



# Feature at a Glance

## SAP Ariba Category Management (CAT-3503)

Target GA: Aug 2023

# SAP Ariba Category Management

## Description

- SAP Ariba Category Management is a solution capability that digitalizes and streamlines the development, execution and monitoring of procurement category strategies.
- Category analytics, process guidance, analysis frameworks and system-enabled recommendations allow procurement organizations to move towards intelligence-driven category management.
- The first release of the solution is available for customers in Europe and US data centers.

## Customer benefit

- Category management today is a data-intensive, manual, time consuming and disconnected process, which:
  - Requires manual efforts for category planning, is disconnected from the purchasing process, gathers data from multiple disparate sources.
  - Offers limited visibility on KPIs and the outcomes of the category strategy.
- SAP Ariba Category Management streamlines the category strategy creation and management process, offering intelligence-driven category management that leads to more informed and efficient business decisions, resulting in cost savings, reduced risks and realization of other key business goals.

## User

- Category Management Administrator
- Category Manager
- Category Management Viewer
- Category Strategy Approver
- Strategic Sourcing Professional

## Enablement model

- Contact Account Executive

## Applicable solutions:

- SAP Ariba Category Management

# Prerequisites

- Your organization must have obtained the license for SAP Ariba Category Management.
- Your organization must have:
  - set up a global account with SAP BTP
  - subscribed to the SAP Ariba Category Management solution from the SAP BTP Cockpit and completed all the initial BTP configurations required for SAP Ariba Category Management.
- Your site administrator must have completed the configurations for the following systems and services in SAP BTP Cockpit:
  - Procurement data warehouse:  
See [Setting Up Connection with Procurement Data Warehouse](#)
  - Identity Authentication service (IAS) and Identity Provisioning service (IPS):  
See [Setting Up User Replication](#) and [Setting Up Connection with XSUAA Service](#)
  - SAP Master Data Integration service  
See [Setting Up Connection with SAP Master Data Integration](#)
- To create guided sourcing projects for initiatives or opportunities from SAP Ariba Category Management, ensure that your site administrator has configured SAP Ariba Sourcing. See [Setting Up Connection with SAP Ariba Sourcing](#).
- Your site administrator must have assigned the required roles to users. See [Roles for Business Users](#).
- The category management administrator user must have created purchasing categories in the SAP Ariba Category Management solution and published the purchasing categories from SAP Ariba Category Management to the SAP Master Data Integration service. See [Manage Taxonomy](#).
- The category management administrator user must have configured additional attributes for purchasing categories. See [Attributes and Attribute Values](#).

# Restrictions and Cautions

## Restrictions

- Currently, SAP Ariba Category Management is only available in the Europe data center and US data center.
- A Category Management Administrator cannot delete purchasing categories that have been published once. They can only delete purchasing categories in the **Category Unpublished** status.
- A Category Manager can only create strategy and plan documents for purchasing categories that are published.
- A Category Manager can only monitor active strategy and plan documents from the Monitor Strategy Execution page.
- A Category Manager cannot execute a strategy and plan if the strategy and plan approval document is not approved.
- The tools of an active strategy and plan document can only be edited if the category management administrator has enabled the versioning attributes for the tools.

## Cautions

- None

# Automated category spend profile

## HIGHLIGHTS

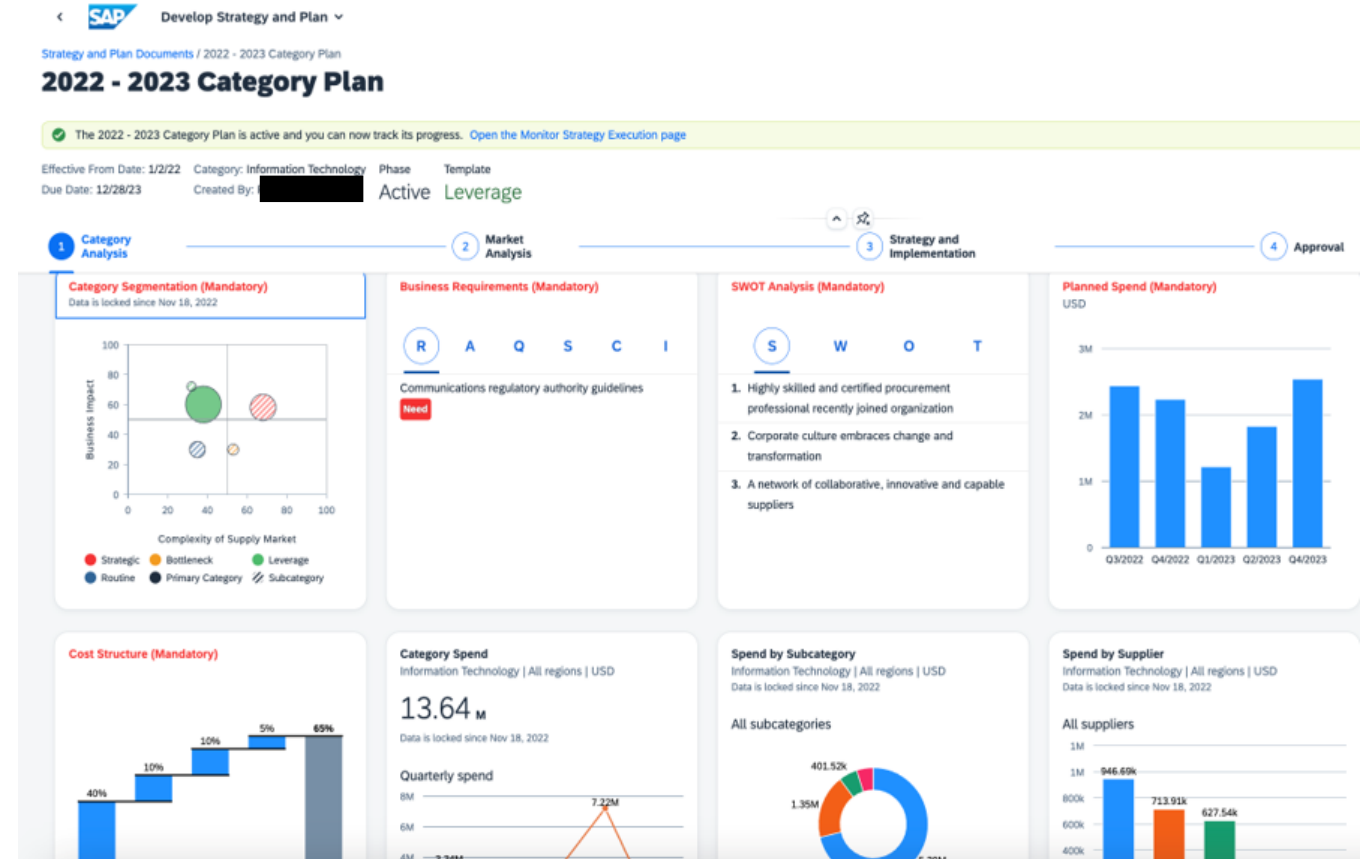
- Embedded analytics and visualization tools for an overarching view as well as drill-down capability into categories across multiple dimensions
- Built-in integration with the SAP Ariba Spend Analysis solution delivers enriched and categorized spend data
- In-depth insights across subcategories, regions, suppliers, supplier categorization, supplier risk, and contract information



# Guided process for strategy and plan development

## HIGHLIGHTS

- Guided strategy development process framework
- Best practice templates and tools, such as segmentation, market dynamics, cost structure, swot analysis, risk assessment and others
- Capabilities for maintaining category-related goals and value levers; identifying opportunities; and tracking and executing category strategies



# Monitor strategy execution

## HIGHLIGHTS

- One stop shop workbench with planning calendar, goal monitoring, and initiative status tracking
- System-recommended opportunities based on supplier fragmentation, impact, price variances, tail spend, and supplier diversity
- Integration to the guided sourcing capability for the SAP Ariba® Sourcing solution for converting initiatives into sourcing projects or events

The screenshot displays the SAP Monitor Strategy Execution interface for the category 'Packaging Supplies (CAT-2.2)'. The dashboard is organized into several key sections:

- Goals (3 of 3):** Three progress bars are shown. The first goal, 'Generate 5% global savings Savings', is 'At Risk' with a target of 5% and a due date of Jun 30, 2023. The second goal, 'Redesign logistics process to reduce CO2 Sustainability', is 'On Track' with a target of 25 Metric tons and a due date of Mar 30, 2023. The third goal, 'Increase diversity spend Diversity Spend', is 'On Track' with a target of 1.00M USD and a due date of Jul 5, 2023.
- Initiatives (5 of 5):** A table lists five initiatives with their progress percentages and due dates: 'Aggregate demand for cardboard boxes in Latam' (20%, Sep 30, 2023), 'Inbound logistics process redesign' (72%, Jan 26, 2023), 'Increase diversity for suppliers in NAMER' (0%, Oct 20, 2023), 'Source in LATAM' (9%, Aug 25, 2023), and 'Source new diverse suppliers in EMEA' (0%, Sep 22, 2023).
- Planning Calendar:** A weekly view for 'Week 43' (Jan 22 - Jan 28, 2023) showing task bars for 'Cardboard packaging supplies 2022', 'Source new diverse suppliers in EMEA', 'Inbound logistics process redesign', 'RFP for Cardboard packaging supplies 2023', and 'Increase diversity for suppliers in...'. The calendar is set to '1 Week' and 'All'.
- Quick Links:** A search bar and a list of links including 'Category Spend Profile', 'Manage Category Profile', 'Manage Opportunities', and 'Develop Strategy and Plan'.
- Categories:** A search bar and a list of categories with their spend values: 'Bottles(CAT-2.2.2)' (176.09M USD), 'Cartons(CAT-2.2.1)' (120.82M USD), and 'Wrappers(CAT-2.2.3)' (100.98M USD).
- General Information:** A sidebar on the left provides details for the Category Manager Jen Smith (JS), including the category name 'Packaging Supplies', code 'CAT-2.2', and a description: 'All material, including printed material, used in the packaging of final products including primary, secondary and tertiary packaging supplies across the company.'

# Thank you.





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