

# 拡張提案および契約管理オプション



# 概要: 拡張提案および契約管理オプション - APIN-3944

**イノベーション対象:** サプライヤー

**イネーブルメントモデル:** 自動的に有効化

## 機能の説明:

次世代の提案および契約ページにより、サプライヤーはより簡単にソーシングおよびネットワーク顧客を更新し、遅延を排除し、卓越したパフォーマンスを実現することができます。

このリリースの新機能は以下のとおりです。

- **1つのアカウントエクスペリエンス:** すべてのネットワーク文書に対して1つのポータル。1つの顧客の契約、提案、および質問事項に複合ビューでアクセスすることができます。
- **顧客選択の容易さ:** 一覧から顧客を選択するための検索オプションと並べ替えオプション。
- **他のアクションへの簡単なナビゲーション:** リードや顧客依頼プロファイルの管理など、他のアクションへの簡単なナビゲーション。

# 概要: 拡張提案および契約管理オプション

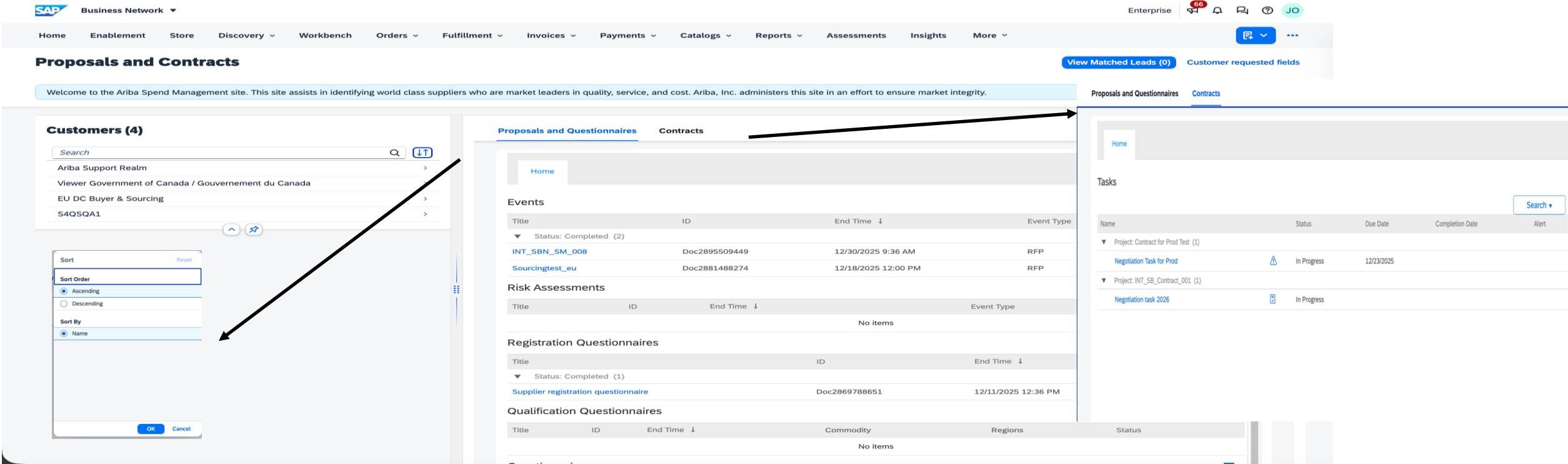
ソリューション: Commerce Automation

ソリューション領域: 提案、質問表、および契約

ペルソナ: 「提案および契約へのアクセス」権限を持つユーザー

## 主な利点:

- ナビゲートして顧客を見つけるのに役立ちます。
- 1つのバイヤーに対する提案、契約、および質問事項を1つのタブに表示。



# ログインページ

変更前

The screenshot shows the 'Supplier Login' page on the SAP Ariba website. The page has a header with the SAP logo and 'Ariba Proposals and Questionnaires'. The main content area features the 'Supplier Login' form with fields for 'User Name' and 'Password', a 'Login' button, and a link for 'Forgot Username or Password'. To the right, there is a 'Discover our new webinar hub' section with a video thumbnail and a 'Learn More' button. The footer contains the SAP logo, copyright information, and links for 'Privacy Statement', 'Security Disclosure', and 'Terms of Use'. A large black text overlay reads '提案および質問事項のログイン'.

提案および質問事項のログイン

The screenshot shows the 'Supplier Login' page on the SAP Ariba website, but with the header changed to 'Ariba Contracts'. The layout and content are identical to the previous screenshot, including the login form, webinar hub announcement, and footer. A large black text overlay reads '契約ログイン'.

契約ログイン

変更後

The screenshot shows the 'Account sign in' page on the SAP Business Network website. The page has a header with the SAP logo and 'Business Network'. The main content area features the 'Account sign in' form with a 'Username' field, a 'Next' button, and a link for 'Forgot username'. Below the form, there is a section for 'New to SAP Business Network?' with links for 'Register Now or learn more' and 'Explore Leads'. The footer contains the SAP logo, copyright information, and links for 'Privacy Statement', 'Security Disclosure', and 'Terms of Use'. A large black text overlay reads 'アカウントサインイン'.

SAP Business Network

Account sign in

Username:

Enter your username

Next

[Forgot username](#)

New to SAP Business Network?

[Register Now or learn more](#)

[Explore Leads](#)

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アカウントサインイン

# ログイン時の提案および契約へのアクセス

変更前

The screenshot shows the SAP Business Network interface before a change. The top navigation bar includes 'Home', 'SAP Business Network', 'Discovery', 'Workbench', 'Orders', 'Fulfillment', 'Invoices', 'Payments', and 'More'. A dropdown menu is open under 'SAP Business Network', with 'Ariba Proposals & Questionnaires' and 'Ariba Contract Management' highlighted by a red box. Below the navigation bar, there is a search bar and a 'Create' button. The main content area shows an 'Overview' section with a 'Getting started' link and five cards: '7 Enablement Tasks', '0 New orders (Last 31 days)', '0 Orders to invoice (Last 31 days)', '0 Rejected invoices (Last 31 days)', and '0 Matched Leads (Last 90 days)'. A 'Feedback' button is visible in the bottom right corner.

変更後

The top screenshot shows the SAP Business Network interface after the change. The top navigation bar includes 'Home', 'Enablement', 'Discovery', 'Workbench', 'Assessments', 'Insights', and 'Proposals & Contracts'. A red arrow points to the 'Proposals & Contracts' menu item. Below the navigation bar, there is a search bar with filters for 'Leads' and 'By Product'. The main content area shows an 'Overview' section with three cards: '0 Matched Leads (Standard)', '0 Enablement Tasks (Standard)', and '14 Invited Leads (Standard)'. The bottom screenshot shows the SAP Business Network interface after the change. The top navigation bar includes 'Home', 'Enablement', 'Store', 'Discovery', 'Workbench', 'Orders', 'Fulfillment', 'Invoices', 'Payments', 'Catalogs', 'Reports', 'Assessments', 'Insights', and 'Proposals & Contracts'. A red arrow points to the 'Proposals & Contracts' menu item. Below the navigation bar, there is a search bar with filters for 'Orders and Releases', 'Customer (optional)', 'Exact match', and 'Order number'. The main content area shows an 'Overview' section with ten cards: 'Orders', 'Enablement Tasks', 'Orders to invoice', 'Invoices', 'Orders to Summary invoice', 'New orders', 'Changed orders', 'Goods Receipt', 'Ship notices', and 'Items'.

# 得意先一覧

## 変更前

## 変更後

SAP Ariba Proposals and Quest Ariba Support Realm

ANTESTINGS-B@HOTMAIL.COM emarkets2021

S4MigQA1 Requested Profile

All required customer requested fields been completed.

Public Profile Completeness

75%

1 lead matches your company

End Time ↓	Event Type	Participated
855 1/22/2025 7:29 PM	RFP	Yes
874 2/25/2023 8:45 PM	RFP	Yes
195 8/31/2029 11:45 AM	RFP	No
511 8/31/2028 3:15 PM	RFP	Yes
605 10/31/2027 5:15 PM	RFP	Yes
218 9/30/2027 11:45 AM	RFP	No
308 7/31/2025 8:00 PM	RFP	Yes
596 2/20/2025 7:05 PM	RFP	No

SAP Business Network

Enterprise

Home Enablement Store Integration Discovery Workbench Orders Fulfillment Quality Invoice

### Proposals & Contracts

View Matched Leads 35 Customer requested fields

Welcome to the Ariba Spend Management site. This site assists in identifying world class suppliers who are market leaders in quality, service, and cost. Ariba, Inc. administers this site in an effort to ensure market integrity.

#### Customers (50)

Search

- Search in sap
- SAP
- SAP Business Partner
- Ariba Supporteu
- SAP Ariba support
- ALPS Pte. Ltd
- S4MigQA1
- Product Manager guide
- Lorem Ipsum
- Lorem Ipsum

#### Proposals & Questionnaires Contracts

Event Search Filters

Event State: Open

ID:

Commodity: (none)

Regions: (no value)

Last Modified: No Choice

Bidding start time: No Choice

Bidding end time: No Choice

Reset Set as Default Search Search

#### Registration Questionnaires

Title	ID	End Time ↓	Status
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#### Qualification Questionnaires

Title	ID	End Time ↓	Status
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## 変更前

### S4MigQA1 Requested Profile

All required customer requested fields have been completed.  
View customer requested fields >

### Public Profile Completeness

79%  
Enter your website to reach 80% >

1 lead matches your company profile

[View Matched Leads](#)

Welcome to the Ariba Spend Management site. This site assists in identifying world class suppliers who are market leaders in quality, service, and cost. Ariba, Inc. administers this site in an effort to ensure market integrity.

[Home](#)

### Events

Title	ID	End Time ↓	Event Type	Participated
▼ Status: Completed (2)				
<a href="#">Laptops in california</a>	Doc4240423855	1/22/2025 7:29 PM	RFP	Yes
<a href="#">Discovery Test</a>	Doc3888347874	2/25/2023 8:45 PM	RFP	Yes
▼ Status: Open (4)				
<a href="#">Public_Sector_RFI-2</a>	Doc4127404195	8/31/2029 11:45 AM	RFP	No
<a href="#">test_private_sector</a>	Doc4170552511	8/31/2028 3:15 PM	RFP	Yes
<a href="#">Lenovo Laptops in california-Test</a>	Doc4240049605	10/31/2027 5:15 PM	RFP	Yes
<a href="#">Public_Sector_RFI4</a>	Doc4127404218	9/30/2027 11:45 AM	RFP	No
▼ Status: Pending Selection (29)				
<a href="#">Public_Sector_RFI</a>	Doc4117565308	7/31/2025 8:00 PM	RFP	Yes
<a href="#">Test Discovery Public GS 1</a>	Doc5033519596	2/20/2025 7:05 PM	RFP	No

### S4MigQA1 Requested Profile

All required customer requested fields have been completed.  
View customer requested fields >

### Public Profile Completeness

79%  
Enter your website to reach 80% >

1 lead matches your company profile

[View Matched Leads](#)

Welcome to the Ariba Spend Management site. This site assists in identifying world class suppliers who are market leaders in quality, service, and cost. Ariba, Inc. administers this site in an effort to ensure market integrity.

[Home](#)

### Tasks

Name	Status	Due Date	Completion Date	Alert
▼ Project: CWP-012 (1)				
<a href="#">Negotiation for demo.doc</a>	In Progress			

## 変更後

## Proposals and Contracts

[View Matched Leads \(0\)](#) Customer requested fields

Welcome to the Ariba Spend Management site. This site assists in identifying world class suppliers who are market leaders in quality, service, and cost. Ariba, Inc. administers this site in an effort to ensure market integrity.

### Customers (4)

Search	Q	↑↓
<a href="#">Ariba Support Realm</a>		
<a href="#">test-buyer</a>		
<a href="#">EU DC Buyer &amp; Sourcing</a>		
<a href="#">S4Q5QA1</a>		

### Proposals and Questionnaires Contracts

[Home](#)

### Events

Title	ID	End Time ↓	Event Type	Participated
▼ Status: Completed (2)				
<a href="#">INT_SBN_SM_008</a>	Doc2895509449	12/30/2025 9:36 AM	RFP	Yes
<a href="#">Sourcingtest_eu</a>	Doc2881488274	12/18/2025 12:00 PM	RFP	Yes

### Risk Assessments

Title	ID	End Time ↓	Event Type
No items			

### Registration Questionnaires

Title	ID	End Time ↓	Status
▼ Status: Completed (1)			
<a href="#">Supplier registration questionnaire</a>	Doc2869788651	12/11/2025 12:36 PM	Invited

### Qualification Questionnaires

Title	ID	End Time ↓	Commodity	Regions	Status
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## Proposals and Contracts

[View Matched Leads \(0\)](#) Customer requested fields

Welcome to the Ariba Spend Management site. This site assists in identifying world class suppliers who are market leaders in quality, service, and cost. Ariba, Inc. administers this site in an effort to ensure market integrity.

### Customers (4)

Search	Q	↑↓
<a href="#">Ariba Support Realm</a>		
<a href="#">Viewer Government of Canada / Gouvernement du Canada</a>		
<a href="#">EU DC Buyer &amp; Sourcing</a>		
<a href="#">S4Q5QA1</a>		

### Proposals and Questionnaires Contracts

[Home](#)

### Tasks

Name	Status	Due Date	Completion Date	Alert
▼ Project: Contract for Prod Test (1)				
<a href="#">Negotiation Task for Prod</a>	In Progress	12/23/2025		
▼ Project: INT_SB_Contract_001 (1)				
<a href="#">Negotiation task 2026</a>	In Progress			

# ログインページ

変更前

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提案および質問事項のログイン

The screenshot shows the 'Supplier Login' page on the SAP Ariba website, specifically for the 'Ariba Contracts' section. The layout is identical to the previous screenshot, featuring the 'Supplier Login' form, the 'Discover our new webinar hub' section, and the footer with SAP logo and legal links. A large black text overlay reads '契約ログイン'.

契約ログイン

変更後

The screenshot shows the 'Account sign in' page on the SAP Business Network website. The page has a header with the SAP logo and 'Business Network'. The main content area features the 'Account sign in' form with a 'Username' field, a 'Next' button, and a link for 'Forgot username'. Below the form, there is a section for 'New to SAP Business Network?' with links for 'Register Now or learn more' and 'Explore Leads'. The footer contains the SAP logo, copyright information, and links for 'Privacy Statement', 'Security Disclosure', and 'Terms of Use'. A large black text overlay reads 'アカウントサインイン'.

SAP Business Network

Account sign in

Username:

Enter your username

Next

[Forgot username](#)

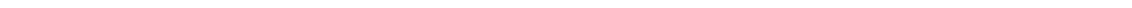
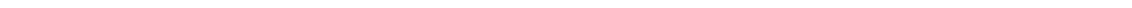
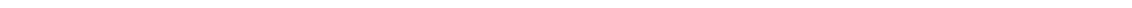
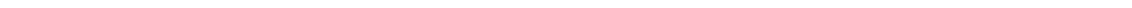
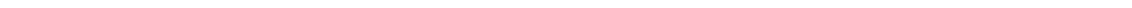
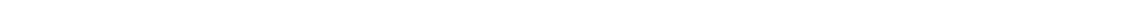
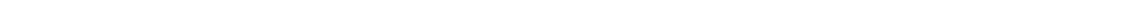
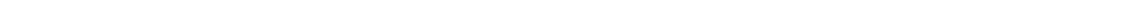
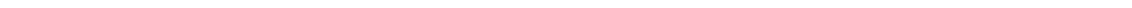
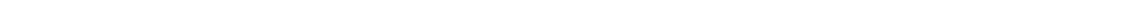
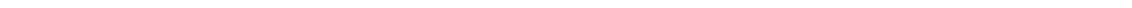
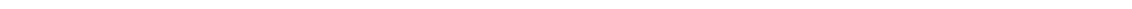
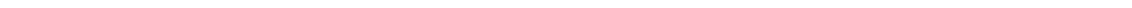
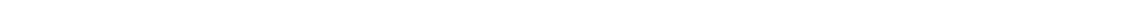
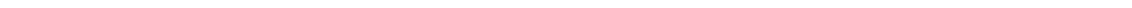
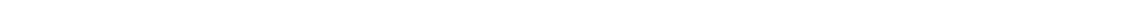
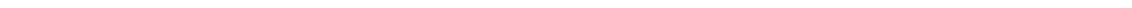
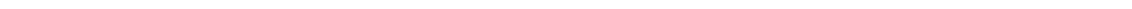
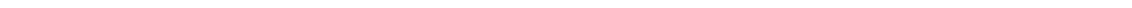
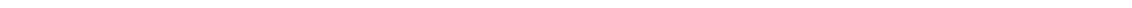
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[Register Now or learn more](#)

[Explore Leads](#)

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# ありがとうございます。

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フォローしてくだ  
さい



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