



SAP Ariba 

Feature at a Glance

Trading relationship requests for standard accounts

Feature: NS-15904

Beata Kortus, SAP

Public

Ease of implementation  Some complexity

Geographic relevance  Global

Feature at a Glance

Introducing: Trading relationship requests for standard accounts

Problem statement

Upfront standard Account enablement is not possible for several scenarios where the customer needs all the suppliers pre-registered:

- Suppliers with standard account that need to publish a catalog
- Suppliers in regions like MENA and Africa, where the ad-hoc document based enablement does not work due to cultural aspects (e. g fear of fraud)
- Customer has a policy in place to assure supplier is pre-registered before receiving 1st document
- Multi-ERP customers where different vendor ID's are used across ERP systems, multiple accounts are created for each supplier.

Solution area

SAP Business Network

Meet that challenge with

SAP Ariba

Possibility to specify the account type during the onboarding introduced as part of vendor creation processes.

- Supplier can pre-register standard account based on Trading Relationship Request invitation

Implementation information

This feature is **automatically on** for all customers with the applicable solutions and is ready for immediate use.

Experience key benefits

- Streamline registration process for all standard suppliers
- Eliminate the need for time consuming workarounds such as walk-up registration with manual relationship request or penny-PO
- Allow the customers flexibility to choose the best registration path for sub-set of suppliers

Prerequisites and Restrictions

You must have the Supplier Enablement Program Administrator permission to invite suppliers to register on SAP Business Network.

New Template



Connect with Test Buyer to collaborate on SAP Business Network!

To Cat Services,

Test Buyer, would like to invite you to connect with us on SAP Business Network.

Click [Get started](#) to connect.

[Get started](#)

Link expires: Tuesday, Nov 22, 2022, 12:00AM PST

About this invitation

From: Beata Kortus
Test Buyer
Ariba Czech
103 N Perry St
Montgomery, AL 36104
United States
beata.kortus@sap.com

To: Cat Services
beata.kortus@sap.com

Learn more:

- Visit the [Supplier Information Portal](#) for instructions provided by Test Buyer.
- [About SAP Business Network](#)

- Upfront standard Account enablement is not possible for several scenarios where the customer needs all the suppliers pre-registered:
- Suppliers with standard account that need to publish a catalog
- Suppliers in certain regions where ad-hoc document based enablement does not work due to cultural aspects (e. g fear of fraud) need to be registered prior to receiving 1st document
- customer has a policy in place to assure supplier is pre-registered before receiving 1st document
- Multi-ERP customers where different vendor ID's are used across ERP systems, multiple accounts are created for each supplier. There's no possibility to generate an ad-hoc account via QE flow and add remaining credentials because adding multiple vendor IDs to private standard record is not possible (doc mover limitation)

New Template

Template Preview

SAP Ariba Network

Home | Orders | Fulfillment | Invoices | Payments | Catalogs | **Supplier Enablement** | Administration

Configure

Letter Content | Quick Enablement Thresholds | Activities | Notifications | Light Enablement Thresholds

Supplier Invitation Letters (in use)

Letter Template Name	Supplier Registration Type
AribaPay Welcome Letter	Enterprise Account
ICS Network Invitation	Quick Enablement
Interactive Email - Order Letter (Direct Supplier Contact)	Quick Enablement
Invoice Copy	Quick Enablement
Payment Notice	Quick Enablement
Purchase Order Letter 1	Quick Enablement
Purchase Order Letter 2	Quick Enablement
Purchase Order Letter 3	Quick Enablement
Purchase Order Letter 4	Quick Enablement
Quotation Request	Quick Enablement
Quote Automation Letter	Enterprise Account
SAP Business Network Interactive Email - Order (Registered Supplier)	Standard Account
SAP Business Network Interactive Email - Order (Suspended Supplier)	Standard Account
SAP Business Network Interactive Email - Order (Unregistered Supplier)	Standard Account
Trading Relationship Request for Quick Enabled Suppliers (Basic)	Quick Enablement
Trading Relationship Request Letter (SAP Business Network)	Enterprise Account
Trading Relationship Request Letter (SAP Business Network)	Standard Account

Preview Letter - Trading Relationship Request Letter (SAP Business Network)

Choose Language: English (EN) | Choose Country: Select a Country

Connect with Test Buyer to collaborate on SAP Business Network!

To John Doe at Acme Supplier,
Test Buyer, would like to invite you to connect with us on SAP Business Network.
[Customer-specific content will go here]
Click Get started to connect.

[Get started](#)

About this Invitation

From: Test Buyer, Ariba Connect, 103 N. Perry St, Montgomery, AL 36104, United States, +1 (111) 1111111, korus.us@gmail.com

To: John Doe, Acme Supplier, 123 Main Street, rm 202, San Francisco, CA 94307, United States, +1 6509069996, john.doe@acme.com

Learn more:

- Visit the [Supplier Information Portal](#) for instructions provided by Test Buyer.
- About [SAP Business Network](#)

SAP Business Network Privacy Statement | Ariba Data Policy | Help Center

Purchase Order	Actions-
Purchase Order	Actions-
Purchase Order	Actions-
Purchase Order	Actions-
Purchase Order	Actions-
Collaboration Request	Actions-
Invite	Actions-
Purchase Order (Email)	Actions-
Purchase Order (Email)	Actions-
Purchase Order (Email)	Actions-
Invite	Actions-
Invite	Actions-
Invite	Actions-

- New TRR template introduced
- Customer can configure custom content using editor: Actions=>Edit Template

Supplier creation: *Add Vendor* in buyer UI

- Customer can specify account type during manual user creation by selecting *Account Type* from the drop down
- Supplier Enablement=>Manage Vendors=>Add=>Add a vendor

SAP Ariba Network

← Back to classic view

Add a Vendor

Add

Cancel

Add a vendor who is not already on Ariba Network. When you start enablement for a vendor, Ariba Network sends a trading relationship request letter. Enter details and the language in which you want to send the [More](#)

Details

Vendor Name:*

Vendor ID:*

Site ID:

Site Aux ID:

Legacy Vendor ID:

Preferred Language: English

Account Type: Standard account

Vendor Account Details

Vendor Email:

Choose an account type

Enterprise account

Standard account

Supplier creation: **Vendor Upload File**

- New column introduced in **Vendor Upload File**: customer can choose:
 - **FULL** for Enterprise
 - **LIGHT** for Standard
- Supplier Enablement=>Manage Vendors=>Upload=>Vendors

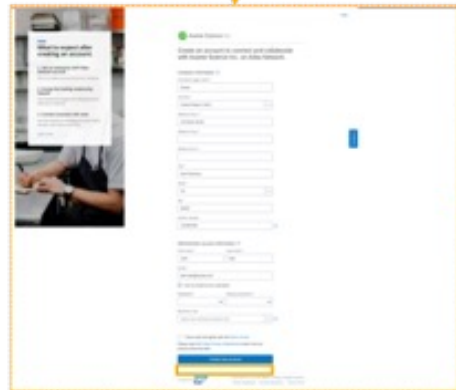
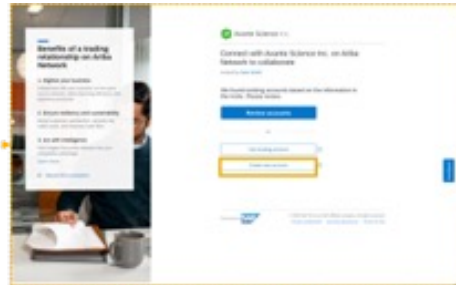
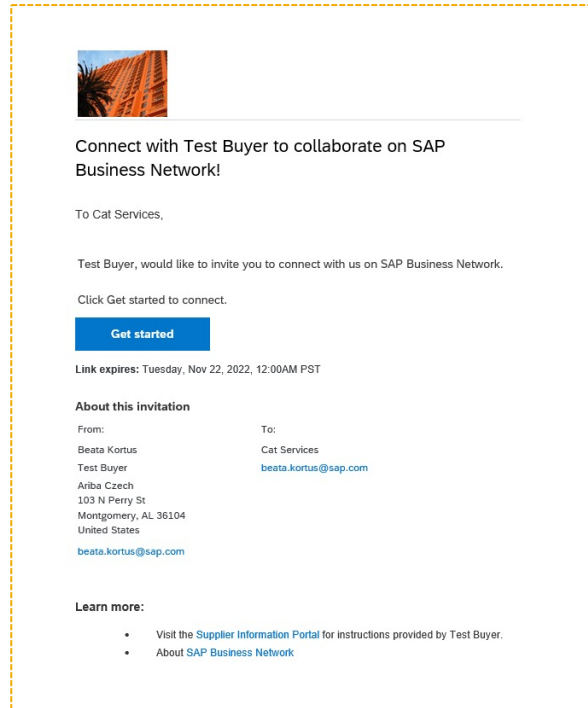
AU	AV	AW	AX	AY	AZ	BA	BB	BC	BD
Legacy Vendor	Quote Auto	Segment	Quote Gro	Inviter Con	Inviter Con	External N	Partner Sci	Partner Identifier	Account Type
Optional	Optional	Optional	Optional	Optional	Optional	Required fo	Required fo	Required for External Network Vendor and TAX ID should be empty for External network Vendor.	Optional
String 256	String 256	String 256	String 256	String 256	String 256	String 30	String 128	String 256	String 256
formerly u	Yes indicat	Vendor Se	Quote Gro	This deterr	This deterr	Enter the t	Enter the S	Ariba Network validates only country-specific format of the Partner Identifier.	Account Type for vendor invite (FULL/LIGHT)

Supplier creation: Invite API

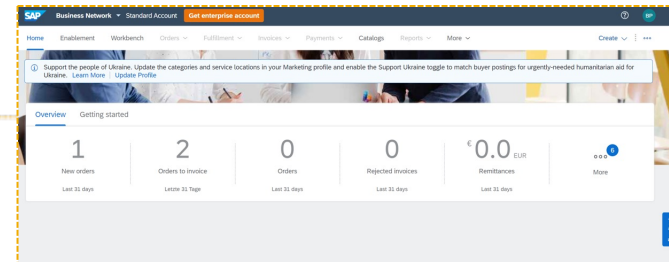
Vendor Invite API consumes information for account type:

```
{
  "info": {
    "_postman_id": "92d376ed-36ee-4592-bdb2-221d4cccdb2e",
    "name": "invite api with collab type and account type",
    "schema": "https://schema.getpostman.com/json/collection/v2.0.0/collection.json",
    "item": [
      {
        "name": "BasicVendor V2 sc1man02 Working Copy",
        "id": "1968bd20-2c02-42b4-ad78-f3e566ca3b33",
        "request": {
          "auth": {
            "type": "basic",
            "basic": {
              "username": "AN02000000110",
              "password": "welcome",
              "showPassword": false
            }
          },
          "method": "POST",
          "header": [
            {
              "key": "Content-Type",
              "name": "Content-Type",
              "type": "text",
              "value": "application/json"
            },
            {
              "key": "X-ARIBA-NETWORK-ID",
              "type": "text",
              "value": "AN02000000110"
            }
          ],
          "body": {
            "mode": "raw",
            "raw": {
              "\n\t\t\t\t\"vendorId\": \"namanv2apr1qtmvendor7\",
              "\n\t\t\t\t\"companyName\": \"Nimbus Flying Company\",
              "\n\t\t\t\t\"supplierEmail\": \"smtp-account-svcsc1man02@devlab.lab-us.ariba.com\",
              "\n\t\t\t\t\"welcomeLetterEmail\": smtp-account-svcsc1man02@devlab.lab-us.ariba.com,
              "\n\t\t\t\t\"welcomeLetterMode\": \"email\",
              "\n\t\t\t\t\"companyAddress\": {
                "\n\t\t\t\t\t\"isoCountryCode\": \"USA\",
                "\n\t\t\t\t\t\"state\": \"CA\",
                "\n\t\t\t\t\t\"street1\": \"750 Lake Way\",
                "\n\t\t\t\t\t\"street2\": \"West Lane\",
                "\n\t\t\t\t\t\"city\": \"SunnyVale\",
                "\n\t\t\t\t\t\"postalCode\": \"94086\",
                "\n\t\t\t\t\t\"autoStartSE\": true,
                "\n\t\t\t\t\t\"buyerInfo\": {
                  "\n\t\t\t\t\t\t\"buyerAnid\": \"AN02000000110\",
                  "\n\t\t\t\t\t\t\"collaborationType\": \"Fulfillment\",
                  "\n\t\t\t\t\t\t\"collaborationRole\": \"Supplier\",
                  "\n\t\t\t\t\t\t\"accountType\": \"LIGHT\"
                }
              }
            }
          },
          "url": "http://localhost/Network/tps/buyer/vendors/",
          "response": []
        }
      }
    ]
  }
}
```


Registration Flow



- Registration experience aligned with other enablement methods



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