

Welcome to SAP Business Network on SAP BTP

Proposals and Contracts Collaboration



Introducing: **Proposals & Contracts Collaboration**

Solution For: SAP Business Network for Trading Partners

Solution Area: Sourcing

Persona: Supplier users

Description:

- Allow suppliers to complete supplier questionnaire, respond sourcing bidding events and collaborate on commercial contract authoring.

Key Benefits:

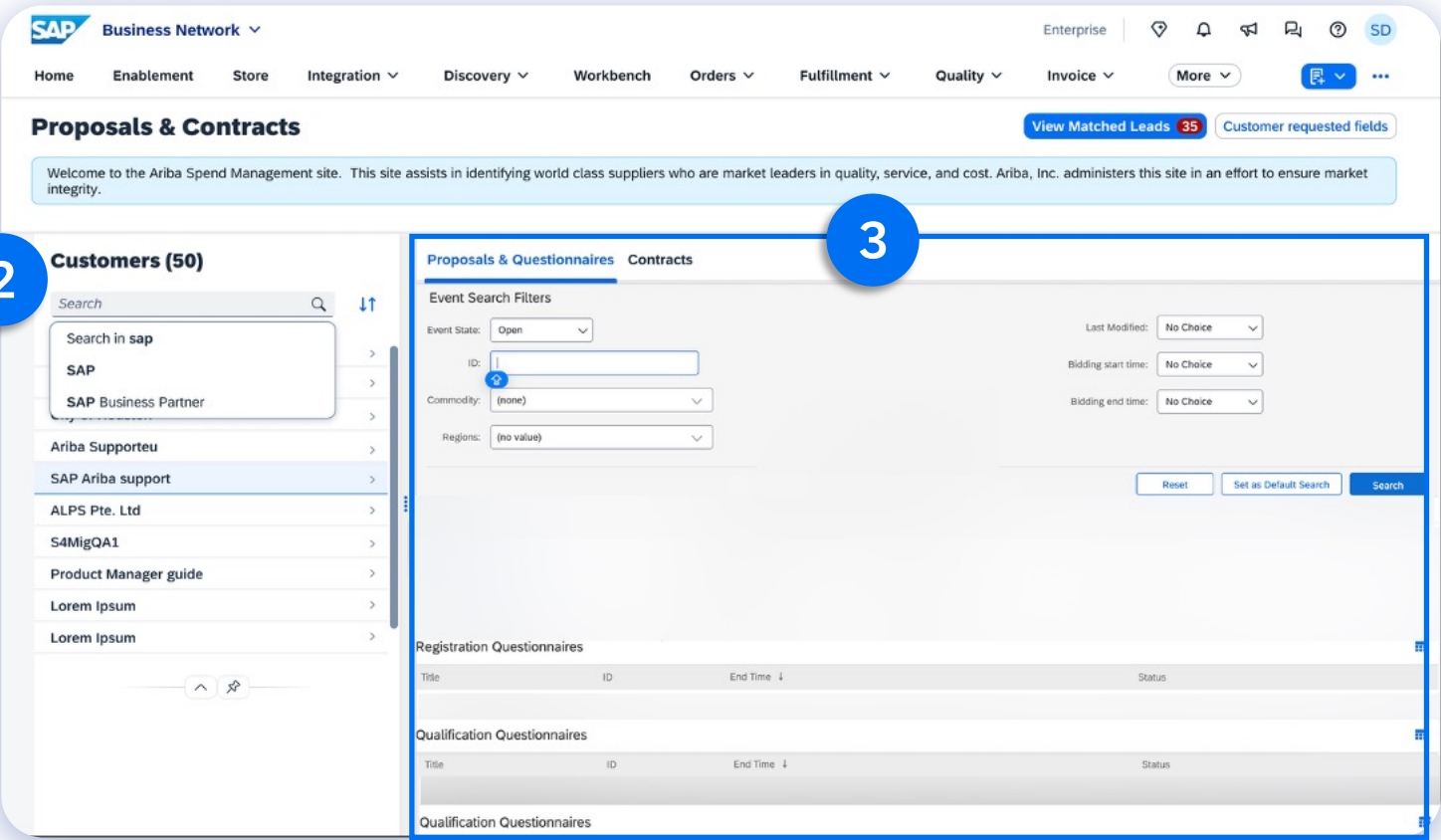
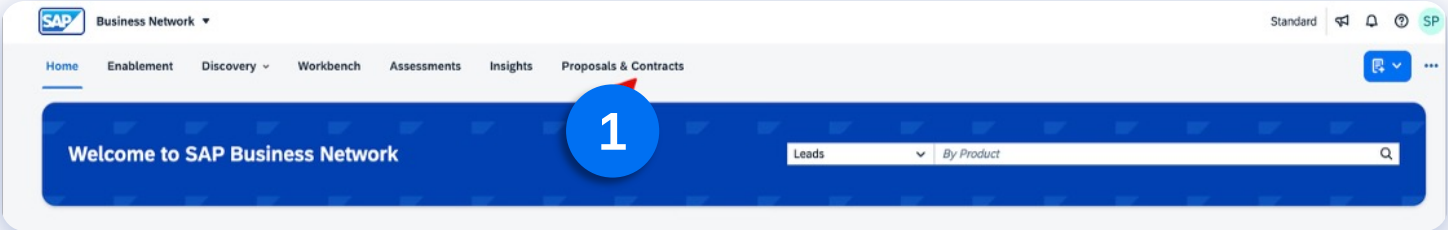
- One Entry point to multiple customers' sourcing system.
- Real time access to sourcing events and receive updates from buyers.
- Paperless collaboration with buyers and improve productivities

Feature: Proposals & Contracts Collaboration with Customers



Easy access sourcing and network customers, eliminate delays, and achieve exceptional performance.

1. One portal for all your network documents.
2. Search and sorting options to select customers from the list.
3. Contracts, proposals and questionnaires can be accessed for one customer in a combined view.
4. Easy navigation to other actions, such as managing the leads and customer-requested profiles.



Resources

Getting started?

[**SAP Business Network on BTP Buyer Administration Guide**](#)

More information on:

[**SAP Business Network on BTP Release Readiness Portal**](#)



Follow us



www.sap.com/contactsap

© 2026 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company. The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary. These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty. In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions. SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies. See www.sap.com/trademark for additional trademark information and notices.