



SAP Ariba Solutions

# The Supplier Enablement Service for SAP® Ariba® Solutions

Overview of Enablement and Transacting Statuses



### **SUMMARY**

Great supplier enablement requires taking the right actions with the right suppliers at the right time. The supplier enablement service for SAP® Ariba® solutions supports your program with a system of reporting that delivers the most relevant and recent information you need.

#### **OBJECTIVE**

As a buyer of SAP Ariba solutions, the supplier enablement service gives you an intuitive, at-a-glance overview of your enablement program. As a subscriber to the service, you can discover the benefits of reporting that the supplier enablement service delivers.

## **SOLUTION**

Simple, state-of-the-art reporting from the team of the supplier enablement service helps you manage your enablement program effectively. The reporting lets you monitor your enablement program at a stakeholder level and drill down to the tactical details.

Benefits of the status report of the supplier enablement service include:

- Single source for a simple program overview that includes operational metrics and goal achievement as well as historical trend tracking and monitoring
- Control and visibility through interactive dashboards, with reporting on catalog and integrated suppliers when they are in scope
- Drill-down functionality showing you exactly what is happening with individual suppliers and what actions you can take to accelerate their enablement
- Access to the latest real-time data from Ariba Network, with the Supplier Enablement Dashboard to get an extended overview of Ariba Network, enabling you to make more qualified decisions



Great supplier
enablement means
taking the right actions
with the right suppliers
at the right time.
Reporting from the
supplier enablement
service for SAP Ariba
solutions supports your
program with the most
relevant and recent
information available.



# **About SAP Ariba solutions**

The progress of a supplier's enablement is tracked on Ariba Network with a clear set of statuses and corresponding actions. The following table provides a description of those statuses.

Enablement and Transacting Statuses Used in Ariba® Network			
Status	Definition	Action Required by	
Not Started	Supplier has been uploaded to Ariba® Network and approved for enablement, but it has not been invited to join Ariba Network. A trading relationship request (TRR) has not been sent to the supplier.  "Not Started" suppliers appear in the <i>To enable</i> tile	Enablement team from SAP: start	
	on the Supplier Enablement Dashboard.		
In Progress	Supplier was invited to join Ariba Network (TRR was sent) and enablement is in progress.	Enablement team from SAP: enable	
	<ol> <li>The in-scope work-stream statuses show the supplier's progress in becoming enabled:</li> <li>Portal suppliers – Supplier has not yet accepted the relationship with the buyer or has not yet completed all tasks required by the buyer to transact over Ariba Network. Onboarding work-stream status provides a detailed view of achieved milestones.</li> <li>Catalog and integrating suppliers – At least one work stream (onboarding, catalog implementation, integration) is still "In Progress." In-scope work-stream status provides a detailed view of achieved milestones.</li> </ol>		
In Progress (At Risk)	For catalog and integrating suppliers, the integration or catalog project is on hold. No immediate buyer action is required while supplier onboarding is "In Progress."	Enablement team from SAP (with highlight to buyer): be aware	
Ready to Transact	Supplier has accepted the relationship with the buyer, completed all tasks required to transact over Ariba Network, and is ready to transact on Ariba Network but has not yet transacted. These suppliers appear in the <i>To activate</i> tile on the Supplier Enablement Dashboard.	Buyer: activate	
Buyer PO Pending	Supplier is activated, with the purchase order (PO) transmission method configured for Ariba Network in the customer back-end system. PO activity is in scope. Buyer has not yet sent PO.	Buyer: send PO	



Status	Definition	Action Required by
Supplier Transaction Pending	Supplier is activated in Ariba Network, the invoice or other outbound transaction type is now due, but the supplier has not yet invoiced through Ariba Network. For PO invoice suppliers, the PO has been received.	Supplier (with assistance from enablement team from SAP): send transaction
Completed	<ul> <li>Supplier was ready to transact (RTT) and has transacted to the required transaction scope. This status also applies if:</li> <li>Supplier was RTT and transaction assistance with the first transaction was offered by the enablement team from SAP to the supplier, but the supplier declined the support</li> <li>Supplier was RTT and transaction assistance with the first transaction from the enablement team from SAP was offered to the supplier, and the supplier received training but hasn't transacted to the required scope yet</li> </ul>	_
Escalated	Supplier action is overdue and supplier enablement progress is stalled. See "Enablement Escalation for SAP Ariba Solutions: Overview of Status Codes" for details. Immediate buyer action is required. The noncompliance escalation process applies.  "Escalated" status is also reached if supplier raised a question during the enablement process, rejected the TRR, or was previously transacting but was suspended due to nonpayment of subscription fees.	Buyer: address issue
Closed	Supplier was removed from the enablement program or closed by customer. Typically, a supplier will have been escalated before reaching the "Closed" status. Buyer confirms that enablement for this supplier is definitively stopped. All enablement activities will be ceased and the supplier will receive no further enablement support until reactivated.  Catalog and integration suppliers: if catalog or	-
	integration projects were under way, their statuses will be forced to "Dropped" status.	



The enablement service also offers detailed reports on the transactional status of each supplier. This gives you greater visibility into the enablement of each supplier.

Supplier Transacting Status				
Status	Definition	Action Required by		
Transacting	Supplier is transacting over Ariba® Network. The transacting scope is defined by the buyer and may include multiple document types, such as purchase order and invoice.	-		
Not Transacting	Supplier is not transacting over Ariba Network. Supplier may have transacted but hasn't reached full transaction scope expected by the buyer.	Buyer or enablement team from SAP, depending on whether inbound or out- bound document type hasn't been transacted yet		
Aging	Supplier has transacted over Ariba Network to the full scope expected by the buyer, but 12 months in succession have passed since the last transaction date.	Buyer to reinforce trans- acting compliance		





#### Studio SAP | 52966enUS (17/08)

© 2017 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platform directions and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies

See http://www.sap.com/corporate-en/legal/copyright/index.epx for additional trademark information and notices.

