



# Feature at a Glance

**Ability to Import and Use Regions in SAP Ariba Category Management  
CAT - 4509**

Target GA: November 2023

# Ability to Import and Use Regions in SAP Ariba Category Management

## Description

This feature enables:

- Category management administrators to import regions in SAP Ariba Category Management from a spreadsheet of the .xlsx format.
- Category managers to create region-specific strategy and plan documents and maintain region-specific goals and initiatives. Assigning geographical locations to strategy and plan documents enables category managers to apply the strategy and plan to purchases made in that specific region, country/region, or subdivision.

## Customer benefit

This feature allows customers to create multiple strategies for a category based on the nuances that they observe while procuring items from different regions. Customers can:

- Configure a 3-level hierarchical region structure starting from a user-defined geographical region and drilling down to ISO country codes and ISO country subdivision codes.
- Develop and maintain tailored strategies for the different geographical slices as dictated by their procurement needs.
- Maintain regional aspects of their strategies in terms of regional goals and regional initiatives that allow them to manage categories either centrally or at other geographic granularities.

## User

- Buyer

## Enablement model

- Automatically on

## Applicable solutions:

- SAP Ariba Category Management

# Prerequisites, Restrictions, Cautions

## Prerequisites

- You must have the **Category Management Administrator** role collection assigned to import regions from a spreadsheet.
- You must have the **Category Manager** role collection assigned to you to add regions to strategy and plan documents and goals.
- You must have the **Category Manager** role collection assigned or must be the assignee of the initiative to add regions to initiatives.

## Restrictions

- You cannot create strategy and plan documents for a category with the same name and regions. As soon as you activate a new strategy and plan for a category with the name and regions similar to an existing strategy and plan, the existing one is moved to the **Completed** status.

# Feature Details

With this feature Category Managers have the flexibility to differentiate category strategies by geography to reflect corporate requirements and market needs:

- Defining regions with associated countries and country subdivisions for category management.
- Creating region-specific plans for categories.
- Maintaining region-specific goals and initiatives in category plans.

The screenshot displays the SAP Monitor Strategy Execution dashboard. The main header shows the SAP logo and the title 'Monitor Strategy Execution'. Below the header, there are filters for 'Category: \*' (Transport and Logistics) and 'Strategy and Plan: \*' (Plan and Strategy for Transp). The dashboard is divided into several sections:

- Goals:** A section titled 'In Progress' with 3 of 3 goals. It lists three goals with progress bars and status indicators: 'Fuel Efficiency Enhancement Savings' (Needs Attention, 10% target), 'Carbon Emissions Reduction Sustainability' (On Track, 20% target), and 'Supplier Diversity Program Diversity' (On Track, 15% target).
- Initiatives:** A table with columns for Name, Progress, and Due Date. It lists five initiatives with their respective progress bars and due dates.
- Quick Links:** A list of links for 'Category Spend Profile', 'Manage Category Profile', 'Manage Opportunities', and 'Develop Strategy and Plan'.
- Categories:** A section with a search bar and a list of categories including 'Freight Transport' (176.09M USD), 'Warehousing and Distribution' (120.82M USD), and 'Cold Chain Management' (100.98M USD).
- Planning Calendar:** A calendar view for the week of January 22, 2023, to January 28, 2023, showing the current week (Week 43).
- Category Information:** A section for 'Category Lead'.

A 'Select Country/Region' dropdown menu is open, showing a list of countries/regions under the heading 'Countries/Regions (5000)'. The 'AMER' region is selected, and it is also listed in the 'Selected Items' section at the bottom of the dropdown.

# Thank you.



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