# Alstom SAP Business Network Summit

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# Agenda

1. Introdução ao projeto Alstom SAP Ariba
2. SAP Business Network para cadeia de suprimentos
3. SAP Business Network para funcionalidades da cadeia de suprimentos
4. Capacitação de fornecedores
5. Próximos passos para GO LIVE
6. Q&As

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# 01

# Introdução ao projeto Alstom SAP Ariba

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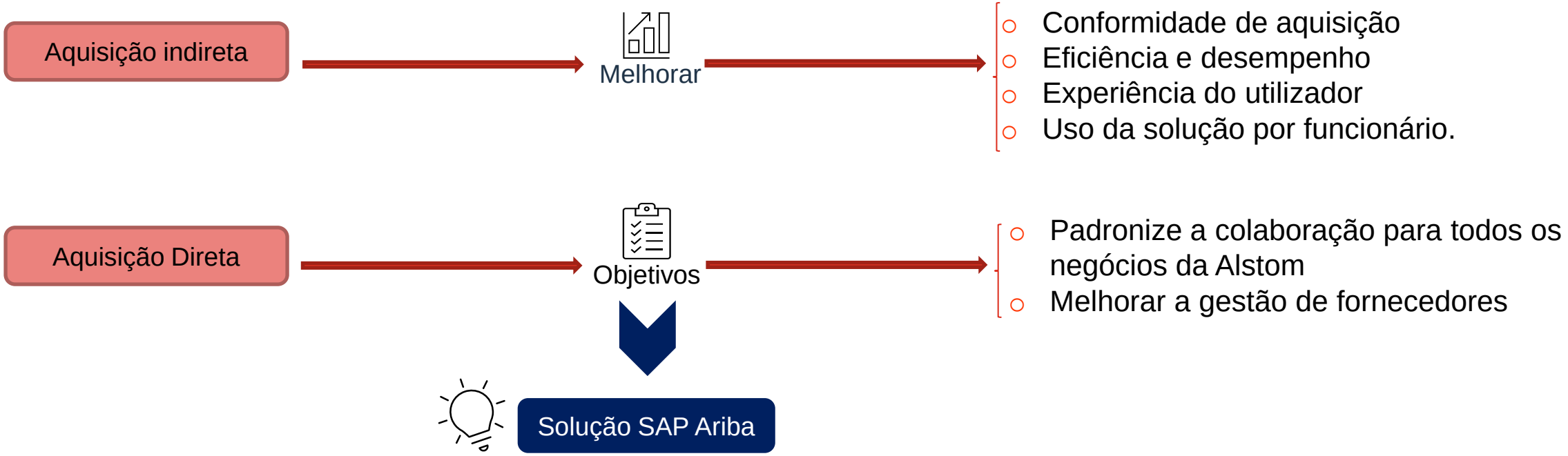
# Introdução ao projeto Alstom SAP Ariba / SAP Business Network
## Contexto Geral

A Alstom lidera um programa principal de melhoria, chamado **Projeto Ariba**, **para processos e ferramentas de compras diretas e indiretas.**




(Substitua o ALTeS, e-pass, SupplyOn e sistemas ASCOT.)

Estes **projetos** ajudarão a **padronizar e melhorar a nossa forma de trabalhar, tanto internamente como com fornecedores**.

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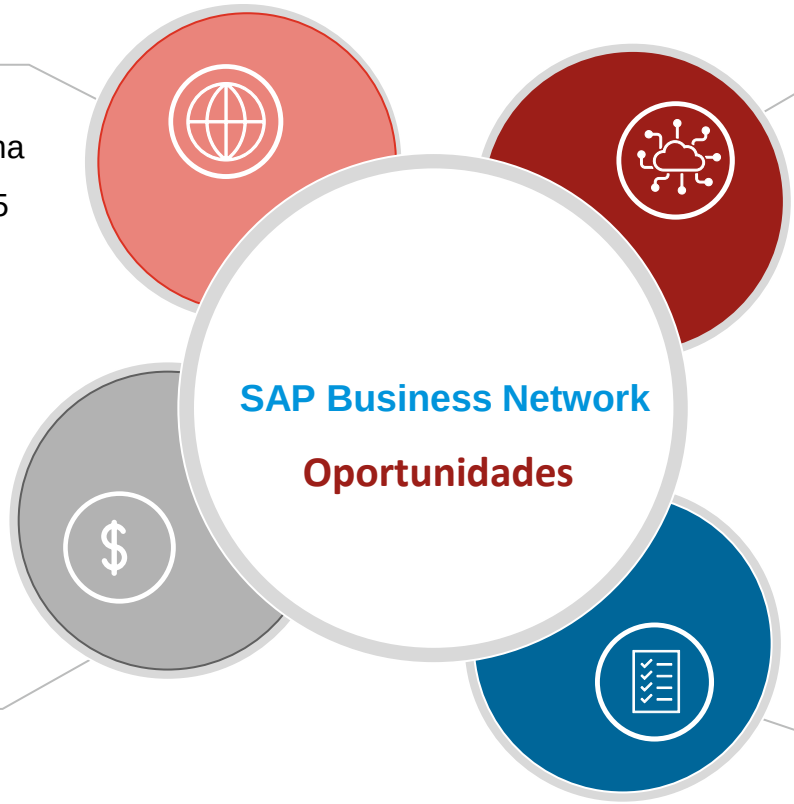
# Introdução ao projeto Alstom SAP Ariba
## SAP Business Network para oportunidades na cadeia de suprimentos

### Portal global
Todas as fábricas da Alstom e seus fornecedores trabalharão na SAP Business Network até 2025

### Tecnologia
Navegador da Web
Telemóvel
Tablet




### Custo
Conta de empresa livre para fornecedores se registrarem e começarem a fazer negócios com a Alstom

### Atividades de Cut Over
Nenhum retrabalho global de dados, exceto para OPs parciais do sistema anterior para o novo

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# Introdução ao projeto Alstom SAP Ariba
## SAP Business Network para oportunidades na cadeia de suprimentos

### Gestão de Fornecedores & Colaboração

- Relacionamento com fornecedores e acompanhamento da melhoria
- Desenvolvimento de capacidades de fornecedores
- Reforço da colaboração

### Solução Cloud Integrada

- Portal Central & Rede Internacional
- Melhoria da interface
- Aceleração do tratamento

### Otimização do Planeamento

- De ponta a ponta & Previsão de melhoria da visibilidade

### Simplificação de Processos

- Simplificação direta dos processos da cadeia de suprimentos

### Melhoria Contínua

- Melhoria de funcionalidades a cada trimestre com o lançamento do SAP Business Network

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# 02

# SAP Business Network para cadeia de suprimentos

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# SAP Business Network para cadeia de suprimentos

## O que é o SAP Business Network para a cadeia de suprimentos?

### Previsão Add-on

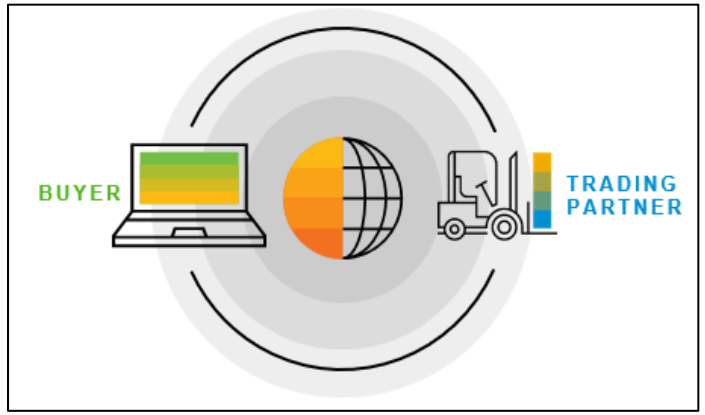
- Previsão

### SMI Add-on

- SMI SA
- Níveis de Inventário Min-Max

### Solução Base

- PO padrão
- Acordo de agendamento
- Entrada de mercadorias
- PO de retorno
- Aviso de devolução
- Postagem de devolução
- Consignação PO
- Retiradas de consignação
- PO de subcontratação
- Aviso de envio de componentes




- Confirmação da Encomenda
- Aviso de Envio
- Recebimento do componente
- Consumo de componentes
- Fatura
- Nota de Crédito

*+ 1 etiqueta de código de barras personalizada*

### Previsão Add-on

- Compromisso de previsão
- Visibilidade Mfg / Visão geralCompo.

### SMI Add-on

- Notificação de substituição planejada

Parte do escopo de implementação da Alstom

Não faz parte do escopo de implementação da Alstom

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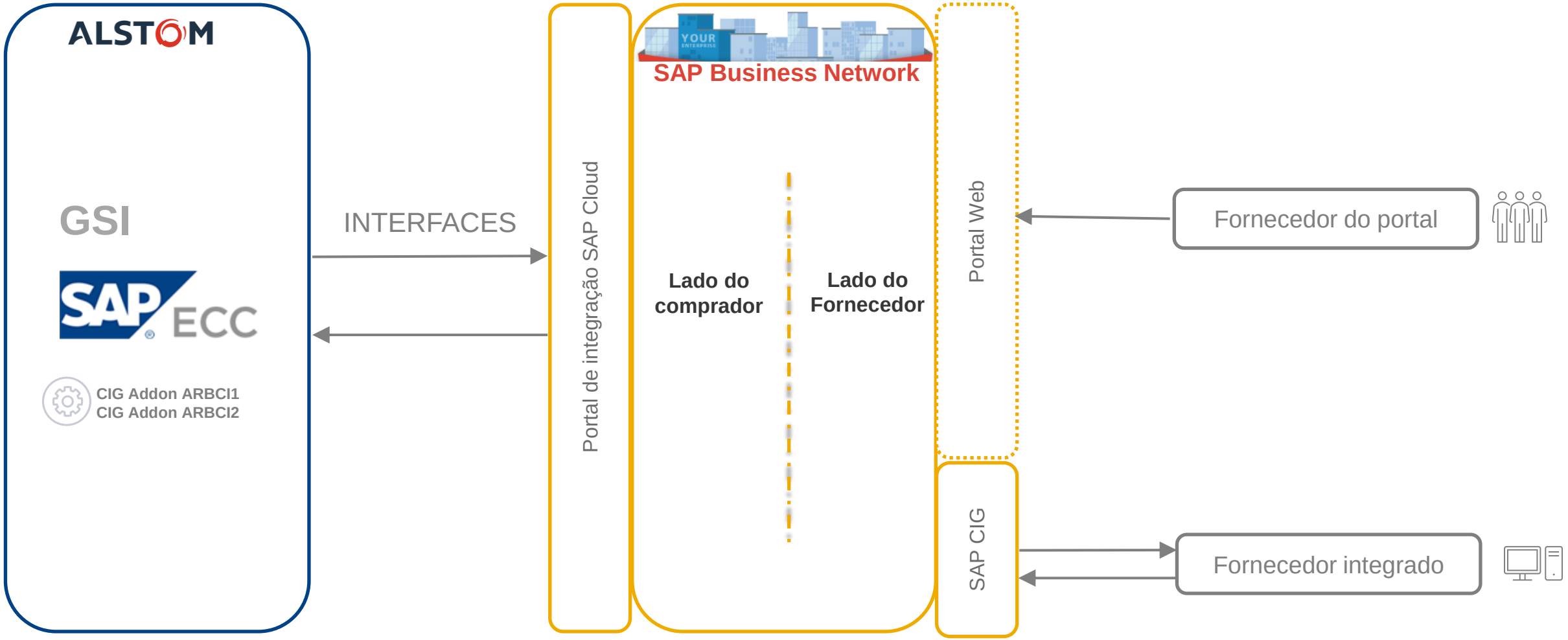
# SAP Business Network para cadeia de suprimentos
## Arquitetura de alto nível

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# SAP Business Network para cadeia de suprimentos
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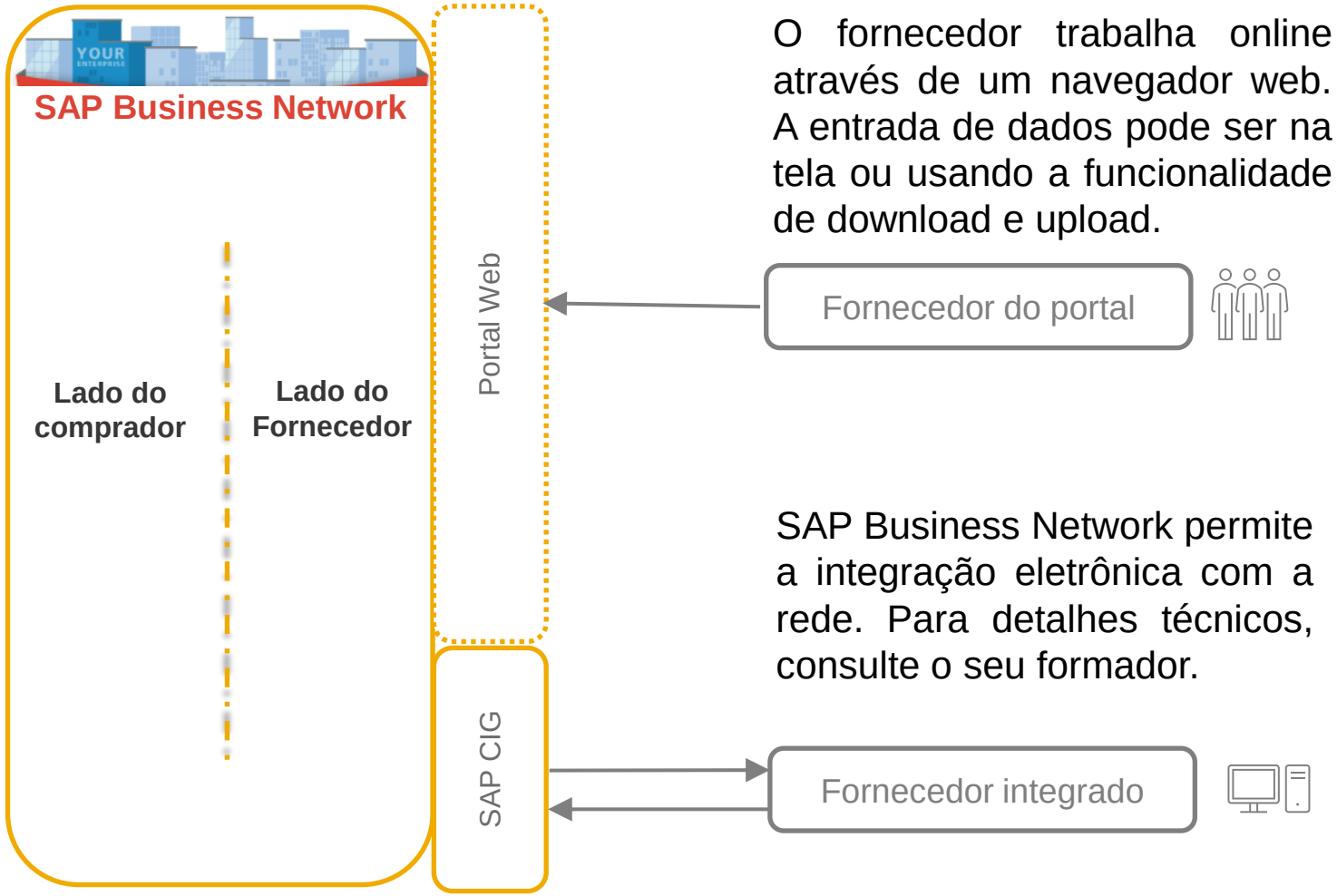


O fornecedor trabalha online através de um navegador web. A entrada de dados pode ser na tela ou usando a funcionalidade de download e upload.

SAP Business Network permite a integração eletrônica com a rede. Para detalhes técnicos, consulte o seu formador.

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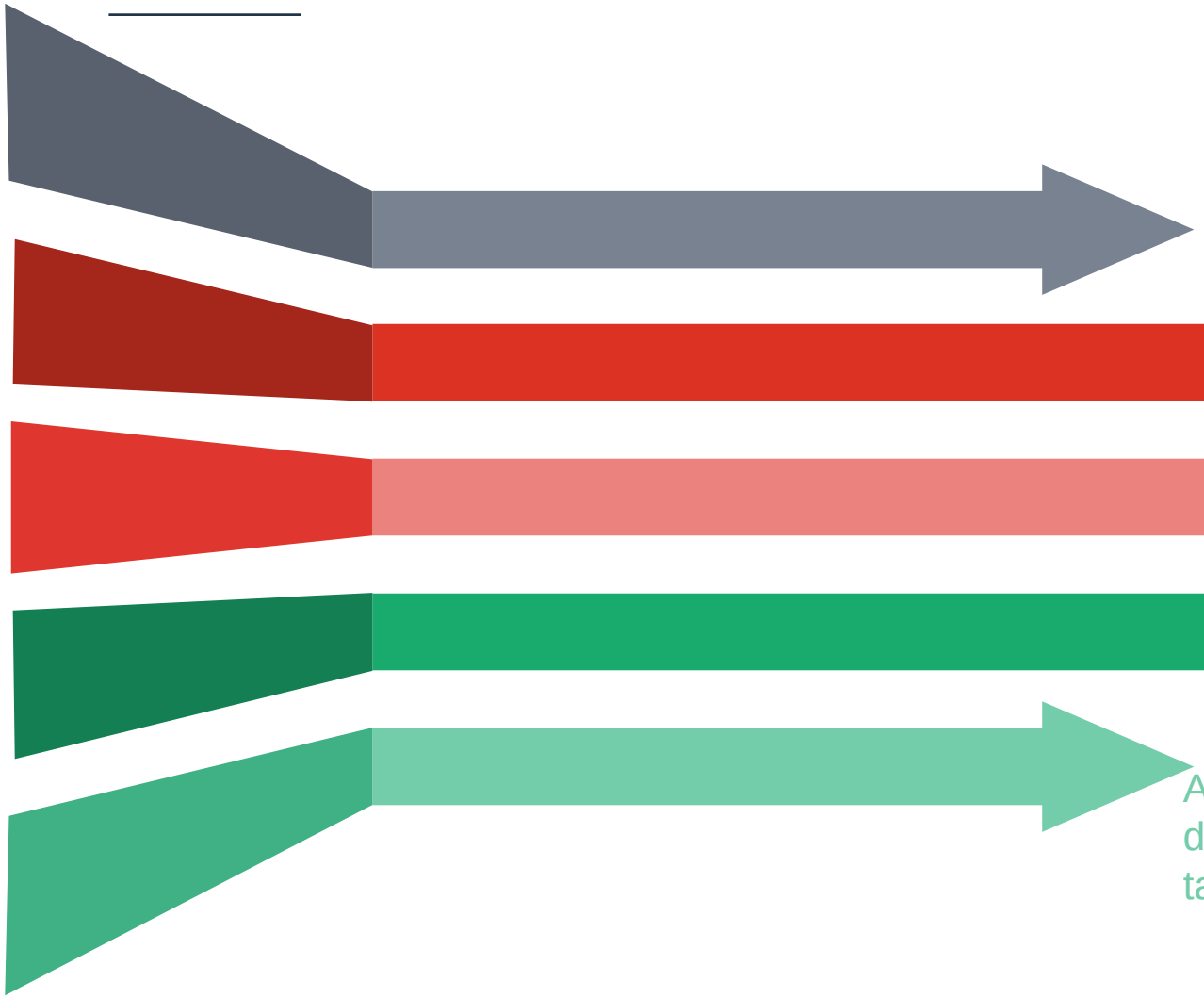
# SAP Business Network para cadeia de suprimentos
## Integração total do sistema



A adoção/capacitação de fornecedores é uma pré-condição para a integração de fornecedores

Um fornecedor integrado ainda tem acesso ao portal e pode trabalhar manualmente no SAP Business Network, se necessário

Projeto de 3 a 6 meses: não só técnico, mas também um projeto de negócios (é necessário alinhamento no processo, MD, …)

Nenhum custo extra previsto, mas a equipe de integração também precisa ser mobilizada do lado do fornecedor

A documentação HTTPS que pode ser compartilhada sob demanda (pré-requisito em relação à conexão e tarefas/atividades esperadas)

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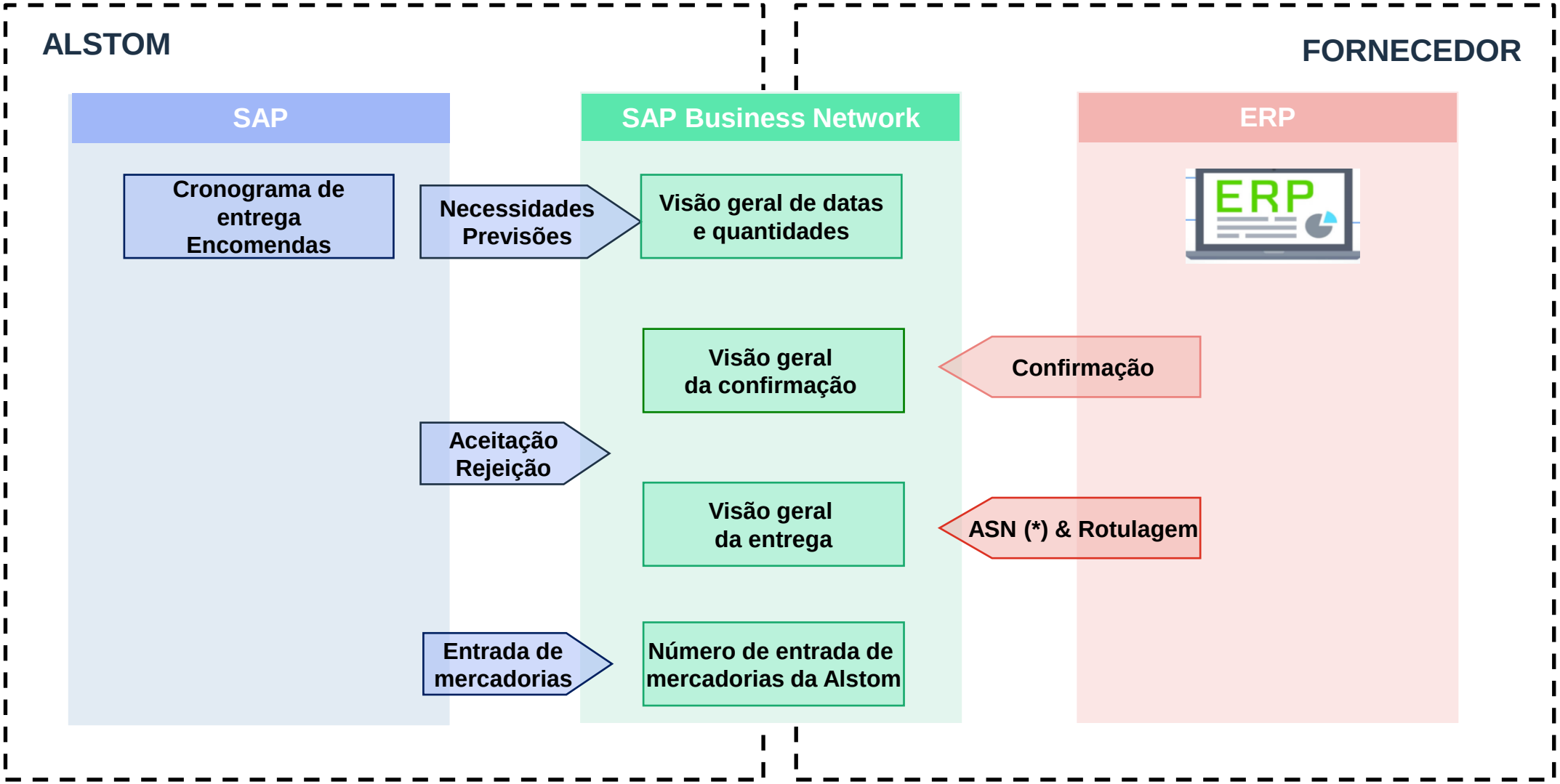
# SAP Business Network para cadeia de suprimentos
## Fluxo de trabalho de colaboração

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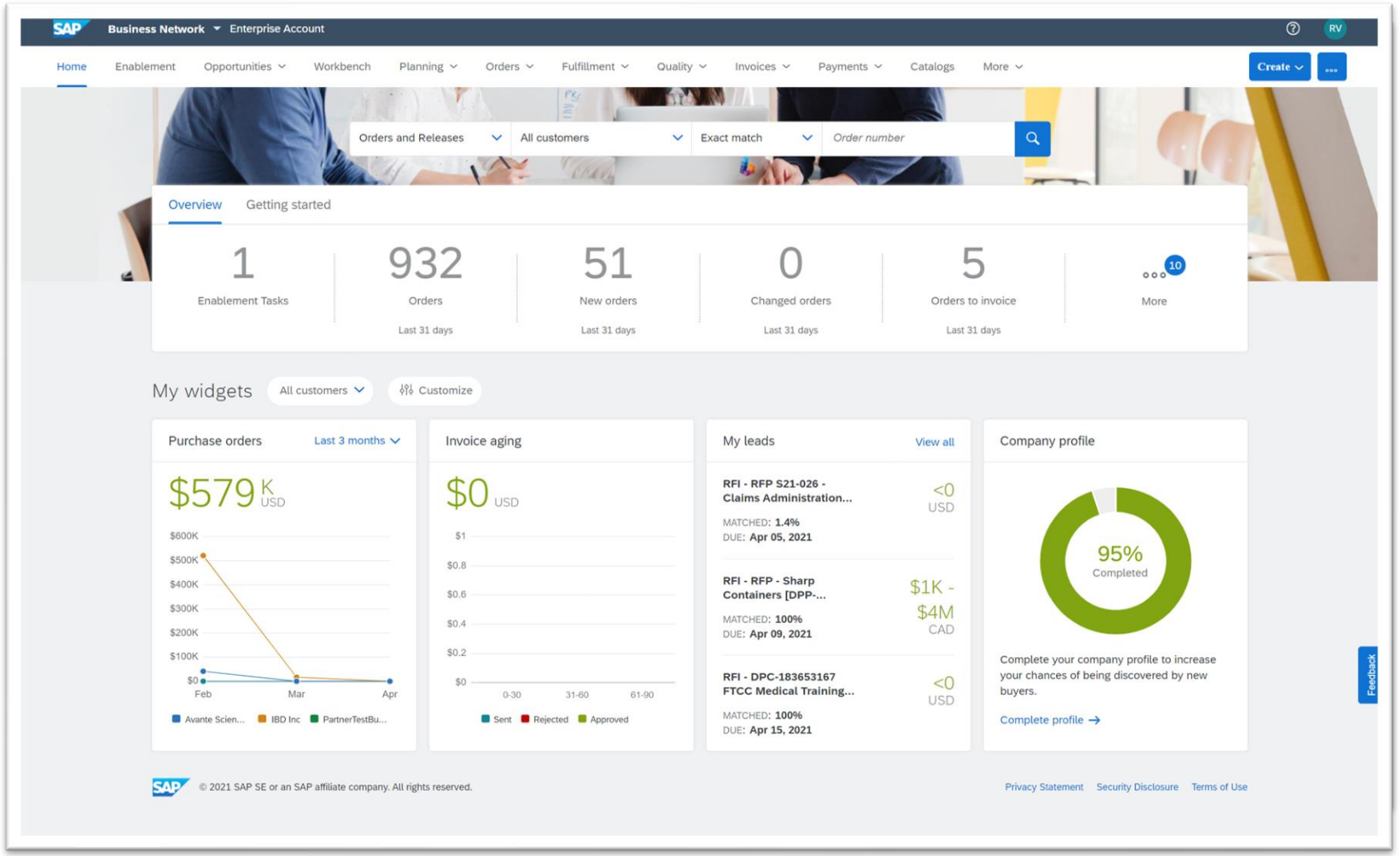
# SAP Business Network para cadeia de suprimentos
## Vista do fornecedor

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# 03

# SAP Business Network para funcionalidades da cadeia de suprimentos

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# SAP Business Network para cadeia de suprimentos
## Funcionalidades

**01** Consulta global "Pedidos" para fornecedores (linhas de programação para PO/SA): Uma única visualização

**02** Capacidade de confirmar linhas de programação (SA/PO) diretamente do portal

**03** Crie o aviso de envio avançado diretamente do portal

**04** O documento de material GSI GR estará disponível no SAP Business Network

**05** Dados de previsão enviados pela Alstom disponíveis no portal.

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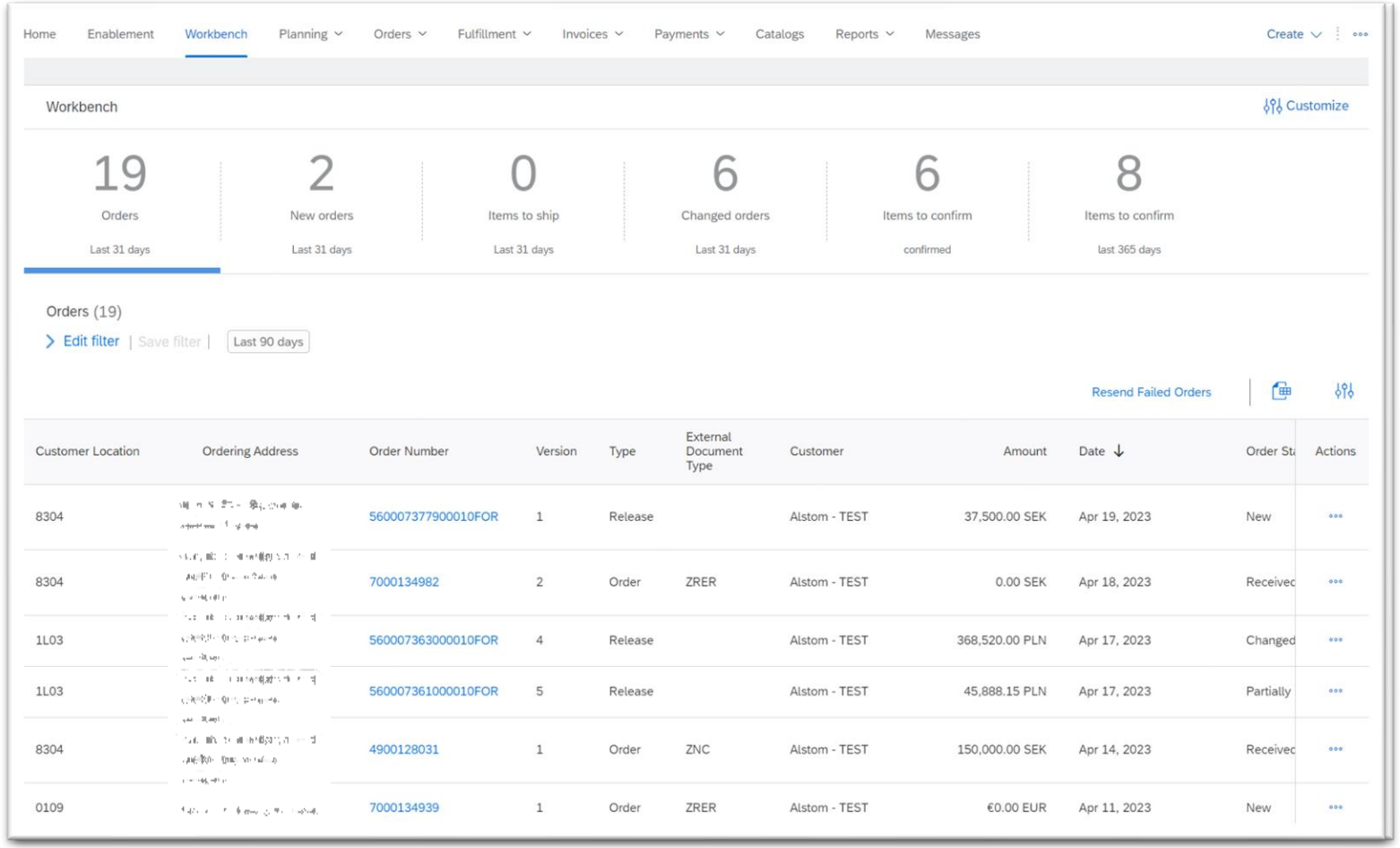
# SAP Business Network para cadeia de suprimentos
## Funcionalidades

**01** Visibilidade da encomenda

Consulta global "Pedidos" para fornecedores (linhas de programação para PO/SA): Uma única visualização

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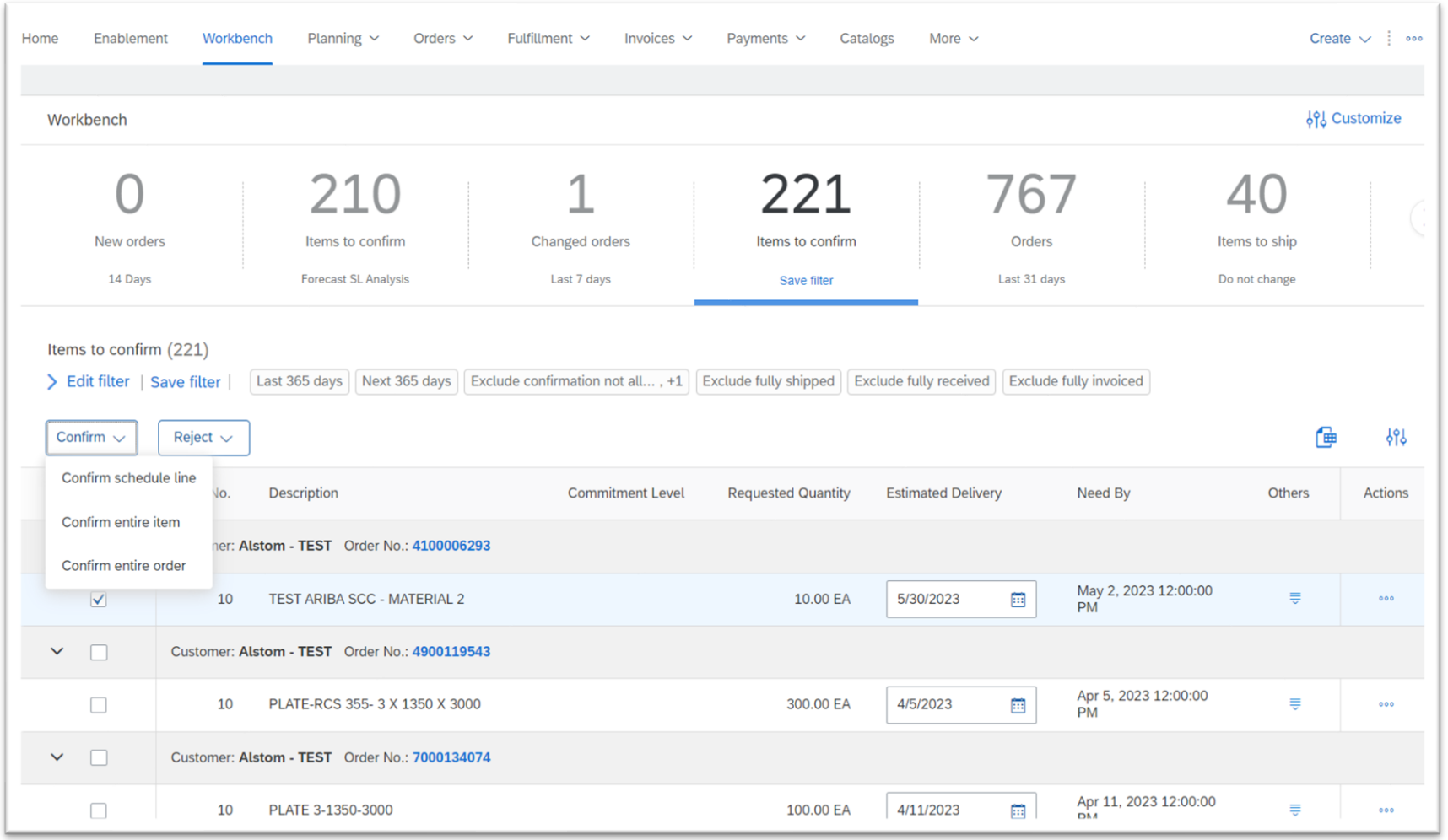
# SAP Business Network para cadeia de suprimentos
## Funcionalidades

**02** Confirmação

Capacidade de confirmar linhas de programação (SA/PO) diretamente do portal.

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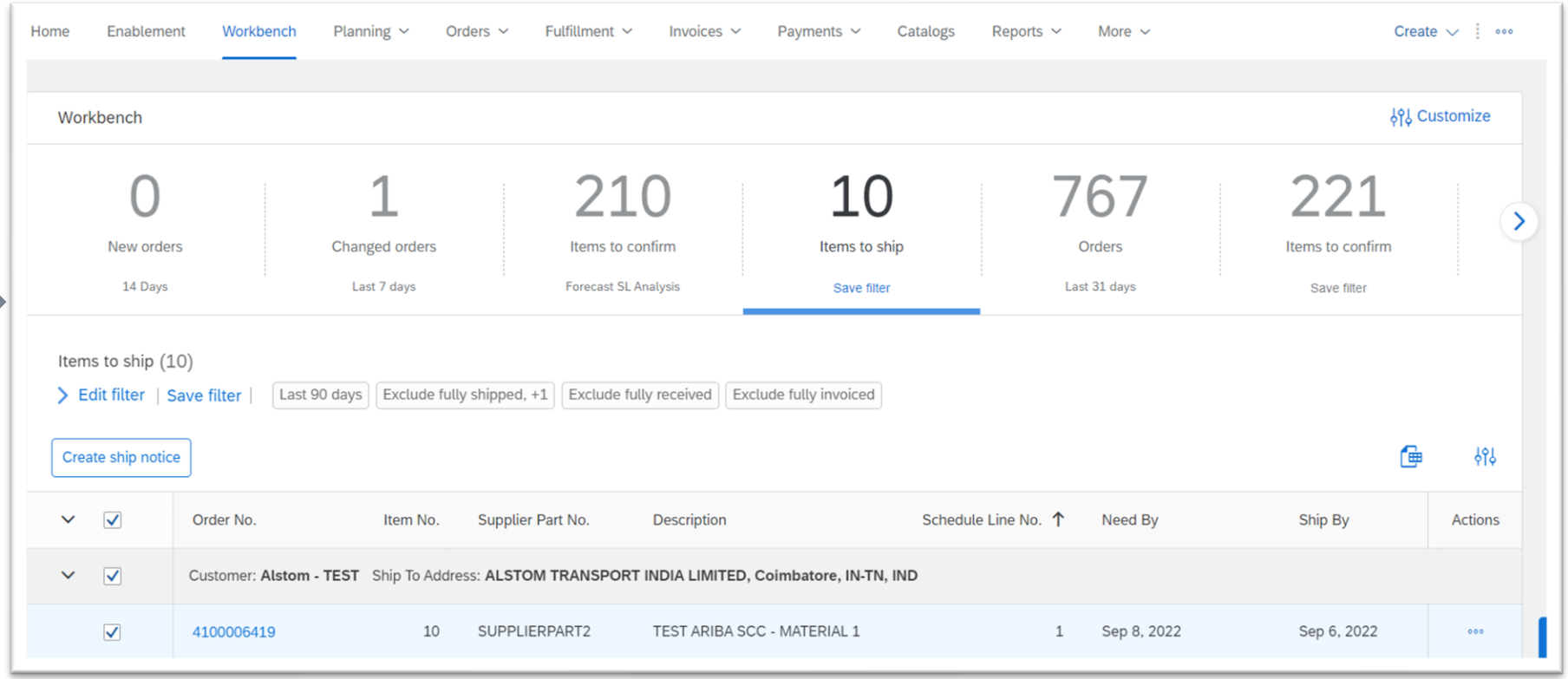
# SAP Business Network para cadeia de suprimentos
## Funcionalidades

**03** ASN

Crie o aviso de envio avançado diretamente do portal

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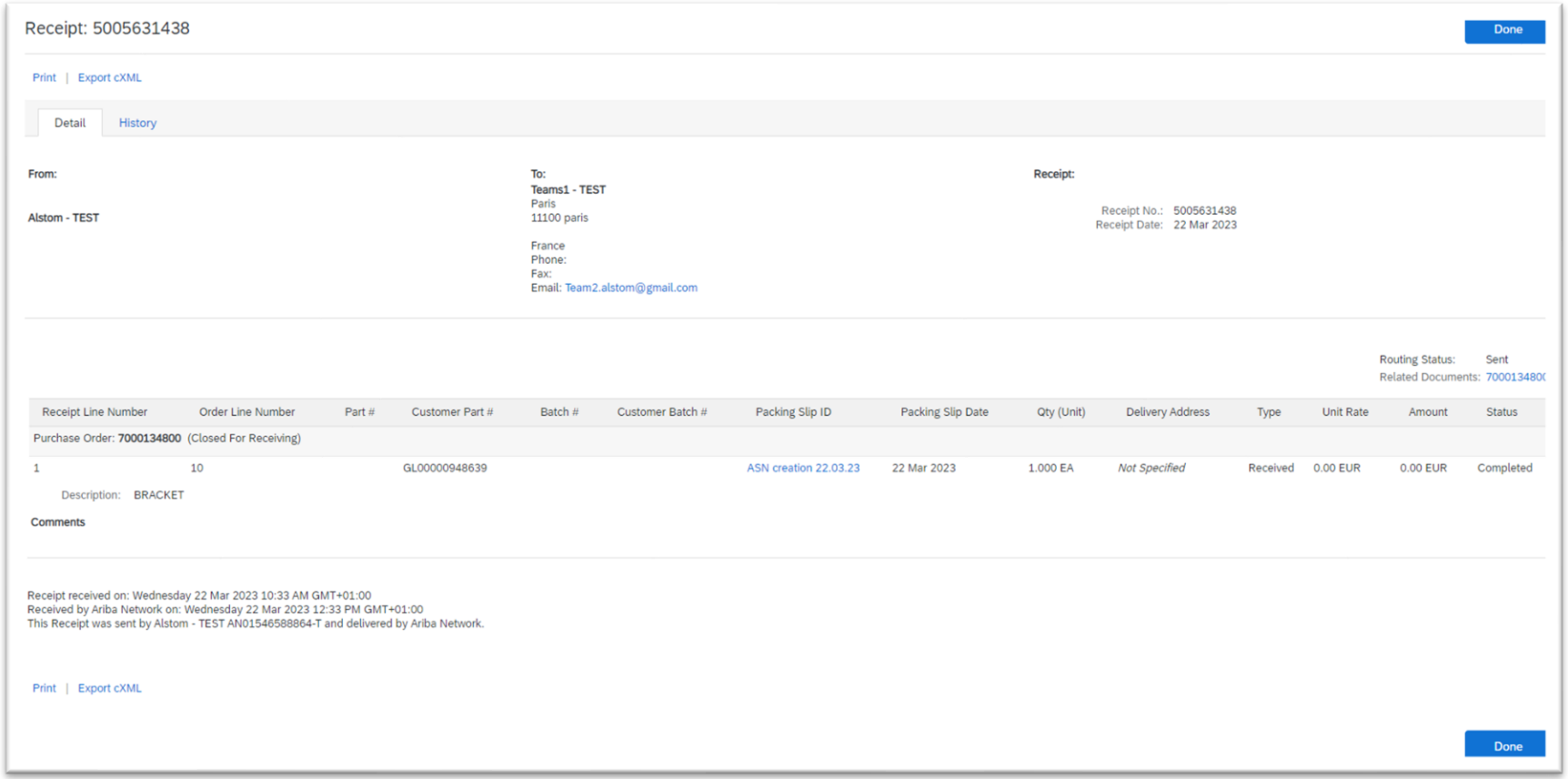
# SAP Business Network para cadeia de suprimentos
## Funcionalidades

**04** Goods Receipts

O documento de material GSI GR estará disponível no SAP Business Network



Receipt: 5005631438

Done

Print | Export cXML

Detail | History

**From:**

**Alstom - TEST**

**To:**
**Teams1 - TEST**
Paris
11100 paris

France
Phone:
Fax:
Email: Team2.alstom@gmail.com

**Receipt:**

Receipt No.: 5005631438
Receipt Date: 22 Mar 2023

Routing Status: Sent
Related Documents: 700013480(

| Receipt Line Number | Order Line Number | Part # | Customer Part # | Batch # | Customer Batch # | Packing Slip ID | Packing Slip Date | Qty (Unit) | Delivery Address | Type | Unit Rate | Amount | Status |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Purchase Order: **7000134800** (Closed For Receiving) | | | | | | | | | | | | | |
| 1 | 10 | | GL00000948639 | | | ASN creation 22.03.23 | 22 Mar 2023 | 1.000 EA | *Not Specified* | Received | 0.00 EUR | 0.00 EUR | Completed |

Description: BRACKET

**Comments**

Receipt received on: Wednesday 22 Mar 2023 10:33 AM GMT+01:00
Received by Ariba Network on: Wednesday 22 Mar 2023 12:33 PM GMT+01:00
This Receipt was sent by Alstom - TEST AN01546588864-T and delivered by Ariba Network.

Print | Export cXML

Done

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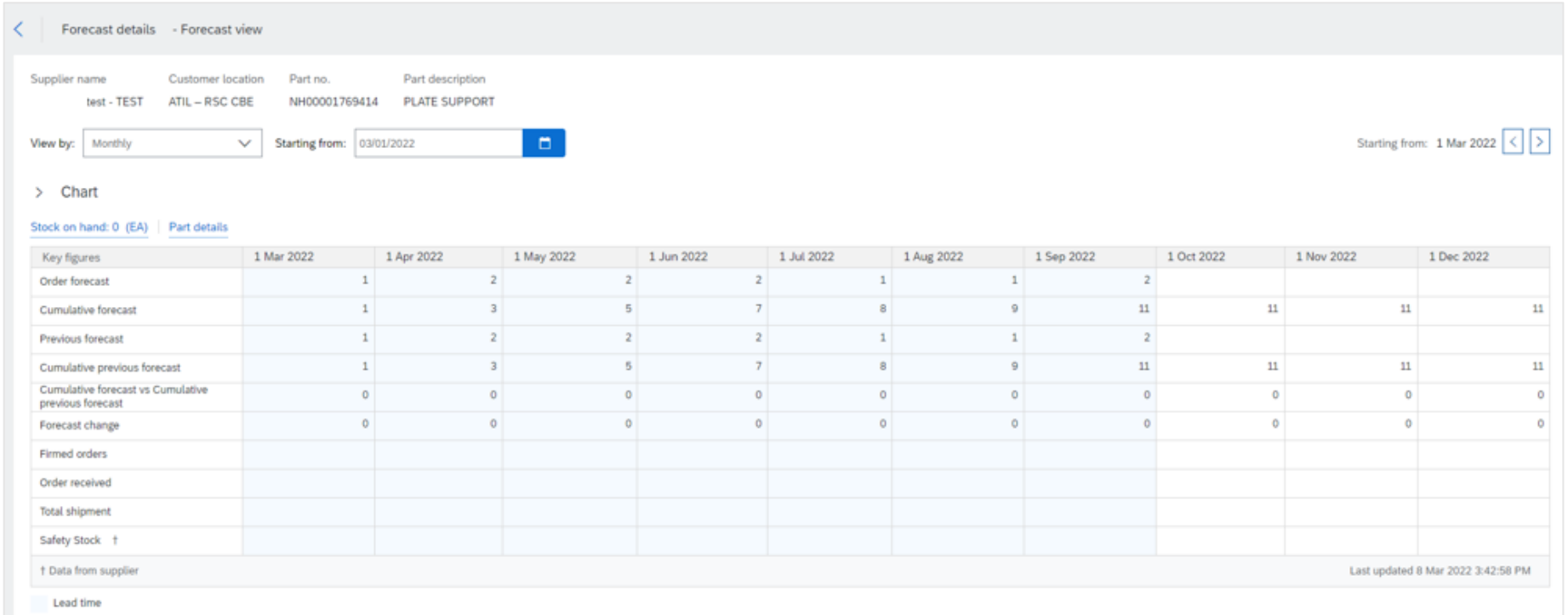
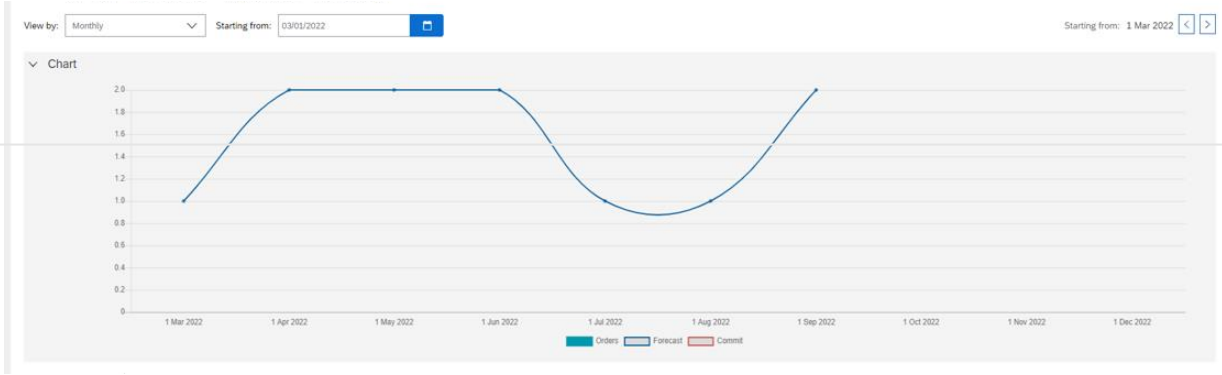
# SAP Business Network para cadeia de suprimentos
## Funcionalidades

**05** Previsão

Dados de previsão enviados pela Alstom disponíveis no portal.

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# 04

# Capacitação de fornecedores

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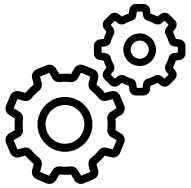
# Capacitação de fornecedores
## Processo de capacitação de fornecedores

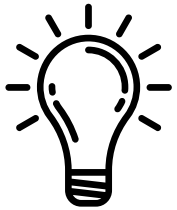
### PNL
- Envio da Project Notification Letter para assinatura
- Envio do formulário de contacto para a criação da conta SAP Business Network



### Criação de conta
Account creation by Supplier with SAP Business Network support.

### "Congelamento" de Atividades
- Planear o período para failover de dados
- Antecipação pelo congelamento temporário das atividades no GSI

01 02 03 04 05 06



### Summits
- Apresentação do projeto
- Apresentação dos principais passos futuros

### Formação de Fornecedores
Organização de sessões de formação

- Cerca de 3-4 horas
- Presencialmente, se possível: nas instalações da Alstom ou no fornecedor

### Go Live
- Data acordada
- Transferência de dados eficaz
- Reunião de acompanhamento para verificar se tudo está correto do lado do fornecedor e do lado da Alstom

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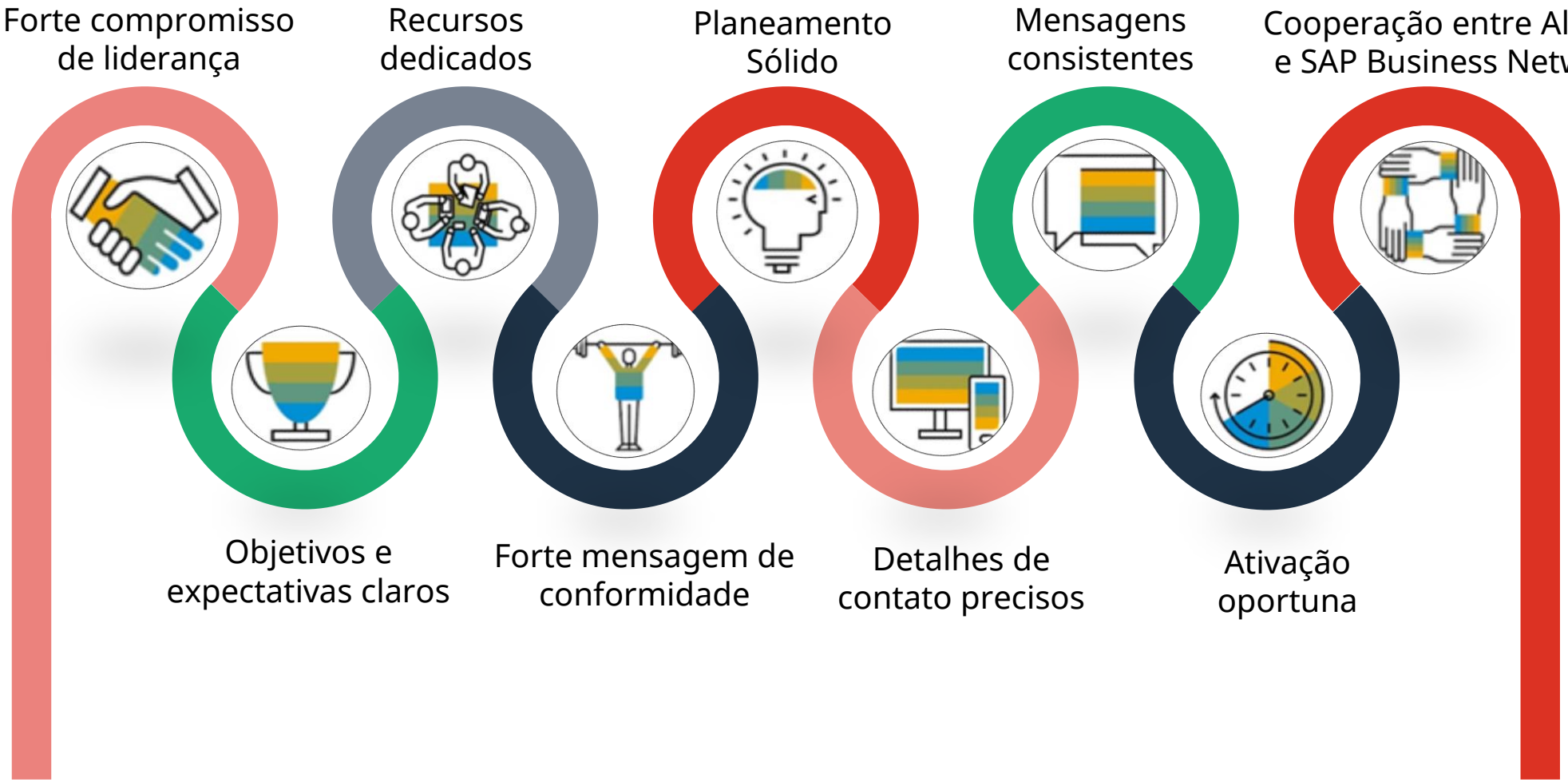
# Capacitação de fornecedores
## Chaves para uma capacitação bem-sucedida

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# 05

# Próximos passos para **GO LIVE**

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# Próximos passos para GO LIVE
## Pedido de Relação Comercial

**Pedido de Relação Comercial**

A Equipe de Capacitação da SAP Business Network enviará a **Solicitação de Relacionamento Comercial** ao fornecedor Supplier Contact form

**Registe-se na SAP Business Network**

Será pedido ao fornecedor que se registe **na SAP Business Network**: consulte a documentação "Guia de início rápido" (enviado com a Apresentação da Cimeira e descarregável a partir do Portal de Informação do Fornecedor)

**Tarefas de habilitação na SAP Business Network**

O fornecedor prosseguirá com as tarefas de capacitação na SAP Business Network e **criar perfis de usuários antes da data da GO Live.**

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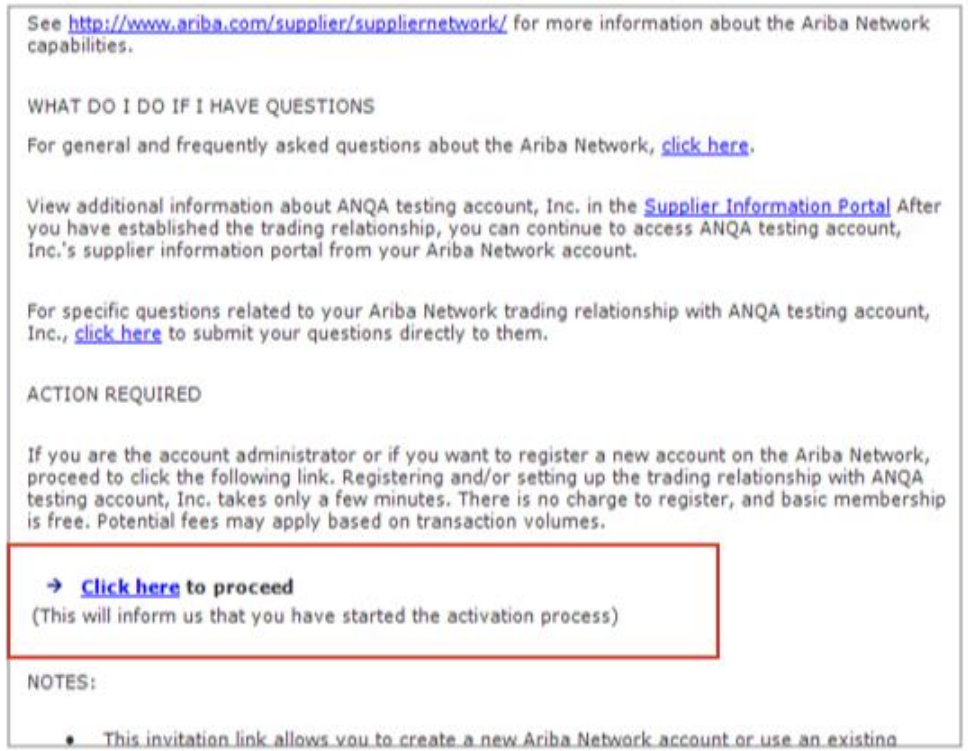
# Próximos passos para GO LIVE
## Pedido de Relação Comercial

O convite (o Pedido de Relação de Negociação/ TRR): É um e-mail que contém informações sobre transações automáticas com o seu cliente.

**Clique** no link na carta enviada por e-mail para prosseguir para a página de destino

**Pedido de Relação Comercial**



See http://www.ariba.com/supplier/suppliernetwork/ for more information about the Ariba Network capabilities.

WHAT DO I DO IF I HAVE QUESTIONS

For general and frequently asked questions about the Ariba Network, click here.

View additional information about ANQA testing account, Inc. in the Supplier Information Portal After you have established the trading relationship, you can continue to access ANQA testing account, Inc.'s supplier information portal from your Ariba Network account.

For specific questions related to your Ariba Network trading relationship with ANQA testing account, Inc., click here to submit your questions directly to them.

ACTION REQUIRED

If you are the account administrator or if you want to register a new account on the Ariba Network, proceed to click the following link. Registering and/or setting up the trading relationship with ANQA testing account, Inc. takes only a few minutes. There is no charge to register, and basic membership is free. Potential fees may apply based on transaction volumes.

→ **Click here to proceed**
(This will inform us that you have started the activation process)

NOTES:

- This invitation link allows you to create a new Ariba Network account or use an existing

**Registe-se na SAP Business Network**

Será pedido ao fornecedor que se registe **na SAP Business Network**: consulte a documentação "Guia de início rápido" (enviado com a Apresentação da Cimeira e descarregável a partir do Portal de Informação do Fornecedor)

**Tarefas de habilitação na SAP Business Network**

O fornecedor prosseguirá com as Tarefas de Capacitação na SAP Business Network e **criar perfis de usuários antes da data da GO Live.**

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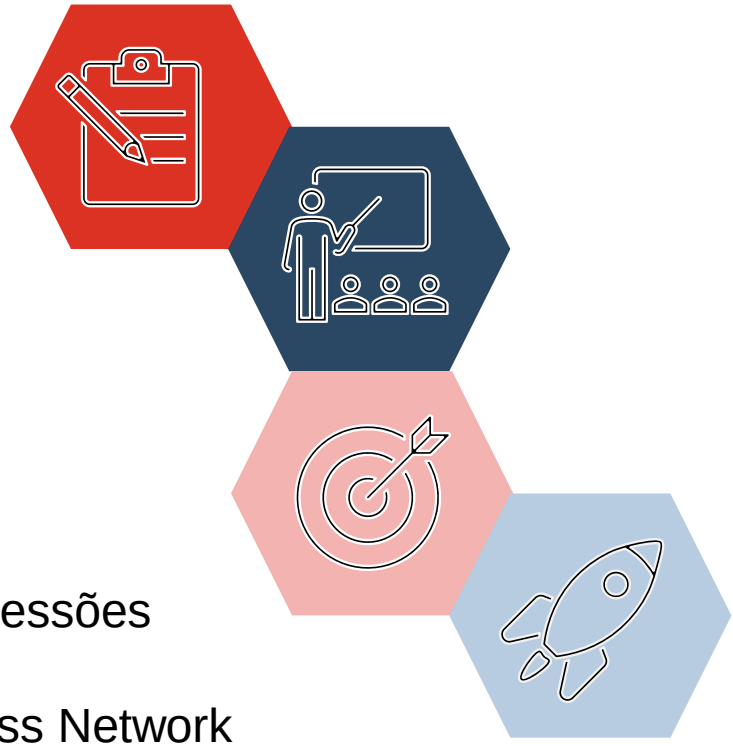
# Próximos passos para **GO LIVE**
## Tarefas e estratégia de execução

### Registo de Conta

Confirme o nome e os detalhes de contato do SAP Business Network Administrator



### Exécution de Cut over

Definir o período de congelação e a estratégia GO LIVE "One Plant / One Supplier”’

### Formação

- Demonstrações Interativas/ Sessões presenciais.
- Sistema de teste SAP Business Network disponível para teste após a criação da conta

### Antes de GO LIVE

O administrador da conta terá que se certificar de que criou seus usuários no SAP Business Network

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# Próximos passos para **GO LIVE**
## Outras informações

### Portal de Informação do fornecedor

**Alstom Supplier Information Portal**

**Direct/SCC**

Welcome to the Supplier Information Portal that provides information for all suppliers conducting business with **Alstom**. For your organization, this means the traditional way of transacting with us is changing fundamentally. On this site you will find information regarding the transformation, as well as, a number of tools to help answer any of the questions you may have.

What information are you looking for?

**Introduction to the SAP Business Network**

View links to the resources that provide more information on the SAP Business Network.

- SAP Business Network Resources Page

**Alstom SCC Summits**

Summit Presentation decks to help suppliers understand project scopes.

- Alstom Supplier Summit
  - English
  - Español
  - Français
  - Italiano
  - Português

**Alstom Trading Relationship Request**

Materials supporting the configuration of the supplier account.

- Supplier Account Creation
  - English
  - Deutsch
  - Español
  - Français
  - Polski
  - Русский

**Alstom Training Guides**

Training guide to help SCC suppliers transact via the SAP Business Network.

- SAP Business Network Supplier Training Guide
  - English
  - Español
  - Français
  - Italiano
  - Português
  - Русский

**Additional Support Resources**

Find out who you can contact for your SAP Business Network and Business - related questions

- Alstom's Supplier Support Page

**Frequently Asked Questions (FAQ Document)**

This document will answer all frequently asked questions of suppliers

- Frequently Asked Supplier Questions

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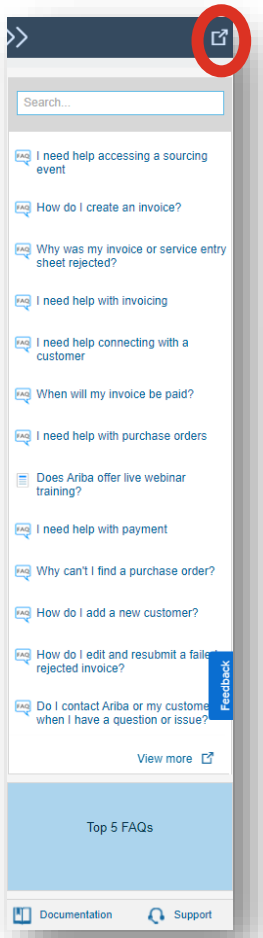
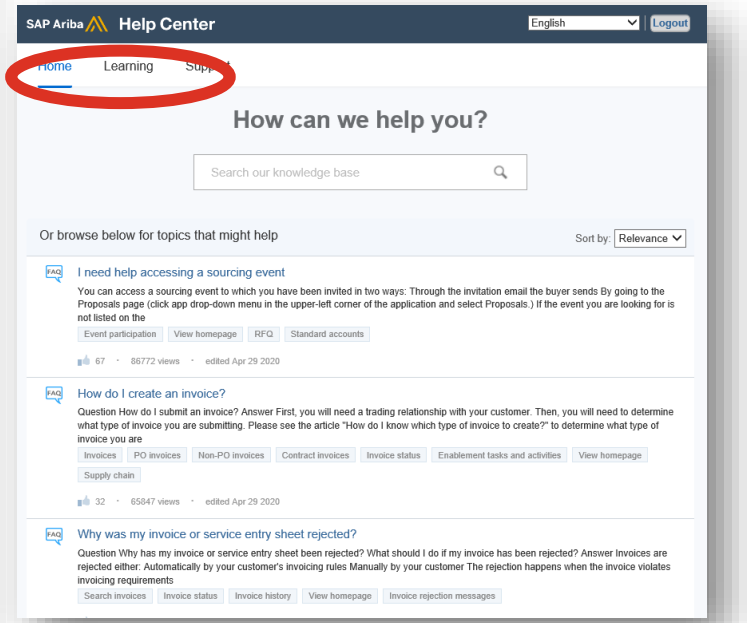
### Centro de ajuda

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# Alstom SAP Business Network
## Referências de suporte

### Suporte ao fornecedor durante a implantação

**Suporte ao registro ou configuração do SAP Business Network**

- Registo, Configuração da conta

**Suporte ao processo de negócios de capacitação da Alstom**

- Questões relacionadas com as empresas
- KU da rede de negócios SAP local

**Portal de informações de fornecedores da Alstom**

- Link para o Portal de Informações de Fornecedores da Alstom

### Suporte ao Fornecedor posto de Go-Live

**Suporte ao Cliente Global**
Use a Central de Ajuda diretamente da sua conta do SAP Business Network.

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# 06

# Q&As

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# Q&As

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