



SAP Ariba



Standalone SAP Ariba Sourcing – Supplier Event Participation – Reverse Auction

Event participation checklist



Event participation checklist

Keys to successfully participate in events

- View event details
 - Check the information on the RFX Info, Items, and Rules tabs for the RFX, and on the Description and Rules tabs for each line item. <u>Make sure</u> you read all attachments.
- Consider submitting a pre-bid, if pre-bidding is allowed
 - The event might require or allow you to submit a bid before the bidding event begins.
 - This feature is useful if you will not be available for the event, or if you will be late to the event.
- Prepare a price range for all items.
 - Decide on bid price for all items in the event.
 - <u>Make these decisions before the bidding event begins</u>, especially in situations where the sales decision-makers are not available during the event.
- Ask questions
 - Ask questions as soon as possible, to give the buying organization enough time to provide a complete answer.
- Prepare for an extended bidding event
 - A bidding event might extend past the nominal end time if a bid is placed in the last few minutes. This feature gives you time to respond to lastminute bids.
 - Check the Bidding Rules section on the Review Event Details page to see if this feature is enabled, and be prepared if an extension occurs.
- Verify your company profile and your contact information is up-to-date and correct.
 - Ensure that your company profile and your email and phone number is up-to-date, so if needed, the buying organization can reach you during the event.



Reverse Auction Event Participation



Prerequisite

- Your Organization needs to be registered and approved in SAP Ariba Network
- Your User Profile is created and approved by Buyer



Email Invite to participate in Sourcing Event

You will receive an invitation from SAP Ariba regarding Ever	nt Participation
Hindustan Zinc Limited - TEST has invited you to	participate in an event: Purchase of Cables for Head office. Intex x
Demo Buyer <s4system-prod+hzi-t.doc1005932780@ansn me="" th="" to="" ▼<=""><th>ntp.ariba.com></th></s4system-prod+hzi-t.doc1005932780@ansn>	ntp.ariba.com>
	Hindustan Zinc Limited - TEST has invited you to participate in the following event: Purchase of Cables for Head office. The event is set to begin on <u>Friday</u> , 28-Apr-2017, at 02:35, India Standard Time.
	Use the following username to log in to Hindustan Zinc Limited - TEST events: test- Demo Supplier 001@gmail.com.
Use the ' <u>Click Here</u> ' link in the email notification to access the sourcing event.	Click Here to a cess this event. When you click this link, log in with your username and password. You will then have the option to register your buyer-specific user ID with a new or existing Ariba Commerce Cloud account and participate in your event. If you do not want to respond to this event, <u>Click Here</u> . You must register on the Ariba Commerce Cloud or log in using your existing Ariba Commerce Cloud account username and password before you can indicate that you do not want to respond to this event. If you have forgotten your username or password and are unable to log in, <u>Click Here</u> . NOTE: The forgot password link is only valid for 24 hours. After this link expires, click Forgot Password on the Ariba Login page to reset your password. If you have questions about this event, contact Demo Buyer via telephone at or via e-mail at <u>ppanchal@sap.com</u> . We look forward to working with you! Thank You, Hindustan Zinc Limited - TEST
transforming elements	Supplier Registration & Event Participation

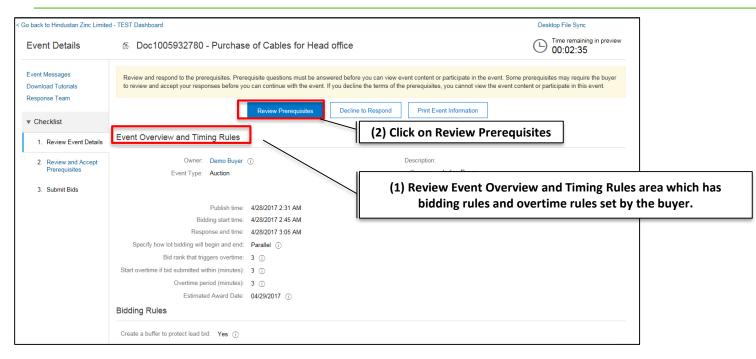
Supplier Dashboard

Ariba Sourcing	Test I	Mode Company Settings 🗸	Test Demo_Supplier_001	✓ Help Center >>			
HINDUSTAN ZINC LIMITED - TEST							
Hindustan Zinc Limited - TEST Requested Profile	Welcome to the Ariba Spend Management site. This site assists in identifying world class suppliers who are market leaders in quality, service, and cost. Ariba, Inc. administers this site in an effort to ensure market integrity.						
All required customer requested fields have been completed. View customer requested fields >	Events						
	Title	ID	End Time ↓	Event Type			
Public Profile Completeness	▼ Status: Open (1)						
Tuble Trolle Completeness	Purchase of Cables for Head office	Doc1005932780	No time limit	Auction			
35% Enter a short description to reach 45% >	Tasks						
Enter a short description to reach 45% >	Name Status	Name Status Click on Event with Status : Open					
There are no matched postings.		No items					

• Event Published will be seen in the Dashboard



Review Prerequisites





Review Prerequisites - Bidder Agreement

Go back to Hindustan Zino Limite	xd - TEST Dashboard	Desktop File Sync
Prerequisites	Doc1005932780 - Purchase of Cables for Head office	
▼ Checklist	Prerequisites must be completed prior to participation in the event.	
1. Review Event Details		Particinant submits through the On-Line Events are legs
2. Review and Accept Preregulates 3. Submit Bids	In consideration of the opportunity to participate in on-line events (On-Line Events') held and conducted by the company sponsoring this On-Line Event ("Sponsor') on the web site ((his 'Site') hosted by Arbs. Inc. 'You') agrees to the following terms and conditions (Bidder Agreement): 1. Bidls (TV) agrees to the following terms and conditions (Bidder Agreement): 1. Bidls (TV) agrees to the following terms and conditions (Bidder Agreement): 1. Bidls (TV) agrees to the following terms and conditions (Bidder Agreement): 1. Bidls (TV) agrees to the following terms and conditions (Bidder Agreement): 1. Bidls (TV) agrees to the following terms and conditions (Bidder Agreement): 1. Bidls (TV) agrees to the following terms and conditions (Bidder Agreement): 1. Bidls (TV) agrees to the following terms and conditions (Bidder Agreement): 2. Price Luxes: Except to the extent Sponsor allows a non-binding bid, all Bids which Participant submits through the On-Line Event are legally valid quotations without qualification, except for data entry errors. 2. Price Luxes: Except to the extent Sponsor allows a non-binding bid, all Bids which Participant submits through the On-Line Event are legally valid quotations without qualification, except for data entry errors. 3. Procedures and Rules, Participant further agrees to be bound by the procedures and rules established by the Site and Sponsor. 4. Condentality, Participant shall keep all user names and passwords, the On-Line Event content, other confidential materials provided by the Site and not to submit bids via any other mechanism including, but not is specifically requested by Shonsor.	exposal. Submission of a bid does not it in or lable for any costs incurred by arrors. participating organization in confidere and infet die, post, courier, fax, E-m
	Bit Cal Conduct. All parties will prohibit unbrain behavior and are expected to notify the Sile Owner by contacting the appropriate project team if they witness practices that are counter-productive to the fair op experiences any difficulties during a live On-Line Event. Participant must notify Sile Owner immediately. Survival. The terms and conditions of this Bidder Agreement shall survive completion of the On-Line Event.	fair operation of the On-Line Event. # Participant (5) Confirm the Agreement by clicking on 'OK'
	BA v1.1 10Aug05	
	I do not accept the terms of this agreement. (3) Select 'I Accept the terms of the a	e agreement
		OK Cancel
		(4) Click on 'OK'



Select Lots

- You still must click Submit Selected Lots to be able to submit bids on required items.
- Required items or lots appear with a grayed out, display-only check mark in the left column, and these items and lots are automatically included in the selection.

🖻 Doc1051259226 - Tes	st-ReverseAuctio	on-Variable-001		00:28:02	
Down	nload Content	Review Prerequisites Select Lo	Print Event Information		
Pricing	< Go back to Hindustan Zino Limite Select Lots	ad - TEST Dashboard Doc1005932780 - Purchase of Cable	es for Head office		Desktop File Syno
Name † • 1 Pricing	▼ Checklist	Choose the lots in which you will participate. You can can	cel your intention to participate in a lot until you submit a respo	onse for that lot; once you submit a response you cannot with	raw II.
1.1 Item 001 v	 Review Event Details Review and Accept Prerequisites 	Select Lots Select Using Excel	(1) On the Select Lots pag	ge, choose the checkboxes want to participa	for the lots (or items) in which you te.
	 Select Lots Submit Bids 	Napuration N	RED, 3.5CX35SQMM -		Status Preview
		3.2 CABLE CU.COND PVC 7c X 1.5 St Material Code # 365220709000	Q 1.1K V ARM +		Preview
No. a danatar		Submit Selected Lots	(2) click Submit Selected	l Lots.	Cancel
vedanta transforming element	nts				Supplier Registration & Event Participation

Preview

• Preview Period enables you to go thru the lot structure and item. This will help you to work on the Price when bidding will start

< Go back to Hindustan Zinc Limiter	So back to Hindustan Zinc Limited - TEST Dashboard Desktop File						
Console	S. Doc1005932780 - Purchase of Cables for Head office				D Time remaining in pr 00:00:09	review	
Event Messages Response History Response Team	All Content						
response resm	Name †	Price	Quantity	Extended Price	Total Cost		
▼ Checklist	1 Introduction						
1. Review Event Details	▼ 2 Commercial Terms						
2. Review and Accept	2.1 Incoterms	FOR Destination					
Prerequisites	2.2 Delivery	08 to 10 Week					
3. Select Lots	▼ 3 Pricing						
4. Submit Bids	3.1 POWER CABLE,ALUMIN,ARMOURED, 3.5CX35SQMM - Less		100 each				
L	Material Code # 381172035000						
	3.2 CABLE CU.COND PVC 76 X 1.5 SQ 1.1K V ARM - Less		100 each				
▼ Event Contents	Material Code # 388220709000						
All Content							
1 Introduction	Compose Message						
2 Commercial Terms							
3 Pricing							



submit auction bids

Go back to Hindustan Zinc Limite	d - TEST Dashboard					Desktop File Sync	
Console	🕾 Doc1005932780 - Purcha	ase of Cables for Head office				D Time remaining in 00:18:22	open bidding
Event Messages Response History Response Team	All Content						
▼ Checklist	Name 1		Rank	Price	Quantity	Extended Price Total Cost	
1. Review Event Details	2 Commercial Terms		(3	Check for "Extended Pri	ce' / 'Total	Cost'.	
2. Review and Accept	2.1 Incoterms		FOR De	stination			
Prerequisites	2.2 Delivery	(1) Enter a unit price	e of an item	Week			
3. Select Lots	V 3 Pricing					20,975.00 INR 20,975.00	INR
4. Submit Bids	3.1 POWER CABLE, ALUMIN, ARN	MOURED, 3.5CX35SQMM v	More +	* 120.25 INR	100 each	12,025.00 INR 12,025.00	INR
	3.2 CABLE CU.COND PVC 7c X 1	1.5 SQ 1.1K V ARM -	More +	* 89.50 INR	100 each	8,950.00 INR 8,950.00 I	NR
▼ Event Contents	Decrement selected items by	%- Apply		(*) indi	ates a required field		
All Content 1 Introduction 2 Commercial Terms	Submit Entire Response Update			nded price or Total Cost		your res Submit this response? K to submit.	ponse
(4) Click on 'Sul Entire Respon	1 1	Console	Purchase of Cables for Head office	(6) Message to a	icknowleda	ے Elid has been subm	ime remaining in open bidding 00:17:41 itted
🐞 vedar		Response Team					
Transfor	ming elements			SU	ipplier kegisti	ation & Event Participation	

Select Choose Lot \rightarrow View all Lots

Go back to Hindustan Zinc Limite	d - TEST Dashboard						Desktop File	Sync
Console	S Doc1005932780 - Purchase of Cables for Head office							Time remaining in open bidding D0:17:06
Event Messages Response History Response Team	All Content							=
Response i eam	Name †	R	lank	Price		Quantity	Extended Price	Total Cost
▼ Checklist	▼ 3 Pricing						20,975.00 INR	20,975.00 INR
1. Review Event Details	3.1 POWER CABLE, ALUMIN, ARMOURED, 3.5CX35SQMM - More +		1	* 120.25	INR	100 each	12,025.00 INR	12,025.00 INR 👗
2. Review and Accept	3.2 CABLE CU.COND PVC 7c X 1.5 SQ 1.1K V ARM - More +		1	* 89.50	INR	100 each	8,950.00 INR	8,950.00 INR 👗
Prerequisites 3. Select Lots	Decrement selected items by %r Apply					(*) indicates a required f	ield	
Submit Bids Event Contents All Content I Introduction Commercial Terms Pricing	Submit Endre Response Update Totals Reload Last Bid Save Compose Mass	ge	Excel I	mport				
Choose Lot View.all.lots 3.1 POWER CABLE.ALUMIN.ARM 3.5CX35SQMM		gate	to	'Choose	Lot'	→ Select	View Lot	
3.2 CABLE CU.COND PV 1.5 SQ 1.1K V ARM								



Bidding Rules

- Bidding rules are essentially bid-improvement rules: participants are bound by their bids and can only revise them by improving them. Buyers can ٠ configure the bidding rules to determine exactly how participants in their events must improve their bids. It is common to specify a common set of bidding rules for all lines and lots in an event with line-item-specific price decrements.
- If your event contains multiple line items, each line item can have different rules and rule parameters such as minimum and maximum quantities

	To view Bidding Rules at Line Iter	ems	
Console	Doc1005932780 - Purchase of Cables for Head office	e	
Event Messages Response History Response Team	All Content (1	(1) Select Line Item	
▼ Checklist	▼ 3 Pricing		
1. Review Event Details	3.1 POWER CABLE, ALUMIN, ARMOURED, 3.5CX35SQMM ±		
2. Review and Accept	Material Code # 361172035000	Bidding Rules - 3.1 POWER CABLE, ALUMIN, ARMOURED, 3.5CX35SQMM	×
Prerequisites	3.2 CABLE CU.COND PVC 7c X 1.5 SQ 1.1K V ARM +	Bid decrement (%): 0.	.25%
3. Select Lots	Material Code # 368220709000	The minimum percentage a participant must lower his or her previous bid.	
4. Submit Bids	Decrement selected items by % Apply	Protect the lead bid with front buffer of: 0.	.15%
▼ Event Contents	Submit Entire Response Update Totals Reload Last Bid	The front buffer limit creates an area ahead of the lead bid where the system does not allow competing participants to bid. In order to move into the lead, a competing participant must bid at least this percentage ahead of the leading bid.	
All Content		Protect the lead bid with back buffer of: 0.	.1%
		The back buffer limit ensures that a competitor remains behind the leading bidder by the percentage specified.	
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Event Participation – Response History

• 'Response History' show the logs on Bid submitted by you or your response Team.

Console	(1) At the to	op of the Checklist, Clicl	k on 'Response His	story' below	v Event Messages.				
Event Messages Response History Response Team	Response History	r - Auction for Silca Analyzers	s Kit				Done		
▼ Checklist	Click on the Name of a resp	Click on the Name of a response to see details, including the lots and information submitted.							
1. Review Event Details							=		
2. Review and Accept	Reference Number	Submitted For	Submitted By	Status	Submission Time	Time Created \$			
Prerequisites	ID726565363	Test Demo_Supplier_001	Paresh Ariba	Accepted	06/22/2017 03:37:21 PM	06/22/2017 03:37:21 PM			
3. Select Lots									
4. Submit Bids	(2) Select Reference Number ID for the Submission Time of your most recent Accepted response						Done		
▼ Event Contents									
All Content									



After Bidding is closed

Event Purchase of Cables for Head office is no longer accepting responses.							
Demo Buyer <s4system-prod+hzi-t.doc1005932780@ansmtp.ariba.com> to me</s4system-prod+hzi-t.doc1005932780@ansmtp.ariba.com>							
	Thank you for participating in the Ariba event Doc1005932780 Purchase of Cables for Head office. The event Purchase of Cables for Head office is now in Pending Selection and is no longer accepting responses. We will analyze the responses and notify you of the outcome of the event.						
	For details about this event, please visit the Hindustan Zinc Limited - TEST Ariba site <u>Click Here</u> . If you have any questions about the event, please contact Demo Buyer at or via e-mail at						
	n yee her e any general debet and eren, presed contact deline deyet at or via e man at p.panchal@sap.com.						
	Thank you,						
	Hindustan Zinc Limited - TEST						



communicating with buyers



communicating with buyers

- You communicate with buyers by sending and receiving messages.
- If you receive a message while you are online, a popup appears alerting you to the message.
- Event message board
 - You can access the message board from the Event Messages link in the event console, which is on the left side of event pages. The message board page enables you to compose and read messages pertaining to the event.
 - Buyers can configure the event message board opening and closing time. When the event message board is closed, you
 can no longer send or receive messages.
 - We recommend maintaining an accurate email address in your user profile. If your email addresses are incorrect or not up to date, you might not receive automatic notification emails from SAP Ariba Sourcing.
- Prerequisites
 - Buyers must configure the event to allow messages between the buyer project team and event participants. If buyers do
 not allow messages, you can still view automatic event notifications, but you cannot compose new messages or reply to
 existing messages.



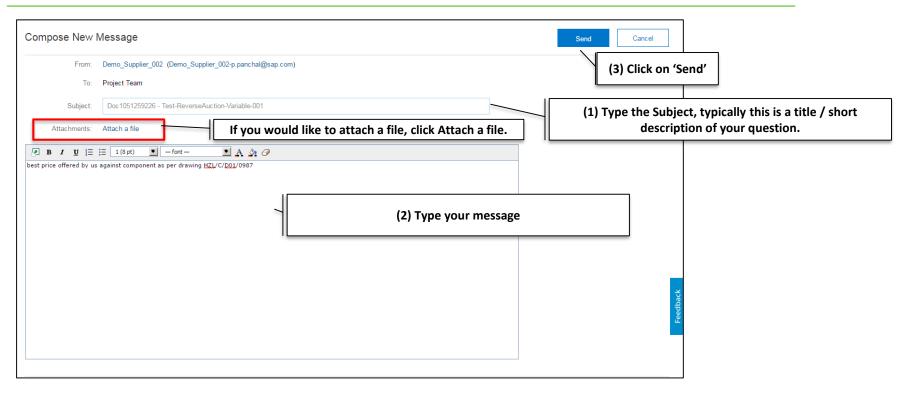
How to compose new event messages

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transforming elements

Console	🕾 Doc1051259226 - Test-F	ReverseAuction-Va	riable-001	
Event Messages Response History Response Team	My Bid Rank: 2Bid decrement: 1.	00 INR		
Response ream	Name 1		Price	Quantity
▼ Checklist	1.1 Item 001 v	Less	* 12.00	INR 1 each
1. Review Event Details		Best Extended Price:	(i)	
2. Review and Accept		Best Price:	(i)	
Prerequisites 3. Select Lots	Decrement bid by	Apply		(*) indicates a r
4. Submit Bids	Submit Current Lot Update Tota	ls Reload Last Bi	d Save	Compose Message
	Go to the bottom of the e	vent content area and c	lick the Compose Messa	age button

How to compose new event messages





View and Reply to Event Messages

Γ	Open the Even	t for Viewing							
Console	🗈 Doc1	051259226 -	- Test-Reverse	Auction-Variable-001			Ŀ	Time remaining for lot 00:24:02	:1.1
Event Messages		(1) Navigate to	o the event cons	ole (the pane on the left	of the event page	e) and click Eve	nt Messages		
Response History	My Bid Ra	nk:2Bid deci	rement: 1.00 INR					-	•
Response Team	Name †			Price		Quantity	Extended Price	Final Total	
▼ Checklist	Event Messages -	Test-Reverse	Auction-Variabl	e-001				Back	to Console
 Review Event Review and Ad 	(2) Choose	e a message ai	nd click View. SA	AP Ariba shows the View	Message page			D0:21:	aining for lot 1.1
Prerequisites	Messages		(3) To reply	/ to event messages, Cho	ose a message an	d click Reply.			
3. Select Lots	Id	Reply Sent	Sent Date ↓	From	Contact Name		То		Subject
4. Submit Bids	MSG42964816	No	06/21/2017 05:53 PM	Demo_Supplier_002	Demo_Supplier_002-p.	panchal@sap.com	Participants (0) Tea	m (4)	Doc10512592
•	MSG42964522	No	06/21/2017 05:45 PM	Hindustan Zinc Limited - TEST	Paresh Ariba		Participants (0) Tea	m (0)	Event Test-R
	MSG42964322	Not Applicable	06/21/2017 05:39 PM	Hindustan Zinc Limited - TEST	Paresh Ariba		Demo_Supplier_00	2-p.panchal@sap.com	Hindustan Zi
	∢ L∍ View	Reply	Compose Messag	e Download all attachments					•
	g elements					Supplie	r Registration & Ev	ent Participation	21





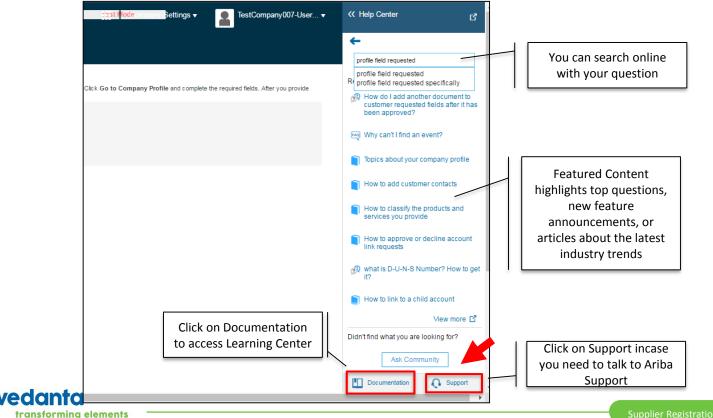
Help Center

Welcome t	o the Ariba Co 🗙 🕒 Ariba Sourcing 🛛 🗙 🔛	•
ssk=Hf3TAijo&d	lard=1	🕈 🖈 💶 📕 Click on 'Help Center >>'
lanagement site. , Inc. administers	Company Settings ▼ Past Demo_Supplier_001 ▼	Help Cente
	M Welcome to the Ariba Co 🗙 🕒 Ariba Sourcing 🛛 🗙 🔼	
	sk=Hf3TAijo&dard=1	₽☆ 🛛 🗷 :
		Search This will open Help Center in new Browser
	anagement site. This site assists in identifying world eaders in quality, service, and cost. Ariba, Inc. to ensure market integrity.	Do I contact Ariba or my customer when I have a question or issue?
		Why can't I find an event?

- The help center improves how you get help and offers the ability to collaborate with other help center users. help center users include other suppliers and SAP Ariba employees.
- For further assistance on the Ariba Network (Commerce Cloud) registration / profile update process, click on the help center -> support on the top right side of the page when you are logged in.
- This will open a pop up window, click on



Help Center



Learning Center

Learning Center Product Documentation Tutorials - Having trouble logging in (2:03) Getting started - Supplier Basics (3:00) Managing your user account - Introduction to the dashboard (5:00) - Responding to prerequisite questions (2:00) Participating in sourcing events - Participating in events (4:00) - Responding to RFIs (3:00) Administration and Configuration - Responding to RFPs (3:00) Working with projects and documents - Participating in auctions (5:00) - Alternative bidding (5:00) Completing tasks - Custom Excel bidding (2:00) Enabling Desktop File Sync - Cloud integration tools and adapters



Support

Ariba Exchange User Community	Test Demo_Supplier_001 Logout	Options available		
Search Q	Home Learning Support	 I Need Help with -> You can search based on the keyword 		
Support Center	Ask Community	Email SAP Ariba Customer Support		
I need help with phone Update	Common Troubleshooting Tags	Get Help by Live Chat		
	Supplier account login Event participation	Get help by phone		
🔊 Is there a phone # for support?	Search invoices Invoice status	Below is the phone number for India to reach out to Aribo		
🔊 phone number	Sourcing event for suppliers Cookies My account Search purchase orders Contact account administrator	Network Supplier Support INDIA 000 800 650 1193		
🔊 contact customer support via phone				
R How can I reach Customer Service? I need a phone number. Harold				
🔊 Dear Team, I am not getting the documents of [Event Name]David.C {Phone Number}	Spotlight Account nevigation			
◀ 1 2 3 17 ►	Invoice rejection messages Event content Browser configuration	+91 80 3948 2205		
Can't find what you are looking for? Let us help you.	Proposals			
Choose your communication preference: Memory Email SAP Ariba Customer Support	Call Us - Support Phone N	lumbers		
👎 Get help by live chat				
Get help by phone	Where are you located?	India		
	India	000800 650 1193 +91.80.3948.2205		

Ariba Customer Helpdesk

Important Notes

- The Helpdesk is available 8:00 pm ET Sunday 8:00 pm ET Friday
- You can call from your own country number to get support in the relevant language
- If there are no speakers in the required language available, you will be asked if you would like to have the call in English
- Please provide maximum amount of information and what step you took while facing a problem with Ariba
- You are advised to save/record your Service Request number if the issue is not immediately resolved or it needs to be escalated



Contact Your Account Administrator

🗋 Ariba Spend Manager	mer 🗙 🎦 Ari	iba Spend Mar	nagemer 🗙 🚩 M Welcome t	o the Ariba Co 🗙 🎦 Ari	iba Sourcing X
:// service.ariba.com /So	urcing.aw/1285	568008/aw?a	wh=r&awssk=Hf3TAijo&d	ard=1	
g				Test Demo_Supplier_001	
				Logout	
D - TEST				My Account	
					My Community Profile
TEST Requested	Welcome to the Ariba Spend Management site. This site assists in identifying class suppliers who are market leaders in quality, service, and cost. Ariba, Inc administers this site in an effort to ensure market integrity.				Inc
iested fields have					Test Demo_Supplier_001
fields >	Events			test-Demo_Supplier_001@gm	
	Title	ID	End Time ↓	Event Typ	Link User IDs
			No	items	Contact Administrator

Contact Your Account Administrator

The account administrator role is assigned to the individual at your organization who is responsible for setting configuration options, managing customer relationships, subscribing to services, and maintaining the account over time. The account administrator also serves as your primary point of contact if you need help resetting your password, changing your permissions, or if you have any other questions or problems.

Account Administrator Information

Name: Test Demo_Supplier_001 Email Address: aribasupplierdemouser@gmail.com Office Phone: +91 () 123456789 Fax:



The account administrator role is assigned to the individual at your organization who is responsible for setting configuration options, managing customer relationships, subscribing to services, and maintaining the account over time.

The account administrator also serves as your primary point of contact if you need help resetting your password, changing your permissions, or if you have any other questions or problems.

Done



Thank you

