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Enabling a Healthier World

**Lonza**

# Lonza introduces SAP Ariba

Join our digital transformation journey

Business use only



Dear Valued Supplier,

At Lonza, we have recently launched a digital transformation project to upgrade our procurement systems. Through Project Sky, we will implement an integrated procure-to-pay (P2P) solution for our indirect and CAPEX spend. This will benefit our suppliers by simplifying processes, enabling real-time document exchange, and creating a single entry point for doing business with Lonza.

**What is Project Sky?**

The main goal of Project Sky is to maximize procurement efficiency. Across Lonza, we are adopting the SAP Ariba® Network to manage workflow with our suppliers, send purchase orders and strengthen our strategic supplier relationships.

All business with our suppliers will be conducted through the Ariba® Network moving forward. As a valued and trusted supplier of Lonza, we therefore request your close collaboration and engagement to ensure the successful delivery of this project and secure the continued success of our business relationship.

**Next steps**

You are invited to join a virtual event to hear about Project Sky in greater detail. The event is an opportunity to gain deeper insight into the SAP Ariba® Network, including the benefits offered by the platform. We will also outline the required next steps from our suppliers to ensure business continuity during this important transition phase.

Please register under one of the following links for a Supplier Summit (according to your language and time preference):

Date	Meeting language	Time	Registration
Sept 22 <sup>nd</sup>	English	10:00 CEST	<a href="https://event.on24.com/wcc/r/3947701/93C8A9BC7942A0949EBBCFE86D027891">https://event.on24.com/wcc/r/3947701/93C8A9BC7942A0949EBBCFE86D027891</a>
Sept 26 <sup>th</sup>	German	11:00 CEST	<a href="https://event.on24.com/wcc/r/3947698/E35EC0574F996A0C108258354B7C7A39">https://event.on24.com/wcc/r/3947698/E35EC0574F996A0C108258354B7C7A39</a>
Sept 29 <sup>th</sup>	German	11:00 CEST	<a href="https://event.on24.com/wcc/r/3947956/F1AB4516DB9B7B9F2D9D8E8B02A1DE1A">https://event.on24.com/wcc/r/3947956/F1AB4516DB9B7B9F2D9D8E8B02A1DE1A</a>
Sept 30 <sup>th</sup>	French	11:00 CEST	<a href="https://event.on24.com/wcc/r/3951678/C43795F0F139AF959877D1B88BD30E23">https://event.on24.com/wcc/r/3951678/C43795F0F139AF959877D1B88BD30E23</a>

If you already work with the SAP Ariba® Network, please provide us with the following information to simplify the onboarding process:

- Your Ariba Network ID (ANID)
- Type of account (Enterprise or Standard)

- Contact details of the person responsible for SAP Ariba:
- Surname and first name
- Position
- Address
- E-mail address (preferably not a group mailbox)
- Phone number

Lonza and Ariba® have invested in a dedicated team of specialists who are on hand to walk you through the process of registering on the Ariba® Network.

Please feel free to contact us with any immediate questions at [supplierenablement@lonza.com](mailto:supplierenablement@lonza.com).

Sincerely,

Vincent Kerviel  
Head of Procurement Excellence

Till Heidemann  
Head of Indirect Procurement