionnaires

Supplier Risk

1. Ability to skip ‘Send assessments’ phase when no risk assessments are required

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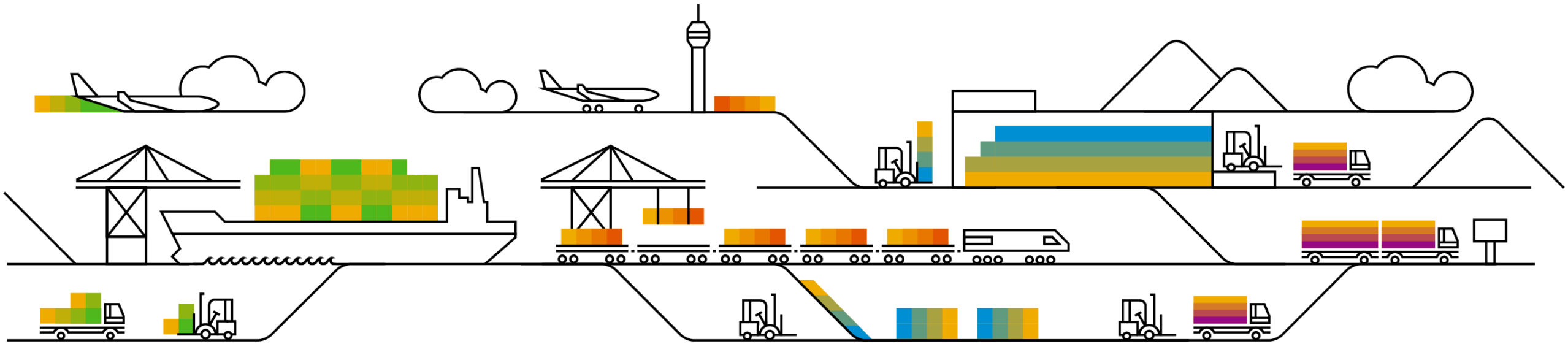
Operational Procurement Catalog search and open API catalog fetch



Operational Procurement highlight features

Catalog Search Improvement

- Prioritized listing of catalog search results based on relevance and utilization
- Improves access to relevant catalog data when catalogs contain large volumes of items
- Provides users with quick access to most appropriate items based on search criteria

Open API fetching of catalog data from SAP Ariba solutions

- Enables external applications to fetch catalog related data from SAP Ariba solutions such as:
  - Catalog subscription information that has been activated after a specified date and time
  - Catalog data based on specific attributes
  - Lists of items or a filtered subset of items from a catalog

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Features

Operational Procurement

Guided Buying

1. Support for approvals of user profile requests, invoices and invoice reconciliations

Core Procurement

1. Hide price on purchase orders*
2. Search and invite test account suppliers to bid on RFQs*
3. Specify award currency while awarding a bid*
4. Improved comparison of data in the exported supplier responses file*
5. Show a list of deleted RFQs on Terminated tab*
6. Sending purchase order attachments and comments in response to requests from external systems
7. Show closing date for each RFQ on the RFQ postings page for suppliers and buyers
8. Export supplier responses in a semicolon-separated file
9. Show details of a bid award

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Features

Operational Procurement

Catalog

1. Support for synchronizing incremental catalog subscriptions from Ariba Network

Invoicing

1. Invoice from ordered or received quantity triggered on a PO line item basis*

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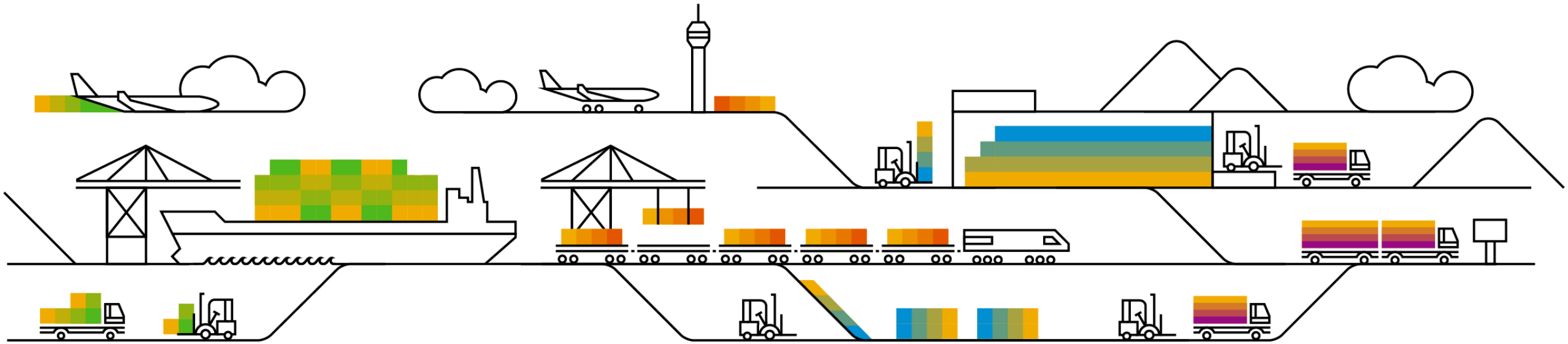
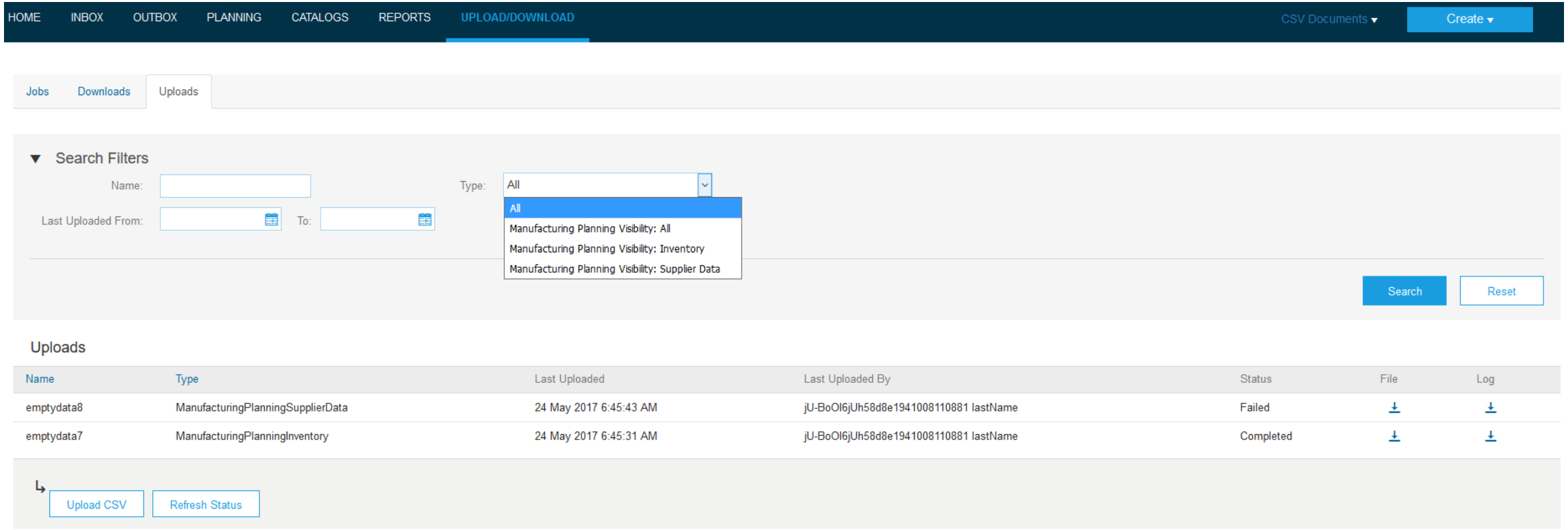
Ariba for Direct Upload/download of manufacturing planning visibility data



Framework for upload/download of manufacturing planning visibility

UI changes:

- Renamed FILE DOWNLOADS to UPLOAD/DOWNLOAD to reflect the new upload functionality
- Introduced Uploads tab on the UPLOAD/DOWNLOAD tab



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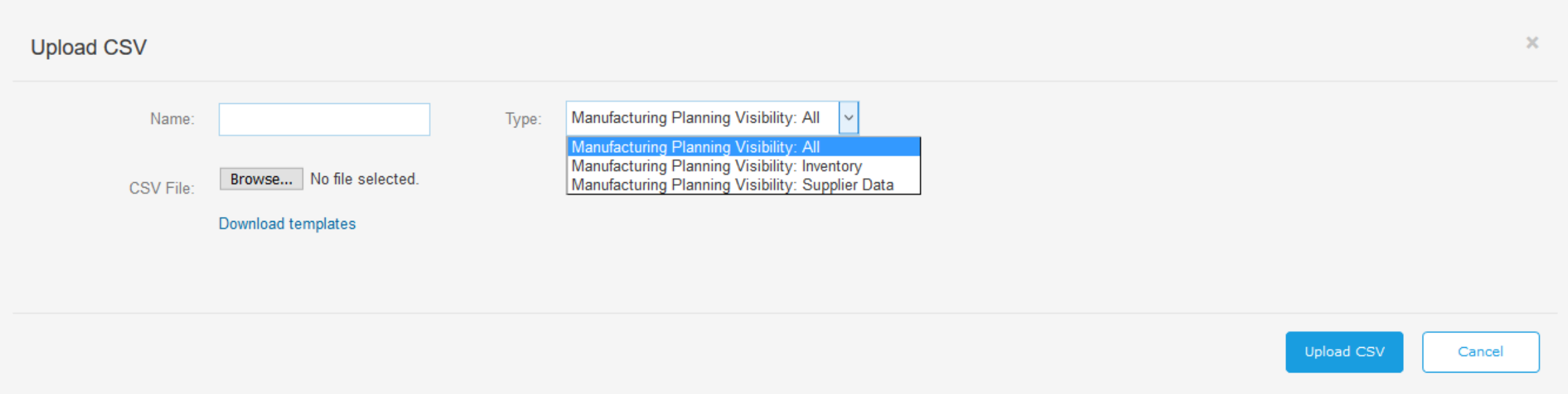
Framework for upload/download of manufacturing planning visibility

- On clicking on “Upload CSV” a pop-up will appear (screen 1 below)
- Get the latest templates by downloading via “Download templates”
- Choose the appropriate template and enter the data and save it as .CSV (screen 2 demonstrates an example CSV)
- Provide a name for the upload, choose the type and select the file from the previous step via file browser
- Click “Upload CSV” to trigger the upload




```
1  UTF-8
2  "_csv_version:1.0",
3  "Customer ANID","Customer Name","Customer Part #","Supplier Part #","Description","Plant","Storage Location","Lead Time","Characteristic 1 Dom
4  AN01000000001,my buyer,,spid1,part 1,Palo Alto,,,Color,blue,,,,,,,,,,,,PK,220,,,,,,,,,30,
5  AN01000000001,my buyer,bpid2,spid2,part 2,Walldorf,,,,,,,,,,,,,,,,,,EA,,4.5,,,,,,,,,7
```

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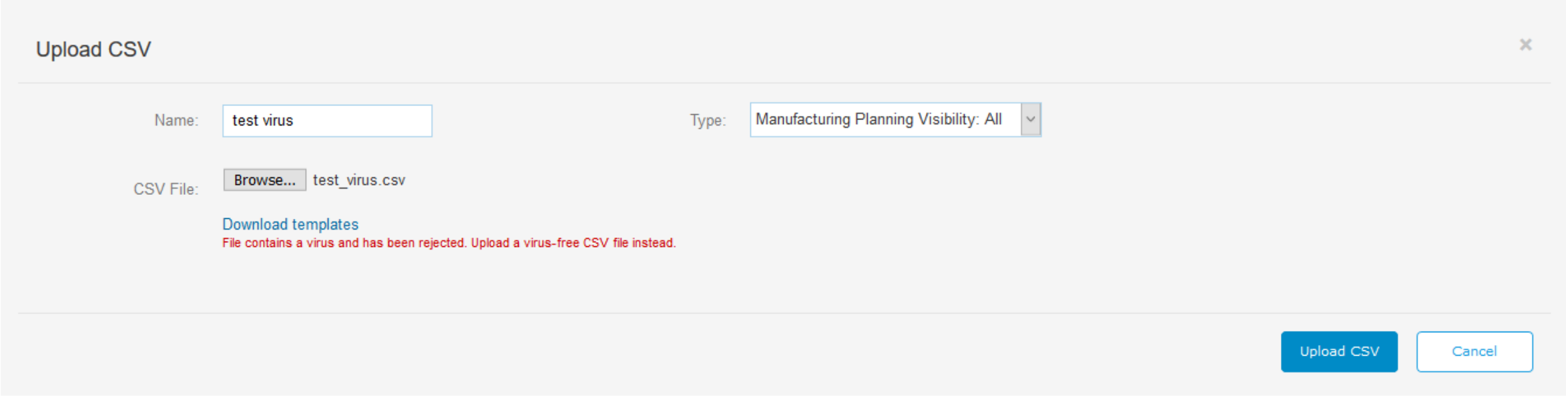
Framework for upload/download of manufacturing planning visibility

- On upload virus scan will be performed
- In case of virus the upload will be rejected with the illustrated error message below



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Features

Ariba for Direct

Supply Chain Collaboration

1. Adding components and batch in order confirmation

Direct Materials Sourcing

1. Price by time for sourcing events and contract CLIDs*
2. Placeholder part management
3. Default plant
4. Bill of Materials (BOM) roll-ups and costing
5. Ability to add additional materials to simple RFx events

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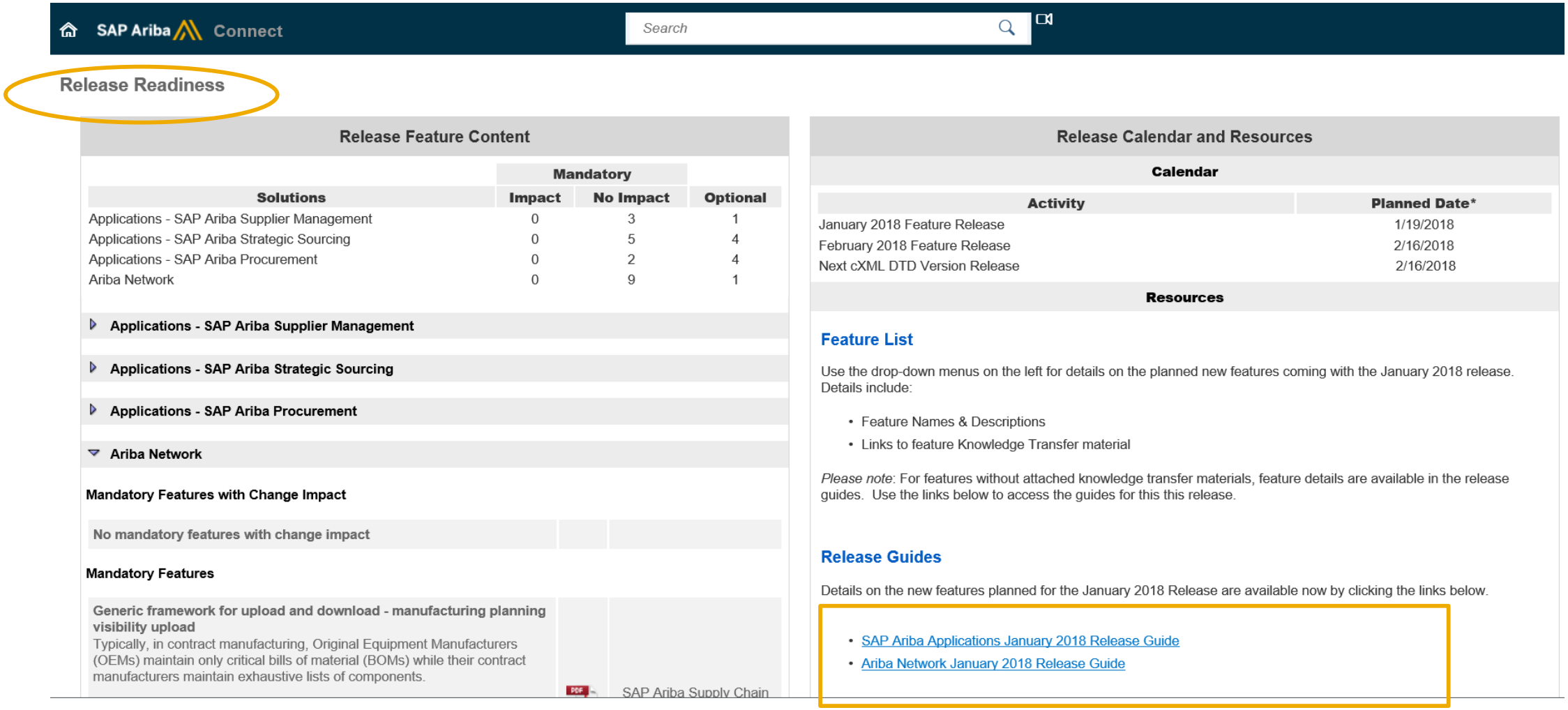

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Thank you.

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